



INDUSTRIES OF CANADA



Historical and Commercial Sketches

PETERBORO' -- LINDSAY
GRAVENHURST -- ORILLIA -- MILLBROOK
UXBRIDGE -- MARKHAM

AND ENVIRONS



Its Prominent Places and People
Representative Merchants and Manufacturers
Its Improvements, Progress and Enterprise

ILLUSTRATED

TORONTO, ONT.

M. G. BIXBY & CO., PUBLISHERS

1887

The SCHOOL SYSTEM of ONTARIO:

Public Schools.

High Schools.

Colleges.

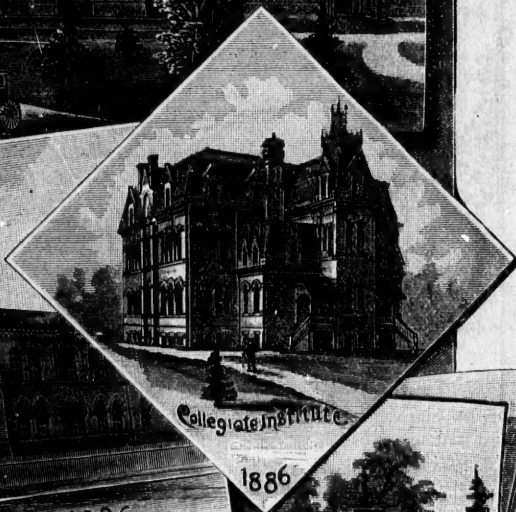
Universities.
&c.



Toronto University. 1886



Ontario Public School. 1886



Collegiate Institute

1886



Ontario Public School. 1847

Education
Department

PROVINCE of ONTARIO. * CANADA, 1886

GODFREY TAYLOR & CO. TORONTO

PREFACE



THE GROWTH of the Province of Ontario in all departments of industry and commerce is so great that its best informed citizens are not able to keep pace with the very many rapid changes that are continually going on about them. Particularly is this the case with the thriving cities and towns which mark the westward march of civilization and progress, such as Peterboro', Lindsay, Orillia, Beaverton, Millbrook, Gravenhurst, Uxbridge, Markham, Ingersoll, Sarnia, Woodstock, Windsor, Strathroy, Petrolea, Stratford, Clinton, St. Marys and Seaforth, sketches of which are comprised in this volume.

Recognizing the need of some work which would give a comprehensive and intelligent knowledge of these places, the publishers have no hesitancy in placing such in the hands of the public, believing that no volume heretofore issued contains so great an amount of useful information. The design of the work is not only to acquaint the people of this Province with what properly belongs to their cities and towns, and the respective material growth of each, but also to place with them a convenient work of reference of such character that its distribution abroad will be a matter of interest to all.

Whatever may have been the state of affairs set forth as existing under the Canadian Government, the final outcome seems to have been satisfactory to a great majority of this Province, and redounded to the welfare of all trade centres by giving an impetus in the right direction, and which is now likely to be continued.

It has been our object to produce a volume of readable sketches dealing largely with local affairs of the respective places here dealt with, and particularly replete with personal matter in reference to those who are mainsprings commercially and otherwise, and with whom many of the public, familiar but in name, would gladly become more intimate. To the complete attainment of this object we have secured such aids and general support as must remove our attempt from the limits of mediocrity, and insure for it a permanent success.

Respectfully,

M. G. BIXBY,

EDITOR.

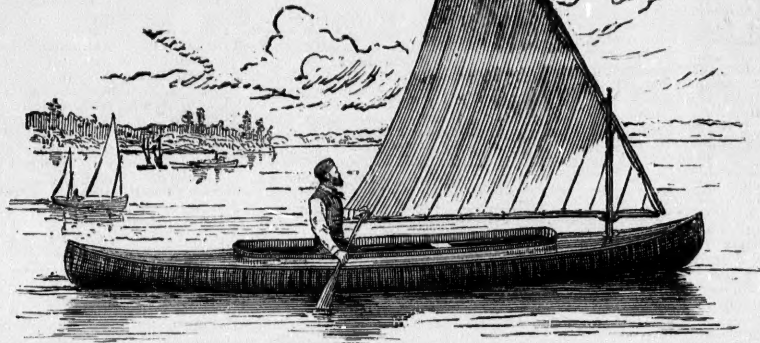
The Ontario Canoe Company (Ltd.)

J. Z. ROGERS, President and Managing Director



The canoe is a veritable Canadian institution and is found upon all our rivers and lakes, used for business and pleasure. We are by far the largest manufacturing house in this line in Canada, and are the *only one that has any machinery in their establishment*. The most important manufacturing houses in this line in Canada is the Ontario Canoe Co. (Limited), of 'Peterboro'. This business has since the date of its inception made very marked progress, and is steadily increasing year by year. The premises occupied are 30 x 65 feet in dimensions, with four floors, with a building 36 x 85 feet, and with two floors for offices and for the storage of canoes and materials. There is

They carry a large stock of tents, sails and canoe fittings, and can furnish canoeists with almost everything they require. Those wanting a canoe cannot do better than call upon or write to this house and they will find everything most satisfactory. Mr. J. Z. Rogers, the President and Managing Director, is a gentleman well qualified, by ability and experience, for the position he holds, and under his superintendence the Company has met with flattering success. They ship canoes to Australia, New Zealand,



a steam engine, planer, moulding machine, band saws, circular saws, and other machinery necessary for the successful prosecution of the work in hand. The canoes manufactured by this concern are noted for their beauty and speed, and are both open and decked, and can be fitted with outriggers for those who prefer rowing. They manufacture about 200 different kinds, so that anyone can get just what kind of a canoe they desire. They build an open cedar rib canoe weighing

British Columbia and other foreign countries, and have the following agents: J. C. Cording & Co., 19 Piccadilly, London, Eng.; John Clindinning (boat builder), foot of Lorne Street, Toronto; National Manufacturing Company, 70 King St. West, Toronto; John Forman, 467 St. Paul St., Montreal; National Manufacturing Company, 16 Sparks St., Ottawa; Thomas J. Egan, 177 Lower Water St., Halifax, N.S.; Indian Bazaar, 91, 93 Prince William St.,



12½ lbs. that will carry 450 lbs. They test all canoes manufactured, having a large tank for that purpose. They were awarded a silver medal for their canoes at the Antwerp Exhibition and gold medal at Fisheries Exhibition, London, and have been awarded medals and prizes at every exhibition where they were shown.

St. John, N.B., and J. Crawford McLean, Brockville; W. Ditchburn, Rosseau; N. Turner & Son, Cornwall; W. P. Shaw, Winnipeg, Man.; H. L. Gullini & Co., Victoria, B.C.; Fraser & Leonard, Vancouver, B.C.; and are continually adding new ones.



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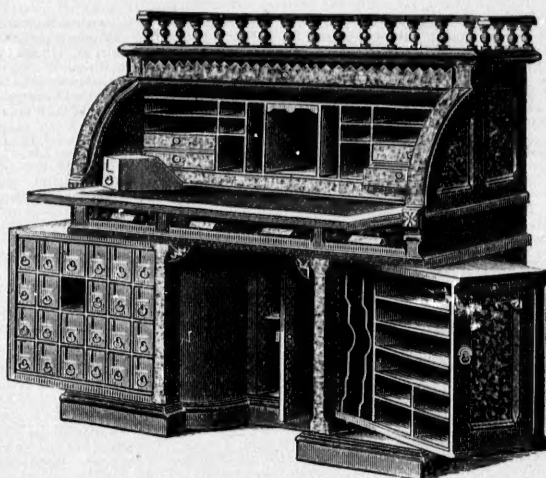
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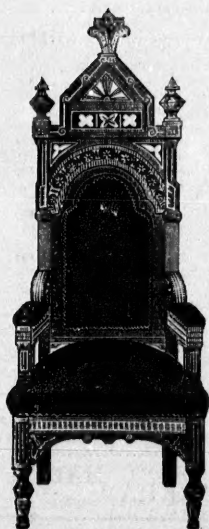
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Office, School, Church and Lodge
 ——— FURNITURE ———

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PRESTON, ONT.,
 CANADA

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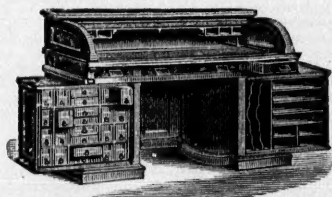
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Price List



ROTARY OFFICE DESK.—No. 51.



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John J. Daley & Co., Real Estate Dealers.—

In a young and rapidly developing city like Guelph, situated as it is in the best grain and stock-raising section of country in Canada, the business of dealing in real estate is necessarily a very important one, and especially so because, in addition to city property, there is a very large amount of farm property continually changing hands, the greater part of which is handled by the firm of Messrs. John J. Daley & Co., who are well known, not only in this Dominion, but also in the United States and Europe.

Mr. John J. Daley, whose portrait is before you, succeeded Messrs. Thompson & Jackson two years ago in the "Royal City;" he is now the principal owner and sole manager of the most extensive and most systematically conducted real estate business in farming lands in Canada. Mr. Daley has evidently achieved the success predicted for him by several leading journals when he came to the "Royal City" from Toronto. The following are two brief extracts: "John J. Daley, Esq., who is popularly known, is about to open a real estate office on an extensive scale in Guelph. He is a gentleman well up in law, a practical conveyancer, and thoroughly acquainted with the intricacies of the real estate business." "Being a young man well known to possess good ability, and all the qualities essential to a gentleman, he may predict a prosperous future."

Mr. Daley purchases a large amount of farm property, having within a few months' time bought

six farms at an aggregate price of \$40,850.00.

This firm have the best and most complete system of conducting their business known, which can readily be observed by any practical person on looking over their books, and reading and examining their lithographed letters, agreements, pamphlets, etc., and more particularly when Mr. Daley briefly and ably explains the system which he himself has adopted. They have prominent agencies established in Europe as well as in Canada, and they have thousands of applications for farm property from all parts of Canada, the United States and Europe, and many from the Island of Jamaica and South Africa.



John J. Daley, Esq., Guelph, Ont.

The *Canadian Farm Advertiser*, published by this well-known firm, which has a very large circulation throughout Canada, Europe and the United States, contains the prices and full particulars of about five hundred farms, besides city property, at an aggregate value of over three million dollars, and the sales effected recently through this medium is something unprecedented in the history of real estate

transactions in farming lands in Canada. The firm are well known for their honorable and straightforward system of doing business, and have thus secured the full confidence of all with whom they have transacted business. They are active, energetic, and most reliable in all their transactions, and highly esteemed in commercial and social circles.

—July 1st, 1887.

THE DOMINION OF CANADA

1608



1887

PREFATORY REVIEW

ITS ELEMENTS OF WEALTH, MANUFACTURING INDUSTRIES AND AGRICULTURAL PRODUCTIONS, ETC.



HE steadily increasing population of the Old Country, and the fields of industry and enterprise which in so many branches of trade, owing to improved labor-saving machinery and the importations of other countries, have become so restricted, cause vast numbers to look to the colonies of Great Britain for that field of labor which is practically denied them at home, or is so crowded and circumscribed as to prevent the development and exercise of that native talent or energy, which, if properly used, should in the course of time lead to a competency and independence. The employment of capital not less than the employment of labor, the relief of distressed trades, of overpeopled districts, of individuals and their families struggling vainly without hope, and of overflowing manufactures seeking a market and a beneficial return—are all connected with the subject of emigration and with the effects that grow out of it in a new country. It is not therefore to be wondered at that the public should not be easily satisfied in their inquiries upon a subject which in times like the present comes home to the businesses and bosoms of a large and enterprising class of individuals. As the interest of the subject rises above those classes by whom it has hitherto been looked upon merely as an ultimate relief from pressing distress, and extends to persons in better circumstances, who begin to inquire into the state, prospects and industries of these new countries which open such a field for energy and enterprise, a species of information comes to be required more particular and authentic than the hasty opinions of publishing travellers or the brief reports of settlers in the woods. Such information is the object of these publications on the INDUSTRIES OF CANADA.

The Imperial Government has for many years attempted to deal with the surplus population, and liberal assistance has continuously been granted to deserving and desirable emigrants. The question at the start for those who contemplate leaving their native land is, naturally, where to go. Equally natural it seems to be that as the individual growth of a town or city is in a westerly direction, so the civilization and development of this globe has advanced in a similar path, and the would be emigrant unconsciously follows the immortal advice of Horace Greeley, "Go west, young man, go west!" and turns his eyes to the western continent of America. Though Great Britain has possessions in all parts of the globe, it is to Canada that most look for the establishment of that new home over the seas, and the reasons are patent. The Dominion is within comparatively easy access, the rates for passage are very low, the difference in life and climate is

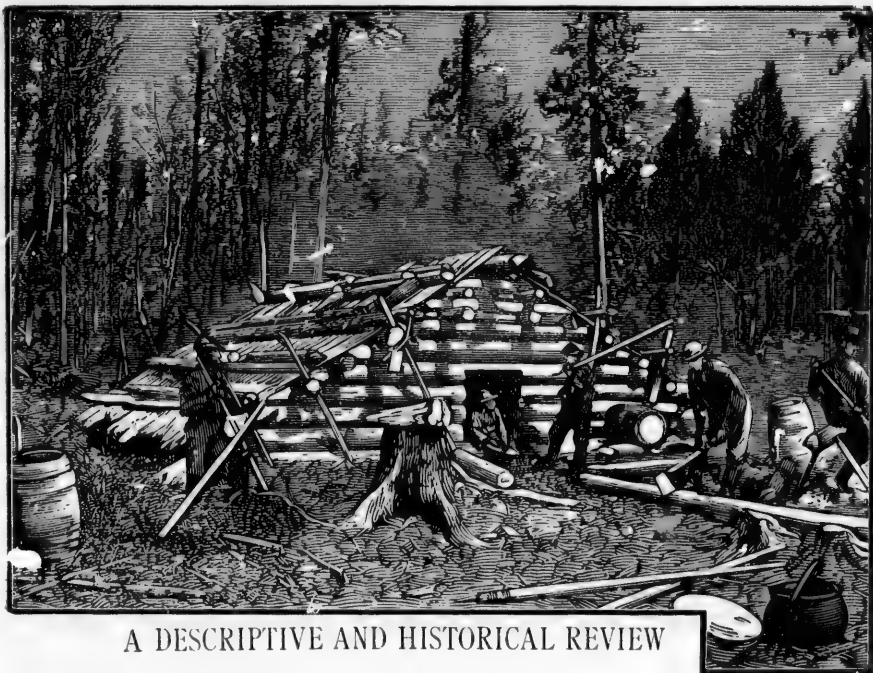
not so marked as is generally supposed, while as a land of resources Canada offers inducements which cannot readily be duplicated. The history of this country is in a great measure made up of her individual settlers and of the five millions of people who are now spread over this vast extent of territory. Many thousands came here, both in early youth and in middle age, who, without any means, have nevertheless, by the exercise of indomitable energy and perseverance, attained an independence, and in many cases affluence. This is especially the case with tenant farmers from Britain. Never in the history of English farming have bad years so successively and for so long a continuation followed the efforts of the agriculturist at home, yet to him at all times Canada opens up her boundless tracks of rich and fertile soil, which are simply awaiting the plough of the pioneer. It is true that some hardships may at first have to be encountered, but the certain hope of independence is sufficient to sustain the mind under all temporary privations. The settler here sees the time fast approaching when the wilderness to him shall be "a fruitful field, and the desert shall blossom as the rose," when the productive soil shall gratefully yield an ample reward to his toils.

The emigration from European countries has in the last few decades constituted an exodus which has formed a remarkable feature in modern history, and no better emigration agents are in the field than those who have settled here, and have by practical experience benefited by the change of country, and who now urge friends and relations to throw off the ties of a long association and find here a new home, with every hope of prosperity and success. Statistics show that during the last twelve years about two and a half millions of people have emigrated from and through Great Britain, and there is at present no signs of any decrease in numbers. Many of these have permanently located in Canada, and a fact which in this connection is an important one, as illustrating the prosperity here attained, is that large sums of money—in one year amounting to over \$10,000,000—are annually transmitted to the Old Country to prepay the passages of friends to enable them also to emigrate.

The consideration of the right classes who should emigrate is an important factor, as it cannot be denied that many, by specious promises and false statements of emigration agents and other interested parties, are induced to emigrate to Canada who are both unfit and undesirable settlers. Canada is essentially an agricultural country; her riches are the result of the illimitable resources of her fertile soil. Hence there is primarily a steady demand for the tiller of the land; this demand has ever exceeded the supply, and the inducements offered to the farm labourer cannot be excelled in any country. There has ever been a great scarcity of female domestic servants, and such find here immediate employment and remunerative wages. It is more difficult to speak collectively of mechanics and artisans. In seasons of special activity there is steady employment, at good wages, for carpenters, joiners and bricklayers, but there are periods at which work is difficult to obtain; highly skilled labor finds, however, a ready market, and the completion of the Canadian Pacific Railway should develop new industries in the North-West. In a general way the various manufacturing, which in all our cities and towns are in some branch or other engaged in active operation, make a demand for immigrant labor, while the timber, fishing and mineral resources of the Dominion all attract their due proportion of labor and enterprise.



THE DOMINION OF CANADA



A DESCRIPTIVE AND HISTORICAL REVIEW

.. OF ..

THE DOMINION, ITS LEADING FEATURES, CHARACTERISTICS, AND NATURAL RESOURCES, TOGETHER WITH BRIEF SKETCHES OF ITS REPRESENTATIVE INDUSTRIES AND PROMINENT CITIZENS

As the Silurian and Laurentian rock-beds stretch under the seas from the mother land to Canada, so do the firm bonds of mutual interest and brotherly affection cause the two peoples to stand together on the ground of a common Imperial origin, a common present purpose, with equal hopes of a profitable and inseparable future alliance.

Amongst the numerous colonial possessions of Great Britain, Canada has long ranked as the brightest gem in the Imperial diadem, and as emigration from the Old Country is especially directed towards her ever inviting shores, the history of the Dominion is of more general interest in an individual sense than that of other and more distant colonies.

The honor of discovering that portion of North America afterwards called Canada is considered to belong to John Cabot and his son Sebastian, both Italians, who, two years after the discoveries of Columbus became known in England, received a commission from Henry VII. to discover a north-west passage to the East Indies or China. In the year 1497 these adventurers sailed with six ships, and in June of the same year discovered the coast of Newfoundland. Pursuing their course they reached Labrador, which they erroneously believed to be part of the Indian continent, from which mistake the natives of this country have continuously been styled Indians. Here their researches seem to have ceased; and having taken possession of the territory in the name of the king, they returned to England.

It is, however, to Jacques Cartier, an able navigator, of St. Malo, France, that the honor of piercing the interior of Canada belongs. He, in 1534, took command of an expedition to the western world, and entering the Gulf of St. Lawrence, landed at what is now Gaspé Bay, where he planted the French flag, erecting a large cross with a shield bearing the arms of France.

The origin of the name of Canada is involved in much obscurity, and the accounts of the different authorities vary considerably. One author says: "An ancient Castilian tradition existed that the Spaniards visited these coasts before the French, and having perceived no appearance of mines or riches, they exclaimed frequently, 'Acanada' (signifying 'Here is nothing'); the natives caught up the sound, and when other Europeans arrived, repeated it to them. The strangers concluded that these words were a designation, and from that time this magnificent country bore the name of Canada."

Charlevoix, however, gives a different derivation, and supposed the name to have originated from the Indian word "Kannata," signifying a collection of huts, which is most probably the true origin of the title since given to the whole country.

In 1542 Cartier returned to France, where he soon afterwards died, and for many years no further action was taken in regard to this vast territory, which his enterprise had gained for his sovereign. Some sixty years later there appears upon the scene one of the most remarkable of the many men who have aided in moulding the fortunes and destinies of Canada—Samuel de Champlain. A noted discoverer and geographer, he had risen to the rank of captain in the royal marine of France; he had also served as a soldier and fought during the wars of the League, under Henry

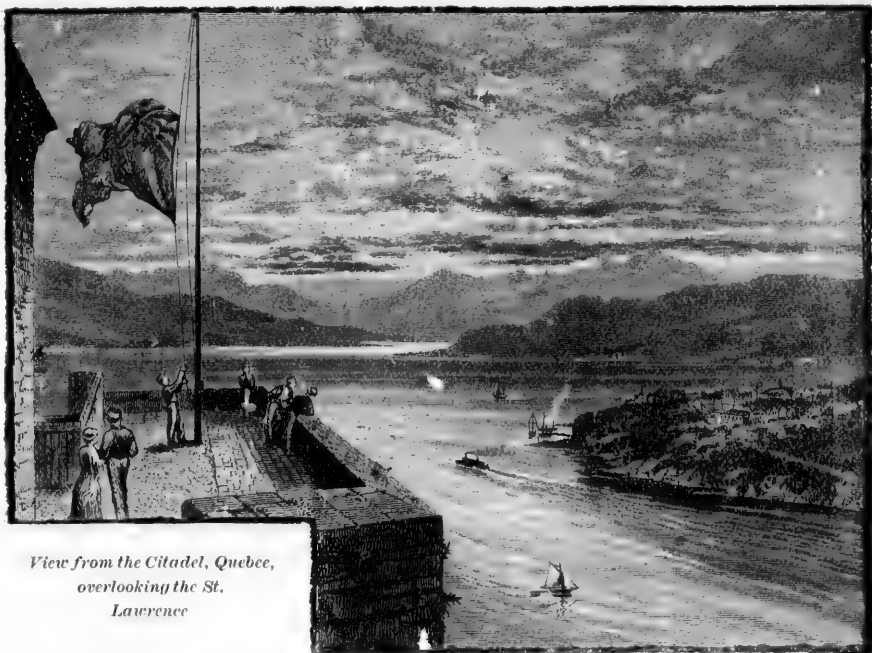
of Navarre; he was a hero of the mediæval type, of chivalric courage, fond of romantic enterprise, and inspired by religious enthusiasm. In 1603 two small barques, of twelve and fifteen tons, bore a band of hardy adventurers, under the command of Champlain, across the stormy deep: their voyage was, however, a fruitless one in discovering the Indian trading posts and friendly natives, who were the object of their search, and they soon returned. In 1604 a second expedition, of which Champlain was again a member, under the command of Sieur de Monts, who was granted vice-regal power, started out, and gaining the Bay of Fundy, a settlement was founded on the main coast, near the present site of St John, on which the name of Port Royal was bestowed. It was an unfortunate choice of site. The winter set in early and the cold was intense; the Frenchmen became an easy prey to disease, and of the seventy-



nine exiles, thirty-five fell victims before the spring to the dire ravages of scurvy. The indomitable spirit and perseverance of Champlain alone prevented the whole party sinking into lethargy and despair. Succours fortunately arrived from France, which again in 1606 were further augmented, to be, however, followed the following year with the revocation of the charter and orders to abandon the settlement.

Baffled in his attempts to plant a colony in Acadia, De Monts dispatched Champlain up the St. Lawrence to locate a suitable site for a new settlement. Proceeding up that noble river, the voyager of to-day will find the features of the country, which at its mouth were rough and rugged, gradually soften, particularly towards the south, and its cultivation rapidly increase, with many pretty and picturesque settlements along its margin, until, passing the Island of Orleans, which divides the river into two narrow channels, he comes suddenly upon a lofty rock on its northern banks, upon the summit of which he will perceive the flag and fortifications of the high-seated citadel of Quebec. The history of Quebec for close on two centuries may be said to be that of Canada, and as such more than ordinary interest is attached to the "Rock City."

On the 3rd of July, 1608, Champlain's little band, but twenty-eight in number, landed and founded the site of the present city, and the establishment of the French in Canada became an established fact. Champlain continued his wise administration of the infant settlement up to the time of his death in 1635. The colony could ill spare him; for twenty-seven years he had labored hard for its welfare, sacrificing fortune, repose and domestic peace, to a cause embraced with enthusiasm and pursued with intrepid persistency. With the life of this faithful soldier closed the opening period of "New France." In 1637 the Jesuit's College was founded, while 1639 marked the arrival of the Ursuline nuns, who were destined to render invaluable assistance to popular education. Within the precincts of their convent lie buried the remains of the gallant Montcalm, who fell in the eventful battle of the Plains of Abraham, Sept. 13, 1759.



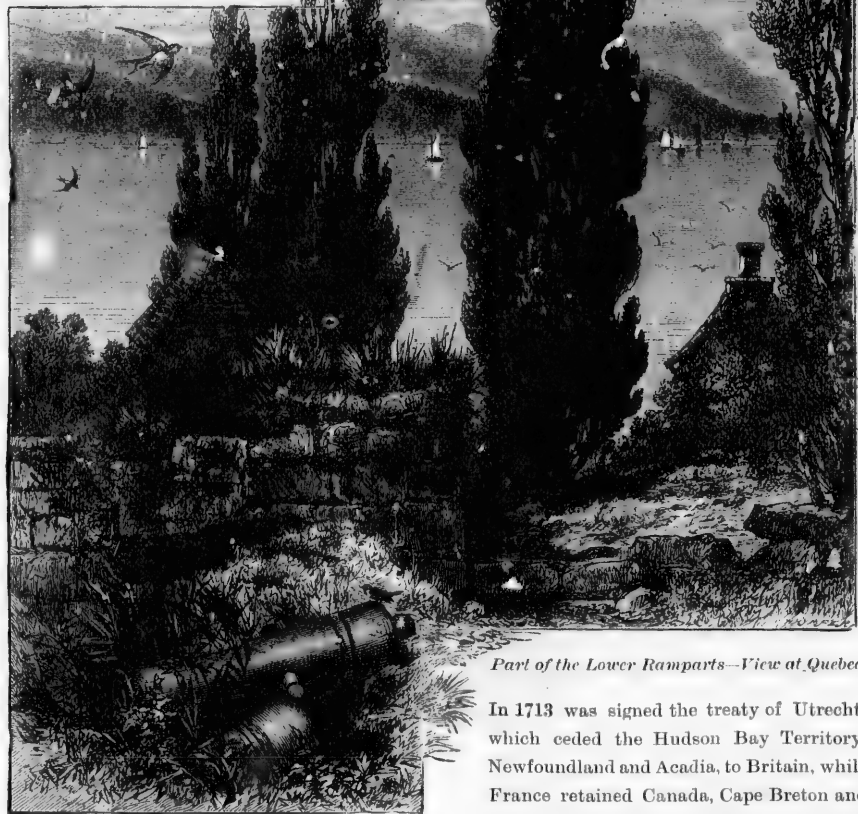
*View from the Citadel, Quebec,
overlooking the St.
Lawrence*

It was not till 1665, when the wise policy of Louis XIV. instituted a Royal Government, that any substantial progress in the new settlement was made. Under his paternal care, horses, sheep, cattle, and young women for wives, were dispatched in abundance, and in one season more than two thousand persons had landed at Quebec at the royal charge.

One obtains glimpses of the pristine state of Quebec through the early police regulations. Each inhabitant was required to make a gutter along the middle of the street, before his house, and also to remove refuse and throw it in the river. All dogs, without exception, were ordered home at nine o'clock. Smoking in the streets was forbidden, as a precaution against fire; householders were required to provide themselves with ladders, and when the fire alarm was rung all able-bodied persons were obliged to run to the scene of danger, with buckets or kettles full of water.

The infant colony did not get through its early years without trouble. The New Englanders were the bitter foes of the French, who at first had the best of it in many a tussle. The Indians usually sided with the Catholics against the Puritans, and their aid was very material assistance. In the Maritime Provinces the Acadians could make no successful head, but Louisburg remained a tower of strength, and a rallying point for the French, until the year before the fall of Québec.

After the disastrous defeat of the English under Sir William Phipps, the colony enjoyed a long period of unbroken tranquillity, during which time arts, commerce, agriculture and general manufactures slowly progressed.



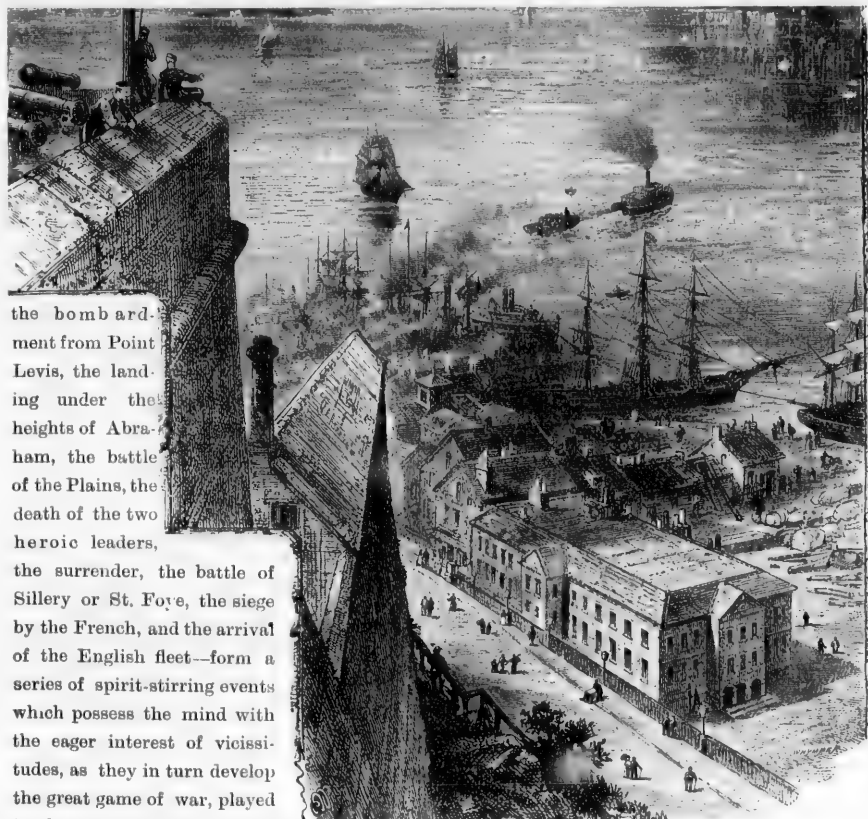
Part of the Lower Ramparts—View at Quebec.

In 1713 was signed the treaty of Utrecht, which ceded the Hudson Bay Territory, Newfoundland and Acadia, to Britain, while France retained Canada, Cape Breton and some fishery rights in the Gulf of St. Law-

rence, leaving still dangling between the two rivals that everlasting apple of discord, the question of the boundaries.

The year 1759, by the results it led to, is one of the most memorable in Canadian annals. Under the French domination Canada was more a military than an agricultural colony; during time of war the various settlements were little more than a chain of barracks; while the more mercantile and agricultural settlements on the British—now the American—side of the St. Lawrence and the lakes, were rapidly progressing in prosperity and power. The State of Massachusetts alone at this time could muster 40,000 men capable of bearing arms; Connecticut, 27,000; New Hampshire, Rhode Island, Pennsylvania and Virginia could add considerably to the number; and though at the commencement of the next campaign the Canadian forces gained some partial advantages, the day was fast approaching when the proud *fleur-de-lis* of haughty France must bend beneath the paw of the British lion.

William Pitt, then Prime Minister, had resolved that the flag of old England should float on the bastions of Quebec. Canada was to be invaded at three distinct points by overwhelming forces, with Quebec as the centre of attack. The ancient capital is thus for ever identified with the renown of the two great nations who contended for its possession; and the history of this period will always be referred to as equally interesting, attractive and important. The varied incidents of the expedition—the arrival before the town, the attack of the fire ships, the defeat at Montmorency,



A View from the Citadel, Quebec

the bombardment from Point Levis, the landing under the heights of Abraham, the battle of the Plains, the death of the two heroic leaders, the surrender, the battle of Sillery or St. Foye, the siege by the French, and the arrival of the English fleet—form a series of spirit-stirring events which possess the mind with the eager interest of vicissitudes, as they in turn develop the great game of war, played by the most skillful hands and for the noblest stakes. The

scene of this heroic drama, the actors and the event, will be for ever memorable. Any one who visits the celebrated Plains of Abraham, the scene of this glorious fight—equally rich in natural beauty and historic recollections—will admit that no site could be found better adapted for displaying the evolutions of military skill and discipline, or the exertion of physical force and determined valor. The victory of the English, which forever settled the fate of Canada, was, however, dearly bought by the death of the valiant Wolfe at the very moment when success was assured; though a death more glorious, attended with circumstances more picturesque and interesting, is nowhere to be found in the annals of history. A lofty monument to the joint memory of Wolfe and his great rival, Montcalm, is now erected on the spot where the former fell.

A complete change now took place in Canada. From the lofty cape, where for more than one hundred and fifty years the white flag of France had waved defiantly, now streamed the banner of St. George; a Hanoverian sovereign, who held his sceptre by virtue of the conquest of England by

William the Norman, was now called on by conquest to rule over a Norman colony. History has many of these mysterious teachings.

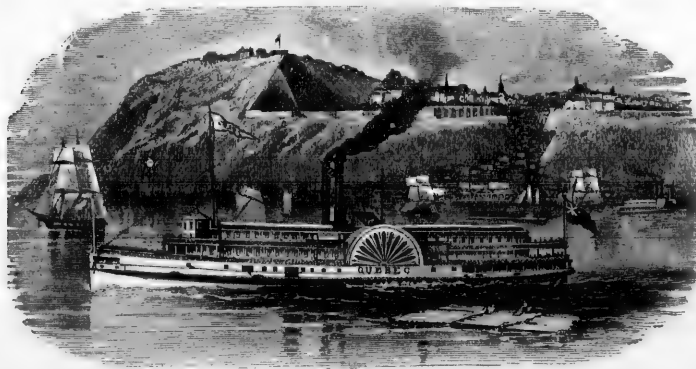
In addition to being the oldest city in North America, Quebec, historically speaking, is also the most interesting. The traditions and associations which cling to its beetling crags and hoary battlements, and cluster around its battlefields, monuments and institutions, are numerous and important in the eyes of the world. History speaks from every stone of its ruined walls and from every standpoint of its surroundings; antiquity is stamped upon its face, and quaintness is its chief characteristic.

The points of greatest interest are the following: The Dufferin and Durham Terraces give a walk, with a view which is one of the "great views of the world." Athens, Prague, Edinburgh, Salzburg, Venice and Quebec have, perhaps, the most beautiful sites; and travellers will agree that the last is not the least in possessing the attributes of grandeur. From this terrace a circuit should be made along the "Old Town Lines"—ancient embrazured defences, still showing the cannon of a past age pointed to the approaches by which assaults were made in the last century. If such a promenade be taken, the tourist will pass the wing of the old Chateau de St. Louis, where dwelt the French governors and commanders, and passing the Post Office, should note a curious stone inlaid in the new wall—a stone which came from an old building, and whose story forms the motive of a charming novel, written by W. Kirby in English, called the "Chien d'Or," a book which should be bought and read at Quebec.

The Archbishop's palace is a goodly pile of stone, wherein lives the prelate, who most worthily represents a Church which governs the conscience of as hardy, pure and happy a population as exists anywhere in the fold of the Catholic communion. The palace, a great seminary, and a university that was founded by Bishop Laval, and named after him, all stand together, enclosing a pleasant garden above the rampart walls. A good museum, rich in Indian pipes and other remains of the red man, a library and excellent lecture rooms, fill this fine university building.

Nearly a half of the circumference of the citadel has now been traversed in our walk, and from the fortress we obtain the very best all-round view. Looking up the river, just in front of us is the grass-covered plateau on which was fought the famous battle. Beyond is a curve in the river, and

it was in that bay that the red coats landed, to swarm up the wooded cliff before the grey dawn came on the famous morning in September, 1759. A very ugly prison building stands near the place where the English general died. To the right the city



The Citadel, Quebec

has extended far beyond its old limits, and its upper fringe of villas encircles the handsome new Parliament buildings of the Provincial Legislature.



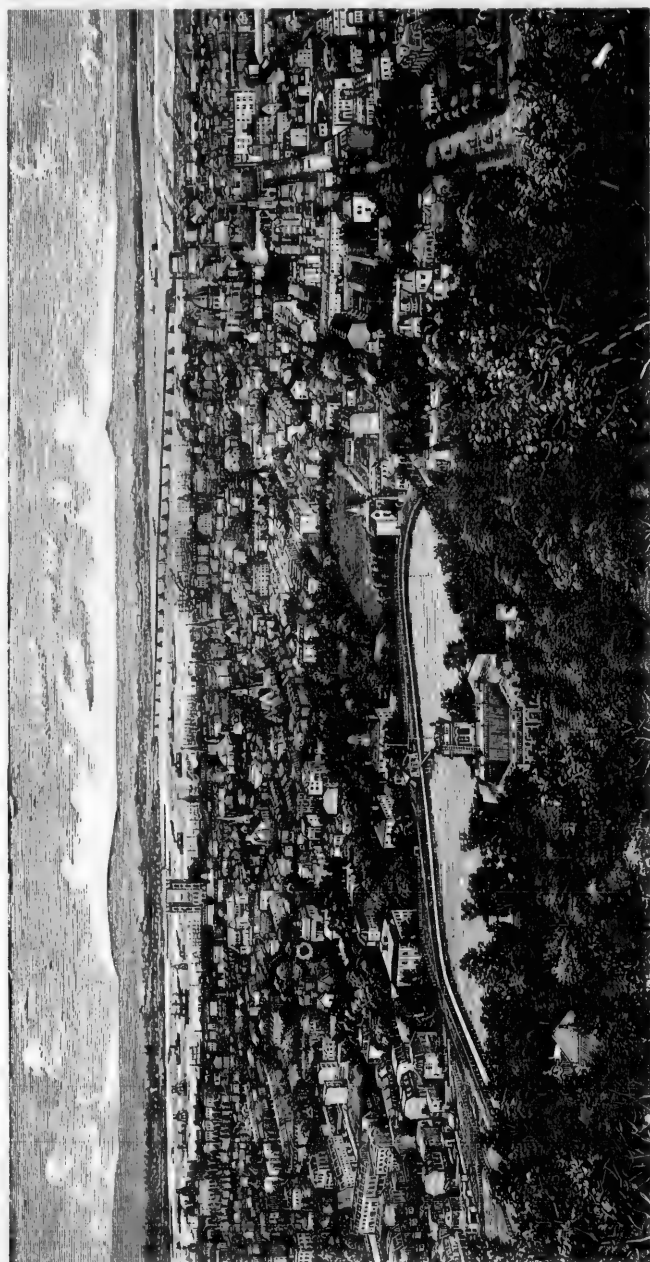
Wolfe's Cove, near Quebec

Quebec is well called the Gibraltar of British America, the strength of its citadel and its remarkable position for a full command of the St. Lawrence below, and the country around it, fully entitling it to this appellation. The population of the city is about 63,000, while the surrounding country forms a complete panorama of the most picturesque scenery in the world. The climate is one of the happiest under the sun. There is no malaria, every climatic influence being healthy and pure.

In the Province of Quebec there are about 6,000,000 acres of land surveyed, the population by the census of 1881 being 1,359,027; of these 1,073,820 were of French origin; 81,515 of English; 54,923 of Scotch; 123,749 of Irish; and the remainder of other origins. Classified according to religion, there are 1,170,718 Roman Catholics and 188,309 Protestants. Agriculture is the chief occupation of the people of Quebec, but manufactures, fishing in its great waters, and commerce

occupy the labors of a considerable part of the population, as do also lumbering, mining and ship-building.

Let us leave these hyperborean problems and look at the shores of Labrador or Newfoundland.

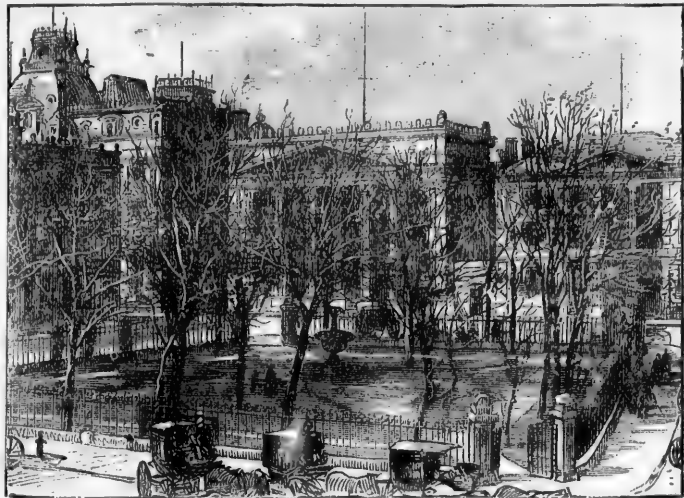


The City of Montreal

Those of the northern land are low, those of the southern island bold, indented and picturesque. It was upon these that the gaze fell of the first European who discovered the New World, when Eric the Red's son, Lief, coasted along them in his Norse galley in the days when, as Humboldt says, "the Caliphate of Bagdad was still flourishing under the Abbassides, and while the rule of the Samanides, so favorable to poetry, still flourished in Persia." Nine hundred years have since come and gone, but these shores remain as they were, for the thick woods of light firs are uncleared, and the deer on the land, and the seals, the white porpoises, and the wild fowl of the waters, have almost as "good a time" as they enjoyed in those old days. Newfoundland still receives with loyalty a Governor sent out by the Old Country, instead of following the example of the Provinces

of the Dominion, which, with equal loyalty, receive a Governor nominated as the representative of

monarchical democracy by the Canadian Government. For two terms she has had the happiness of having a distinguished sailor and colonial statesman, namely, Sir John Glover, to preside over her councils. Sir John has lately returned to his first transatlantic love after a brief connection with a group of the fair West Indian Isles. As all the world knows, he was to have led the expedition against King Coffee in Ashantee. But at the eleventh hour a change in the views of the military authorities of England took place, and Sir Garnet Wolseley, with regular troops, was sent out, leaving Sir John Glover the task of making an attack to divert the attention of the enemy by a parallel march with his gallant black "Houssa" levies. The part thus allotted to Sir John Glover he undertook with the greatest success, but at one point of the march fortune seemed to declare against him. A native chief living some distance up country swore that he could not provide the necessary transport. It was well known that he was perfectly able to do so, and after a conference which had proceeded uselessly for a whole morning, a flat refusal was given by the black sovereign. Sir John's ire was up, and he rose, and with dignity and precision hurled at the dark dignitary a rough chair on which he had been sitting. It caught him in the right place, and in two hours the necessary number of porters were ready. This story, like many another, became distorted in the telling of it. Sir John was nominated for the Newfoundland Government, and some



Place d'Armes Square, Montreal

one in England wrote to a friend in Newfoundland, saying, "Look out for your next Governor, for he is not a man to be trifled with. *He knocked his last Prime Minister down with an arm chair!*"

The whole of this enormous territory is divided into Provinces, whose limits are probably not all permanently fixed. For instance, among those which originally formed part of the confederation, it is possible that Nova Scotia and New Brunswick, or one of them, may amalgamate with Prince Edward Island. Again, in the newly-settled country of the Central Continent great spaces have been provisionally named, but as time fills them with people their bounds may be found to be ill-set, and a readjustment may be made. On the other hand it is curious to observe with what tenacity the several States of the American Union, whether they be small or big, have kept to the original lines marked out for them when much of their land was unexplored forest or unknown prairie. The Americans gave in the beginning the title of "Sovereign" States to the members of their Union, and it was a moot point whether a State had or had not the right to secede from the Federation, disastrous as such a proceeding must prove to national life. That point was settled in favor of national autonomy by the civil war which raged between the North and South from 1861 to 1865. The Canadians, when they drew up their scheme of Federation, were careful to eliminate as far as possible the danger which might spring from weakness of the



H.A.B.N.C.

Parliament Buildings, Ottawa—West Block.

It was born of the necessity to have greater common strength, not against an enemy, but against the impotency inseparable from disorganization. Railway and navigation works were wanted, and isolated colonies could not execute them. But there was much opposition. Many in the French Province did not like the plan, fearing that it might diminish the security of the treaty rights of the French for the preservation of their laws, language and institutions. Nova Scotia, too, had a strong party against the proposal. Prince Edward Island only joined her sisters after they had joined hands, and Newfoundland has consistently kept to her resolve to remain alone. But the rights of all who joined, or may join, are carefully guarded. Quebec was made the "Pivot Province," in that she had a certain number of representatives, and the representation of the others was based on the numbers she sent. In Sir John Macdonald's words, spoken in 1865, "the whole thing is worked by a simple rule of three. For instance, we have in Upper Canada one million four hundred thousand; in Lower Canada, one million one hundred thousand. Now the proposition is simply this: Lower Canada has a right, with one million one hundred thousand, to sixty-five members; how many members should Upper Canada have? The same rule applies to the other Provinces; the proportion is always observed, and the principle of population carried out. . . . If an increase is made in the numbers in the house, Lower Canada is still to be made the pivot on which the whole calculation will turn." But all these safeguards could not prevent misgivings among some of Quebec's worthiest sons. Their feelings were like those which prompted the old

Central Power. They provided fully for local rule and for a National Government. Each Provincial Government was given full power to make laws for the education of children, for the manner in which property should be held and devolve, and for the raising of revenue for local purposes. No individual Province can arm and maintain troops, lay on export and import duties, control navigation, or make a railway beyond its own borders, without Federal authority.

The Union was not brought about in a day. It was the result of long and anxious discussion.



H.A.B.N.C.

Departmental Buildings, Ottawa—West Block.



Parliament House, Ottawa

Scottish peers at the time of the Union with England. I was, in their fears, "the end of a noble old song," "Confederation," said one of them, "only exists as a scheme. But when the different Provinces shall meet together in the Federal Parliament as on a field of battle; when they have there contracted the habit of contending with each other to cause their own interests, so various and so incompatible, to prevail; and when, from repetition of this undying strife, jealousy and inevitable hatred shall have result-

ed, our sentiments towards the other Provinces will no longer be the same; and should any great danger, in which our safety would depend upon our united condition, arise, it would then, perhaps, be found that our Federal union had been the signal for our own disunion."

Such gloomy views were met by the firm and confident language of another French Canadian statesman. "If we remain alone," he exclaimed, "we can aspire to no position, we can give rein to no ambition as a people. We have at the present time as many systems of judicature as we have Provinces; with Confederation, on the contrary, this defect will be removed, and there will be but two systems, one for Lower Canada, because our laws are different from those of the other Provinces, because we are a separate people. . . . There are also now as many different tariffs as there are different Provinces—as many commercial and customs regulations as Provinces. Currency and the interest on money are also regulated by different systems in the several Provinces. But with Confederation all these matters would be under the control of one Central Legislature. . . . There is another alternative that is proposed to Confederation—annexation to the United States. I do not believe there is a single member in the House or out of the House who would consent to the annexation of Canada to the United States. I now come to the other alternative proposed—that of Independence. Men may be found, both in the House and out of it, who will be disposed to say that we had better have Independence than Confederation. For my part, I believe that the independence of the British North American Provinces would be the greatest misfortune which could happen to them; it would be to leave us to the mercy of our neighbors, and throw us into their arms."

The tone of this speech was in complete



Post Office, Ottawa



Lord Lansdowne, Governor-General

nation, a subordinate, but still a powerful people, to stand by her in North America in peace and in war."

And now, in looking back upon this speech, it may be well to remember that Lord Derby, speaking in 1884, said that he did not know where the public man could now be found who would venture to propose the separation of the colonies from the Mother Country. Already, therefore, the prophecy that the tying together of the separate sticks into one fagot would provide fuel for patriotic ardor and spirit among the colonists, and respect in the Mother Country towards her great dependencies, has proved true. Canada presents to the world the spectacle of a united people, daily and hourly growing in strength and union. Her alliance will soon be a prize, her dependence is a lessening fear even to the most nervous and responsibility-hating politician. In her institutions she has kept to the model shown by the three kingdoms. There is the representative of the sovereign in the Governor-General, who is bound to be a constitutional ruler, giving to the Ministry, representing the majority of the House of Commons, his loyal support. It is his duty to use his moral influence with his Minister for what he conceives to be the public good; but his opinion as expressed to them must remain unheard beyond the Council Chamber. Where he sees danger to the Imperial connection, it is also his duty to make known his views; perhaps, if occasion requires it, to a larger audience. There is a Senate, having the attributes, but hardly the strength, of the British House of Lords; and there is the People's Assembly, the House of Commons, chosen by a low but not by a universal suffrage. The number in the popular house is at present 212. The debates in this Commons display great talent, and among no section of the population is forensic ability more frequently shown than among the French Canadians. Lawyers and physicians are perhaps in a majority in this assembly, and it is said that when one of the members fainted on the floor of the House, one half of the representatives of the people rushed up to render him their medical assistance! Most of the Provinces have two Chambers, although the most populous, namely, Ontario, is content with one. The nation represented in these assemblies will have a wide continuous belt of populated territory stretching right across the continent. The only sections where their numbers will be sparse are those also which are strong in defensive positions, and in

harmony with that which was delivered by Sir John Macdonald. "If we wish," he said, "to form a great nationality, commanding the respect of the world, able to hold our own against all opponents, and to defend those institutions we prize; if we wish to have one system of Government, and to establish a commercial union, with unrestricted free trade, between the people of the five Provinces, belonging as they do to the same nation, obeying the same Sovereign, owing the same allegiance, and being for the most part of the same blood and lineage; if we wish to be able to afford to each other the means of mutual defence and support against aggression and attack, this can only be obtained by a union of some kind between the weak and scattered boundaries composing the British North American Provinces." And later, in the same speech, he continued, "I am strongly of opinion that year by year, as we grow in population and strength, England will see more the advantage of maintaining the alliance between British North America and herself. Instead of looking upon us as a merely dependent colony, England will have in us a friendly

the difficulties the country presents to an enemy as well as to the swarms of settlers. These two tracts are, first, the region along the north of Lake Superior; and, secondly, that where the triple chains of the Rocky Mountains, the Selkirk and the Cascade ranges, shut out from the mild Pacific coast the severer temperatures of the Central Continent.

If we compare the capabilities Canada shows for the possession of a continuous belt of population from sea to sea, with the capacity of any given belt belonging to the United States, and stretching across from the Atlantic to the Pacific, we shall find that the comparison is favorable to the northern land. Although what the maps call "the great American Desert" has been proved to be in many places capable of settlement and cultivation, yet there are vast spaces on any given line from east to west in the United States which cannot be profitably used. There is an aridity which defies the agriculturist, if he cannot procure water sufficient for irrigation. There is nothing more curious in the physical problems of any country than that furnished by some of the great plains of



America. It seems as though the whole surface was being raised and desiccated. There is evidence enough that in remote ages there was an abundance of water in these parched regions. To the south the sands of New Mexico, Southern California and Arizona are the sands of an old sea bottom. In Wisconsin the country, now bare and dry, shows the traces of many lakes; and innumerable mounds, the work of old dwellers in the land, prove that numbers of human beings lived, worked and died on the enormous steppes. On the other hand, to the north, while the same process of the raising and drying of the land is evidently in progress, it has not proceeded so far. There are dry, cactus-covered plains along the frontier of Assiniboia, the central Province of the Canadian North-West; but as soon as the Saskatchewan valleys are reached, and in general far to the south of this limit, the moisture is evident in the luxuriance of the grasses, until beyond the North Saskatchewan the moisture is great enough to support the dense growth of fir forest which clothes in a wide flat arch the whole of the country below the sub-arctic circle. Therefore, through an almost unbroken belt, the Canadians have a territory which should support 40,000,000 of people. It has a varying depth of from 450 to 100 miles, and in all parts of it the climate has been proved to be most healthy.

Little was known of the Northern New World until a comparatively recent date. Within the memory of middle-aged men, Chicago was the frontier post of civilization. Maps compiled by French geographers in the seventeenth century gave up all the country west of Hudson Bay to an imaginary and indefinite ocean. Around this Englishmen placed "New South Wales" and "New Caledonia," while no one disputed that "New France" was all the St. Lawrence Valley. To be sure, the New Englanders did not like this, and were determined to alter it if possible, but they never succeeded in doing so. In maps of the time of William and Mary you will still see that everything to the north of the Gulf of California is marked as unknown. On the Pacific the ignorance of California was so general until recent years that when in 1849 the first strong influx of Americans took place into that State, men in New York derided the folly of friends who proposed to settle in that "unprofitable wilderness!" The land which is far to the north of California, namely, British Columbia, is one of the best valued of the Canadian States.

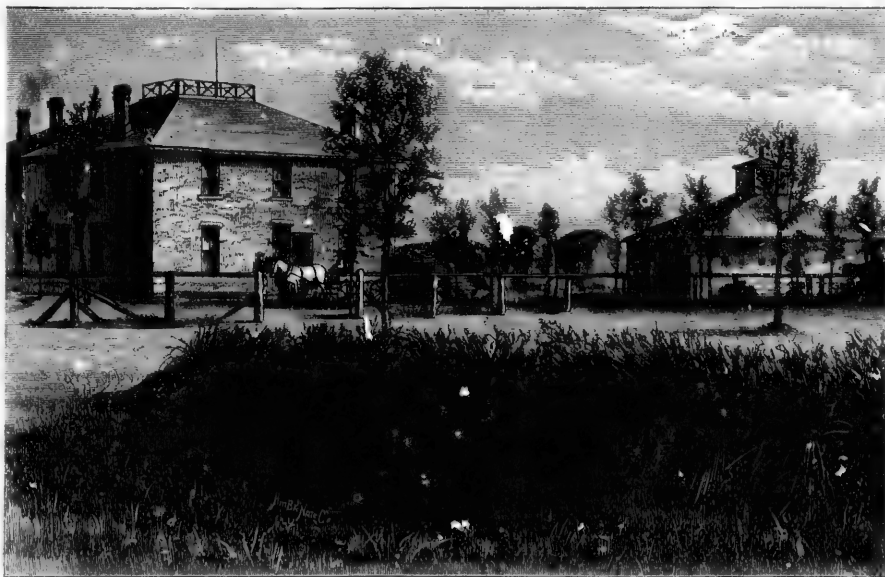


A Pioneer Farm

France has become too Parisian, or she might have colonies. But she loves the boulevard, hides even the street view with trees, and shuts up the end of the vista with a museum, or a monument to national glory. She plants out her view of things at home, and she does not plant herself abroad. This is a mistake. What she could do if she were not always turning to the looking-glass she showed in the sixteenth and the early part of the seventeenth centuries! Then she sent her people to subdue the earth. They began the work and have continued it, but the mother country again took to the looking-glass, and in her contemplation of herself forgot her children. They did not at that time contribute to her *menus plaisirs*, which might occasion a fresh wrinkle, so they were *congeed*. But what gallant children they were who thus remained forsaken, yet fortunate! The names of the first pioneers, soldiers and martyrs of New France will be as honored as are those of the early warriors and saints of the Frankish kingdom.

In 1837 the French Canadians, with reason, demanded a wider constitutional privilege than they possessed, and this was practically secured by the measures taken after the mission of Lord Durham. To Lord Elgin must be ascribed the credit of having in time of trial and provocation resisted the party which would have made him go back from the doctrine of ministerial responsibility.

He faced a riotous mob in order to give Executive sanction to the measures of his Government, and from that day pure constitutional Government, and with it a freedom unknown elsewhere on the American continent, has found its home in Canada. From that time great works have been undertaken by a people recognizing each year more and more the necessity and use of union. The Intercolonial Railway, binding Nova Scotia and New Brunswick to Quebec; the Grand Trunk, traversing a great part of the older portion of the country, and having its termini in the American cities of Portland and Chicago, with other lines, have been undertaken by the young nation. Immense labor has been bestowed on the creation and deepening of canals and river channels. The prosperity of the country and its vast undeveloped resources have combined to attract emigrants to an extent heretofore unknown. The numbers of the emigrants have risen of late from 40,000 per annum to 100,000 and 135,000.



A Homestead Farm in Ontario

The Dominion of Canada occupies the northern half of the continent of North America. It has a territory of about the extent of Europe, and larger than that of the United States without Alaska. The southern frontier of Manitoba and the North-West Territory, if extended across the Atlantic Ocean, would strike the continent of Europe a little below the latitude of Paris; while the southern point of the Province of Ontario is as far south as the latitude of Rome. Canada is therefore the physical equivalent on the continent of America of the great empires and kingdoms of Italy, France, Belgium, Germany, Austria, the British Islands, Russia in Europe, and Sweden and Norway.

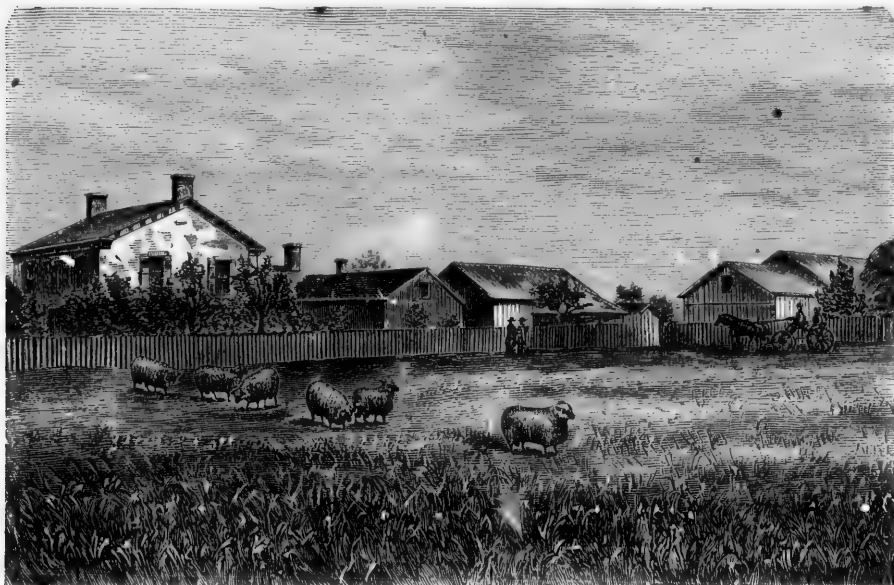
This vast territory comprises an area in round numbers of 3,500,000 square miles. From east to west it stretches from the Atlantic to the Pacific Ocean, and from the southern latitudes above stated to the Arctic circle.

Very large portions of this great territory are cultivable; and those portions not cultivable are rich in mineral wealth. The proportion of cultivable land in the Dominion, suited to the productions of the temperate zones, is quite as large as that in the United States. It possesses the largest

extent of land yet open for settlement adapted to the growth of the grasses, cereals, and other productions of the temperate climates, not only on the continent, but in the world.

It has many thousands of square miles of the finest forests on the continent, and many thousands of square miles of the most fertile prairie land.

Its rivers and lakes form one of the most remarkable physical features of the continent. This water system furnishes important facilities for communication; and the course of the St. Lawrence is in the line of the shortest sailing circle across the Atlantic. The same favorable condition prevails on the west coast, from the terminus of the Pacific Railway across the Pacific Ocean to the markets of China, Japan, and also to Australia. Coupled with these important commercial conditions, there is the fact that the Canadian Pacific Railway crosses the continent on the shortest line through the fertile belt, and at the "gate" of the Rocky Mountains, crossing them on immensely more favorable conditions, both as respects grades and curves, than the line of railway which reaches the Pacific coast at San Francisco.



Ontario Thoroughbred Sheep Farm

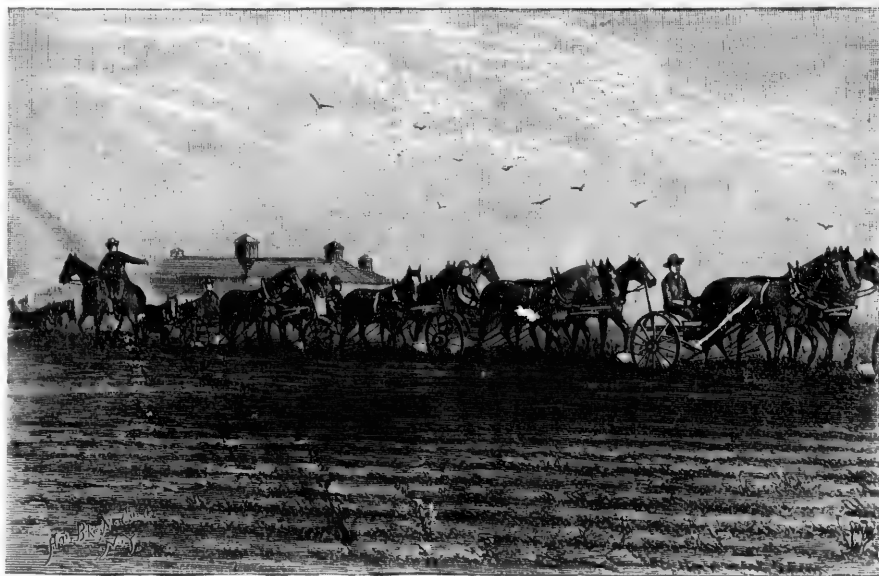
As at present constituted, it is divided into seven Provinces, viz.: Nova Scotia, New Brunswick, Prince Edward Island, Quebec, Ontario, Manitoba and British Columbia, together with the vast extent of North-West Territory, out of which the Districts of Assiniboia, Alberta, Saskatchewan, and Athabasca have been formed; districts which will in the near future become great provinces of the Dominion, each having a territory as large as a European kingdom or empire.

Canada has fisheries of almost boundless extent, both on its Atlantic and Pacific coasts, which are without equals on the continent, or, it is believed, in the world. It has coal fields of immense extent on both its Atlantic and Pacific coasts; and there are large deposits beneath the surface of its prairie lands east of the Rocky Mountains. It has also iron, gold, silver, copper, lead, and other mines of great richness, including petroleum and salt; together with almost every description of stone and granite and other valuable building materials.

It has great variety of climates, from the arctic to that of almost the most southern of the temperate zones. The climates of the settled portions of the Dominion, and of the lands open for

settlement, are among the most pleasant and healthy in the world, and favorable to the highest development of human energy. The Dominion of Canada must therefore, from these facts, become in the not distant future the home of one of the most populous and powerful peoples of the earth, while to the European immigrant, of whatever nationality, it offers an inheritance rich in resources and fruitful in products.

Canada seems especially fitted to supply the United Kingdom with much of the farm produce that is necessary for her to import. The older Provinces export horses, beef, mutton, butter, cheese and fruits as their leading staples from the field and the garden, while Manitoba and the North-West export wheat and other grains. Large ranches have also been successfully established on the great grass lands at the base of the Rocky Mountains, and when these come into full play their products will be enormous. The cattle can be driven to the nearest railway stations, which are not more distant from the Atlantic sea-ports than are those railways in the United States,



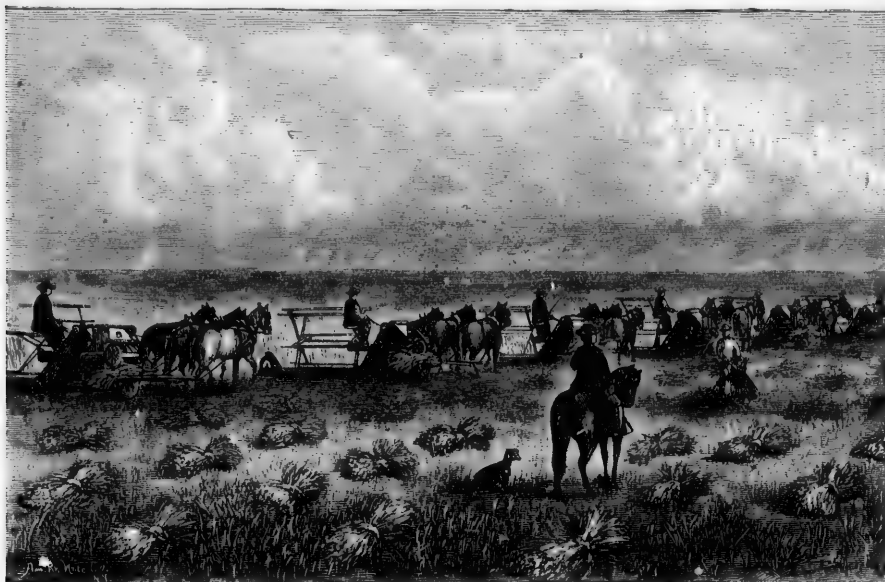
Progressive Farming

West and South-West, which now successfully bring cattle *via* Chicago to the Atlantic ports for export to Great Britain.

The general healthfulness of climate, and favorable conditions for feeding all kinds of stock, which prevail in the older Provinces of Ontario, Quebec, New Brunswick, Nova Scotia and Prince Edward Island, as well as in what may be called the new North-West, leave no room for doubt that Canada is capable of supplying the needs of the Mother Country as respects supplies of horses, cattle and sheep. It is to be remarked, moreover, that since the beginning of this export trade, there have been marked improvements in stock, by the importation of Short-Horn, Polled Angus, Hereford and other varieties. The success which has attended various well-known establishments in the Dominion devoted to the rearing of thoroughbred stock, is sufficient guarantee of the profitable nature of the enterprise, which is yet comparatively in its infancy.

The soil of Canada may be said to be the source of her greatest wealth and strength. Her forest lands, her smiling farms, and her rich and vast rolling prairies, make the attraction she offers for the agriculturist.

There may be more scientific farming in England and in Scotland than in Canada. English high farmers would find in Canada much that they would consider very rough work; but there are exceptions of highly cultivated farms. In the Province of Ontario there is a School of Agriculture, connected with a model farm, at which scientific and practical agriculture is taught. There are also model farms in the Province of Quebec. The result is a marked improvement of late years in the style of farming in some parts of the country. But there is much to be done yet in this direction. In too many instances the land is merely scratched over; and it speaks well for the character of the soil and climate that under such adverse circumstances such excellent yields are obtained. It has been hitherto found that what we may call pioneer farming, that is, taking from the soil in the roughest and readiest manner what it will produce, is more profitable than higher farming with its more costly appliances of labor and fertilizers. But in the older portions of the country this state of things is beginning to change. The sufficient reason for its existence in the



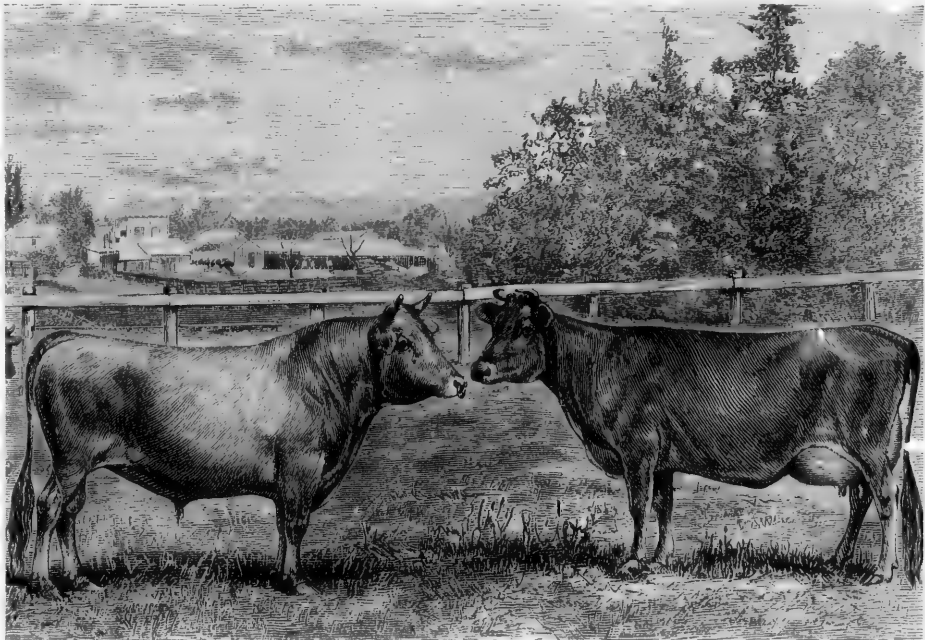
Inventive Genius reaping her reward

past has been that the land has been plentiful, cheap and virgin, while, on the other hand, labor has been dear. It was, therefore, natural to take the most from the land at the least cost of labor.

Let a new-comer in Canada go into a farming district, and call at the first large, comfortable house he may meet with, surrounded with well-tilled fields, herds of sleek cattle, great barns and extensive stables, all showing evidence of prosperity. Upon asking the owner's experience, in nine cases out of ten the reply to this would be that he came from the Old Country fifteen, twenty or twenty-five years ago, with an empty pocket; that in his early days he had to struggle with difficulties; but found his labors rewarded by success, and ultimately crowned with independence. Paying no rent, and owning no master, he has educated and settled his children around him in equally favorable conditions with his own. This is not an isolated case; it is the experience of hundreds and thousands of men. For the agricultural laborer who comes to Canada, the question is not simply what wages he may earn, but to what position of independence he can attain in the evening of his life; in contrast to that possible goal in the Mother Country, if he should become unable to work with his accustomed vigor—the workhouse.

The opening up and successful carrying on of the export of cattle trade with England has sensibly changed, in many cases, the character of the farming in Canada; and this is well, for farmers had begun to overcrop the soil, in so constantly producing cereals.

In comparing Canada's present standing as a stock-breeding country with her standing twenty years ago, we find that her progress in this direction has been most remarkable. It is barely twenty years since the first herd of English thoroughbred short-horns was brought to Canada. Previous to that time very little attention had been paid to stock raising. In many instances cattle were allowed to look after themselves, and for market purposes they added but little to the settler's income. It was the opinion of many persons in those days that stock-breeding could never be successfully carried on in Canada. The experience of the last few years shows that that opinion



Jersey Stock Farm

was an error. Though the number of farmers who have ventured on the experiment of stock-breeding, on a large scale, is not great, the test has been most thorough and complete in both Ontario and Quebec, and part of the Maritime Provinces, and the result satisfactory.

It may now be stated with confidence that the collection of cattle at the great stock-breeding farms of Canada is among the most valuable in the world. It is made up of the very best blood of the bovine aristocracy of England. Not many years ago there were no pure herds in the country, except the small species of cow in the French part of Lower Canada, which were brought in chiefly from Bretagne, and possess the milking characteristics of the Alderneys. To-day, there are in Canada many herds of the best English breeds, with a pure and unbroken record extending back many generations.

It is a fact, established beyond all doubt, that the famous short-horns of England not only do well in Canada, but that the character of the stock actually improves in the new country. In not a few instances the offspring of stock taken out from England has been carried over to the mother country and sold at high prices. At a recent sale in England a three-year-old bull which brought

the extraordinary price of three thousand six hundred guineas was of Canadian breed. The herds to be seen at the Provincial and other Exhibitions are the wonder and admiration of experienced English stockmasters.

The growing of fruit, as well for home consumption as for exportation, is a very important industry in Canada, and one which excites the wonder of many new-comers. People who have been accustomed to think of Canada—as described in the words of the French king before the cession—as “a few acres of snow,” are at first incredulous as to the extent and excellence of the fruits produced in a country which has the summer skies of Italy and France. There are vineyards in the Province of Ontario of fifty or sixty acres in extent; peach orchards of similar extent; and apple orchards almost innumerable.



Durham and Thoroughbred Stock Farm

Wine of excellent quality is now largely manufactured from the grapes, and this fruit is so cheap as to be within the everyday reach of the poorest. It may be mentioned that in the county of Essex, on the shores of Lake Erie, the vine is very largely grown for the purpose of wine-making, and both the growing of the vines and the making of the wines are systematically carried on by French viticulturists, by French methods and processes, with very great success. Frenchmen engaged in this work have declared the conditions for growing the vine are more favorable in Essex than in the east of France, while the wine which is made is of a superior quality. The great wealth of Canada in fruits is a fact which is not only interesting to the intending settler as an industry, but as a climatic fact, the country in this particular being much before the United Kingdom.

The apples of Canada are especially very highly prized, and find their way in very large quantities to the markets of the United Kingdom; and it may be mentioned here that at the Centennial Exhibition at Philadelphia the Americans honestly admitted themselves to have been fairly beaten by this Canadian product. A New York illustrated paper, on that occasion, stated that the finest show of fruits at that great Exhibition was “made by the Fruit-growers’ Association of Ontario, Canada.”

It is to be observed that the areas of the great waters, such as the great lakes and rivers of the Upper Provinces and the St. Lawrence, the bays and inlets of the Lower Provinces, as nearly as they can be estimated from measurement on the maps, would be about 140,000 square miles, which, added to the areas taken from the census districts, would give a total of over 3,610,000 square miles.

The area of the whole of the continent of Europe is 3,900,000 square miles; the area of the United States, exclusive of Alaska, is 2,933,588 square miles—that of Alaska is 577,390 square miles—combined making 3,510,978 miles. Thus the Dominion is nearly six hundred thousand square miles larger than the United States without Alaska, and nearly eighteen thousand square miles larger than both combined.

The total population of the Dominion by the census of 1881 was 4,324,810, against 3,687,024, as shown by the census of 1871. The increase in the old Provinces during the decenniad is over 18 per



Lincoln County Grapery

cent. The increase for the same Provinces in 1871 over 1861 was over 12 per cent. The number of males in 1881 was 2,188,854; that of the females 2,135,956; there being a preponderance of more than 50,000 males over the females in the Dominion. This has probably arisen from the excess in immigration of males over females.

Of this population, 478,235 were born in the British Isles and Possessions; 101,047 in Prince Edward Island; 420,088 in Nova Scotia; 288,265 in New Brunswick; 1,327,809 in Quebec; 1,467,988 in Ontario; 19,590 in Manitoba; 32,275 in British Columbia; 58,430 in the Canadian North-West Territories; 77,753 in the United States; and 53,330 in other countries.

Ontario is the most populous and wealthy province of the Dominion of Canada, and its growth has been exceedingly rapid. The area within its old limits, as taken from the census districts, is 101,733 square miles; but if we compute this area from simple measurement of the map, including rivers and lakes, its extent would be increased by about 20,000 square miles. It is further to be stated that the territory recently in dispute has been declared to belong to Ontario by a decision of the

Judicial Committee of the Privy Council, and this adds about 80,000 square miles to the Province, making altogether a total of about 200,000 square miles.

The Province of Ontario reaches the most southern point of the Dominion, namely, to the latitude of Rome in Italy ; and being in a large measure surrounded by the Great Lakes of the Continent of North America, its climate is much modified by their influence. The principal source of its wealth is agriculture, and it may be said to take the lead in the farming operations of the Dominion. The number of acres of land surveyed in this Province is about 31,000,000, and the number of acres already granted and sold is about 22,000,000. The population of Ontario is 1,923,228, as shown by the census of 1881 ; and, as already stated, agriculture forms the principal occupation of the inhabitants, although lumbering in the rich forests, mining in the bountiful deposits, commerce, and



Ontario Apple Orchard

seafaring occupations on the Great Lakes, attract a portion of the labor of the energetic people of the Province.

Toronto, the seat of the Provincial Government, had a population of 86,415 by the census of 1881 ; but it appears from a municipal census recently taken, its population is 102,276 ; it is a city of which any country might be proud, and it is very rapidly continuing to grow, both in wealth and population.

This fair city, stretching along the blue waters of Lake Ontario, is not the largest city in our young Dominion, but even her more populous rival does not deny that she is the fairest and the most full of promise ; and by common consent she is known all Canada over as " the Queen City of the West." Her progress has not been a slow and dreary pace ; for her veins are full of vitality, and her heart fired with ambition. Some of the most enterprising spirits in Canada are ranked among her citizenship, and she counts among her business houses some of the greatest and most important trade institutions in the country. In all those factors that go to make a community

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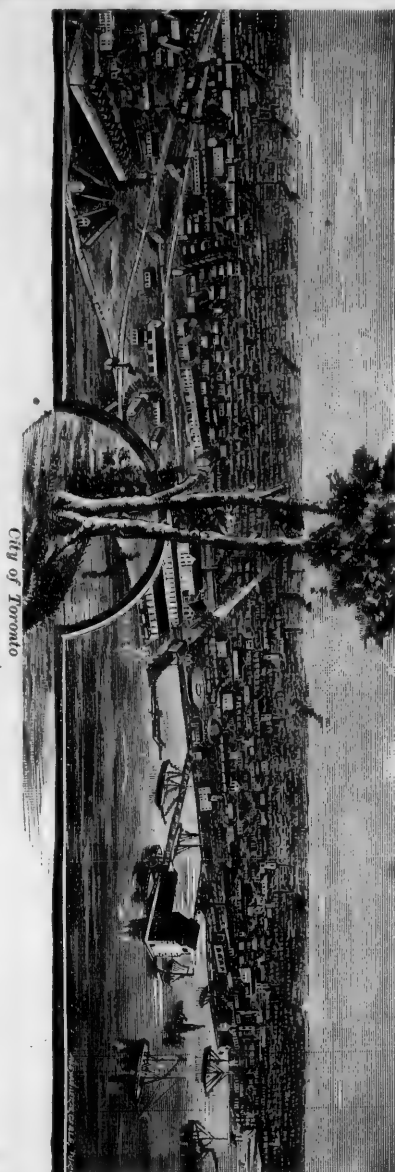
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prosperous and worthy, she will be found well supplied. No poisonous slums exist within her limits to harbor pestilence; her streets no longer lie under their old reproach, for many of them are paved and cleanly. Societies with every description of benevolent, moral and elevating aim are busy among her citizens; her educational system is perfect as the age can give, and education has become the property of one and all. In art, too, she has much to show; and her late festival of choruses promises that in music she is destined to win a world-wide fame. The power of the pulpit in Toronto is great; and she emphatically is a church-going city. In walking her thoroughfares you find no empty houses; new buildings are being reared, and not in pairs but frequently in whole streets. Consolidation and unification are going on by the incorporation, with the Queen City herself, of those thriving suburbs that girdle her loins with clusters of little communities, industrious, ambitious and intelligent.

A regular steam-ferry service is established during the summer between the city and the Humber regions, or you may go by rail as well. Through the munificent generosity of Mr. Howard, the city now owns a beautiful stretch of woodland, interspersed with steep hills and deep gulches, known as High Park. To the numerous retreats of shade and picturesqueness which these grounds afford our city folk resort in hundreds. Here you see a "select" picnic party, presided over by some dignified, yet winsome, chaperon; a little way distant is a church or Sunday-school picnic, the youths and lasses regaling themselves in enjoyable and healthful exercises. All the woods, hills and hollows are full of life, health, beauty and gladness.

Residents have at last discovered that even the broiling midsummer days may be spent with delight and comfort without leaving the environments of the city, for fronting their very doors lies the Island, cool and delicious, when the clank of the machinery wheels is stilled and the day's work is done. This Island has been shamefully neglected in the past, but one is glad to note that certain steps have been decided upon to save this valuable piece of land from further destruction by water during storms. But even as it stands, it is a most salubrious and inviting spot for those tired in arm or brain. All day long, ferries, launches of various sizes and sail craft, from the tiny skiff to the more taut and stately yacht, ply between the city and the Island, and one finds in the late summer, midway on the bay, a stream of yellow, golden and brown butterflies on their way from



the wider fields of the mainland to the rare clover-blooms, the few and vivid flowers, that brighten the face of the warm sand. During the evenings frequenters may sometimes be numbered by the thousand, enjoying the numerous pastimes that the purveyors of amusements have provided. The merry-go-round, with its freight of riders—comprising pretty lasses, with healthful cheeks and sunny eyes, and lads who sit *vis-a-vis* to catch the coquettish smiles or mischievous glances of the girls—never ceases its revolutions save to take a batch of new-comers. The swish and rumble of the roller-coaster, as it takes its passengers up the steep as well as down, are pleasant sounds; and to these is added the incessant crack of rifles, from the practice in the shooting galleries. Those who care to see the entire surroundings brought together in picturesque *tout ensemble*, may enter the camera obscura, or wizard's dark chamber. Fringing a considerable portion of the Island coast



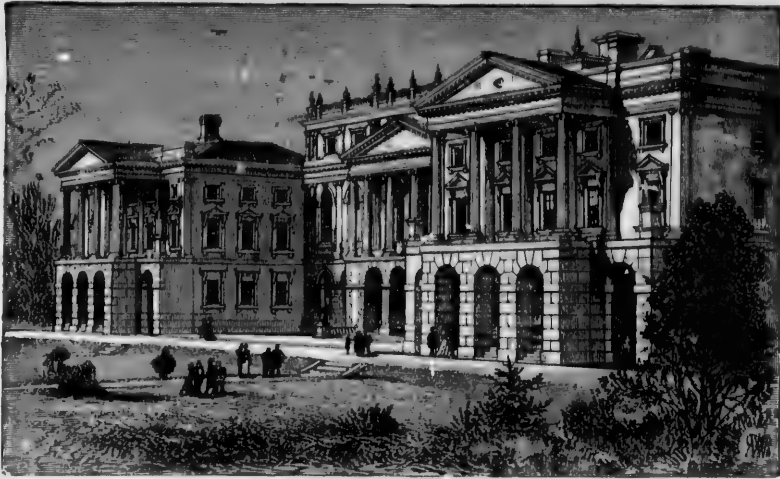
Hotel Hanlan and Island Pleasure Resort, Toronto

is a range of tasty cottages, cool and pleasant, and fronting the green, or green and blue, waters of Lake Ontario. For the greater part the color combinations of these cottages are very happy. India red upon the roof harmonizes well with the rich Nile-green of the sides. Along the sands it is cool, and the color close to the water line is dun pink, or as the ladies phrase it, "ashes of roses." Refreshment houses, cleanly and sumptuously kept, abound; and all the luxuries or delicacies that you find in the city you can purchase there. No tourist should leave Toronto without spending an evening at the Island.

The railway, unfortunately, runs along the lake, preventing any pleasant "Strand" Street, and spoiling, as it does at Genoa, the access to the shore. Here, as at Kingston, the French were first in the land, and the place is mentioned in old reports of skirmishes with Indians and English. Yet there are men now alive who are old enough to remember hearing when the first buggy was driven through the streets, which are now broad, well paved, and lined with houses, giving evidence of all the prosperity of a pushing and thriving commerce. Toronto had its troubles and excitements during the American War; and not far off, across the water, the battle of Queenston Heights gave

Brock, the British General, a grave, and the regular and provincial troops a well-earned victory over an enemy strongly posted.

A less agreeable reminiscence is the indecisive fight between a greatly superior body of Fenians and a Toronto battalion in 1866 near the Welland Canal, when both sides, after firing much,



Osgoode Hall, Toronto

retreated—the Fenians to Fort Erie, the Toronto men towards the canal. The object of the Canadian attack was attained, for the cutting of the canal, which was the object of the invaders, was frustrated. Several gallant youths belonging to the University were killed, and a monument in the pleasant and shady park attracts the respect of the citizens for those who were foremost in giving evidence at that time of the patriotic spirit which animated all Canadians. Osgoode Hall, where are the Law Courts, is a fine building, worthy of the learned Bar which meets there, and of the ability of the judges who preside over the Provincial Courts. It was named after the first Chief Justice of Upper Canada, and is memorable for an imposing ceremony in which Mr. Blake, the leader of the present Opposition in the Federal Parliament, and one of the ablest lawyers in the Dominion, welcomed in an impressive speech the American Secretary of State, Mr. Evarts. That remarkable statesman and orator delivered to the assembled company in the library a most eloquent reply, dwelling on the part taken by the exponents of law in the affairs of nations, and emphasizing his hearty desire—a desire for which Mr. Evarts, through his high official position, was able often effectively to labor—for the continued harmony and good understanding between the United States and the British Empire.

This reception was one of the historic events which will live in the memory of the men of Toronto, where politics are as eagerly pursued as are the material gains of trade, and where neither the one nor the other is able to efface a love for letters, learning, the arts and the sciences. When the University is visited, the Observa-



*Sir John A. Macdonald, K.C.B.
Premier of Canada*



W. H. Howland, Esq., Mayor of Toronto

King's College, Trinity and others attest the powers the denominations possess in attracting to special establishments the sons of those who fear to embark their offspring on the unshepherded fields of University life favored by the Scottish and continental systems.

The Horticultural Gardens, which comprise a handsome gothic structure, the scene of many a musical festival, and where many a prima donna has displayed her vocal powers, form one of the

tory of the Federal Government for Meteorology should not be neglected, for from such headquarters come the "storm warnings" which so wholesomely affright our sailors, keeping them to safe ports, and giving them warning of tempest. Dr. Carmichael is at the head of this establishment, and it is the only one which is very well provided with instruments and house space, being better even than that at Washington in this respect. Dr. Daniel Wilson, the author of many learned and excellently-written works, such as "Old Edinburgh" and "Primeval Man," and Dr. Hutton, with many able men, are Professors of Toronto University, a seat of learning daily growing in popular favor, and destined to be the metropolitan University of Ontario. The buildings are good, but will need enlargement, if we may judge from the ever-increasing number of students. There are colleges affiliated to the University, and



University of Toronto

chief attractions of the Queen City. The grounds around are tastefully laid out, and in spring and summer fill the air with the rich perfume of their variegated flowers and plants, while a handsome fountain in the centre of the grounds lends additional grace with its shining spray to the surrounding scene.

Toronto may well be called the radiating point of the whole of the western and north-western portions of the Dominion; but ere pursuing an onward course, a trip across Lake Ontario to Niagara must first be taken. The distance across is some thirty miles; a well appointed steamer making two trips daily in the season of lake navigation.]

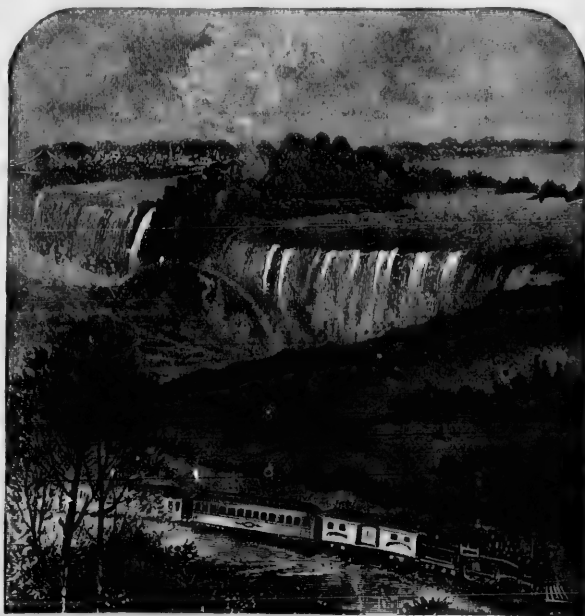


City of St. Catharines

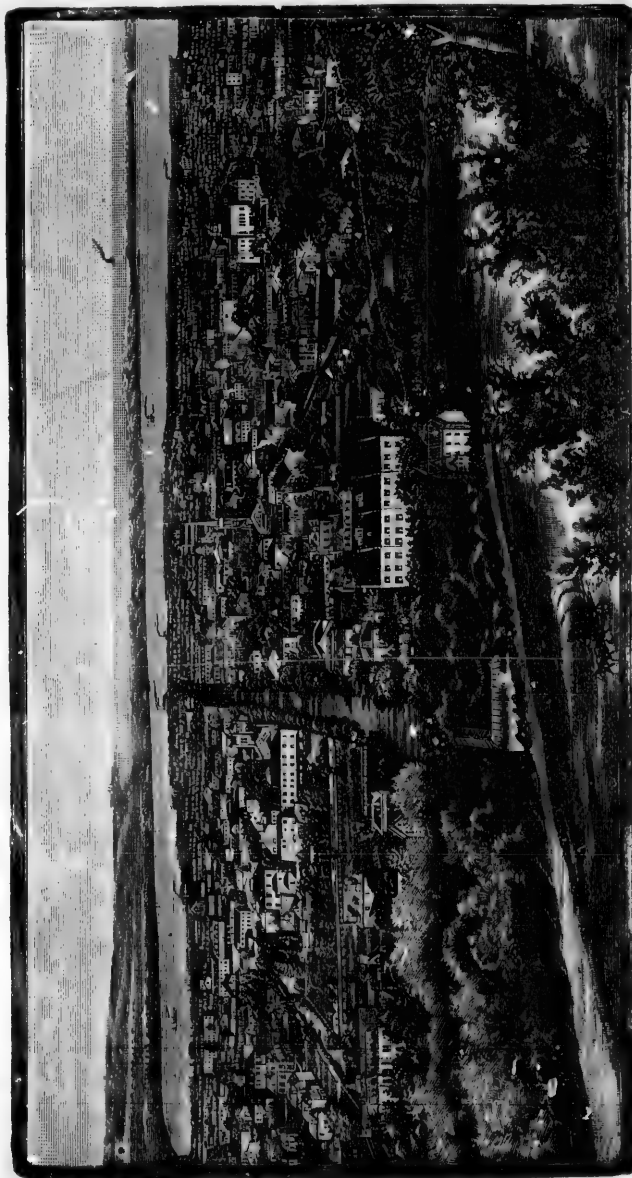
Niagara Falls is one of the mighty wonders of this world; a temple not made by hands. Its vast grandeur is beyond the power of description, and the pen of criticism is completely paralyzed. There is something so intensely sacred in the place that, as you approach it for the first time, you feel as though you were treading on the confines of some great unrevealed secret—that you were about to face the Majesty of God in nature,

"An assembly such as earth
Saw never, such as Heaven stoops down to see."

An immense torrent of water tears headlong down from some great height, but there is no idea of shape or situation, nothing but vague immensity. Few can comprehend the vastness of that scene; in its contemplation one is bewildered; yet strangely commingled there comes a feeling of peace. Peace of mind, tranquility, calm recollections, great thoughts of eternal rest and happiness, nothing of gloom or terror. Niagara is stamped on the heart as an image of beauty, to remain there changeless and indelible until its pulses cease to beat forever. This mighty cataract is formed by the emptying of the waters of Lake Erie, which in turn receives the waters of Lake Huron, into Lake Ontario. A cluster of islands in the centre of the stream causes the river to diverge into two branches, sending the water over the American Falls on the one hand, and over the Canadian or Horse-Shoe Falls on the other. The latter have a



width of about 1,900 feet. The face of Goat Island occupies a quarter of a mile, and following that are the American Falls, which present an almost straight line of 900 feet, so that the Falls and the islands form one grand, but broken and irregular, curve of nearly a mile in length. It has been computed that twenty million cubic feet, or seven hundred and ten thousand tons of water



City of Hamilton

per minute, empties itself over the Horse-Shoe Falls alone. Below the Falls is Queenston, where is erected a monument, in the shape of a fine Corinthian column, to the memory of General Brock, a name famous in the wars for independence.

Hamilton is another remarkable instance of the growth of a Canadian city. It was laid out as recently as the year 1813, and has now a population of about 40,000. As proof of its rapid development and increase, the population, between the years 1850 and 1857, rose from 10,000 to 25,000. It is the centre of the wool trade of Canada, for it is estimated that the Dominion produces over five million pounds of wool per year; three-fourths of which passes through the hands of the Hamilton wool staplers and dealers. The neighborhood is also remarkable for its agricultural and dairy produce.

From Hamilton westwards, the country assumes a different appearance; generally the land had been flat, but now may be met a succession of hill and dale, greatly resembling in appearance that of the Old Country. But independent of these old country associations, which are further aug-

mented by the similarity in the names of villages, towns and cities, there is much to be seen which is peculiar to this new world, and which we cannot get in the old world.

Between Hamilton and the western limit of the Province of Ontario, a number of thriving cities and towns are passed, all indicative of that progressive spirit of enterprise which so characterises the western settler: The growing town of Galt; the Royal City of Guelph, founded on St.



Ontario Agricultural College, Guelph

George's Day, and so named in honor of the Royal family, a great stock-raising centre and the seat of the Ontario Agricultural College, a Government Institution, whose efforts in the cause of agriculture are most praiseworthy; Berlin, the centre of an industrious settlement from the Fatherland; Brantford, so called after the great Mohawk chief, Joseph Brant, who, in the troublous times in which he lived, was the staunch and worthy friend and ally of the British, here too is a celebrated seminary for the education of young ladies, known as the Brantford Ladies' College; Paris, so designated from its contiguity to beds of gypsum or plaster of Paris; Woodstock, the county seat of Oxford, a thriving trade centre; Ingersoll, noted for its manufacture of cheese—all in turn are passed by.

London, the metropolis of Western Ontario, like the illustrious city from which it takes its name, is situated in the County of Middlesex, and on the banks of the River Thames. This is one of the pleasing features one meets with in Canada. The emigrant, when seeking a new home in the far off west, takes with him, as far as he can, the country of his birth, and he gives to the new home the familiar name of the old home, and surrounds it by such circumstances as bring most readily old country thoughts, ideas and associations. This city was incorporated in 1855, and now has a population of some 30,000, forming a busy hive of industry and enterprise, while she occupies special pre-eminence as an educational centre from the fact of its being the seat of the renowned Western University, as well as having a widely celebrated institution for the education of



J. J. Daly, Esq., Guelph

young ladies in Hellmuth College, one of the most noted establishments of its kind on the American continent.

Southward of London is St. Thomas, which, since the construction of the railways, has made a phenomenal rapid progress, unsurpassed by any Canadian city. It was incorporated as a city in 1881, is an important railway centre, while the extensive workshops of the M. C. R. R., which give employment to a large number of hands, are located here. The Alma Ladies' College of this place is a noted scholastic institution.

In the western portion of the Province we come on the rock oil or petroleum district; a district to which, more or less, nearly every cottage home in England is now indebted for its artificial light. The rock oil, or petroleum, is one of the most remarkable and peculiar natural products of Canada. By some authorities it is claimed that the oil-bearing limestone extends over an area of seven



City of Brantford

thousand square miles. It is certain that the area must be an extensive one, otherwise the enormous yield of oil could not be obtained. The oil exists in the cavities of the limestone rock, which are of marine origin. The amount of oil given out by some of the wells is simply enormous, a single one having been known to give over thirty thousand barrels, or one million ten hundred thousand gallons, of oil in the course of twelve months.

What the future of Canada may be no man can faintly imagine. That it will meet with checks and obstacles in the progress of its development, all must expect and be prepared for. But the country, as in the case of the opposition to the Canadian Pacific Railway, will rise superior to such obstacles, and find itself all the stronger because they have been met. Practically boundless in extent, and with a range of temperature and climate of the widest diversity, it is a world within itself, the glory of which may be only rising when that of many an old world dynasty is fading away. That such a country should have remained practically unknown to other parts of the habitable globe for so long, that up to even the present time millions upon millions of square miles of country should still remain unsurveyed, and notwithstanding that although every nation and every tongue has been helping to give it a population, the Anglo-Saxon language is everywhere spoken, would seem to make all that can be seen or heard about it of deep and special interest to the inhabitants of Great Britain, to whom this greater Britain offers an ever open field, rich in enterprise and resources, in which the descendants of both will be called upon to take a part, the like of which the old world in all its history has never dreamt of.

It is a common belief among the Americans, a belief which is shared in by a few annexationists, that increase of population, productiveness of soil and the general advance of civilization are very much greater in the several States of the Union than in Canada. Nothing can be farther from the truth. Upper Canada, especially, has quite outstripped even the most prosperous of all the original States of the Union. A comparison of the statistics of the two countries shows this to be undoubtedly the case. And with respect to the productions of the two countries, there is found the same proportion in favor of Canada. So also with regard to vessels, in comparison to population the tonnage of Canada more than equals that of the United States.

GRAND TRUNK RAILWAY.

HISTORICAL REVIEW, MANAGEMENT, ETC.

Among the officials who have been prominently connected with the Grand Trunk Railway since 1861 is Mr. Joseph Hickson, the General Manager. He was born at Otterburn, Northumberland, England, in 1830, and entered the service of the present Northeastern Railway Co. when a boy, and by his industry and care worked his way up to the principal agency at Carlisle, and eventually became assistant to the General Manager of the M. & L. Ry., at Manchester, which position he left in 1861 to come to Canada, having been appointed Chief Accountant of the Grand Trunk Railway. He afterwards became Secretary and Treasurer, and in 1874, in consequence of his great executive ability, he obtained the position of General Manager. When Mr. Hickson assumed the management, the total amount of the mileage operated was 1,383 miles, which has grown during the last decade to 2,918 miles.

The following are the principal statistical and financial details of the Grand Trunk Railway : Lines of Road—Portland, Me., to Detroit, Mich., 861 miles ; Niagara Falls, Ont., to Windsor, Ont., 229.50 ; Fort Erie, Ont., to Glencoe, Ont., 145 ; total length of all lines December 31st, 1884, 2950.9 miles.

On August 12th, 1882, the Grand Trunk Railway Co. and the Great Western Railway Co. were consolidated under the name of the former. The Grand Trunk Railway Co. was originally chartered in 1851. Opened from Portland to Montreal in 1853 and from Richmond to Quebec in 1854. The division from Montreal to Toronto was completed in 1856, and that from Toronto to Sarnia in 1858. The line from Montreal south to the province line was brought into use in 1853. The Eastern Extension was opened from Chaudiere Junction to St. Thomas in 1855 ; to St. Paschal in 1859 ; and to the Riviere du Loup in 1860. In 1879 the extension to the Riviere du Loup (124.25 miles) was sold to the Colonial Government, and the transfer made August 12th, 1879. In the same year the Grand Trunk Railway Co. acquired by purchase and construction a line between Port Huron, Mich., and Chicago, Ill., about 330 miles in length. This line comprises the old Chicago and Lake Huron R. R. (including the Chicago and Northeastern), 281 miles ; the Chicago and Southern R. R., 20.50 miles ; and new construction, 28.50 miles. For this acquisition and other purposes the Company issued first mortgage six per cent. twenty-year bonds to the extent of £1,240,000. The whole line was opened February 8th, 1880. The Company has also by subsequent agreements obtained control of the Port Dover and Lake Huron (63 miles) ; the Stratford and Huron (27.50 miles) ; the Montreal and Champlain (23.50 miles) ; the Michigan Air-Line (36 miles) ; the Grand Trunk Georgian Bay and Lake Erie (91 miles) ; and the Montreal and Champlain Junction (6.50 miles).

The Great Western Railway Company was chartered March 29th, 1845, and the several additional lines as follows : Galt and Guelph, February 9th, 1852 ; Hamilton and Toronto Ry. Co., November 10th, 1852 ; the Sarnia Ry. Co., April 26th, 1853 ; the Canada Air-Line (Glencoe Loop) Ry. Co., December 24th, 1869 ; the Allanburg Branch Ry. Co., May 26th, 1874. The main line was completed January 27th, 1854 ; the Hamilton and Toronto Railway was completed December 3rd, and the Sarnia, December 27th, 1858. The branch to Galt was opened August 21st, 1854, and was extended to Guelph September 28th, 1857. It was operated under lease until January 31st, 1879. The Air-Line (Glencoe Loop) was opened in 1873, and the Allanburg Branch, which connects it through the Welland Railway with the Suspension Bridge, in 1875.

By the terms of the consolidation, the United Company assumed all the resources and liabilities of the two companies, the capital consisting of two classes, viz., the Grand Trunk capital and the

Great Western capital. Any increase of capital made by the United Company to consist of seventy per cent. of such increase to the Grand Trunk and thirty per cent. to the Great Western Railway Co. The net revenue between the two classes of capital shall be divided at the rate of seventy per cent. to the Grand Trunk and thirty per cent. to the Great Western. Should the thirty per cent. of net revenue appropriated to Great Western capital of any year be insufficient to pay dividends on the stock, at the rate of 5 per cent. on preferred and three per cent. on common, the amount necessary to make such dividends good shall be taken from the seventy per cent. paid the Grand Trunk.

The Capital of the Company is as follows:

4 per cent. Guaranteed Stock.....	£ 5,219,794
1st Preference.....	3,218,149
2nd ".....	2,327,795
3rd ".....	7,168,055
Ordinary Stock.....	20,157,676
Total Share Capital.....	£38,091,469
Loan Capital, Terminal Bonds.....	1,472,700
Grand Trunk—5 per cent. Debenture Stock.....	£4,270,575
" " " " " ".....	2,002,657
Great Western—5 per cent. Debenture Stock.....	2,773,900
Total Debenture Stock.....	9,047,132
Advances from Canadian Government in Aid of the Construction of the Line.....	3,111,500
Total Capital.....	£51,722,801

The first charges on the Revenue of the Company after the payment of working expenses are the Interest on Debentures and Rental of Leased Lines, amounting to about £830,000 per annum.

Rolling stock, June 30th, 1885: Locomotive engines, 705; cars—passenger (first-class, 332; second-class, 217), 549; baggage, mail, etc., 223; freight, brake-vans, 355; goods, 11,824; cattle, 1,147; platform, 4,360; grand total, 17,686. Also, 49 snow-ploughs.

The number of passengers and amount of freight carried were:

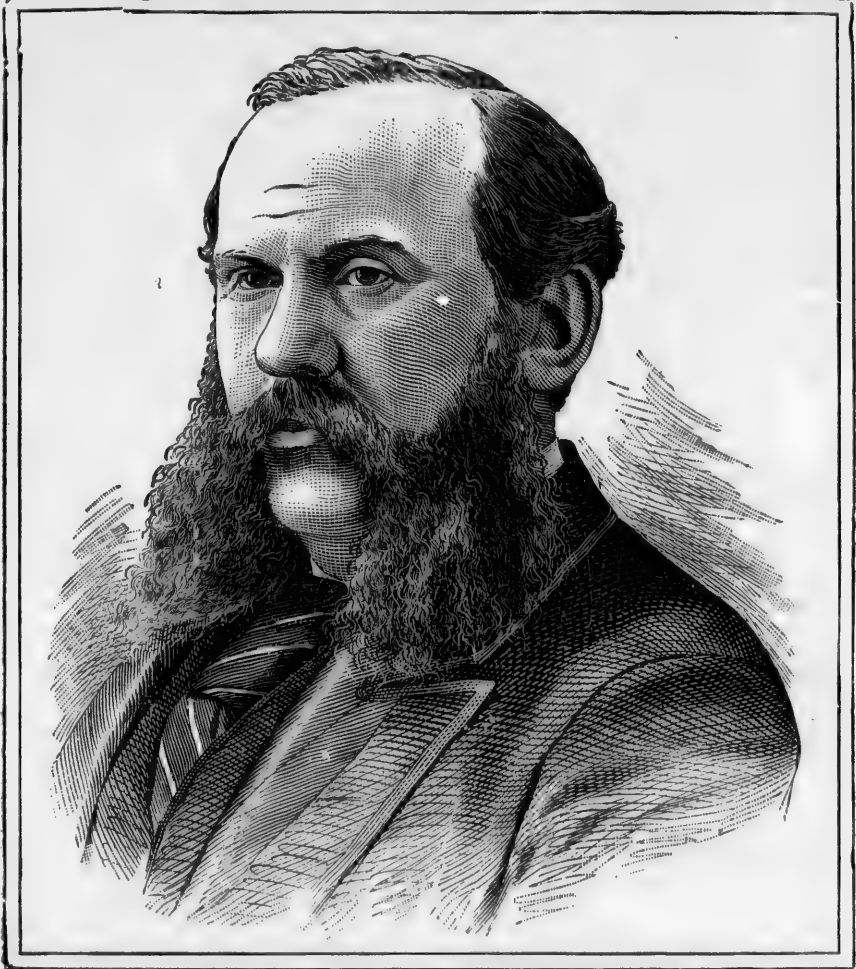
YEAR.	BY PASSENGER TRAINS.		BY FREIGHT TRAINS.		TOTAL.
	NO.	AMOUNT.	TONS.	AMOUNT.	
1883	4,755,821	\$6,567,923	5,510,794	\$10,915,018	\$17,482,941
1884	4,998,481	6,172,753	6,114,548	10,449,065	16,621,818
1885	4,790,468	5,342,890	6,157,151	9,441,751	14,784,641
1886	5,334,000	5,728,715	6,496,328	11,194,299	16,923,014

In the year 1883, dividends were paid on all classes of securities, excepting the ordinary stock, but in 1884 not on second or third preference stock, and in 1885 the ruinous competitions between the United States, the depressed condition of trade and the small-pox epidemic so prostrated the business of the Company that it failed to yield sufficient coin to pay its debenture interest in full, but the above figures show better results for the year just closed.

The claim of the Dominion of Canada against the Company, represented by £3,111,500, "Canadian Government Advances," will rank after the ordinary stock of the United Company as now authorized.

To work this large mileage there is a staff of 20,000 men directly employed, and it is probable that there are indirectly dependent on the earnings of these employees a number of souls equal to one-fiftieth of the entire population of the Dominion. The influence that can be exercised by one controlling this staff, and expending about fifteen million dollars a year throughout the Dominion, must be very great. Mr. Hickson, however, has always pursued a neutral course, both as regards politics and municipal affairs; and having the control of such large interests will no doubt watch and endeavor to thwart attacks made upon the Grand Trunk Railway and those he is employed to

protect. Until Mr. Hickson's idea of having a western outlet at Chicago and building toward Toledo was carried out, the Grand Trunk was greatly dependent on American lines at Detroit; his aim, while serving the interests of the Company which he manages, has always been tinged with patriotism, by carrying as much American traffic between the East and West through the longest distance possible in Canada. Before the fusion, the Great Western Railway, like the Canada Southern to-day, was used as a means of doing the opposite. The absorption of the Canada South



Joseph Hickson, Esq., General Manager Grand Trunk Railway

ern by the Michigan Central would have stripped the Great Western Railway as an independent concern of its through traffic, and in a year when there was a deficient Canadian harvest it would have left it a very poor business; but Mr. Hickson's policy utilizes it, as indicated above, and benefits Canada from Halifax to Windsor, and makes three lines of railways between the same places in Ontario under one control. Previous to Mr. Hickson's management, the Grand Trunk earned no dividends—a fact which is generally unknown. The General Manager has an abiding faith in the great resources of the Dominion and has earned the respect and esteem of the staffs of

the companies of which he is the head, and of the officers of the other lines, and also the thanks of the general public. He has done his utmost to improve the breed of cattle and horses, by importing improved stock from England, and has taken a great interest in agricultural and industrial exhibitions, and his presidency of the Winter Carnival Committee shows that even with his active life he can sympathize and mingle with the sports and pleasures of the young people of the Dominion. On his last visit to England Mr. Hickson was presented with a valuable testimonial of silver plate by the Board of Directors of the Grand Trunk Railway, to show their appreciation of his valuable services. In 1869 Mr. Hickson married Miss Dow, and has a family of three sons and two daughters. Mr. Hickson is a self-made, honorable man, who works untiringly for the interests of the Grand Trunk Railway and the public, and is in every respect one of the most popular public men in the Dominion.

GENERAL OFFICES OF THE GRAND TRUNK RAILWAY COMPANY.—Montreal, Canada; London Office, Dashwood House, 9 New Broad Street, London, Eng.

DIRECTORS.—Sir Henry W. Tyler (President), Sir Charles Lawrence Young, Bart. (Vice-President), Lord Claud John Hamilton, M. P., Robert Young, Esq., Robert Gillespie, Esq., William Unwin Heygate, Esq., James Charles, Esq., John Marnham, Esq., Major Alexander George Dickson, M. P., London, Eng.; Hon. James Ferrier, Montreal, Canada.

AUDITORS.—Harry Chubb, Esq., London, England; Thomas Adams, Esq., London, England; William M. Ramsay, Esq., Montreal; Thomas Davidson, Esq., Montreal

OFFICIALS OF THE SYSTEM.—HEAD-QUARTERS, MONTREAL.

General Manager.....	Joseph Hickson	Accountant.....	H. W. Walker
Traffic ".....	L. J. Seargeant	General Freight Agent.....	T. Tandy
Assistant ".....	Wm. Wainwright	General Passenger Agent.....	Wm. Edgar
Treasurer.....	Robert Wright	General Store-Keeper.....	John Taylor
Traffic Auditor.....	T. B. Hawson	Stationery Agent.....	H. K. Ritchie

DIVISIONAL OFFICERS.

SUPERINTENDENTS TRAFFIC DEPARTMENT.—East of Toronto, Midland Division Northern Division, West of Toronto, James Stephenson; Southern Division, West of Toronto, Charles St. Michigan Division, Port Huron to Detroit, Michigan Air-Line. W. J. Spicer, in charge, A. B. Atwater.

MECHANICAL SUPERINTENDENTS.—Grand Trunk and Midland Divisions, Herbert Wallis; Great Western Division, C. K. Domville; Michigan Division, Herbert Roberts, Detroit.

CHIEF ENGINEERS TRACK DEPARTMENT.—Grand Trunk Division, E. P. Hannaford; Great Western Division, Joseph Hobson; Midland Division, J. G. Macklin (Engineer); Michigan Division, George Masson (Engineer).

FREIGHT DEPARTMENT.—Through Traffic General Freight Agent (Western District), J. W. Loud, Detroit.

DISTRICT GENERAL FREIGHT AGENTS.—Montreal to Toronto and Midland Division, Arthur White, Toronto; East of Montreal, Andrew Burns, Montreal; West of Toronto, John Earls, Toronto; Michigan, John Main, Assistant, Detroit.

UNITED STATES AGENCIES. E. P. Beach, General Agent, New York; F. A. Howe, Freight Agent, Chicago, Ill.; W. Robinson, Passenger Agent, Detroit, Mich.; W. C. Tallman, New England Passenger Agent, Boston, Mass.; G. H. Peters, Freight Agent, Boston, Mass.; G. B. Oswell, Passenger Agent, Ogdensburg, N. Y.; T. D. Sheridan, Passenger Agent, Buffalo, N. Y.

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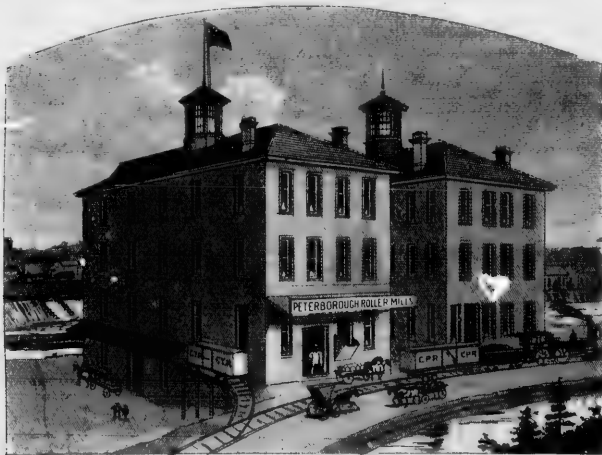
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PETERBOROUGH ONT SEE PAGE 61



MELDRUM, DAVIDSON & CO.,
MERCHANT MILLERS.

SEE PAGE 52

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TOWN OF PETERBORO'

A COMPENDIUM

— OF —

GRAPHIC SKETCHES OF ITS PROMINENT PLACES AND PEOPLE

EPISODES IN USEFUL LIVES AND LOCAL REMINISCENCES

TOWN OF PETERBORO'

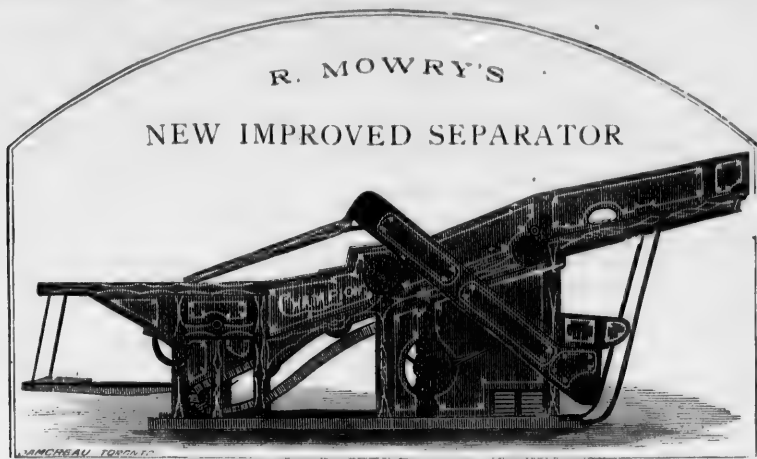
Admirably located on the banks of the Otonabee River, which gives excellent water power for manufacturing purposes, the flourishing town of Peterboro' gives rich promise of a brilliant future. It was incorporated as a town in the year 1850, and is the county seat of Peterborough county. It is located in North Monaghan township, on the Midland Division of the Grand Trunk Railway and the Ontario & Quebec Line of the Canadian Pacific Railway. Taking advantage of the excellent water power many large manufacturing establishments have been located here, consisting of five flour, four woollen, two planing and four saw mills, four foundries, five furniture factories, three agricultural implement works, one lock manufactory, one stove works, and tanneries, canoe factory, potteries, brick-yards, biscuit, boot and shoe factories, and various other industries. The different religious denominations are well represented, there being Episcopal, Presbyterian, Methodist, Baptist and Catholic churches, this being also a Catholic bishopric diocese. It has an excellent Collegiate Institute and five public schools, with over 1,000 pupils and twenty-two competent teachers. It has also two separate schools and a convent, boarding and day schools. The Business College of Peterboro' is one of the best in the country, having an attendance of 160 pupils, a library of 500 volumes, a laboratory and museum, with a large collection of valuable specimens. Its Mechanics' Institute has a library of 5,000 volumes of standard scientific and general literature. There is a well conducted hospital, a court house, and opera house with a seating capacity for 1,000. Its financial matters are attended to by four banks, and the citizens are kept well informed on the general news of the day by five newspapers: *The Review* (daily and weekly), *Times* (daily and weekly), the *Canada Lumberman* (semi-monthly), and the *Canadian Agriculturist* (monthly). The assessed valuation of the town, both personal and real, is \$4,000,000, with a bonded indebtedness of \$185,000. The population of Peterboro' is 9,000, and including Ashburnham, which is on the other bank of the river, connected by an iron and several railway bridges and might be considered a part of Peterboro', 11,000. The town is lighted by electricity and gas and has an excellent system of water works, and an efficient fire department.



Mayor Stevenson, Peterboro'

Richard Mowry, Agricultural Works, Otonabee River.—Modern inventive genius has done much in providing mechanical contrivances that have done much to save manual labour, but in no direction is this more manifest than in that of agricultural machinery. The agricultural resources of a country constitute one of its chief features of wealth, hence an industry that is destined to aid in any way the development of agriculture is one which is entitled to primary consideration. Such an establishment is that of Mr. Richard Mowry, of Peterboro', who conducts impor-

grateful consideration, as it is to the druggist that we owe, in time of need, alleviation from pain. The druggist is the right hand of the physician, and his skill in a great measure renders the medical profession efficient. A very old established and in every way reliable drug store in Peterboro' is that trading under the firm name of Ormond & Walsh. This business was originally founded by Mr. C. Ormond in 1856, and was afterwards carried on by Messrs. Ormond and Gilmour, till in 1808 it entered on its present constitution, though now Mr. W. Walsh is the only



tant works for the manufacture of agricultural implements and machinery. This business is an old established one, having been founded forty years ago by Mr. Marcillo Mowry, the father of the present proprietor. This enterprise was commenced on a very small capital, but by the energy and enterprise of those at its head, its resources have been developed and its trade steadily increased. The premises occupied are situated on a half acre of ground, on which have been erected buildings suitable for the prosecution of this business in the way of machine and moulding shops, blacksmith's forge, etc., which are supplied with every modern appliance necessary in this business. The products include a general variety of agricultural implements, such as experience has demonstrated to be the best suited for farming operations in this locality, special attention being paid to threshing machines, which for range of work, strength, durability and general excellence cannot be surpassed. In this concern some ten to twelve hands find active employment, the best of materials only is used and the complete knowledge and long experience of Mr. Mowry all combine to the acknowledged results that no where is machinery produced which gives better satisfaction or more completely performs all the functions claimed for it. The motive force is gained by ample water power from the Dickson estate, Otonabee River. Mr. Mowry is a native of Ashburnham, and is a gentleman of enterprising and progressive business habits.

Ormond & Walsh, Druggists, corner George and Simcoe Streets.—It is impossible to overrate the importance of the profession of pharmacy, and there is no branch of science which is more deserving of our

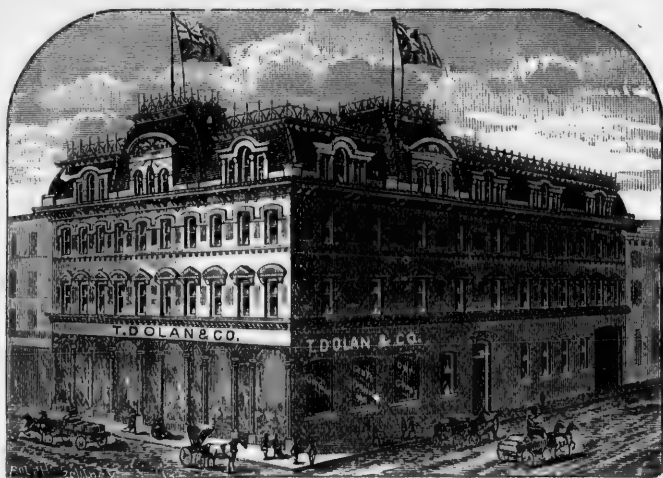
surviving partner, the old title is still retained. This establishment is one of the leading institutions of its kind in the town; the premises occupied comprise a substantial three-story building, 18x80 feet in dimensions, which includes a handsomely appointed store, well adapted for the business, which is thoroughly fitted up with all the most modern improvements and stocked with a full line of drugs, chemicals, toilet articles, proprietary medicines, fancy goods, physicians' supplies and everything usually found in a first-class pharmacy. Mr. Walsh is a practical and experienced druggist, and gives special attention to the careful compounding of physicians' prescriptions, in which he uses only the purest drugs and chemicals. Having a thorough knowledge of materia medica, he makes a specialty of compounding difficult formulæ upon the highest standard of professional skill. In addition to the drug department Mr. Walsh also deals extensively in seeds, which for garden, market garden or farm use will always be found pure and reliable and warranted genuine. Mr. Walsh manufactures a special preparation of English cattle and horse feed, which meets with a ready demand in this section of the country. Mr. Walsh was born in Cavan in 1844, and came to Peterboro' in 1858 and has since resided here. He is widely recognized as a gentleman of high business ability; he is a member of the Ontario College of Pharmacy, and by his strict attention to the calls of his profession, he has built up a substantial trade.

T. W. Moore, Importer and Dealer in Marble and Granite, opposite the Market.—Since the days of the early Greeks and Romans the art of sculpturing has been held in the highest esteem, and as it is in

the productions of the sculptor's skill that we mark the resting place of our dead, it is obvious that this trade forms no unimportant item in the list of industries that constitute our commercial fabric. A prominent establishment, well known in the Midland counties, and which is devoted to this pursuit, is that of Mr. T. W. Moore, importer and dealer in marble and granite. This business was established six years ago by Messrs. S. A. Moore & Son, but for the last three years it has been under the sole management of Mr. T. W. Moore. The premises occupied are situate opposite the market, and include a spacious yard with a show room, 22x32 feet in dimensions, where rough work is executed. This establishment is a thoroughly representative one, and all kinds of monuments, slabs and headstones are turned out in the highest perfection of the art; the cemeteries in this section show some beautiful specimens of the artistic work turned out from these premises. There are few families but sometime or other have the mournful but at the same time satisfactory task of erecting a monument over the grave of some dear deceased. In consulting Mr. Moore, they will at the same time best consult their own interests, and at his hands will receive every satisfaction. Mr. Moore was born at Napanee 30 years ago. He is a thoroughly practical stonemason, marble worker and designer, and enjoys a large trade in this district.

T. Dolan & Co., Wholesale and Retail Clothiers, corner of George and Hunter Streets.—Enterprise, coupled with the ever necessary practical knowledge of a business, are the two principal requisites to a rapid growth and permanent success, and it is an agreeable task to chronicle the history and facilities of an establishment like that of Messrs. T. Dolan & Co., which now forms the subject of this sketch. This establishment is one of the chief business houses of Peterboro', and conducts a wide and extended business in the line of wholesale and retail clothing. The ready-made clothing trade has undergone a wonderful development in the course of the last half century, and has materially added to the industrial resources of a country and at the same time has furnished employment to a large number of hands, both female as well as male. The business of Messrs. Dolan & Co. was founded by the present proprietor 12 years ago, and since its inception at that period, its trade has been of a steadily increasing nature, now amounting to from \$60,000 to \$80,000 per year, while its facilities and advantages have been equally developed. The premises utilized for this large and comprehensive business consist of a handsome brick structure, admirably located at the corner of George and Hunter Streets, and which, from an architectural point of view, forms an adornment to the town. The building is four stories in height, and comprises two stores, the one 24x90

feet in dimensions and the other 28x90 feet; these are stocked with a full and varied assortment of cloths and ready-made clothing, manufactured in the latest styles in all modern and fashionable goods, and which both for durability and quality of material used, as well as for superior workmanship and general excellence, are the equal of any goods in this line in the whole Dominion, great care being displayed in the selection and purchase of the various classes of goods sold at this establishment, which find a ready market throughout Ontario and the North-West. The second flat is utilized as warerooms, and the third is devoted to the making up of ordered garments, of which a specialty is made. A staff of competent assistants is kept for this purpose, the cutting being entrusted to Mr. P. Simons, who has had a varied and practical experience in this line, and is a thorough master of his art, excellent workmanship and perfect fits are in every case guaranteed. Mr. Dolan was born at Loughglynn, county Roscommon, Ireland, in December 1851, and came to this country in 1869, locating at once at Peterboro', where he has ever identified himself with the best interests of the place of his adoption. He is chairman of the License Commissioners, and also chairman of the School Board. In his commercial career he has achieved a prominence accorded only to those whose transactions have been based upon the enduring principles of equity and honor. He has brought to bear on his enterprise sound judgment, tact and energy, which traits have enabled him to meet the demands of the trade, and to draw around him the wide connection he now enjoys.



Quirk & Co., Importers and Manufacturers of Foreign and Domestic Cigars. Office and Factory, Simcoe Street.—The manufacture of fine cigars is an important industry in any country, and in Canada this branch of pursuit forms a very prominent feature of her commercial enterprise. The thriving town of Peterboro' is well represented in this direction by the firm of Messrs. Quirk & Co., well-known importers and manufacturers of foreign and domestic cigars. This business was established three years ago by Messrs. Quirk, Millar & Co., and in its present constitution is composed only of Mr. Hugh Quirk and

Mr. D. C. Millar, who are both practical business men, well versed in all the details of this business. Their office and factory is located on Simcoe Street, where two flats, 40x18 feet in dimensions, are utilized for the pursuit of this trade, employment being furnished to fifteen competent assistants. The productions of this house have met with general favor wherever they have been introduced, and their trade is of a steadily increasing nature, extending through all



parts of the county, as well as to L. L. Orillia, Cobourg and more distant points. To succeed in this enterprise requires able business management and exceptional ability as a judge of the leaf tobacco; that Messrs. Quirk & Co. are possessed of these requirements, their wide reputation and growing trade amply demonstrate. They keep at all times a full assortment of imported cigars, as well as those of their own make, which have a standard character in the market, and which include such well-known brands as "Ootimatus," "Whip-poor-will," "Chic-Chic," "Matador," "Good Enough," "Early Birds," "Peterboro'" and "La Frivola;" a large stock of tobaccos is always kept on hand. Of the individual members of this firm, Mr. Quirk was born in the township of Burford, in the county of Brant, May 9, 1855, while Mr. Millar was born at Hamilton, July 20, 1862. During their business career, which has been characterized by energy and enterprise, these gentlemen have achieved an enviable reputation for promptness and reliability, and are in high respect and esteem.

Craig & Mooney, Upholsterers and General Furniture Dealers, corner George and Brock Streets, opposite the Post Office.—The attention that has been given to the production of fine furniture in this country during the past few years has developed the fact that Canadian skill and inventive genius are quite as successful in this industry as they have proved in many others. Of the marked improvement in the culture and general good taste of the public, no more convincing proof is to be found than by a visit to an establishment such as that conducted by Messrs. Craig & Mooney, at the corner of Craig and Brock Streets, and a comparison made of the furniture and upholstered goods shown at this house with the very best of 20 years ago. This concern, which bears the marks of enterprise and judicious management, enjoys a substantial trade which radiates in all directions. This business was purchased by the present proprietors from Mr. W. J. Langford; the premises occupied comprise two well-arranged flats, 60x30 feet in dimensions, where every facility is at hand for the efficient prosecution of this business. The first flat is utilized as a store and the second is devoted to manufacturing purposes, employment being given to four competent hands. The store is replete with an extensive stock of all kinds of parlor, dining room and bedroom furniture, sofas, chairs, tables, spring beds, mattresses, etc., and in fact everything that will add in any manner to the elegance and comfort of home. A specialty is made of upholstering, which is executed in all standard materials in the highest degree of skill known to the

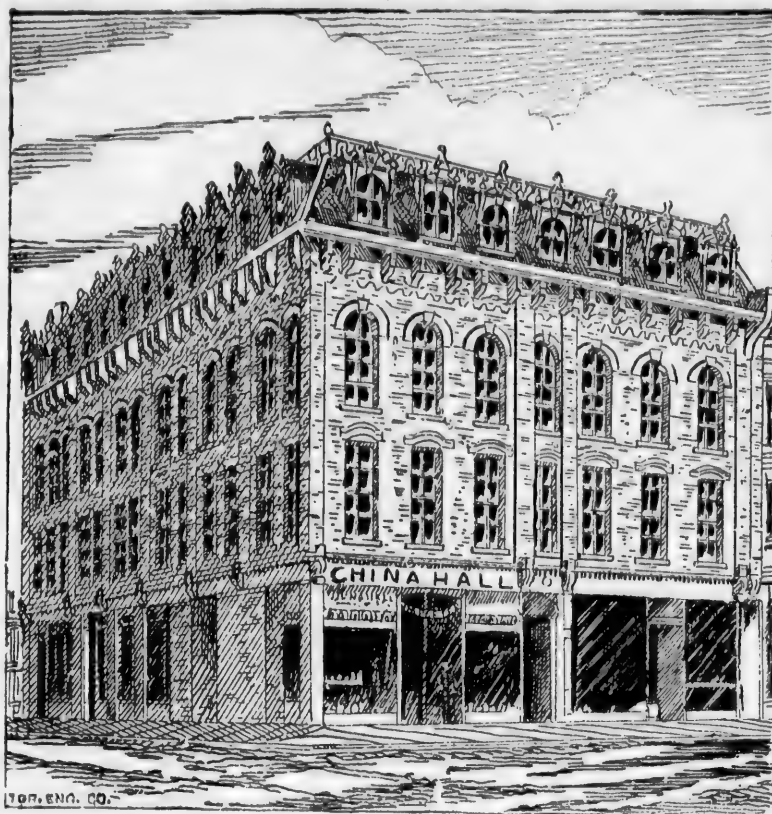
trade. They manufacture parlor furniture of every description and cabinet work to order, and also repair and upholster furniture at the shortest notice, and a residence furnished throughout from this establishment leaves the occupant absolutely nothing to wish for. They do the largest upholstery trade in the town, and also deal in pictures and picture frames. The individual members of this firm are Mr. John D. Craig, who was born in Peterboro' 28 years ago, and Mr. Archibald Mooney, who was born here 23 years ago. Both are active, reliable business men, who by the exercise of enterprise and energy have attained a prominence in the trade that is accorded only to those whose operations are characterized by the sound principles of mercantile probity. Mr. Craig is also assistant chief of the fire department.

H. LeBrun, Merchant Tailor.—The business of merchant tailoring forms no unimportant void in the list of industries that go to make up the commercial fabric of a large community, and as such is deserving of special notice in a comprehensive work of this kind. Amongst those establishments which have gained a thoroughly well deserved reputation for the superior quality and make of their garments, that of Mr. H. LeBrun is especially deserving of mention. This house was founded by the present proprietor fourteen years ago, and since its inception at that period it has gradually developed its resources and increased its trade. Commencing in a comparatively small way, with a limited capital, the energy and enterprise of Mr. LeBrun, combined with a straightforward business system, have united to place this establishment amongst the prominent and reliable business houses of the town, while an annual trade is enjoyed which now amounts to between \$40,000 and \$50,000. The premises occupied comprise three flats, each 70x30 feet in dimensions, and which are admirably adapted for the requirements of this business; the first serves as a general store and show room, the second is devoted to ready-made clothing, while the third is used as a workshop. The stock is very full and complete, and comprises fine cloths, tweeds and vestings, worsteds and diagonals, cassimeres, and all standard materials, of the best foreign manufacture, which have been selected with the greatest care, and which for quality, variety and elegance, must suit the tastes of the most fastidious; these cloths are the pick of the best markets and in the most fashionable patterns. A specialty is made of custom work, which is conducted under an able and artistic cutter, while employment is given to from twenty-five to thirty hands. Mr. LeBrun possesses ample facilities for the prompt fulfilment of all orders, and all operations are conducted under his personal supervision. None but experienced hands are employed, and thus first-class workmanship is at all times a leading characteristic. To those desiring a high grade of custom clothing, this house commends itself as one that will furnish only such garments as shall rank superior in all respects. In ready-made clothing a stock of goods is carried, which has the style and finish of ordered clothing, and which is sold at prices that defy competition. This house, widely known as the "City Clothing Store," displays the sign of the golden horse shoe, symbolic of good luck to all who pass under it. Mr. LeBrun is a native of St. Eustache, in the Province of Quebec, and enjoys the respect and esteem of all with whom he is acquainted.

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Macfarlane Wilson, Importer of and Wholesale and Retail Dealer in Crockery, China, Glassware, Silverware, American and Canadian Coal Oils.—The trade in crockery and glassware must be numbered amongst the more prominent pursuits of a community, comprising as it does so many articles of both daily necessity and at the same time of adornment in every household. This branch of industry is ably represented in Peterboro' by Mr. Macfarlane Wilson, proprietor of the popular and well-known China Hall. This business was established five years ago by Mr. Wilson, and since its inception

Bohemian glassware Mr. Wilson keeps constantly a full and fresh stock in colored and plain styles, likewise the finest vases from the world-renowned Ateliers of Hungary, and which are so much admired for their striking grace and beauty. By the careful and prompt manner in which the business is conducted in all departments, this establishment has kept pace with the growth of the town, until now its operations are widely extended and its reputation firmly established. Mr. Wilson's facilities in the European and American markets enable him to secure all the latest achievements and novelties at



the house has obtained a liberal and influential patronage, owing to the unsurpassed elegance, quality and novelty of its glassware and porcelain goods. Mr. Wilson is a leading importer in this line, and conducts an important wholesale and retail business. The premises occupied are very commodious and spacious, and comprise two flats, each 50x120 feet in dimensions, the one being devoted to fancy goods and China, and the other to dinner and breakfast services and staple goods. A fine assorted and most complete stock of choice glassware is always carried, including the finest Bohemian glass, Laver and China goods, decorated in the most exquisite manner. In student, argand, duplex and gas chimneys the stock is large, covering every conceivable want of the most refined communities. Both in Baccarat and

the earliest moment, and the splendid exhibit in his show rooms affords abundant proof of his ability to supply the most exacting demands of a critical trade. A large business is also done in American and Canadian coal oil, which is of the purest quality, from leading refineries. Employment is given to six assistants, and two horses and waggons are kept steadily busy delivering goods. Mr. Wilson was born in Norwich, 29 years ago, and for several years was engaged in business in St. Thomas, leaving that place five years ago in order to locate in Peterboro'. Mr. Wilson enjoys a high reputation for his honorable and equitable methods, and has developed a trade whose character and magnitude indicate the large measure of confidence reposed in him by a large class of patrons.

John Nugent, Chemist and Druggist, Hunter Street, opposite Oriental Hotel.—Amongst the prominent necessities of a community, a reliable drug store is one of primary and essential importance.



The druggist is the able assistant of the physician and his skill in a great measure renders the medical profession efficient; the doctor may successfully diagnose,

but the chemist compounds the relief. A representative establishment in Peterboro' and one that enjoys a deservedly high reputation, is that of Mr. John Nugent, whose place of business is centrally located on Hunter Street, opposite the Oriental Hotel. The store, 70x14 feet in dimensions, is elegantly and elaborately fitted up, with every facility for conducting the business. The stock consists of pure fresh drugs, chemicals, toilet articles, extracts, perfumery, proprietary medicines of worth and merit, fancy toilet soaps, and a number of druggists' sundries usually found in a first-class establishment of this kind. Special attention is given to physicians' and family prescriptions, which are compounded in an accurate and careful manner, showing the highest standard of professional accomplishment. Mr. Nugent has a thorough knowledge of materia medica. Amongst the special preparations manufactured by this gentleman may be mentioned Pine Tar Cordial, which is prepared from pure pine tar and is highly recommended for obstinate coughs, colds, asthma and bronchitis. Nugent's Dyspepsia Remedy is widely and successfully used as a specific cure for dyspepsia, indigestion and acidity of the stomach, and as many can gratefully testify, has been used with the most gratifying results. Mr. Nugent was born January 8, 1849, in Victoria county, and is widely known as a gentleman of high professional abilities and scholarly attainments. He was formerly lieutenant of No. 6 company of the 45th Battalion Infantry.

A. Parker, Steam Dyeing and Scouring Establishment. Office and Works, Water Street, opposite the Market.—An important enterprise and one of great convenience to the community in general is the steam dyeing and scouring establishment of Mr. A. Parker. This business was started by Mr. Parker three years ago, and in that period he has built up from a comparatively small beginning a substantial and steadily increasing trade. The premises utilized for this business are centrally located on Water Street, opposite the market, by the river side, and comprise a spacious building, 70x30 feet in dimensions, which is admirably adapted for the purposes of this business, and is replete with every facility and appliance for its efficient prosecution. Employment is given to six assistants, and the motive power for the steam extractor, presses and cylinders is supplied by a 15 horse-power engine. The special business carried on is dyeing all kinds of fabrics and clothing, also cleaning and removing spots and stains, and cleaning, curling and dyeing ostrich plumes in all shades. Clothing is cleaned and dyed without taking apart, and dresses and shawls, lace curtains, fringes, braids, gimps, velvets, silks, broche and crape shawls and the finest fabrics are made to look equal to new after going through the new and improved process introduced at this establishment. All articles from the coarsest fabrics to the finest are cleaned and dyed in the best manner,

without injury, and finished to give them the appearance of new goods, at the most reasonable prices. The trade extends throughout this section of the Province, and is of large dimensions. Mr. Parker is a native of Macclesfield, Yorkshire, England, and came to Montreal 20 years ago, where he worked as a machinist. He afterwards went to Ottawa, where he learnt the dyeing business, being 15 years in that line with his father. Mr. Parker, who is now 28 years of age, is a gentleman of thorough pushing and enterprising business habits.

E. D. Gough, Clothier, Hats, Caps and Gents' Furnishings, George Street.—There is no trade which, in the last half century, has undergone a more complete revolution than has the clothing trade. The introduction of ready-made clothing has conferred an inestimable benefit on all classes, for the advantages of obtaining clothes at a moment's notice, equal in quality and make to custom-made goods, must be obvious to everyone. Thanks to the energy and enterprise of one man, this branch of industry in Peterboro' is most materially developed. When Mr. Gough, the wonderful cheap man, settled here and opened up a business in this line two years ago, he conferred an inestimable boon, not alone on the immediate community, but throughout many parts of the Province, where his products are in constant and eager demand. Mr. Gough conducts a very large and extended business as a clothier and dealer in hats, caps and gents' furnishings. When first locating here he occupied premises in the Arcade Buildings, but the almost phenomenal development of his trade necessitated larger quarters, and he accordingly removed to his present location, occupying the store formerly known as the Bon Marché; here three spacious flats, each 125x40 feet in dimensions, are utilized for the purposes of this comprehensive business, the first constitutes the store, the second is devoted to overcoats, etc., while the third is used for manufacturing purposes. Every facility is enjoyed in this establishment for the rapid and efficient prosecution of this business. This house is in every way able to compete with its contemporaries in Ontario, and besides advantages peculiarly its own, it has special facilities for obtaining supplies in bulk. The goods of this house are highly esteemed wherever introduced, for the style, quality and excellence of its manufacture, and the aim of the concern is not to realize a large profit, but to supply fine goods at low prices, and to derive its compensation from increased sales and quick returns; in short, not to compete, but to excel. The large stock carried is of a most comprehensive nature, and includes ready-made clothes of every pattern and style, such as men's blue serge suits for \$3.50, all wool tweeds for \$4.00, West of England and Scotch tweeds, \$5.50 to \$8.00, which, if bought by custom work, would cost from \$15.00 to \$22.00; boys' suits from 98 cents up, with a cap thrown in, and other specialties too numerous to mention, which are sold at prices that must astonish all. To mark the enterprise which characterizes Mr. Gough in his administration of this business, he pays railroad fare within a radius of 100 miles of Peterboro' to anyone visiting his establishment and purchasing \$10 worth of goods. Mr. Gough also owns a store in Toronto, located at 420 Queen Street West, where, in the brisk competition that there exists, he bids fair to outdistance all contemporaries. Mr. Gough was born May 30, 1857, in Kleinburg, Vaughan, York county, and has been two years a resident of Peterboro'. He is a gentleman of rare executive ability,

possessing a thorough knowledge of the business and the requirements of the trade, and is in every way qualified for its successful prosecution. In gents' furnishings and the hat department the same high standard of goods, with low prices, is maintained, which, combined, have served to spread the fame and reputation of this establishment in all directions.

M. Sullivan, Dealer in Staple and Fancy Dry Goods, No. 3 Cox's Block, George Street.—In reviewing the commercial pursuits and industries of Peterboro', it has been our aim to mention those houses which are best representatives of the various branches of trade, and which contribute most to the reputation of the town as a source of supply. Among the various avocations followed here, that of dry goods may be regarded as of the greatest importance to the community as comprising such a variety of goods that may be said to be of absolute daily necessity in some shape or form. A prominent house is that of Mr. M. Sullivan, of Cox's Block, George Street, who carries on a thriving business as a dealer in staple and fancy dry goods. Mr. Sullivan was formerly associated in this enterprise with Mr. Giroux, but for the last year he has alone conducted this industry, having bought out the interest of his former partner. A widely extended trade is enjoyed, circulating through the midland counties, and is of a steadily increasing nature. The premises occupied for business purposes comprise a well arranged store, 60x30 feet in dimensions, with a basement for the storage of goods. The stock is very extensive and embraces the cheapest prints to the most expensive silk and velvet fabrics, ladies' and gents' furnishing goods, hosiery, linens for household use and for wear, woollens, cottons and mixed goods of every texture and description, and in short, everything that legitimately pertains to the staple and fancy dry goods trade. Buying in large quantities for cash Mr. Sullivan is enabled to give his customers the benefit of short profits; popular prices prevail; polite and attentive assistants serve customers intelligently and promptly; the stock is constantly renewed by fresh invoices and something new, beautiful and useful can always be found on the shelves and counters. Mr. Sullivan was born in Peterborough county, 32 years ago, and is a gentleman of thorough business experience and ability, while his house commends itself as one that may be implicitly relied upon to furnish only such goods as shall rank superior in all respects.

Mark Curtis & Sons, Manufacturers of Brick and Tile, Otonabee.—The rapid development of the building interests throughout the whole Province of Ontario has given a keen impetus to the manufacture of bricks and tiles, and in a comprehensive work of this kind, dealing with our industrial resources, this important branch of commerce is one deserving of particular mention. The steady advancement in building operations in this section has caused an active demand for supplies in this line, and for years the firm now known as Messrs. M. Curtis & Sons have been actively engaged in supplying that demand. Mr. Curtis commenced this business 26 years ago, and in that lengthy period his trade has most materially increased, and the demand for his products is growing larger every year. He supplies builders and contractors throughout a wide district, and the materials turned out by him have a high reputation in

the market. He occupies some 10 acres of ground, where he has abundant soil, admirably adapted for the making of bricks, while his yards are provided with every improved appliance and facility for the efficient prosecution of this trade, making use of Martin's patent brick-making machine. Messrs. Curtis & Sons turn out all standard kinds of bricks, finished in the most approved style, and which gives every satisfaction to those using them; they make some 18,000 a day. In the line of drain tiles they manufacture a very superior article; for this purpose they have in operation a machine made by Close & Son, of Woodstock, which is one of the best to be procured in the world, and is capable of turning out 10,000 small tile a day. This establishment is now in a position to meet all demands made upon it, and to fill orders promptly and efficiently. The individual members of this firm are Mr. Mark Curtis and his three sons, Charles, Albert E. and George. The former was born at Warmminster, Wiltshire, England, and has been in Canada for 32 years, where his long and practical experience in brick-making has enabled him to develop a large and lucrative business, which now gives employment to a staff of 20 hands. This firm ship their articles of manufacture to all points in the Midland district, and as far east as Ottawa, including all the points intervening.

Long Bros., Confectioners and Pastry Cooks, George Street.—In no country is there, proportionately, so large a consumption of confectionery as in this, and thus this branch of trade forms a very important feature of our commercial pursuits. In Peterboro' an old established firm is that of Messrs. Long Bros., who have succeeded in building up a reputation and a trade which has been wholly due to the high quality of the goods manufactured and dealt in. This business was established by these gentlemen 12 years ago, two separate stores, both located on George Street, are utilized, the one 75x13 feet in dimensions, and the other 20x65 feet, both being admirably adapted for the purposes of this trade. All the goods are manufactured according to the most improved methods, special attention being devoted to cleanliness. A full stock of confectionery, at all times fresh, is always on hand, and while all the goods are of the best description, a specialty is made of wedding cakes, for which the Messrs. Long Bros. receive orders from all sections of the Midland counties; they also cater to evening parties, suppers, banquets and wedding breakfasts, furnishing everything necessary for such entertainment, while their charges are of a most reasonable nature. Handsome cream department and soda water fountains are attached to each of the shops. They give employment to nine assistants, and personally supervise all departments of their business. The individual members of this copartnership are Messrs. J. and Harry Long; both were born near Warmminster, in the county of Wilts, England, and came straight to Peterboro' on their arrival in this country, and that their energies have been well directed is evinced by the prosperous business they now control.





pianos found here embrace every attribute that a musician could crave; and for beauty and fullness of tone, with neatness of finish and execution, are simply unsurpassed. Mr. Crosby is sole agent in the counties of Peterborough and Victoria for the Stephenson piano, Kingston; the Girard Heintzman celebrated Lansdowne piano, Toronto; the Emerson piano, Boston; the Steinway and Haynes, New York; and several other first-class American pianos, as well as the celebrated Uxbridge organ, and Doherty, of Clinton, Ont. This organ has no equal in tone, finish and general excellence, and wherever introduced has given every satisfaction. Mr Crosby is a native of Uxbridge, where he was born 39 years ago, and is a gentleman of thorough experience in all details pertaining to this business.

J. W. Crosby, Pianos, Organs, etc., George Street.—Advancement in civilization is always reached by a corresponding improvement in the music and musical instruments in general use among the people. To the ancients, the pipes, the lyre, flute and harp were the mediums for delighting the ear with sweet sounds. At the present time the pianoforte and organ are the most popular of musical instruments, till now one or either is considered an absolute necessity in most homes. As in most articles of daily use, there is an immense difference in the make and tone of these instruments, and thus it is of primary importance that they should alone be got through the medium of a thoroughly responsible and reliable house, such as that of Mr. J. W. Crosby, who is a prominent dealer in this section in pianos, organs and musical goods in general. Mr. Crosby has been engaged in this business in Peterboro' for the last two years, and in that period has gained a substantial connection, and a solid reputation for dealing only in those instruments which are in every way satisfactory, and which can be guaranteed to be exactly as represented. Every facility is offered purchasers for obtaining first-class goods at reasonable terms and prices, and instruments are bought, sold and exchanged. The

Robert H. Green, Dealer in Groceries, Provisions, Crockery, etc., Fruit and Vegetables in season, corner Hunter and Aylmer Streets.—The trade in groceries is of a most comprehensive nature, and includes the products of every country in the globe. These products include the great majority of necessities required in our daily life, hence this industry is fairly entitled to rank as one of the most important of our commercial pursuits. Amongst those establishments devoted to this pursuit in Peterboro', and which from the standard quality of their goods have earned a solid reputation, is that of Mr. R. H. Green. This gentleman has been established in business for 18 years, the last eight of which in his present stand, and in that time he has ever enjoyed a liberal share of support, and his business is of a steadily increasing nature. His premises, conveniently located at the corner of Hunter and Aylmer Streets, comprise a neatly arranged store, 45x20 feet in dimensions and three stories in height, which is stocked throughout with a fine supply of choice staple and fancy groceries, general provisions, hermetically sealed goods in tin and glass, breakfast cereals, the best of teas from Japan and China, with fragrant coffees from Java, Mocha and South America, con-

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diments and table delicacies, together with fruit and vegetables in season. A fresh supply of eggs and butter and other farmers' produce is kept in stock at all seasons. Mr. Green getting them direct from the farmers. He has every facility for obtaining the best and freshest of supplies, and business relations once entered into are sure to be lasting and satisfactory, his sole aim being to give entire satisfaction to all his patrons. Employment is given to three assistants, and a horse and waggon is kept busily going delivering goods. Mr. Green is a native of North Monaghan in this Province, having been born there 45 years ago; he is a gentleman of energy and enterprise, and has ever taken a warm interest in all movements having for their object the welfare of Peterboro'; for two years he represented No. 2 Ward in the town council. Mr. Green's uncle, Richard Tooley, Esq., represents East Middlesex in the Ontario Legislature. He is an experienced parliamentarian, having been returned to represent this county for several terms.

E. E. Bowle, Agricultural Implements, Hunter Street.—The inventive genius of this progressive age has found one of its most fertile and useful fields in devising implements designed to lighten the labors of the agriculturist, and as a result, the tiller of the soil of to-day is provided with machines, which to a very great extent relieve him from heavy manual labor. Peterboro' is the centre of a wide and important agricultural district, there is thus a constant demand for improved machinery and implements for farming purposes. An establishment which since its foundation has proved a perfect boon to farmers in this section is that which is so ably controlled by Mr. E. E. Bowle, at whose waterrooms on Hunter Street, west of George, a most complete assortment of the newest inventions in machinery and implements is to be found. This stock, which is of a most comprehensive nature, includes the Rubicon traction engine, Oshawa engine, new model thrasher, clover mill, Oshawa mower, Chatham twine binder, Chatham waggon, beaver drill, Masson rake and folding cultivator, the I X L fanning mill, J. Whyte & Co.'s ploughs, gang ploughs, three sizes of land rollers, harrows, straw cutters, cultivators, horse hoes and many other productions of practical use and essential necessity to every farmer. All kinds of repairs are always kept on hand for any machines sold from this establishment. Mr. Bowle is also agent for Cockshutt's celebrated "J. G. C." riding plough, a purely Canadian design and patent, which was first offered for sale in 1886, and which in its constructive and comprehensive range of work eclipses all similar implements. This plough is the only one in the world built on the king bolt principle; it is self adjusting, and the depth of the furrow is regulated by two levers, which are worked from the seat while the plough is speeding along. The stock carried by Mr. Bowle is carefully selected from the best firms in the Dominion, and all goods purchased here may be relied upon as in every way first-class, combining thorough excellence and efficiency. Mr. Bowle has had a long experience in this line; he was first established here for three years, some fifteen years; ago for two years at Hamilton, four years in Prince Edward Island, and four years in London, where he had charge of Mr. F. W. Glen's warehouse. Mr. Bowle was born in the county of Peterborough 52 years ago, and is a gentleman widely known and respected in all circles.

Grand Central Hotel (late Caisse House), F. J. Daly, Proprietor.—There is nothing which marks the importance or adds to the prestige of a place more effectively than desirable hotel accommodation. In this line Peterboro' is particularly fortunate, and among the popular and representative houses of the town, the Grand Central Hotel, owned by Mr. F. J. Daly, takes primary rank. This establishment was originally founded by Mr. Leon Caisse, and for many years was known as the Caisse House. Since its inception it has passed through several hands, till some four years ago it was taken over by Mr. Daly, whose immediate predecessor was Mr. T. G. Choate. Mr. Daly is a thorough hotel man, enterprising and energetic, and has done much in adding to the reputation of the Grand Central Hotel. The building is a substantial structure of four stories in height, and is admirably located. Internally its arrangements are in every respect up to the highest standard of comfort



and elegance, and no pains or expense have been spared to render this hotel first-class in every respect. The plumbing and ventilation are of a most satisfactory character, and the building is supplied with the latest and most improved appliances. It is heated in the winter by steam, and is lit with electric light and gas. The hotel has 50 bedrooms, light and airy, furnished in modern style and replete with every convenience; also parlors, smoking and reading rooms, a billiard room with four excellent tables, and a dining room capable of seating a large number of guests. The cuisine is under first-class management, and the table is liberally supplied with the delicacies of the season. All apartments are spacious and commodious and elegant in all their appointments, fixtures and upholstery. There is stabling for 20 horses, this department being in charge of experienced assistants. Mr. Daly is himself a lover of the horse, and is owner of the famous mare "Fannie B." Mr. Daly is a native of this Province, having been born on the 15th September, 1851. He was for several years proprietor of the Daly House, Winnipeg, from which he removed to take over his present establishment. Mr. Daly makes a most obliging and genial host, and guests will at all times find here courteous and prompt attention, a pleasant locality and everything indicative of home comfort.

THE LINDSAY-SELDON FURNITURE COMPANY,

Mill Street, Otonabee River. A. J. Lindsay, W. Seldon.—A sure proof of the progressive enterprise of Peterboro' is afforded by the attraction of fresh energy and industry to the town, a notable instance of which is afforded by Messrs. Lindsay & Seldon, who a year ago settled here and opened up an important establishment for the manufacture of furniture. The attention that has been given to the production of fine furniture in this country in recent years, has developed the fact that Canadian skill and inventive genius are quite as successful in this industry as they have proved in many others. Ample proof of this is afforded by a visit to the factory of the gentlemen above mentioned, which now forms the subject of this sketch. Though comparatively recently established, they have by the recognized superiority of their productions built a solid foundation of a trade that only wants time to develop to



proportions of much greater magnitude. The building occupied is a large and substantial one, four stories in height, and 40x80 feet in size, admirably equipped with all modern tools and appliances for prosecuting a business of this nature. Thirty hands are employed in the factory, and the product is a large quantity annually of all kinds, styles and grades of furniture. The firm display a magnificent stock of unusual magnitude and wonderfully complete assortment. It embraces everything in the furniture line, such as fine chamber sets in numerous designs, including a great variety of novelties in centre and side tables, library furniture and general house requirements. All their goods are made from the most carefully selected and thoroughly seasoned material, and the workmanship expended upon them is of the very best, nothing being allowed to leave the factory at all incomplete or imperfect in finish. They use the hot blast dry kiln for drying lumber, one of the latest and most improved kilns made. The trade of the house is very extensive, and includes large wholesale transactions in all parts of Canada; the retail trade is confined to custom work. A specialty of this house is the manufacture of mantels, walnut chamber and art furniture, which are design-

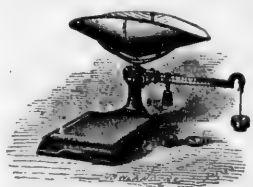
ed in all styles and finished in the highest state of perfection that mechanical ingenuity can devise. The factory is located on the banks of the Otonabee River, from which ample water power is derived by lease from the Dickson estate. The members of this copartnership are Messrs. A. J. Lindsay and W. Seldon, both of whom are natives of Canada, and the business they have so far built up is the result of the unusual energy and ability which they have brought to bear upon their enterprise. Both gentlemen are thoroughly practical men, having been connected with the largest establishments in America; they understand every detail of their business, and give personal supervision on the premises, Mr. Lindsay having the mechanical department in charge, while Mr. Seldon attends to designing, carving, etc. The business of late has increased so rapidly that the proprietors have determined to augment the present structure, and the coming fall it will be enlarged to twice its present size. Both members of the firm are from Caledonia, Haldimand county, and are young men of push and energy.

W. H. Manning, L.D.S., over Taylor & Macdonald's Drug Store, entrance on Hunter Street.—The development of the various professions has been one of the pronounced features of the nineteenth century, and especially has wonderful improvement been made in that of dentistry, though it is only of recent years that this important pursuit has risen from an operative art to the dignity of a science. This result has been attained by the assiduous study of those engaged in this profession, who have made its development a life study. There is as necessary a demand for the services of the dental surgeon as for those of the physician, and our health is in no small measure dependent upon efficient masticating organs, and none should fail to periodically submit the mouth for inspection. A leading and thoroughly qualified exponent of this profession in Peterboro' is Mr. W. H. Manning, L.D.S., whose office and operating rooms are conveniently located at the corner of Hunter and George Streets. This gentleman has been established here for the last seven years and has established a wide reputation, due to his strict attention to the calls of his profession, his thorough knowledge of the details of dentistry, and his moderate charges for services rendered. His establishment comprises reception and operating rooms, with a well-appointed laboratory, equipped with the newest and best appliances for the efficient prosecution of this business. Anaesthetics are administered with the best effects, and teeth extracted thereby without pain. In operative dentistry Mr. Manning is equally successful, and single teeth or complete sets are fitted in the most satisfactory manner on the most approved methods. Mr. Manning is a native of Peterboro', having been born here 32 years ago; he is a graduate of the Royal College of Dental Surgeons, Ontario, and possesses the fullest confidence of a wide circle.

The Morgan House, A. P. Morgan, Proprietor, corner Water and Hunter Streets.—There is nothing which adds to the resources and conveniences of a town, or which more essentially marks its progress and development, than good hotel accommodation. In this respect Peterboro' can boast of several first-class houses, amongst which the Morgan House enjoys a wide and well deserved reputation, and with residents, farmers and the general travelling public

maintains a solid popularity. This house is an old established one, and has been for several years in the hands of its present proprietor. The building is a large and commodious one, and has some 40 sleeping apartments, provided with every modern convenience. In every department it is fitted with neatness and elegance, and offers to all the very best accommodation, combined with all home comforts. Mr. Morgan, the courteous and genial proprietor of this house, is a gentleman who thoroughly understands how to make his guests comfortable at home, and furnishes a table bountifully spread with all the luxuries and dainties, and leaves nothing undone that is conducive to the pleasure or comfort of those who make this favorite hostelry their headquarters. The dining room has seating accommodation for a large number of guests, and the culinary department is under able and experienced management. The cellars are stocked with the best brands of wines, liquors and ales, of both foreign and native manufacture, and in all departments this house will be found the equal of any similar establishment. Some 13 obliging assistants are engaged, and the smallest want of any guest receives prompt attention. There are large stables in connection, with stabling room for some 220 horses, and every attention is paid to horses stabled here. The terms of this house are most reasonable, and the accommodation and attention are all that can be desired. Mr. Morgan was born in Peterboro' some 40 years ago, his parents having emigrated from Wales to this country in 1834. He possesses all the attributes necessary for the carrying on of this business, and under his care and able administration the house has achieved a wide popularity, being highly spoken of by all who have ever experienced its accommodation.

J. Braden, Dealer in Choice Family Groceries, Biscuits, Confectionery and Fruit, one door north of Ormond & Walsh's Drug Store, George Street.—It would be impossible to overestimate the importance of the grocery trade, for this branch of industry includes a great majority of the necessities and delicacies of our daily life. Occupying a high rank among the



representative firms in Peterboro' in this line of business is that of Mr. J. Braden, proprietor of that establishment popularly known as "The Pantry," who conducts a live business as a dealer in choice family groceries, biscuits, confectionery and fruit. This business was established by Mr. Braden four years ago, and in that period he has built up a wide and substantial trade, which is of a steadily increasing nature. This satisfactory result is entirely due to the high standard of goods kept by Mr. Braden, who spares no efforts on his part to give entire satisfaction to all who favor him with their patronage. The premises occupied for business purposes, conveniently located on George Street, comprise three flats, each 60x20 feet in dimensions, which are specially adapted for this business, the building being of recent and modern construction; the first flat is used as a store, the second for reserve stock, and the third for storage of goods, while there is a room for sugar in the rear, 12x20 feet in size. The trade comprises a fine assortment of staple and fancy groceries, general provisions, canned meats of all kinds, sugars, condiments and table delicacies, pure confectionery, domestic and

foreign fruits, woodenware, and the usual grocers' sundries as found in all first-class establishments of this kind. A specialty is made of teas and pure spices, which include the finest growths of China and Japan, together with fragrant coffees from Java, Mocha and South America. In every department the very best of goods are kept, and all orders receive prompt attention. Mr. Braden was born in the township of Hamilton, in the county of Northumberland, and is a gentleman widely experienced in business, and whose transactions are all conducted on the basis of sound commercial integrity.

The Dickson Company, Manufacturers of Dressed Lumber, Shingles, Builders' Supplies, etc.—The residents of this country are an eminently practical people, and it is largely to this practicability that the wonderful development of the country must be attributed. One of the best evidences of this practicability is found in that subdivision of the trades that divides each portion into specialties, thus enabling greater proficiency to be gained in the manufacture of a given article, and to be produced at a less cost than where every branch of the business is conducted under one roof, by one head. The force of these remarks will be seen by every one experienced in the building trade as applied to that line, for no one will deny but that we have houses and buildings of better appearance, and better adapted to our wants, since the planing mill has been in operation than when every part of the erection was the work of the carpenter having the job in charge. Even of late years the work of the planing mill has come to be divided into departments, and that improvement has been made in the special articles produced is pretty generally conceded. The Dickson Company of this town proves an excellent illustration of these remarks, one portion of the business they now conduct is for the manufacture of builders' supplies in the line of sawn lumber and shingles. The perfection to which they have brought the manufacture of these articles, coupled with the greatly reduced amount of their cost, has created a demand for their products, which keeps their factories running to their fullest capacity. Their custom saw mill, 100x70 feet in size, is fitted up with every facility and modern appliance for the efficient prosecution of this business; they saw lumber 60 feet long and any thickness, and prepare all kinds of timber for buildings, and do a large trade in shingles and other building material. The motive force is obtained by an ample water supply, while employment is given to a large number of hands. The trade of this Company extends all through this section, reaching as far as Toronto and Waukegan. The products of this establishment stand high in the estimation of the trade, due to the excellence of the workmanship and the promptitude with which orders are executed. The Dickson Company is a most important and influential organization in this locality, owning a large number of industrial enterprises in the shape of mills of all kinds along the Otonabee River, and which are leased to different parties. The founder of this Company was Mr. Samuel Dickson, who forty-five years ago conducted this business as an individual enterprise. This Company as at present constituted consists of Mr. George A. Cox, who was born near Colborne 47 years ago; Mr. T. G. Hazlitt, who was born in Armagh, in the Province of Ulster, Ireland, 57 years ago; Mr. Richard Hall, born near Peterboro' 42 years ago; Mr. William Davidson, born in this town 45 years ago, and Mr. William Walsh, born in Cavan, Ontario, 41 years ago. These

gentlemen are well known as enterprising business men and public spirited citizens, and the standing of their Company in the commercial world is such as to especially commend it to the trade and general public. The Dickson Company also operate a gang mill, where they manufacture lumber for the American market, their trade being chiefly confined to Albany, Troy, Boston and New York; in this connection a large business is done, and a large amount of labor employed. The machinery used is most complete, and includes four gates, two gangs, and two slabbers, circular saw, trimmers, planers and cross cuts; in short, every facility is employed for the efficient production of the best kind of work. Another industry operated by this Company is a circular saw mill, which was formerly run by Mr. James Z. Rogers, but which was purchased by this Company two years ago; the mill is a two-story structure, 75x60 feet in dimensions, and is fully equipped with all necessities for the business. The importance of the operations of this Company cannot be overestimated in this neighborhood, while by a liberal employment of labor they contribute in no small degree to the industrial thrift of this locality; their products help to spread abroad the importance of Peterboro' as a central point of commerce and manufacture. The Company own $\frac{3}{4}$ of a mile of water frontage on each side of the Otonabee River within the city limits, which they have laid out in sites, and upon which they propose to erect mills or factories and lease the water power, which is excellent and unfailing, to those so desiring, on the most reasonable terms. The river is blocked by three dams and has a fall of 7 feet, 13 feet and 25 feet, respectively, which produces a large amount of effective power. The Company light their mills, grounds and offices with electric light, and have complete telephone communication. The following concerns are already located upon the Company's grounds and are using the water in operating their machinery: Messrs. Kincaid & McWilliams, planing mill and carpenter shop; Forsyth, farmers' implements; Meldrum & Davidson, roller mills; Lindsay & Seldon, cabinet factory; Brodie's woollen mills; Wilson's woollen mills; Faint & Doxey, mattress manufacturers; Richard Mowry, agricultural works; Otonabee Roller Mills; M. McFadden, cabinet shop; Wm. Wand, planing mill; Stephenson's canoe factory, and the Peterboro' Electric Light Company. The latter company is a very valuable addition to the business industries of Peterboro' and is meeting with much success. They have the Thompson-Huston system, furnishing 100 lights, run by four dynamos, and supplying the electric light to Peterboro' and Ashburnham as a general street illuminator. The electric light has also made its way into churches, halls, opera house, shops and hotels, and is very popular.

Peterboro' Roller Mills, Meldrum & Davidson, Proprietors.—The flour trade is confessedly one of the greatest factors in the astonishing development of the commerce of this country, and everything relating to it is of general interest, not only to those engaged in the business, but to all intelligent business men. The facilities of Peterboro' as a grain centre, together with its excellent water power, have conduced to make the milling business one of the most important industries of the town. In this line the Peterboro' Roller Mills take high rank. These mills are situated on the banks of the Otonabee River, and derive their power from the Dickson estate; they were started a year ago under the joint proprietorship of Messrs. William Meldrum and William Davidson,

who have since built up an excellent trade in consequence of the unsurpassed quality of the flour produced. The mill is a substantial structure, four stories in height, 40x80 feet in dimensions, and is fitted and equipped with the most improved roller process machinery. The business of this establishment has developed so rapidly that the firm are obliged to make it into a 500 barrel per day mill. A complete set of new rollers of the manufacture of the Messrs. Cochrane, of Washington, and patented, have been put in, making it one of the best mills in America. These rollers are a new improvement, and Messrs. Meldrum & Davidson were the first to take advantage of them at a very large expense. They are much superior to the old roller process, inasmuch as they give perfect granulation, rigid motion, noiseless, automatic, less wear and tear, immediate control of the miller, who can regulate them separately or together at will, and give a greater percentage of patent flour. The fall wheat flour which the firm ship to Europe has gained for itself an enviable reputation and commands a ready sale at outside prices. Employment is given to 12 hands, and the products of these mills find a ready market in all parts of the Province, while large quantities are also shipped to London and Glasgow, their special brands being the "Alaska" and "Mikado." These mills are situate on the banks of the Otonabee River, from which ample water power is derived, and for economy in running and general excellence of their products they cannot be surpassed. This firm have recently completed an elevator 40x60 feet in dimensions and 60 feet high, which has a capacity of holding 60,000 bushels of grain. Of the individual members of this firm Mr. Meldrum was born near Waterloo, Ont., 37 years ago, while Mr. Davidson is a native of Peterboro', where he was born 40 years ago. These gentlemen are thorough practical millers and conversant with every detail of their business, which, due to their energy and enterprise, they have so materially developed.

Hawley Brothers, Tea Merchants, Hunter Street.—There are few commercial enterprises that add so greatly to the character of the town as the modern importing houses, and therefore those in Peterboro' must receive their share of attention in the present review. The trade in tea has in the last few years grown to be one of immense importance, yet of all articles that enter into the list of our daily commodities for consumption, there is none so difficult to obtain in a state of purity as that of tea. The field of enterprise in this direction is a very large one, and a critical experience is wanted to be a successful judge of teas, and the wants of a community have to be pretty well understood to be successful in blending. These necessary attributes are, however, in a marked degree possessed by Messrs. Hawley Bros., who conduct a live and steadily increasing business in this important line. This enterprise was started by them nearly three years ago, and they have now laid the foundation of a solid trade, a result in no small degree due to their own personal energy and business ability, combined at the same time with a reliable and superior quality of teas dealt in. These teas comprise the choicest productions of China and Japan, as well as the growths of the Himalayas and Assam obtained straight from the native plantations, and which for fragrance and general excellence cannot anywhere be excelled. These teas are blended and sold at popular prices in grades to suit the

pockets and palates of the most fastidious. The firm also keep a general assortment of coffee, baking powder, crockery and glassware. The premises are located on Hunter Street, and consist of a well arranged store 40x16 feet in dimensions, where a fine assortment of choice teas may always be found. An inspection of this stock, and the manner in which the trade is conducted, point at once to a system of order and method which must in the nature of things result in permanent advantages to patrons, the inducements offered being difficult to procure elsewhere. The individual members of this firm are Messrs. T. E. and T. W. Hawley; both are natives of Kingston, the former having been born there 25 years ago, and the latter 23 years since. Their prospects are of the brightest kind, and they thoroughly deserve all success that may attend their efforts and enterprise.

City Hotel, William Clancy, Proprietor, George Street.—In the matter of hotels and accommodation for the travelling public, Peterboro' is well provided. Not so much with that class of hotels which give more attention to external attractions than to the solid comforts, but rather with a class of houses which subordinate fancy display to the more desirable home comforts, which are so acceptable to the smoke-stained and dust-covered tourist or traveller, whether he be on business or pleasure intent. Among the really excellent and homelike hostleries of this city may be noted the popular and widely-known City Hotel, on George Street. This house was established by Messrs. Dolan & Banks in January, 1881, and in November, 1882, passed into the hands of its present proprietor, Mr. William Clancy, under whose able management the hotel has gained a wide reputation and is now a favorite resort for the travelling public, to say nothing of home support. The building is a substantial brick structure, three stories in height, and contains some 35 bedrooms, large, light, well ventilated and finely furnished, and which are rendered as comfortable and inviting as careful effort and constant attention can possibly make them. The dining room has a seating capacity for a large number of guests, and the culinary department is under the charge of experienced assistants, and the table is supplied with the best of everything in season. All modern conveniences are at hand, and the charges are most moderate. The cellar contains a fine stock of imported and domestic wines and liquors, and every attention is paid to guests. Mr. Clancy was born in the township of Cavan, Durham county, in September, 1853, but has lived in Peterboro' all his life. He makes a most popular and genial host, and is well known to the travelling public. He served for three years in the Peterboro' cavalry, but returned 12 years ago. He is an ardent admirer of horses, of which he is a practical judge, and is owner of "Royal Jim," the celebrated trotter, that has won prizes all through Canada.

"City Depot," Hunter Street. VanEvery & Co., Wholesale and Retail Dealers in Groceries and Provisions, Flour and Feed, Seeds, Water Lime, etc., etc.—In the general development of trade which the last half century has witnessed, there is no branch in which a more material growth has been apparent than in that of groceries. This trade is a most important one, and in its comprehensive nature includes the products of every country on the face of the civilized globe. Amongst the grocery establishments of Peterboro' which are entitled to rank as leading and representative ones, that of Mr. W. VanEvery, con-

ducted under the title of VanEvery & Co., is worthy of prominent mention, both on account of the extent of his trade and the at-all-times reliable and superior quality of the goods kept in stock. Mr. VanEvery conducts a large business as a wholesale and retail dealer in groceries and provisions, flour and feed, seeds, water lime, etc., the trade circulating throughout the town and county of Peterboro'. Mr. VanEvery has been in his present establishment for the last year. The premises, which are conveniently and centrally located on Hunter street, comprise a spacious and well arranged store 90x20 feet in dimensions, where may at all times be found a full and well selected assortment of choice family supplies in the line of staple groceries and provisions, hermetically sealed goods in tin and glass, the finest grades of teas and coffees, and the usual list of grocers' sundries, including a most complete line of delicacies and necessities belonging to this trade. The best grades of family and bakers' flour is kept, as well as all kinds of mill feed. An extensive trade is done in hay and oats, Mr. VanEvery having three sheds, each 15x20 feet in dimensions, where a stock of hay is always on hand. Every facility is enjoyed for obtaining the best, purest and freshest of supplies, and in all departments the enterprising proprietor of this establishment aims at preserving the highest possible standard. Employment is given to three assistants, and a horse and wagon is kept constantly busy delivering goods. Mr. VanEvery is a native of Wentworth county, and since his residence in Peterboro' has gained an excellent business and social status in the community, and is prompt and reliable in all his transactions. Mr. VanEvery is largely interested in other enterprises in this city, and without enumerating them in detail we might mention that he has a large interest in the "Golden Lion" dry goods store situated on George Street.

W. H. Hill, General Insurance Agent, Water Street.—The life insurance system has been for many years a positive force in the progress of modern civilization and the accumulation of national wealth. It has been an important factor in the education of every community, which it has influenced in habits of economy and prudence. Insurance against fire and the protection of property is another prominent feature of commercial enterprise, and is one which no prudent business man neglects. The insurance interests of the residents of Peterboro' in this vicinity, both fire and life, are well represented by Mr. W. H. Hill, whose office is on Water Street, and who has a thorough practical experience of all the details of insurance, and who has established an extensive connection of a strictly first class character. Mr. Hill represents some of the most solid and substantial insurance companies in the world, amongst which may be mentioned the Glasgow and London, the Norwich Union, established 1797, with a capital of \$5,500,000; the Imperial, of London, founded 1803, with a capital of \$7,786,666, and assets close on \$9,000,000; the Queen Insurance Company—fire and life—of Liverpool and London, with a capital of £2,000,000 sterling; the Mercantile Fire, with head office at Waterloo, Ont., having an authorized capital of \$500,000; the Northern Insurance Company—fire and life—with a capital of \$15,000,000; THE SUN LIFE ASSURANCE COMPANY OF CANADA, with assets of \$1,573,027. The Central Agency of the Sun Life Assurance Company of Canada includes Peterboro', Victoria, Haliburton, Northumberland and Durham.

A staff of six competent assistants are employed. Its total insurances in force at present are over \$12,000,000. Its popular Non-conditional Life Policies and the liberality with which it settles legitimate claims, makes it one of the most popular of similar institutions in British North America. This corporation also executes policies against accident. Mr. Hill, in addition, represents the Hand-in-Hand Plate-Glass Insurance Company, and the Canada Permanent Loan and Savings Company. The above institutions are all widely known, and the joint capital represented by them amounts to the large sum of \$53,000,000. Mr. Hill is a native of the Province of Quebec, and enjoys the highest reputation for sound business principles, strictly honorable dealings, and full ability to carry out any undertaking in which he may engage. He holds the commission of lieutenant in the Peterboro' Rangers, and is popular in all circles.

Mrs. R. Wainwright, Hair Goods, George Street.—Among all the business industries conducted in any community, there are none of more importance to the ladies than those which deal in hair goods. It is said that a good head of hair is a woman's crown of glory, so that those who have not the natural, seek the artificial. Prominent among those engaged in the hair business in Peterboro' is Mrs. R. Wainwright, whose store is located in the Post Office Block, George Street, Peterboro'. Mrs. Wainwright is sole agent for Prof. Dorenwend's celebrated hair goods, comprising reversible bangs, Yum Yum bangs, Parisian bangs, water waves, braids and switches, etc., etc. Mrs. Wainwright keeps on hand children's clothes, little girls' dresses, pinafores, little boys' clothes, ladies' and children's underwear, infants' robes and wrappers, and other articles of a similar nature. Mrs. Wainwright gives employment to 7 competent assistants throughout the year in the manufacture of hair goods, children's clothing and dressmaking. Mrs. Wainwright is a lady of marked business ability, and thoroughly understanding the wants of the public is ready at all times to meet their demands.

John McKee, Chemist and Druggist, George Street.—There is no branch of business of such daily necessity and importance as that of the chemist and druggist, and the significance of the profession cannot be over estimated. The druggist is the able assistant of the physician, and his skill renders the medical profession, in a great measure, efficient. A very old established and thoroughly reliable drug establishment is that of Mr. John McKee, of George Street. This business was established by Mr. A. W. Kempt in 1850, and at his death, some ten years ago, it was for two years managed by Mr. McKee for the benefit of the widow, at the end of which time that gentleman bought out the interest and good-will of the business. Since its inception, during its long existence of thirty-seven years, it has ever maintained a high reputation as a leading drug store, and under the able administration of Mr. McKee this prestige has been fully sustained. The premises utilized for this business comprise two spacious flats, 90x18 feet in dimensions, the first being devoted to the store and laboratory, while the second serves for manufacturing and storage purposes, four experienced assistants being employed. The stock carried, which is of a most comprehensive nature, comprises a full line of pure, fresh drugs and chemicals, popular and desirable patent medicines, toilet articles, perfumery, physicians'

supplies, mineral waters and the usual variety of druggists' sundries as found in all first-class establishments of this kind. A specialty is made of physicians' prescriptions and family recipes, which are compounded under the personal supervision of Mr. McKee, with reliability, accuracy and dispatch, in the highest standard of professional skill. Amongst the manufactured compounds put up at this establishment due mention must be made of the celebrated Ontario Cough Remedy, soda water extracts, coffee extract and other well-known specific preparations. Mr. McKee was born in Wellesley township, in the county of Waterloo, August 9th, 1851, and came to Peterboro' in the beginning of 1879; he is a gentleman of high professional ability, possessing a thorough pharmaceutical knowledge, and by his energy and skill has developed a business, the transactions of which equal that of any establishment in Eastern Ontario.

Robert Wainright, Wholesale and Retail Butcher and Ice Dealer.—In common with all those following the same vocation as he does, Mr. Wainright no doubt is fully convinced that oxen and sheep, together with the other living things usually killed for man's food, were provided by an all-wise Creator for that purpose. At any rate, he has the majority of the population with him in that faith. A glance at his store when benches and blocks are laden with prime cuts and other toothsome morsels, is enough to convert a vegetarian; and when, on a busy day, the proprietor and his seven hands are kept on the *qui vive* selecting and cutting and weighing the various meats, the sight is a cheering one to all who like to see a brisk business well run. In addition to fresh meats, Mr. Wainright prides himself upon keeping a good stock of bacon, hams, all kinds of sausages, head cheese, and other fancy meats, also keeps fish of all kinds. He furthermore supplies the town and neighborhood with ice, which he keeps in Ashburnham. A trade so extensive naturally calls for adequate means of distribution, in this case supplied by nine horses. To meet the demand for sausages, a six horse-power machine is employed. Boiled pig feed and feed for stock is also kept on hand by this enterprising Peterboro' business man, who was born in Toronto forty-five years ago, but who has conducted his present business for eighteen years past.

William McFadden, Photographer, George Street.—In the general development of commerce and in the advance of science, no more marked improvement in any line has been made than in the art of photography. To produce satisfactory and pleasing pictures requires skill, refined taste and appreciation of the laws of light and shade, an expensive outfit and a well appointed studio. All these requirements are to be found at the establishment of Mr. William McFadden, the popular photographer of Peterboro', who is pronounced by all who patronize him to be one of the most eminent and successful exponents of the science of photography. He possesses a thorough mastery of the different methods and the recent improvements in the art, and having a most complete studio, he is enabled to produce the best of likenesses, showing harmony in their composition and truth in their outlines. In making pictures he omits nothing, not even the most trifling detail, and thus the result is a likeness of great artistic excellence. This studio is divided into eight separate departments, allotted as follows: The operating room, 40x19 feet; drafting room, 30x20 feet; dressing

room, 12x16 feet; printing room, 12x20 feet; dark room, 16x20 feet; negative room, 8x10 feet; silver room, 8x10 feet; and a packing room, 20x16 feet. It will thus be seen that Mr. McFadden has unsurpassed facilities for the efficient prosecution of this pursuit. It is not an easy matter to give a picture a more pleasing expression than the original; it can be done, though, by first-class artists, and it is being daily accomplished by Mr. McFadden. A visit to his studio will satisfy any one who has taste to perceive the beautiful in art and nature, that the originals, while perfectly natural, are improved in his true-to-nature pictures. All sizes of photographs are taken in every style, while a specialty is made of family groups and children. Pictures are also enlarged and finished in crayon, India ink or water colors. Mr. McFadden was born at Inkerman, Canada West, in 1846; he is a natural and cultivated artist, and has established a business in Peterboro' second to none in its line, and of which he may feel a justifiable pride.

Robert Bickle, Cheese Box Manufacturer, Otonabee River.—In reviewing the various resources and manufacturing pursuits of this country, it will be found that cheese occupies a prominent position as a staple article of food, and forms a by no means unimportant factor in the list of our exports, large quantities of this commodity being annually shipped to the Old Country. The making of cheese is one of the thriving industries of the Midland counties, and as a result a field of enterprise is opened up for the manufacture of boxes specially designed for the packing of cheese. Alive to this necessity, Mr. Robert Bickle has just opened up a business specially devoted to this pursuit, for which purpose he occupies a conveniently arranged factory, 25x35 feet in dimensions, which is fully equipped and provided with every accessory for turning out cheese boxes, such as shall in every way be satisfactory, both for the purposes for which they are intended, as well as for moderation in prices. Mr. Bickle has every facility for the prompt fulfilment of the largest orders, and those interested in the making of cheese cannot do better than establish business relations with him for the securing of cheese boxes. Though but recently established he has yet met with a most satisfactory trade, which time must materially develop, and gives employment to some five or six hands. Mr. Bickle is a native of England, but for several years has lived in Canada, coming to Peterboro' in order to start his present business, in which he well deserves all success.

Brodie Woollen Mills, A. W. Brodie & Co., Otonabee River.—Wool enters into the composition of so many articles of necessity in our daily life, that it forms an essential and important feature of our commercial pursuits, and in no direction is the excellent power of the Otonabee River utilized to better effect than in the running of the Brodie Woollen Mills, which constitute one of the chief manufacturing industries of Peterboro', and which, since their inception, have exercised a beneficial influence on the town, and have served to spread abroad the fame of Peterboro' as an important manufacturing centre. The ground occupied for this pursuit covers an acre of ground, on which is erected a three-set mill of four stories in height, 100x56 feet in dimensions, with a sorting room, 40x60 feet in size, with another building, 30x60 feet, used as a dyeing house. The mills are fully equipped with all modern machinery and appli-

ances necessary for the prosecution of this business, while the products of the house have a standard reputation in the market, and find a ready sale in all parts of the Dominion, the chief centres of trade being Montreal and Toronto. So great is the demand for their goods that these mills are kept running night and day, water, secured by lease from the Dickson estate, supplying the motive power. They manufacture flannels, etc., all of which are produced in the highest standard of manufacturing art. Providing employment for from 75 to 100 hands, this concern exercises a beneficial influence on the industrial thrift of Peterboro', while at the same time, in supplying a superior class of manufactured goods, it has contributed its quota towards spreading the fame of the town abroad.

J. D. Tully, Pharmacist, George Street.—Among the leading pharmacies of Peterboro', none have higher claims to excellence in every particular than that of Mr. J. D. Tully, whose elegant store is located on George Street. Mr. Tully established his business in January, 1871, when he was but 20 years of age. The premises occupied by the business are 20x60 feet in dimensions, with a dispensary in rear, making an entire depth of 100 feet. The store is elegantly fitted up in elaborate walnut fittings and cabinets and plate-glass show cases for the advantageous display of the handsome stock carried, consisting of fresh and pure drugs and chemicals, fancy and toilet articles, imported and domestic perfumes, soaps, etc.; also proprietary medicines of acknowledged merit and standard reputation, and all those articles used by physicians in their practice. A specialty is made in the compounding of physicians' prescriptions and difficult formulæ. The store is well lighted by electricity, and the dispensary, which is one of the finest in the town, by gas. This store is the cynosure of all eyes from its handsome fittings and elaborate display. Mr. Tully has been a resident of Peterboro' from earliest infancy, and is most thoroughly identified with all the best interests of the town. Mr. Tully is the compounder of the following specialties of his own: Dandelion Bitters, Chemical Hair Grower, Canadian Cough Remedy, American Horse Powder, etc., etc. This is one of the best houses in the city with which to do business, and the utmost satisfaction is guaranteed in all cases.

Geo. W. Rubidge, Dealer in Fine Cigars, Smoking and Chewing Tobaccos, George Street.—Few discoveries have contributed so universal a comfort to mankind as has the smoking of tobacco, and in dealing with the commercial pursuits and industries of our country, that of tobacco marks a most important item in the constitution of our mercantile fabric, and the trade in Canada is an especially well developed one. Annual statistics show the marked increase in the consumption of the favored weed. In Peterboro' this business is well represented by a gentleman whose family name is forever interwoven with the early history of the place—Mr. George W. Rubidge. The grandfather of this gentleman, who was a commander in the Royal Navy, settled in Peterboro' many years ago, and gave his name to the street known as Rubidge Street. He held the position of Registrar of the county, and materially assisted in settling and developing this division of the Province of Ontario. The business now controlled by his grand-son is an old established one, dating its inception back to the year 1868, when it was founded by Mr. T. J. Winship, who 14 years ago was succeeded

by the present proprietor. The premises occupied, centrally located on George Street, comprise a very neatly arranged store 30x15 feet in dimensions, which is admirably adapted for the prosecution of this business. The stock carried is a full and complete one, and comprises a fine line of the choicest and best brands of cigars which have met with the approval of smokers in all parts, and which for quality and flavor it would be impossible to beat; also tobaccos, plug, smoking and chewing, such as must meet the tastes of the most fastidious, and which are directly imported by Mr. Rubidge, who in this business has had a wide experience, and who is an acknowledged judge of the qualities of cigars and tobaccos. A fine assortment of briar and meerschau pipes is also handled, as well as snuff and all kinds of smokers' supplies, selected with more than ordinary care and discrimination. Mr. Rubidge was born in Peterborough county in 1852, and is a gentleman popular and esteemed by all who know him; he enjoys a wide trade connection and his business is of a steadily progressive nature.

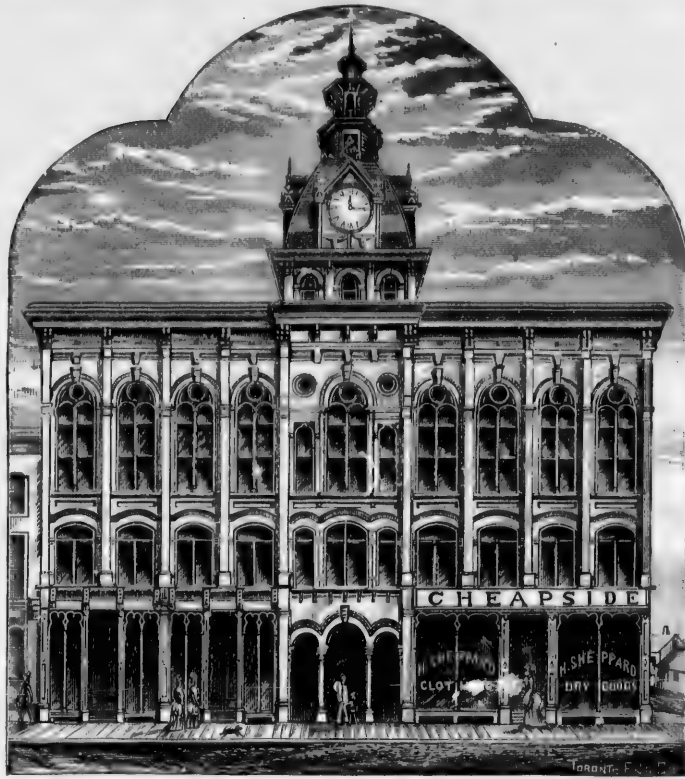
J. H. Ames, Manufacturer and Dealer in Boots and Shoes, Rubber Goods, etc., George Street.—The manufacture of leather into articles of general necessity and utility constitutes an important factor in dealing with the industrial resources and pursuits of a country, and in no branch is this more marked than in that of boots and shoes. An old established and reliable house engaged in this pursuit is that of Mr. J. H. Ames, who for a long number of years has been prominently identified with this business. Mr. Ames occupies spacious premises on George Street, comprising a store 60x17 feet in dimensions, admirably adapted to the purposes of this business, employment being given to four experienced assistants. This business was founded by Mr. Ames nineteen years ago, and since its inception at that period, it has always enjoyed the fullest confidence of the public, and by energy and perseverance the proprietor has succeeded in building up a substantial and permanent trade. Mr. Ames manufactures and deals in all kinds, styles and grades of boots, shoes, and slippers for ladies', gentlemen's, misses', youths' and children's wear, embracing everything from the coarsest and heaviest goods to the finest lines of ladies' goods, and fine custom work. A specialty is made of boots and shoes to order; these are manufactured in the highest degree of art known to the trade, none but the very best of material is used, and their productions in this line can, for perfection of fit, neatness of execution, durability and general excellence, compare with those of any similar house in the Province. The trade done by Mr. Ames is a widely extended one, circulating through the town and surrounding country. Mr. Ames was born in Frome, Somersetshire, England, and came to this country in 1832; before settling in Peterboro' he was a resident for thirteen years in Oshawa, where he gained a knowledge in his present business. He is regarded as a thoroughly reliable business man, and is esteemed and respected in all circles.

Stenson Brothers, Manufacturers of and Dealers in Boots and Shoes, George Street.—There is no article of our necessary attire on which we are so dependent for our personal comfort as on that of boots and shoes, nor is there any branch of trade of a greater importance and significance. It is hence essential that those engaged in this pursuit should be men of experience and practical ability. One of the oldest

established boot and shoe businesses in Peterboro' is that of Messrs. Stenson Bros., which was established forty-five years ago by Mr. R. Stenson, and was succeeded by his son James T., who in April of the present year retired in favor of his sons, Messrs. R. J. and Fred Stenson. Since its foundation and during the long period of its existence this house has ever maintained a high reputation for the reliable quality of its goods, which comprise all styles and grades of the finest boots and shoes for ladies, gentlemen, youths, misses and children, which can with every degree of confidence be honestly recommended to customers. The premises occupied comprise three spacious flats, each 100x20 feet in dimensions, the first of which is devoted to the purposes of a store, while the second is used as a workshop and the third as a storeroom. A staff of practical and experienced assistants is employed and a specialty is made of custom work, in which none but the best of materials is used, while first class workmanship is a leading characteristic. The productions of this firm can compare most favorably with those of any similar house in neatness, durability and general excellence, while a comfortable fit is in all cases guaranteed. The sales-shop is one of the finest of its kind to be found in the district and lately has been repainted, refloored and papered, making it present a very handsome appearance. Both members of this firm are natives of Peterboro' and are regarded as young men of business ability and enterprise, who are doing their full share towards maintaining the reputation of this town as a wide-awake, pushing and progressive community.

O. F. Warde, George Street, north Post Office.—We have no difficulty in placing Mr. Warde as one of Peterboro's representative men. He does not hesitate to admit that his present extensive business was developed from small beginnings, though he would be a bold man who ventured to prophesy a limit to its possibilities. Mr. Warde was born in Rochester, N.Y., was brought up in Portsmouth, England, and has been a resident of this country for 15 years. Two years ago he opened the premises on George Street as a flour and feed store, his capital at the time being only moderate. Twelve months after he added the selling of groceries, vegetables and fruit, and so rapidly has he built up a good connection that to-day he gives employment to five hands, a horse and a waggon. His goods are distributed throughout the surrounding country, and are collected from a still wider area. For example, he brings in flour from Lakefield and fruit from Rochester. The store measures 30x50 feet, with warehouse in the rear. Up-stairs is a storeroom 30x50 feet. A yard, measuring 30x70 feet, is used as a warehouse for hay and all kinds of grain, whilst conveniently situated is a hay-pressing machine. Altogether, Mr. Warde has just reason to be proud of his well-appointed and business-like establishment. It is just such enterprises which build up a solid town, and demonstrate to new-comers or outsiders that it is the right place in which to locate for business purposes. In the short space of two years this gentleman has built up a business, embracing the extensive sale of groceries, flour and feed, vegetables, fruit, canned goods, teas, coffees, butter, bread, eggs, pickles and general provisions. His success is not personal alone; whilst keeping himself he has helped the town he lives in, and to that extent, if not in any other respect, he has earned the gratitude and respect of all good Peterborians.

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Henry Sheppard, Dry Goods, Hats, Caps, Clothing, etc., Arcade Building.—The dry goods trade is confessedly one of the greatest factors in the commercial pursuits of this country; the largest of our business structures are devoted to its interests, and our most prominent merchants find a remunerative employment in its pursuits. One of the leading and best retail dry goods establishments in this section of the Province is that over which Mr. Henry Sheppard presides. Though but recently established in Peterboro', this business having been started in the present year, Mr. Sheppard is yet well-known in connection with the dry goods business, having conducted a successful one at Aurora for two years prior to locating here. Mr. Sheppard possesses all the aptitude and executive business ability for a successful mercantile career, while his experience in the dry goods line was gained at such well-known establishments as Messrs. T. Eaton & Co., R. Simpson & Co., and Samson, Kennedy & Co., whose business headquarters are all located in Toronto. The premises occupied by Mr. Sheppard are situate in the Arcade Building, and comprise two spacious stores, each 80x22 feet in dimensions, with basements. The store is well lighted, neatly and tastefully arranged with every convenience for the handling and display of goods, and for the accommodation of customers, both sides of the counters being lined with plush covered seats, the ceilings richly ornamented; in

short, the whole fitted up in a style that reflects the greatest credit upon the enterprising proprietor. The heavy stock carried includes a complete line of the multitudinous list of articles essential to a well regulated and first-class dry goods house. This stock is too comprehensive and varied to be mentioned in detail, but consists of every description of foreign and domestic staple and fancy dry goods, and all the new fashions and styles in dress goods are to be found here, together with trimmings, white goods, shawls, cloaks, silks and laces, gloves and underwear, and all goods belonging to this line of trade, the general assortment including everything new, stylish and fashionable. Mr. Sheppard is ever on the alert for the latest and most desirable novelties, purchasing directly from manufacturers and first hands. The facilities of this house are not excelled by any similar establishments, while for the general excellence of its goods and the extremely moderate prices asked, this establishment cannot be beaten by any contemporary. All goods are arranged in appropriate departments, and are under charge of experienced salespeople, who are always prepared to give prompt, polite, careful and expeditious attention to customers. An especial feature of this business is its clothing department, which comprises fine serge and worsted suits for men and boys, made up in first rate style, and sold at prices impossible to undersell. Mr. Sheppard makes it a special point to charge no fancy prices for goods.

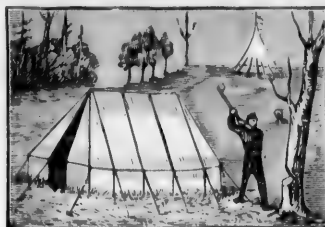
but to mark everything as low as can be consistently done with a living business. Mr. Sheppard was born at St. John's, Newfoundland, May, 1849, and went to Toronto in 1872; he commenced business in Aurora in 1885, and removed to Peterboro' in the beginning of this year, where he has laid the foundation of a business which now bids fair to exceed \$50,000 a year. While in Toronto he was an esteemed member of the Brockton Council, now St. Mark's Ward, Toronto, representing that division in



1883-4. He is an owner of considerable real estate in Toronto, and is a gentleman of wide and practical experience, of strict integrity, while his prominent establishment gives every evidence of a prosperous and progressive future. From the *Aurora Borealis*, March 28th, 1887: "On Wednesday evening last a few of Mr. Sheppard's most intimate friends and admirers invited him to a sleigh drive and a supper previous to his departure for Peterboro'. Arriving at the 'Oak Ridge' hotel a bounteous supper was found prepared by mine host Curtis. Soon all were gathered around the festive board, where joyous hilarity, good feeling and oysters ran riot. After ample justice had been done to the good things prepared, an adjournment was made to the sitting room, where songs, speeches and story-telling whiled away a couple of pleasant hours. To the toast of our host, Mr. Sheppard responded in a very eloquent manner, referring to the many ups and downs of his mercantile life, to the pleasant associations and sincere friends he had found since coming here, and his regret at leaving such pleasant scenes. The party broke up about midnight with 'He's a jolly good fellow' and 'God Save the Queen.' Now that Mr. Sheppard has left town, nothing but general regret is heard. He was essentially by the people and with the people for cheap goods. We trust his lines among the good people of Peterboro' have been cast in pleasant places, and that he may go on and prosper in his new home."

J. J. Turner's Sail, Tent and Awning Factory.

—The manufacture of sails, tents and awnings constitutes a very important feature of commercial pursuit, such products entering into the requirements of so many branches of daily enterprise. In this line Mr. J. J. Turner has gained a wide reputation, and his goods have a standard reputation in all parts of the Dominion. He has had a long experience in the business, having conducted a similar establishment at Port Hope for a period of 12 years, prior to locating here a year ago. Mr. Turner has ample facilities for the manufacture of awnings, tents, flags, hammocks, canvas and black-painted horse, cart and truck covers, and other specialties in this line. The very



best materials only are used, and the workmanship is unexcelled for durability and finish. Mr. Turner gives his personal supervision to all work, and being prompt and reliable in all transactions he always gives satisfaction, and is highly endorsed by those who have made use of his products. Mr. Turner was born in London, England, 37 years ago, and came to Canada in 1863, locating at once in Port Hope, which place he left in order to establish his present business in Peterboro'. He is a gentleman of practical experience, and is widely recognized as an energetic and straightforward man of business, who well deserves the success that has attended his well-directed efforts.

John Armstrong, Harness Maker, etc., Simcoe

Street.—The manufacture of leather into articles of practical utility opens up a very wide and important field of enterprise, in which that of harness plays a prominent part. One of the finest establishments devoted to the sale of horse goods in this section is that of Mr. John Armstrong, who occupies admirable premises on Simcoe Street. The store is a handsome and well-appointed one, 60x20 feet in dimensions, where a complete stock is carried, which in its selection shows experience and discrimination. It consists of all kinds and styles of fine harness, saddles, bridles, bits, whips, robes, horse clothing, brushes, combs and all goods used upon or about horses or stables; in fact it is totally unnecessary to particularize, as the assortment simply covers the whole range of goods coming under this head. The harness displayed is of his own superior manufacture, in which nothing but the very best materials, trimmings and mountings are used, and nothing but the most expert and conscientious workmanship permitted. A large custom business is done in fine and heavy harness, requiring the services of some three first-class skilled workmen. Mr. Armstrong is a thoroughly practical man, and gives close personal attention to the business, supervising carefully every detail and rigidly inspecting all goods before leaving

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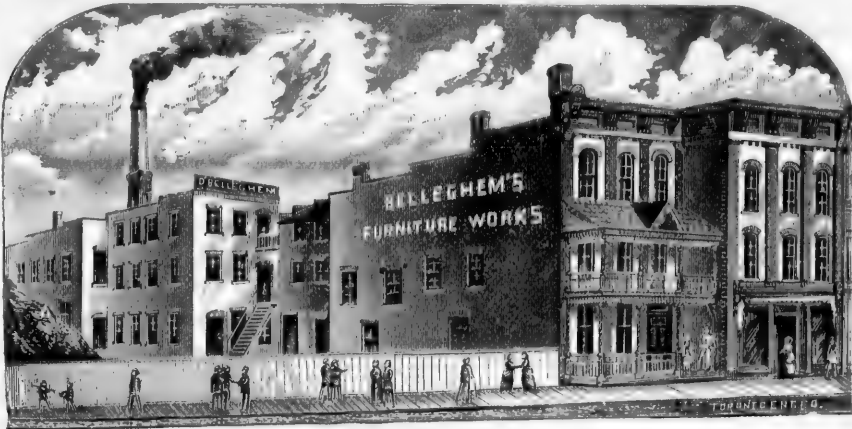
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the store, thus keeping his productions fully up to the standard of excellence which he has established for himself, and which he firmly maintains under all circumstances. Mr. Armstrong also deals in trunks and valises, a varied and well selected assortment being always on hand. This gentleman is a native of Brockville, where he was born 54 years ago, and since his establishment in this industry eight years ago, he has manifested an energy, enterprise and comprehensive grasp of business that cannot fail to prove fruitful in a successful and prosperous business career.

D. Belleghem, Manufacturer of and Dealer in Furniture of all Descriptions, Upholstered Goods, etc. Factory and Warerooms: Hunter Street.—Few branches of trade have assumed in recent years so marked an importance as has that of furniture in this country, and in Peterboro' we find one of the leading and most thoroughly developed productive industries in the manufacture of fine furniture

ship of the furniture turned out from this establishment. The warerooms are replete with an extensive stock of parlor and chamber furniture, sofas, chairs, tables, etc., and in fact everything that will add in any manner to the elegance and comfort of home, ranging from the cheapest and plainest kitchen furniture to the richest goods that mechanical skill can produce. All goods are made from the most carefully selected and thoroughly seasoned material, and the workmanship expended upon them is of the very best. A fine assortment of carpets, such as tapestry, Brussels and Canadian, made in the leading establishments of the Dominion, is kept on sale and in which a large trade is done. A special feature of this establishment is that all purchases in sums over \$25 are packed and delivered to destination, in any part of the Midland district, free of charge. The articles of furniture, etc., being manufactured on the premises, are sold to customers at wholesale prices, thus saving the middle man's profit. The trade of the house is a very extensive one and it is but recently that Mr.



and upholstery. The excellent establishment of Mr. D. Belleghem, in the character of the goods produced, will compare with the best houses in any section of the Dominion. This concern, which bears the marks of enterprise and judicious management, exercises an influence that extends far beyond the limits of Peterboro', its products being in constant demand in distant parts. This house was established in a small way by Mr. Tanner, who was succeeded eight years ago by the present proprietor. At once the business policy instituted by him, combined with a natural energy and enterprise, was productive of beneficial results, and an increased trade was soon established. The old premises, with a store 50 x 20 feet in size, were totally inadequate to meet the demands of his trade and Mr. Belleghem accordingly increased his accommodation and now occupies three spacious flats, each 100 x 20 feet in dimensions; the first two are used as show rooms, while the third is devoted to the storage of unfinished work, the whole admirably arranged and equipped with every necessary appliance for the prosecution of the business, employment being given to some twenty-six experienced assistants. Mr. Belleghem manufactures all kinds of furniture and upholstered goods, and he has ever enjoyed a liberal and substantial patronage in consequence of the unsurpassed quality and workman-

ship of the furniture turned out from this establishment. The warerooms are replete with an extensive stock of parlor and chamber furniture, sofas, chairs, tables, etc., and in fact everything that will add in any manner to the elegance and comfort of home, ranging from the cheapest and plainest kitchen furniture to the richest goods that mechanical skill can produce. All goods are made from the most carefully selected and thoroughly seasoned material, and the workmanship expended upon them is of the very best. A fine assortment of carpets, such as tapestry, Brussels and Canadian, made in the leading establishments of the Dominion, is kept on sale and in which a large trade is done. A special feature of this establishment is that all purchases in sums over \$25 are packed and delivered to destination, in any part of the Midland district, free of charge. The articles of furniture, etc., being manufactured on the premises, are sold to customers at wholesale prices, thus saving the middle man's profit. The trade of the house is a very extensive one and it is but recently that Mr.

J. W. Flavelle, Flour, Feed, Seeds, Pressed Hay, Pork, Bacon, Hams, etc. Peterboro', Simcoe Street, Wholesale and Retail; Toronto, 76 Front Street East, Wholesale.—Prominent among the leading and more notable establishments located in Peterboro', there is probably none more useful or more in keeping with the needs of the vicinity than the hay, flour and feed house of Mr. J. W. Flavelle, situated on Simcoe street. This business was established by the present proprietor eight years ago, during

which period a large and steadily increasing trade has been done. The premises occupied consist of a spacious double store, 80x80 feet in dimensions, with every possible convenience for the storage of goods and the despatch of business, the trade being both wholesale and retail. The stock embraces the best brands of flour and the choicest grades of pressed hay, pork, bacon and hams, as well as pure and reliable strains of flour and farm seeds, the value of a large experience showing plainly in the great variety and excellent quality of the goods selected. Mr. Flavelle also has a branch house at 76 Front Street East, Toronto, where a large wholesale business is conducted, every facility for obtaining the best of supplies being enjoyed; the house receives from all parts of the country, and is widely known as a thoroughly representative one in this line. Adhering strictly to the principles of integrity and frugal industry, which have been conspicuous features of his business life, Mr. Flavelle has won the esteem and regard of all with whom he has been brought into contact, and relations once entered into with this house will become permanent and in all cases satisfactory. Mr. Flavelle was born at Toronto 32 years ago, and is a gentleman of enterprising business habits, and one thoroughly reliable in all transactions. Mr. Flavelle resides at Toronto, and the management of the business here is under the supervision of Mr. John Strain, who is thoroughly well posted in all the details of the business, and a practical gentleman.

C. H. Moore & Co., Dealers in Groceries, Provisions, etc., Elizabeth Street.—There is no branch of enterprise in which so many of our business men find active employment and in which so much capital is invested as in groceries, and it is marvellous to contemplate the development that has been made in this pursuit. The thriving village of Ashburnham can boast of several prominent establishments devoted to this business, amongst which that of Messrs. C. H. Moore & Co. takes a leading position. This house dates its inception back to some four years ago, when it was first started by Mr. Moore, who by energy, enterprise and business ability, has materially developed his trade, which is of a steadily increasing nature. The store is a spacious and well appointed one, 60 x 20 feet in dimensions, specially arranged for the requirements of this business; a fine array of goods is tastefully displayed, consisting of staple and fancy groceries, general provisions, hermetically sealed goods of every description in tin and glass, sugars, spices, condiments and table delicacies, with a full line of the usual grocer's sundries as carried in a first-class store of this kind. Of all articles that enter into our daily consumption, there are none more difficult to obtain, pure and reliable, than teas and coffees: those found at this establishment are of especially fine flavor and fragrance, comprising in teas, the finest productions of China and Japan, and in coffees, the best growths of Java, Mocha and South America. In everything Mr. Moore strives to keep none but the very best of goods, and housekeepers and others will find this a most desirable house with which to establish trade relations. Mr. Moore was born at Smith Town 28 years ago, and is recognized as an enterprising and pushing man of business.

The Peterboro' Mattress and Upholstering Co., Manufacturers of all kinds of Mattresses, Bolsters, Pillows, etc., etc. Factory on Otona-

bee River, East End of Hunter Street, Bridge. —Mattresses constitute articles of practical necessity in every household, and in no small degree conduce to our personal comfort, as such their manufacture forms no unimportant factor in our industrial pursuits. An establishment that is reliable in every particular and enjoys considerable popularity for the superiority of its goods, is that of Messrs. Faint & Dooxsee, who are actively engaged in the manufacture of mattresses, which are prepared with the greatest care, and are strong, durable and comfortable. These productions are manufactured in various styles, and orders for any particular grade are promptly filled, prices being most reasonable. Since the inception of this business a steadily increasing trade has been enjoyed, and the products of this house are shipped in all directions. They had the misfortune to be burnt down last fall, but they speedily rebuilt and their enterprise carried on with renewed vigor. The premises occupied consist of a substantial building, three stories in height, 40x60 feet in dimensions, where every facility is enjoyed for the prosecution of this work, while employment is furnished to some six or seven hands, who are engaged in upholstering of every description, making a specialty of parlor suites, lounges and easy chairs, and the manufacture of mattresses. The machinery is run by power obtained from the Dickson estate. Of the individual members of this firm, Mr. Faint is a Canadian, aged 40 years, while Mr. Dooxsee is also a native of this country, being now 35 years of age. They conduct business upon those sound principles of equity and probity, and all their affairs are transacted upon the highest standard of mercantile honor.

Sherwood Bros., Manufacturers and Wholesale Dealers in Woodenware, Wrapping Paper, Paper Bags, Twines and Grocers' Sundries, Water Street.—There are no articles manufactured that enter more directly into the uses of nearly all branches of business than wrapping paper, paper bags and woodenware. As human ingenuity develops and the country is being constantly presented with small goods of necessity, these indispensable articles are in daily demand, and thus in dealing with the industries of Peterboro', a prominent place in this work must be accorded to the establishment of Messrs. Sherwood Bros., manufacturers and wholesale dealers in woodenware, wrapping paper, paper bags, twines and grocers' sundries. The premises occupied as warerooms are located on Water Street, being 120x50 feet in dimensions, while they have also a manufactory on Hunter Street, near the Otonabee River, where brooms, whisks and all kinds of brushes are made, and in this department their facilities are such as to enable them to successfully compete with any contemporary house. The stock includes brooms, ceiling brooms, hearth brooms, window brushes, foundry brushes, tanners', printers' and brewers' brushes, horse and dandy brushes, scrubbing, stove and shoe brushes, mops, etc. Messrs. Sherwood Bros. also manufacture paint, varnish and kalsomine brushes, which, in common with all the others, are of a very superior quality. The products of this house are well known and are in active demand wherever introduced. Employment is given to a large number of hands. The individual members of this firm are Messrs. W. J. and A. E. Sherwood, both of whom were born near to Peterboro'. Both gentlemen are highly esteemed for the honorable, straightforward manner in which they have always conducted their extensive business.

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and Whole- Paper, Paper ter Street.— enter more s of business oodenware. e country is ods of neces- ally demand, 'Peterboro', a rded to the os., manu'ac- ware, wrap- ers' sundries. re located on nsions, while t Street, near hicks and all e department m to success- house. The earth brooms, ers', printers' ndy brushes, etc. Messrs. , varnish and , with all the . The products ctive demand s given to a l members of e. Sherwood, rboro'. Both e honorable, e have always

John S. Stephenson, Canoe Builder, Ashburnham.—The early history of the development of our country is in various ways associated with the canoe, which was the pioneer means of locomotion adopted both by the native aboriginal races as well as by European explorers. The roughly hewn canoe of those days has, however, now given way to the scientific manipulation of the present times, which, for neatness of execution, elegance and sailing properties, may be called a masterpiece of nautical skill. The invention of this perfected bark is due to Mr. John S. Stephenson, who was the manufacturer of the first canoe ever laid down on the lines now adopted, and which he has brought to so high a standard. Mr. Stephenson has been established in this line of business at Ashburnham for the last 30 years, and having devoted the whole of his life to this branch of industry, it is safe to say that the products



of his establishment are unexcelled in any part of the world. Not only are his canoes in constant demand here, but they find a ready market in England and the United States. All work is conducted under his personal supervision. For the purposes of a factory he utilizes a two-story building, 20x30 feet in dimensions, where he has every convenience and facility in the shape of all improved appliances for satisfactorily conducting this branch of industry. Mr. Stephenson, who is of English descent, his parents having emigrated from Cumberland, was born in this country 56 years ago, and has given his constant study to the building of canoes. Those requiring a first-class boat of this description cannot do better than place their order with Mr. Stephenson, and they may rely on being served with a canoe, which, for durability, combined with lightness and general excellence, cannot be beaten.

James M. Irwin, Lumber.—Among the most important of the business industries conducted in any community in Canada is that of lumber, which gives employment to thousands of men, and requires the investment of large capital. Holding a prominent place among those engaged in this line of business in Peterboro' is Mr. James M. Irwin, whose mills are located on the banks of the Otonabee River, three miles from Peterboro' and six miles from Lakefield. One mill is 120x60 feet in dimensions, fitted up with all the latest and most improved wood-working machinery, which is run by water power, and where employment is furnished to 72 competent workmen, the capacity of the mill being 100,000 feet per day. There is also a lath department, capable of turning out 30,000 laths per day. There are two Yankee gang saws, slabber and gangs, and 6-foot circular saw. There is also a steam mill on the opposite side from this, divided into three departments, viz.: ground floor—planing mill, with two planing machines, resaw, ripping table and swing saw; second floor, devoted exclusively for cutting dimension timber to

any length, having a 6-foot circular saw; the top story is fitted up for a shingle mill. Here employment is furnished to 30 skilled workmen; the capacity of the shingle mill is 50,000 per day. On the handsome grounds are located the private residences of Mr. Irwin and of Mr. Hamilton, the manager; also six double houses for the employees, with a boarding house to accommodate 100 men, also sleeping houses and offices, and large stable. Mr. Irwin ships lumber to New York, Albany, Boston, Rochester, and other points in the United States; and in Canada to Toronto, Montreal and other Canadian cities. Since the inception of the business it has made very marked progress, and is still rapidly increasing. Mr. Irwin owns large timber limits forty miles south of the mills, and also in the nine townships owned by the English Land Company, Haliburton county, employment being furnished in all to

over 400 men. The yards, which are located near the mills, have a storage capacity of 12,000,000 feet of lumber during the season. The Grand Trunk Railway track runs through the yards, with station on the property, offering excellent shipping facilities. The firm do a large wood business, shipping upwards of 30,000 cords during the season, principally to Toronto. Mr. Alexander Hamilton, the manager, is a native of Fermanagh, Ireland, and came to Canada 14 years ago, and has been in Mr. Irwin's employ for the past ten years, and has been manager for the past five years. He is a thoroughly practical man, and understands every detail of the business. Mr. James M. Irwin, the proprietor, is a native of Tyrone, Ireland, and came to this country at 18 years of age, and is a surveyor by profession, and came to Peterboro' nine years ago. The business was established by Messrs. Smith, Irwin & Boyd 30 years since, and were succeeded by Messrs. Irwin & Boyd in 1877, and by Mr. Irwin in 1880. The lands owned by the house comprise 300 acres, and are located on the banks of the Otonabee River, which gives excellent water power. Mr. Irwin is a thorough-going man of business, active and enterprising, and is a valued member of the community.

The Auburn Woollen Company.—One of the most important industries conducted in Peterboro' is that of the Auburn Woollen Company, whose mills are located on the Otonabee River. This business was established in 1862, and the premises were enlarged in 1872. The premises as at present used are: main building, 130x60 feet in dimensions and 4 stories in height; south wing, 45x80 feet in dimensions and 3 stories in height; other wing, 80x40 feet and 2 stories in height; dye house, 60x30 feet, 1 story; boiler house, 40x40 feet; picker house, 80x30 feet, which includes machine and carpenter shops; offices, 1 story, 30x40 feet, all of which, with the exception of the offices, are built of stone. The mill is a 9 set one, and employment is

furnished to about 140 competent hands, and is one of the largest and most complete in the Dominion. It is fitted up with all the latest and most improved machinery and appliances. The Company use all foreign wool, so that their manufactured product is equal to any that can be obtained in this country in the line of fine tweeds, which is their exclusive line of manufacture. James Kendrey, Esq., is the manager; President, John Carnegie, Esq., ex-M.P.P.; Secretary, J. I. Davidson, Esq. The trade of the Company is very extensive, extending from the Atlantic to the Pacific. The mills are beautifully situated amongst elm trees, the ground being tastefully laid out on the banks of the Otonabee River, $\frac{3}{4}$ of a mile from the city.

John J. McBain, Dealer in Grain and Produce, corner Charlotte and Aylmer Streets, near G. T. R.—The grain and produce trade is confessedly one of the greatest factors in the astonishing development of the commerce of this country, and everything relating to it is of general interest, not only to those engaged in the business, but to all intelligent business men. Among the prominent and well-known houses devoted to the handling of grain and produce is that of Mr. John J. McBain, who is a leading representative of this important industry. Mr. McBain has had a long experience in this connection, having started this business in conjunction with his father eighteen years ago, though for the last five years he has alone conducted this enterprise, his father having retired from the business. Mr. McBain occupies a very spacious

and commodious warehouse, 200x40 in dimensions, admirably arranged and fitted with every appliance and convenience for the prosecution of the business. The specialties of this house are wheat, barley, oats, seeds and general produce, in which a large and ever increasing business is done. Mr. McBain has a large and influential connection through the best producing sections of the country, and his facilities for handling produce are such that in all cases on goods consigned, quick sales and prompt returns are secured. Liberal advances are made on all kinds of grain and produce, and the entire reliability which may be placed on all goods emanating from this house, as well as upon every representation made, may be regarded as a prominent feature of the business, and one that has largely contributed to its success and prosperity. This house is in every way a representative one, both on account of the magnitude of its transactions and its high standing in the mercantile community at home and abroad. The long experience of Mr. McBain and his thorough acquaintance with the business have given him a complete knowledge of the same, while his large connection assures him prompt sales. His trade extends in various portions of the Dominion, and he also ships to the United States and England. Nothing is neglected and those forming trade associations with the house are induced to continue on account of the promptness and accurate business policy that characterizes all transactions. Mr. McBain was born in the township of Cavan, thirty-four years ago, and is held in the highest estimation in social and commercial circles, wherever he is known. He is an esteemed member of the Toronto Board of Trade.

TOWN OF LINDSAY

The flourishing town of Lindsay, which is situated on the banks of the Scugog river, in Ops township, Victoria county, was first settled in 1835, and owing to its excellent location and the rich farming country surrounding it, it rapidly grew up, and was incorporated as a town in 1857, and at the present day has a population of 5,540. It is well lighted with gas, and has an excellent system of water works and an efficient fire department. Its assessed valuation on real and personal property is \$1,449,093, with a bonded indebtedness of \$141,740. It is the centre of railway communication, being 56 miles from Haliburton, 37 miles to Cobocok, 78 miles to the Georgian Bay, 70 miles to Toronto, 45 miles to Whitby, 24 miles to Peterboro', and 43 miles to Port Hope, with all of which it is connected by railway. It contains several manufacturing industries, deriving power from the Scugog river, and consisting of flour, woollen and saw mills and agricultural implement works. It contains a high school, having 160 pupils; public schools, with an average attendance of 800; and separate schools, with 200 scholars. Its Mechanics' Institute contains a library of 1,200 volumes. Its opera house has a seating capacity for 600. Its finances are managed by three chartered banks, and two weekly newspapers, the *Canadian Post* and *Victoria Warder*, keep the inhabitants informed on passing events. It has excellent inland water communication with numerous points, with steamboat facilities. From its past record, Lindsay will at no distant day hold an important position among the prominent inland towns of Ontario.

Mansion House, J. S. McCarthy, Proprietor.—The enterprise and progress of a town are in no small degree measured by the extent and character of its hotels, and judged on this basis Lindsay can most favorably compare with her sister towns. A desirable house of accommodation that embodies all the requirements of a first-class hotel is that so widely and favorably known as the Mansion House, the esteemed proprietor of which is Mr. J. S. McCarthy. This popular resort was built eight years ago by its

present proprietor, and is specially arranged for the convenience and comfort of guests. The building is a substantial brick structure, two stories in height, with an observatory and balcony, and contains 21 spacious and well ventilated bedrooms, with comfortable sitting and smoking rooms, a well appointed bar and sample room. The dining room, 15x40 feet in dimensions, is capable of seating a large number of guests. The table is liberally supplied with the dainties and delicacies of the season, while for the

accommodation of travellers, meals are served immediately on the arrival and before the departure of all passenger trains, the hotel being located exactly opposite the Union station. Special attention has been paid to the efficient drainage and ventilation of this establishment, and no pains are spared to provide every home comfort for patrons of this house. In the winter months it is heated throughout with hot air. This house is specially recommended to the travelling public on account of its excellent facilities. Good sheds and stables are also in connection. Mr. McCarthy was born at New Haven, county Limerick, Ireland, and on coming to this country settled at once in Port Hope, where he engaged in the shoe-making business. He came to Lindsay 26 years ago, where he embarked in the grocery and fancy goods trade prior to entering on his present occupation. Mr. McCarthy is a most obliging and genial host. and is widely known and very popular.

A. Higinbotham, Dispensing Druggist, Doheny Block.—In dealing with the industrial and professional pursuits of our country, none can deny the right of the druggist to be specially represented in this work. The profession of pharmacy is one which deserves the grateful consideration of all, as it is to him we go for alleviation of pain in time of need. This branch is in Canada a specially well developed one, and is represented in general by men of high professional abilities and scholarly attainments; at least this is the case in Lindsay, where in Mr. A. Higinbotham the inhabitants of this thriving town are fortunate in being represented by a gentleman so well and favorably known, and who at the same time is a thorough master of the science and mysteries of drugs and chemicals. Mr. Higinbotham has been established here for the last nine years, and in that period he has, by strict attention to the calls of his business, built up a substantial and permanent connection, which is steadily increasing. His premises comprise a well arranged store, 40x18 feet in dimensions, with a fully equipped laboratory in the rear. A fine stock of pure fresh drugs and chemicals is carried, as well as popular and desirable proprietary medicines, physicians' supplies, a rich assortment of perfumes, toilet articles, fancy goods, and all the accessories which come under the heading of druggists' sundries, being such as are to be found in all really first-class establishments. In the line of physicians' prescriptions and family recipes, Mr. Higinbotham especially excels, and compounds the most difficult formulæ in the highest standard of professional skill. Amongst the noteworthy compounds put up at this establishment must be mentioned the Dandelion Blood Bitters, White Pine Balsam and Old English Horse Condition Powders, which meet with thorough appreciation wherever introduced. Mr. Higinbotham was born at Brantford in 1854, and is a gentleman of high ability, who is well and favorably known throughout this section of the country.

Daly House, Kent Street, E. Daly, Proprietor.—Among the popular establishments in Lindsay designed for the accommodation of the public, the Daly House is one of the most favored hotels, and enjoys a reputation that is widespread for all those essentials the embodiment of which constitute the comfort and attraction of hotel life. This house has been under the able management of its present proprietor, Mr. E. Daly, for the last three years, and in his hands the trade of this establishment has wonderfully increased, and a wide connection has been established.

The hotel consists of a three-story brick building, 60x100 feet in dimensions, with all interior arrangements admirably appointed, being furnished in the most modern style, and lit throughout with gas. There are 30 spacious bedrooms, replete with every comfort and convenience for guests; the dining room has ample seating capacity for a large number of guests, and the table is liberally supplied with the best of viands and delicacies in season, the culinary department being under competent management. A free 'bus runs to and from all boats and trains, and nothing is spared that can in any way add to the comfort and convenience of patrons of this house. In every respect this is a first-class hotel, and as a dollar a day house is the equal of any in the Province. There is plenty of accommodation for any number of horses. Mr. Daly is himself an ardent lover of horseflesh, and owns four rattling pacers. This gentleman was born in Lindsay in 1850, and is one of the most obliging, courteous and genial hosts to be met in this circuit, and those making this their headquarters will always be treated in the most considerate manner.

Joseph Riggs, Tobaccos, Cigars, Jewellery and Watches.—Tobaccos and cigars enter largely into the requirements of the great majority of the male sex, and, if report speak truly, of a good many ladies also, *sub rosa*. Be that as it may, the trade is an all important one, and in dealing with the resources and industrial pursuits of our country must in this comprehensive work be duly represented. In Lindsay a representative and old established house engaged in this line of business is here noted in that of Mr. Joseph Riggs, who since 1873, when he started this enterprise, has been a prominent member of the commercial community of this town. His store, 22x40 feet in dimensions, situated at the foot of Kent Street, with its significant emblem, "The Illuminated Cigar," is stocked with a fine assortment of smokers' supplies and sundries, including all brands of tobaccos, the choicest of cigars, imported and domestic, cigarettes, briar, meerscham and clay pipes, as well as walking canes, razors and shaving materials, knives and toys of every description. A variety of carefully selected jewellery is also displayed, consisting of gold and silver watches of American and Swiss manufacture, rings set with all kinds of stones, watch chains, charms, brooches, bracelets and a variety of fancy goods, both useful and ornamental. In musical instruments will be found violins, accordions and concertinas, while Mr. Riggs is also agent for bicycles, which he can supply on as reasonable terms as if obtained direct from the manufacturer. All kinds of natural water waves and switches are kept in stock or made to order. Mr. Riggs was born in Dorsetshire, England, in 1847, and came to Canada in 1869. He is known as a pushing and enterprising man of business, and his establishment is one which caters to the wants of the public in a vast variety of ways.

Anderson, Nugent & Co., Furniture Manufacturers.—The attention that has been given to the production of fine furniture in this country during the past quarter of a century has developed the fact that Canadian skill and inventive genius are quite as successful in this industry as they have proved in many others. A vast improvement has been made in the culture and general good taste of the public, and the well furnished houses of all classes to-day testify to the skill of the manufacturers. An old established house, which in no small degree has con-

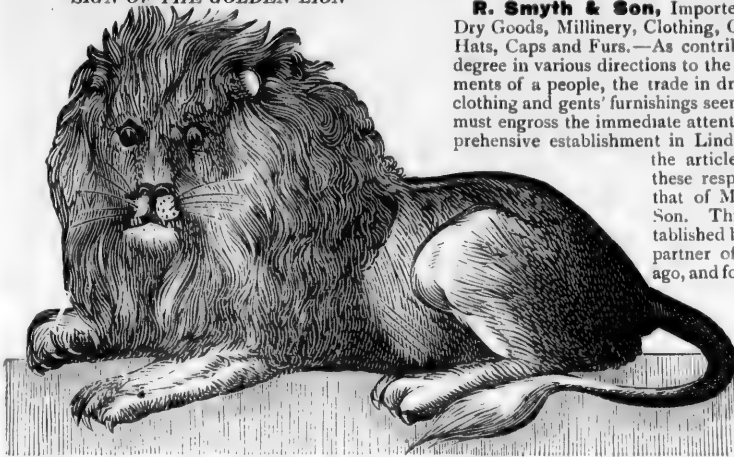
tributed to first raise and now to maintain this high standard of excellence, is that of Messrs. Anderson, Nugent & Co., the well-known furniture manufacturers of Lindsay. This concern, which bears the marks of enterprise and judicious management, exercises an influence that extends far beyond the limits of Lindsay, the trade reaching all parts of the Province. It was founded originally by Mr. John Anderson 34 years ago; in 1856 Mr. Robert Nugent was admitted into partnership, and in 1886 the name of Mr. J. W. Anderson was added to the firm, and the present constitutional title adopted. Since its inception this house has always enjoyed a liberal and substantial patronage in consequence of the unsurpassed quality and workmanship of their furniture. The premises occupied are very spacious and commodious, and comprise three flats, each 20x50 feet in dimensions, with a factory and lumber yard on Peel Street, the factory being 25x80 feet in size, admirably arranged and equipped with every necessary appliance, in the shape of planers, joiners, band, gig and circular saws, necessary for the prosecution of the business. The warrerooms are replete with an extensive stock of parlor, dining room and bedroom suites, as well as durable kitchen furniture, and in fact everything that will add in any manner to the elegance and comfort of home. The products of this house have a wide and well deserved reputation, and the trade is both wholesale and retail, while employment is provided for twelve skilled and experienced workmen, the motive force for the machinery being supplied by a 15 horse-power engine. In connection with the furniture department, general undertaking also receives special attention, this branch of the business being under the immediate supervision of Mr. Nugent. The experience and natural aptitude possessed by this gentleman enable him to discharge his duties in this relation to the entire and unqualified satisfaction of those most directly interested. He is prepared to assume the whole direction of funerals, furnishing casket, hearse and everything needful for the due performance of the last solemn rites of the dead. Of the individual members of this firm, Mr. John Anderson was born at Lanark, in this Province, 56 years ago; Mr. Robert Nugent is a native of Victoria county, where he was born 32 years ago; and Mr. J. W. Anderson, who is now 23 years of age, is also a native of the same division. All are held in the highest estimation in social and commercial life for their many excellent qualities and strict integrity, and have always been active supporters of any measure that has been brought forward for the good and welfare of their fellow citizens.

Royal Hotel, Thos. McConnell, Proprietor, cor. Kent and Lindsay Streets.—Nothing adds to the status and importance of either a city or town than desirable and good accommodation for the public, and in this respect the thriving town of Lindsay is well represented. The Royal Hotel has attained a high degree of popularity among the hotels of this section, and has become one of the popular resorts under the able and judicious management of Mr. Thomas McConnell. The house is always kept in the best style, and is neatly and handsomely furnished throughout, and offers good inducements to both permanent and transient guests. It is eligibly located at the corner of Kent and Lindsay Streets, and will always be found first-class in every respect. The building is a substantial brick structure, two

stories in height, and was erected some twenty-four years ago, Mr. Haslam having been the predecessor of Mr. McConnell. It contains twenty bedrooms, which are fitted up in the most comfortable manner for the convenience of guests, the apartments are large, airy and well ventilated, and handsomely furnished; there are also cosy sitting rooms, a billiard room and a well stocked bar, where the best of wines, liquors and ales, imported and domestic, are always to be had. The culinary department is under experienced management, and the table is always liberally supplied with the choicest of viands and delicacies in season, served up in the most attractive manner. Stabling is provided free, and there is ample accommodation for a number of horses. As possessing those essentials which constitute home-like comfort in a hotel, this establishment must commend itself to all, and Mr. McConnell spares no efforts on his part to satisfactorily cater to the wants of his guests. Mr. McConnell was born at Woolwich, in the county of Kent, England, and has been in this country since 1869. He is a gentleman of wide hotel experience, and makes a most popular and genial host.

L. O'Connor, Carriage, Waggon, Cutter and Sleigh Manufacturer, corner William and Russell Streets, next door to Carr's Hotel.—Among the varied interests of this town due mention must be made to the establishment of Mr. L. O'Connor, whose business is devoted to the manufacture and sale of fine light carriages of superior workmanship. To build a first-class carriage or waggon, where staying qualities, beauty of design and elegance of finish are combined, requires skill, experience and intelligence. All these essentials are possessed in an eminent degree by Mr. O'Connor, as is highly demonstrated by the fact that he has always been awarded first prizes wherever he has exhibited. This business has been conducted with marked success by its present proprietor for the last 16 years. The premises occupied, at the corner of William and Russell Streets, are of ample dimensions, consisting of two show rooms, the one 30x40 feet in dimensions, the other 32x42, with a workshop 30x50, blacksmith's shop 30x25, paint shop and trimming shop 75x30, and a yard 100x80 feet. The establishment is equipped with the latest improved and necessary appliances, and gives every facility for the production of carriages, from the preparation of the raw material to the handsomely furnished vehicle. Some nine highly skilled workmen are employed, while all operations are conducted under the personal supervision of the proprietor. The products of the house consist of light and heavy carriages and sleighs of all descriptions, a specialty being made of light work. Mr. O'Connor uses his utmost care to select only the most suitable and best seasoned woods and most durable materials, which, combined with first-class workmanship, obtain the most satisfactory results. A fine stock of carriages is always kept on hand, and those interested in the purchase of vehicles will do well to pay a visit to this establishment, as in addition to first-class carriages, they will get advantages in terms and prices that are not readily duplicated. Mr. O'Connor is a native of Ireland, having been born in Wexford 52 years ago; he came to this country and learned his trade in Belleville. He is well known as an able, energetic, enterprising business man, who, by strict integrity, has won an enviable reputation and the respect and esteem of all.

SIGN OF THE GOLDEN LION



George A. Milne, Tailor, Doheny Block, Kent Street.—Among the various avocations followed in all thriving communities, that of merchant tailoring may be regarded as of the greatest importance to the public in general, as furnishing those evidences of taste in dress: that are represented in fashionable and well fitting garments. As one of the houses in this section of the country which has been foremost in promoting the standard of elegance in gentlemen's attire, that of Mr. George A. Milne is of special importance, and is deserving of particular mention in a review of those places most desirable as purchasing points. This house was founded by its present proprietor two years ago and since its inception at that period he has met with a flattering share of success, a result due to the always reliable quality of his goods and the superior make of his garments. The premises occupied, centrally located in the Doheny Block on Kent Street, comprise a well arranged store, 40x18 feet in dimensions, with a workshop in the rear, where employment is furnished to fourteen experienced assistants. This establishment is widely known for the marked good taste displayed in the selection of the stock, which is unsurpassed as to quality and style, giving customers ample assortments from which to choose, for either business or dress suits, not excelled by any contemporary establishment. These goods consist of fine cloths, cassimeres and suitings of direct importation, the productions of the looms of the most famous of British manufacturers, of every variety of the latest styles of the day, in stripes, plaids, checks, mottled and other designs, which are manufactured to order at moderate prices and in style after the latest fashions. As none but experienced hands are employed, first-class workmanship is at all times a leading characteristic of this house. In the style and make up of garments this establishment is unexcelled; few have had such a complete and thorough training in the art of tailoring as has Mr. Milne. He was born in London, England, forty years ago, and learned his trade in a first-class establishment in one of the most fashionable business centres of the metropolis—Saville Row. He has been in Canada twelve years, and was for three years located in Toronto. Those desiring really first-class garments at reasonable prices will do well to visit this house.

R. Smyth & Son, Importers and Dealers in Dry Goods, Millinery, Clothing, Gents' Furnishings, Hats, Caps and Furs.—As contributing in a marked degree in various directions to the wants and requirements of a people, the trade in dry goods, millinery, clothing and gents' furnishings seems to be one which must engross the immediate attention of all. A comprehensive establishment in Lindsay, dealing in all the articles embraced under these respective headings, is that of Messrs. R. Smyth & Son. This business was established by the present senior partner of the firm 12 years ago, and for the last 12 months

has been known under its present constitutional title. The premises occupied comprise a substantial building of three stories in height, 120x40 feet in dimensions,

admirably arranged for the facilities of this business. The first flat is devoted to dry goods and millinery, the second flat to gents' furnishings and clothing, and the third to tailoring, while the dress-making is prosecuted in rear of the second flat. The stock is of course too extensive and varied to be mentioned in detail, but consists in part of cloths, cassimeres, silks, satins, velvets, foreign and domestic dress goods, gingham, flannels, worsteds, prints, muslins, linens, etc. Also ladies' and gents' furnishing goods, such as underwear, neckwear of the newest and richest styles, hosiery, gloves, shirts, collars, cuffs, etc.; also buttons, trimmings, laces, ribbons and fancy dry goods in general. These are all arranged in appropriate departments, and are under charge of a number of salespeople, who are always prepared to give prompt, polite and expeditious attention to customers. Messrs. Smyth & Son make it a special point to charge no fancy price for goods, but to mark everything as low as can be done consistently with a living business, hence in a great measure is the result of the substantial trade enjoyed. Gentlemen requiring elegantly made garments in the latest style and fashion will meet with every satisfaction at this establishment. All departments are kept up to the highest point of perfection, and a staff of from 30 to 40 assistants is kept busily going. Of the individual members of this firm Mr. R. Smyth was born at Kirby, Lonsdale, Yorkshire, England, and came to this country when young. He first settled in Keene, and then moved to Woodstock, he taught school at Elizabethtown and Kendal for five years and then located at Lindsay, where he has ever identified himself with the best interests of the place. He holds the position of Reeve at the present time; he served in the Fenian Raid of 1866, and was Captain of No. 7 Company of the 45th Durham Volunteers. Mr. Sydney G. Smyth, who was admitted a member of the firm a year ago, was born near Port Hope, and renders valuable assistance in the prosecution of this important enterprise.

Joseph Lisle, Tanner and Currier, and Dealer in Leather.—The leather industry constitutes an important element in the commercial pursuits of any country, and in Canada this branch of trade is especially well developed, a number of thoroughly equipped

tanneries being situated in all parts of the country. Continuous success is the real test of the reliability of all business houses, and this being the well deserved fortune of Mr. Joseph Lisle, of William Street, Lindsay, tanner, currier and dealer in leather, no other conclusion can be drawn than that he is entitled to the entire confidence of the trade. This business was established some twenty years ago, and since its inception its range of trade has been steadily developed. The premises occupied are spacious and commodious and cover some quarter of an acre of ground, on which are located a main building 85x30 feet in dimensions, with a bark house 40x20 feet and offices 30x15. Every facility and modern appliance is at hand for the efficient prosecution of this business in the shape of jacks, splitting machines, large vats and all the needed accessories of an establishment of this kind. The products of this tannery in the shape of harness and upper leather have a standard reputation in the market and find a ready sale wherever introduced, though most are shipped to Toronto manufacturers. The motive force for the machinery use is supplied by a 16 horse-power engine, with a boiler of 25 horse-power, while employment is furnished to some six to eight hands. Mr. Lisle is a native of Scotland, having been born in Glasgow in 1832; he has been in Canada for fifty-two years, and he has spent twenty-six of them in Lindsay, having previously been engaged in business in Peterboro'. The leather and goods manufactured by Mr. Lisle are of very best quality, and those entering into business relations with him will meet with every satisfaction and be liberally dealt with. Mr. Lisle can well be congratulated on the success which he has attained by energy, ability and perseverance.

Benson House. E. Benson, Proprietor.—There is nothing which adds so much to the prestige and importance of a place in the eyes of strangers as first-class hotel accommodation. Lindsay may well be congratulated on the possession of establishments of this kind of a high order, and which in every way can compare most favorably with towns similarly situated. The leading and popular hotel in Lindsay is that which to travellers and others is so well known as the Benson House, and which for the last 12 years has been under the able administration of the gentleman from whom it takes its name, Mr. E. Benson. The building, which is eligibly located, is a substantial brick structure, while the interior is modelled and finished in the most thorough and complete manner, with all the modern conveniences and arrangements of first-class city hotels. There are 50 bedrooms for the accommodation of guests, these apartments being large, well lighted and well ventilated, and neatly furnished throughout. There is a spacious dining room with six tables, capable of seating a large number of guests; also ladies' and gentlemen's parlors and rooms, *en suite*, and a billiard room with two excellent tables. Every arrangement that can in any way add to the comfort of guests has been carried out; the halls and corridors are wide, spacious and convenient, while the rooms throughout are all commodious, handsomely furnished and elegant in all their appointments, fixtures and upholstery. The "Benson House" is in every way a most desirable hotel, not surpassed by any in the Midland counties; its *cuisine* is most excellent, the table at all times being served with choice viands and delicacies. Mr. Benson makes one of the most popular and esteemed of hosts, and on his part no pains are spared to make this hotel one in every way re-

plete with home comforts. The rates of this house are \$1.50 per day, with special terms to boarders and long-time visitors, and in every way this house commends itself to all seeking hotel accommodation in this locality.

J. W. Wallace, Proprietor of the Lindsay Woollen Mills, corner of William and Bond Streets.—The trade in wool in the raw state constitutes one of the natural resources of any sheep farming country, while in the manufactured state wool enters largely into a variety of articles that are in daily requirement, and thus a very wide field of enterprise is in this direction opened up. Amongst the leading industrial establishments of this town due mention must be made of the Lindsay Woollen Mills, which have now been in existence for the last 11 years. These mills are owned by Mr. J. W. Wallace, and since their establishment their resources have been materially developed and a solid and permanent trade connection formed. Mr. Wallace manufactures full-cloth, tweeds, flannels, blankets, yarn, stocking yarn, etc., all of which products have a standard reputation on the market and find a ready sale in all parts of the Province, the trade being both wholesale and retail. The premises occupied at the corner of William and Bond Streets comprise a spacious factory 152x32 feet in dimensions, with a store room 30 feet square, and a store 32x20, the whole establishment being specially adapted for a business of this kind, the mills being fitted with the newest modern appliances and machinery for the manufacture of woollen goods; the motive force is supplied by a 30 horse-power engine, while employment is furnished to twenty hands. Custom carding, fulling, dyeing and cloth dressing are done on the shortest notice at these mills, while the highest market cash price is paid for wool all the year round. In connection with this industry, Mr. Wallace keeps a very choice assortment of approved lines of general dry goods, for obtaining supplies of which he has unsurpassed facilities and can thus offer special advantages to patrons. Mr. Wallace is a native of Millbrook, where he was born in 1842, he has been many years a resident of Lindsay and has ever prominently identified himself with the best interests of the place of his adoption, in which he is held in the highest possible esteem, having been elected to fill the position of Mayor in the years 1883, 1884 and 1885, fulfilling his duties in this connection with credit to himself and with satisfaction to all concerned. Mr. Wallace holds the commission of Captain in the 45th Battalion.

S. Perrin, Druggist, next door to the Benson House.—Many of the notable and most beneficial discoveries of the age have been the result of the scientific researches of the chemist, while his skill in a great measure renders the medical profession efficient. Certain it is that this profession is one deserving of our most grateful consideration and especially merits due acknowledgment in this work. An old established and representative house in Lindsay is that which for a long number of years has been operated by Mr. Samuel Perrin, whose office and store are located on Kent Street. This gentleman has been established in the town for the last twenty-five years, and in that period has completely gained the confidence of all with whom he has had dealings and at the same time has established a wide connection. His store is 17x100 feet in size, with a well appointed dispensary in the rear, while the stock carried consists of a fine, fresh assortment of drugs and chemi-

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cals, desirable and popular proprietary medicines, toilet articles, perfumery, physicians' supplies, brushes, fancy goods and the usual sundries as carried in all first-class establishments of this kind. Special attention is paid to physicians' prescriptions and family recipes, which are compounded under the personal supervision of Mr. Perrin, with accuracy, reliability and dispatch. Employment is furnished to three assistants, and amongst the special productions of this house must be mentioned Perrin's Pine Tar Cordial, Perrin's Worm Powders, Brown's Botanic Blood Bitters, Australian Laxative Remedy, Beef, Iron and Wine, and Watson's Antibilious Pills, all compounds of specific virtue, and which have only to be tried to be appreciated. Mr. Perrin was born in Peterboro' in 1840, and is widely known as a gentleman of high professional ability and scholarly attainments. He was formerly a member of the 50th Victoria Volunteers.

Sootheran, Cathro & Mark, Dealers in Staple and Fancy Dry Goods, Millinery and Mantles, Carpets and Oilcloths, Merchant Tailors and Gentlemen's Outfitters, No. 2 Dobson's Block, Kent Street.—In the long and varied list of industries that go to make up our commercial fabric, that of dry goods plays one of the most important parts. We find in this country our most prominent merchants devoted to the pursuit, and the industry is a remarkably well developed one. One of the leading business establishments in Lindsay is that of Messrs. Sootheran, Cathro & Mark, who are dealers in staple and fancy dry goods, millinery and mantles, carpets and oilcloths, while the house is also headquarters for merchant tailoring and gents' furnishings. This establishment dates its inception under its present constitution back to some six years ago, since which its business has materially developed, while its trade extends in all directions. The premises utilized comprise a substantial brick structure, three stories in height, 100x24 feet in dimensions; the first flat is used as a general store, the second is devoted to millinery and carpets, while the third serves for the tailoring department and the storage of oilcloths. So far as the character of the stock and its extent is concerned, it may be stated it is unsurpassed by any other contemporary concern, and embraces a diversity simply impossible to describe in dress goods, from the cheapest prints to the most expensive silk and velvet fabrics, ladies' and gentlemen's furnishing goods and hosiery, linens, woollens, cotton and mixed articles of every texture and description; and everything in the line of staple and fancy dry goods, while special attention is paid to the millinery department. In carpets and oilcloths a varied and well selected assortment is carried, from the cheapest tapestry to superior Brussels and Wiltons. All goods are purchased direct from manufacturers and first hands, both here and in Europe, in large quantities, and the principle on which the business is conducted is that of just dealing, giving full value for money, and obtaining emolument rather in increased sales than in large individual profits. A speciality is made of merchant tailoring, in which style, fit and finish are in all cases guaranteed, and as none but thoroughly competent assistants are employed, first-class workmanship is a leading characteristic. As a proof of the extent of its trade, this house employs more men in this line than all the other stores in Lindsay combined; in all departments some forty-three hands being employed. The members of this firm are well fitted by experience and ability to suc-

cessfully conduct the affairs of this house, and are held in the highest estimation for business enterprise and integrity. In every respect this concern may be considered a representative one, prompt, liberal and enterprising. Of the individual members of this co-partnership, Mr. J. H. Sootheran was born in Cavan, in this Province, forty years ago; Mr. Alexander Cathro is a native of Scotland, where he was born forty years ago, but has been a resident of Canada for seventeen years; and Mr. J. R. Mark was born in Mariposa twenty-nine years ago. Mr. Sootheran is a member of the Town Council, and is also a member of the Local and Toronto Boards of Trade, and is also on the Board of Mechanics' Institute; Mr. Cathro was a member of the Council two years ago. The operations of this house are conducted with a scrupulous regard for the interests of all patrons, and business relations once entered into with it, are certain to become as pleasant as they will be profitable and satisfactory to all concerned.

Chambers & Farquharson, Dealers in and Manufacturers of all kinds of Granite and Marble Monuments, Headstones, etc., Lindsay Street.—Since the days of the early Greeks and Romans, the art of sculpture has ever been held in high esteem by all civilized nations, and in the present age, as an industrial pursuit, it occupies a most important position. Granite and marble monuments constitute the form of memorials we erect to our dead, and the elegant artistic designs that grace our cemeteries in this locality are in many instances the result of the skill and handiwork of Messrs. Chambers & Farquharson. This business was founded by Mr. R. Cham-



bers three years ago, and a year later Mr. William Farquharson was admitted into partnership. Though comparatively recently established, they now do a very large business, and orders are steadily pouring in. The premises occupied are situated on Lindsay Street, and comprise a workshop 30 x 40 feet in dimensions, with a yard 60x40 feet, where employment is furnished to five competent and experienced marble cutters. Messrs. Chambers & Farquharson are dealers in and manufacturers of all kinds of granite and marble monuments, headstones, etc., which are executed in the very highest degree of mechanical and artistic skill, and which are among the finest specimens of work of this kind to be found in this neighborhood. There are few of us but at some time or other have the mournful but yet satisfactory task of erecting a monument; in consulting Messrs. Chambers & Farquharson the result will in every way be most satisfactory. Of the individual members of this co-partnership, Mr. Chambers was born in England 28 years ago, while Mr. Farquharson, who is of Scotch descent, was born in this country 35 years since. Both are thoroughly practical sculptors, marble workers and designers, and they well deserve the success which has so far attended their well-directed efforts.

A. Campbell, Wholesale and Retail Dealer in Flour, Grain, Pork, Groceries, Provisions and Portland Smoked Fish, China, Glassware and Crockery, Doheny Block, Kent Street.—The grocery trade occupies a very important position in the commerce of all communities, as this department of trade includes every necessary article of food, among which are the products of every country in the world. Engaged in this branch of trade we find the well-known and highly popular establishment of Mr. A. Campbell, which for several years has occupied a prominent position amongst the business enterprises of Lindsay, and since its inception has always enjoyed a large and substantial patronage. This business has been in the hands of Mr. Campbell for the last five years, who succeeded Mr. C. L. Baker, though prior to that he was in a similar business for two years. The premises, which cover an area of 140x70 feet, are furnished throughout with every facility for the storage of goods and the prompt fulfilment of orders; the facilities of the house are such, by virtue of its large operations, that buying direct from first hands, and in such quantities that terms and prices are secured impossible to be obtained by small dealers, and by these means the house is in a position to confer advantages and benefits that few similar establishments can accord. It is almost marvellous to contemplate the magnitude which the wholesale grocery enterprise has attained in this country compared to the limits to which it was circumscribed twenty years ago. The stock carried by Mr. Campbell is a full and complete one, comprising everything in staple and fancy groceries, general provisions, hermetically sealed goods in tin and glass, condiments and table delicacies, and the usual grocers' sundries as found in a first-class house of this kind. Special attention is paid to teas, which include the choicest productions of China, Japan and the northern districts of India, as well as fragrant coffees from Java, Mocha and South America. Mr. Campbell is ever zealously employed in preserving the high standard of his goods, and the reputation he has gained is thoroughly deserved; his trade is both wholesale and retail and extends through the Midland Counties and back townships. This business is of a comprehensive nature, as in addition to general groceries, a big trade is done in flour, grain, pork and Portland-smoked fish, as well as china, glassware and crockery. Employment is given to eight assistants, and three horses are kept busy delivering orders. Mr. Campbell is a Canadian by birth, having been born in 1837, in the township of Thorah, near Lake Simcoe; he settled in Lindsay in 1865, and has, by untiring energy and devotion to the business, added much to its prosperity and success. The equitable manner in which the business is conducted, as well as the admirable qualities and uniform reliability of the stock, are guarantees sufficiently obvious why dealers would do well to place their orders with this house.

John Dobson, General Groceries, Wines, Liquors, Tobaccos, Fish, Canned Goods, etc.—The trade in groceries, considered as a branch of commerce, is probably one of the most important existing in this country, representing as it does an immense capital and furnishing employment to a vast number of people. Lindsay is not behind her sister towns in the extent and importance of her grocery business and in the

enterprise which characterizes her leading houses. A thoroughly representative establishment and one which for many years has been devoted to this pursuit, is that of Mr. John Dobson, who does a thriving business as a wholesale and retail dealer in general groceries and family supplies. This house dates its inception back to twenty-five years ago, and during the long period of its existence it has steadily developed its resources and increased its trade. The premises occupied, centrally located on Kent Street, are very extensive, well arranged and adapted for the business; the store is 100x24 feet in dimensions, and the stock carried is large and varied, embracing both staple and fancy groceries, hermetically sealed goods in tin and glass, and provisions of all kinds, choice teas from China and Japan, fragrant coffees from Mocha, Java and South America, and in short everything pertaining to the legitimate grocery business. The growth of this establishment is only commensurate with the energy and enterprise of its proprietor, who is sedulously employed in maintaining the character of his various importations. Mr. Dobson was born in Fermanagh, Ireland, 1824, and has been in Canada twenty-seven years, which, with the exception of two years in Toronto, have all been spent in Lindsay; he is highly esteemed in social and commercial circles for his strict integrity and probity, and is numbered amongst our most substantial and public spirited citizens. He has ever taken an active interest in the welfare and advancement of Lindsay, of which town he was Mayor in 1873; he is also President of the Board of Trade and President of the Mechanics' Institute.

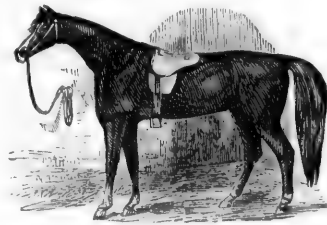
S. J. Petty, Watchmaker and Jeweller, and Dealer in Precious Stones, Kent Street, next to the Daly House.—In the general advance that has been made in most branches of trade in recent years, that of jewellery has undergone a substantial development, and constitutes a very important item in our commercial pursuits. A popular establishment devoted to this pursuit in Lindsay is that of Mr. S. J. Petty, who conducts a thriving business as a watchmaker and jeweller, and dealer in precious stones. This business was originally started by Messrs. Davies & Petty, but for the last two years it has been under the sole management of the latter gentleman. His store is admirably located on Kent Street, and is 11x60 feet in dimensions, and as regards interior arrangements is tastefully furnished with plate-glass show cases and cabinets, and contains a large, varied and well selected assortment of fine jewellery in all the new styles, and rich, elegant, unique designs, embracing all those articles for use or ornament, including gold and silver watches of well-known makers in Europe and America; also French, Swiss and American clocks, diamonds and other precious stones, solid silver and plated-ware, eyeglasses and spectacles and opera glasses, and an endless array of fancy articles, which would be appropriate for wedding presents and for gifts on all occasions. Mr. Petty gives special attention to the repairing of watches and clocks, and also manufactures jewellery to order in all styles and designs, all work being executed in the most efficient and satisfactory manner. Mr. Petty was born in Northumberland county, in this Province, in 1851, and has had a long and varied experience in the jewellery trade, in which he is thoroughly practical. All goods purchased at his establishment are warranted in all cases to be as represented.

Thos. Robson, Manufacturer of Waxed and Grained Leather, Wellington St.—Connected with Gen. Grant's biography will ever go down to posterity the story of his work in the tannery of his father and brothers. In such position he aimed to make as much a success of the leather business as he afterwards did on the field of battle, and in the President's chair. While Mr. Thos. Robson has no military record that we know of, he can make just as good and perhaps better leather than Gen. Grant could. His aim is to keep abreast of the times, and in so doing he uses a main building, 44x50 feet, and another 24x48; these do not meet the requirements of his business, and he is putting up still another, 36x52. The amount of business done requires the united labors of 12 men, and he sends his leather to both Montreal and Toronto. He employs a 15 horsepower engine to drive his six machines: pebbling, splitting and bark mill, grinding machine, hide mill and stuffing mill; he makes a specialty of harness leather and shoe leather, and the trade he commands is witness of the quality. The business was founded by Mr. Joseph Lysle twenty years ago, and he was succeeded by Mr. Robson after five years. Mr. Robson is a native of Whitby, Ontario, is forty-six years old, and has only to regret that he is not a younger man in order to see how far he could increase his business in forty instead of the twenty years which he may reasonably expect to attend to all the details. He has made a name of which he may be proud as an energetic, thorough-going and far-sighted business man.

Robert Bryans, Dealer in Lumber, Lath and Shingles, Coal of all kinds and Dry Wood, Wholesale and Retail; also Dressed and Matched Lumber. Office and Yard: next to Sylvester Bros.' Foundry, on Victoria Avenue.—It would be impossible to blend together two distinct industries that have individually a more prominent claim on the consideration of the public than those of lumber and coal. Lumber is an essential in all building operations, and in no department is the growth of a place better illustrated than in those which pertain to the building trade. As the saw mill is the first building generally reared in the primeval forest, so do the higher branches of industry in the same line that spring from it indicate the progression that is being made in the section in which it was located. Since 1878, Mr. Robert Bryans has been prominently identified with this pursuit. This gentleman conducts a thriving business as a dealer in lumber, lath and shingles, also dressed and matched lumber, as well as coal of all kinds and dry wood, his trade being both wholesale and retail. This business is the largest of its kind in Lindsay, and the products of this establishment are shipped to all parts of Western Ontario and east as far as Kingston, as well to portions of the United States. The offices and yards located on Victoria Avenue cover two and a quarter acres of ground, with spacious sheds for storage purposes; Mr. Bryans also occupies another yard, an acre and a half in size, on the river side by Wellington Street bridge, and is thus able to ship by both water and rail. Since its inception nine years ago, this house has enjoyed a steadily increasing trade, and the products have a standard reputation in the market. The coal trade of this country forms a very important factor in the constitution of our commercial fabric, and counts among its merchants some of the most active and enterprising business men of the Dominion. Mr. Bryans does a big business in both anthracite and bituminous coal, which is carefully

screened before delivery. Receiving large shipments of coal direct from the mining regions, Mr. Bryans is enabled to sell coal at the very lowest market prices. His stock of wood comprises all kinds of dry wood for kindling, which is sold in quantities to suit purchasers. Mr. Bryans is a native of Lindsay, having been born here in 1844; he has built up an excellent reputation for square and fair dealing, and is rapidly extending the business of his establishment. He is held in the highest esteem by all who know him; he has been a member of the Town Council for six years, of the County Council two years, and also holds the position of Deputy Reeve, and is a Director of the Victoria Agricultural Society.

Walsh & Begg, Proprietors of the City Livery Stable, next door East of Veitch's Hotel.—Among the active enterprises of a town like Lindsay, the business of a livery stable occupies necessarily an important place, contributing as it does to the pleasure, convenience and actual necessities of the community. Among the most notable establishments of this class in this locality is "The City Livery," the proprietors of which are Messrs. Walsh & Begg, and though but recently in the hands of these gentlemen, still a wide connection has been established and a high popularity enjoyed. This business was started three years ago by Mr. Eugene Tee, who two years later was succeeded by Messrs. Silver & Culbert, who conducted this enterprise for a year, when on March 9th of the present year Messrs. Walsh & Begg entered into possession, and it is safe to assume that under their able administration the interests of patrons will be well looked after. The premises cover some quarter of an acre of ground, on which have been erected a well adapted building for stabling purposes,



60x25 feet in dimensions, with a harness room 18x15 feet, and a carriage house 80x40 feet. The stables are capitally arranged, being well drained, lighted and ventilated, and provided with every convenience for due care and attention to horses, while employment is given to four experienced and trustworthy assistants. Messrs. Walsh & Begg keep some 10 horses for livery purposes, all of superior stamp, good goers, free from vice, and sound in wind and limb. The vehicles are of an equally high character, and comprise eight stylish buggies, as well as phaetons, covered carriages, sleighs and pleasure waggons. In short, both residents in and visitors to Lindsay can rely on getting a thorough good turnout at this establishment. The individual members of this copartnership are Messrs. James B. Begg and William H. Walsh, the latter born at Kingston 33 years ago, and the former at Lindsay 26 years since. Mr. Walsh was in the 45th Battalion for six years, of which regiment he was Sergeant. Both gentlemen are capital judges of horses, and are well deserving of public support and patronage.

W. M. Robson, Family Grocer, Provisions, Fruits, Seeds, Crockery, China, Glassware, etc.; Lindsay Tea House, Kent Street West.—The trade in groceries considered as a branch of commerce is probably one of the most important existing in this country, representing as it does an immense capital and furnishing employment to a vast number of people. In this important branch Lindsay is well represented, a leading and old established house being that of Mr. W. M. Robson, proprietor of the well-known "Lindsay Tea House," located on Kent Street West. This business was established by Mr. Robson twenty years ago, and the premises now occupied by him were erected by himself, and are specially arranged for this trade, they comprise a basement and two flats of ample dimensions, every facility being provided for the storage and rapid handling of goods. The stock carried is a full and complete one, and comprises a fine line of choice fancy and staple groceries, general provisions, hermetically sealed goods in tin and glass, condiments and table delicacies, foreign and domestic fruits, pure confectionery, and the usual sundries carried in a first-class house of this kind. Country produce is bought and sold and in all departments quantity and quality are guaranteed. Of all articles that enter into our daily consumption there are none so hard to obtain pure in quality and flavor as good and reliable teas. This necessary commodity is made a specialty of by Mr. Robson, who has unsurpassed facilities for obtaining the purest productions of China, Japan and North India, together with fragrant coffees from Java, Mocha and South America. This establishment is in this line regarded as headquarters, and its custom is drawn from all parts of the town and surrounding neighborhood. The growth of this house is only commensurate with the energy and enterprise of its proprietor, who is sedulously employed in maintaining the character of his various importations, which include the products of every country on the universe. Mr. Robson is also a grower and dealer in garden and flour seeds, which are sold in small or large quantities and are guaranteed of pure and reliable strain, for this purpose he has five acres under cultivation; crockery and glassware are also dealt in. Mr. Robson was born in Ayton, England, and has been in Canada for twenty-seven years. He is a gentleman highly esteemed for strict integrity and probity, and is a respected citizen of Lindsay.

Carr's Hotel, William Street, Geo. Carr, Proprietor.—In pointing out to the public those establishments that can with every degree of confidence be recommended as embodying those essentials which in hotels conduce to the comfort and satisfaction of guests, due mention must in connection with Lindsay be made of Carr's Hotel, a well-known and highly popular hostelry, which for a number of years has served as a house of entertainment to the public. This hotel was originally started by Mr. Robert Murty, from whose executors it was fourteen years ago purchased by its present proprietor, Mr. George Carr, under whose able administration the standard of the house has been greatly elevated, with the satisfactory result of a materially increased patronage. The building is a substantial structure, with a frontage of 100 feet and a depth of 120 feet, and has some thirty spare bedrooms, spacious, airy and well lighted. The interior of the hotel is well appointed throughout; the kitchen department is under competent management, and the table is liberally supplied with choice viands and delicacies in season. There are convenient sitting rooms and bar, and the whole

house has a thorough air of home comfort that is especially inviting. The premises cover one acre of ground, and there are spacious stables and sheds where 300 horses can be well accommodated. A good business is done, Mr. Carr getting his full share of public patronage and support. Mr. Carr was born on the high seas when *en route* from Queens-town to Quebec, having been born on the broad Atlantic 39 years ago; he was in the States for some time, and also in Montreal for a number of years. He is a genial and popular host, and his house is a thoroughly well conducted one.

J. A. Williamson, Saddler, Trunks and Valises, opposite Daly House, Kent Street. Branches: Cambray, Little Britain, Cobocok.—The services of the horse enter so largely into so many of our commercial pursuits that the manufacture of harness and horse furnishing goods is one of peculiar interest to all, and constitutes one of the most important branches of trade in any community. Among the most prominent manufacturers and dealers in this line due mention must be made of Mr. J. A. Williamson, whose establishment is located on Kent Street. The store is 14x80 feet in dimensions, including a well arranged workshop in the rear. A large stock of all that variety of goods usually comprehended under the head of harness and horse goods generally is always on hand, embracing all kinds of harness, saddles, bridles and horse furnishing goods, whips, fly-nets, combs, brushes, robes, blankets, etc., all of which are sold at the lowest prices consistent with a living trade. A fine stock of trunks and valises, in all styles and at all prices, is also carried. This assortment, like the harness stock, is most complete, and bears evidence of having been selected with taste and discriminative judgment. Fine custom work is executed to order with promptness and in the highest style of the trade, while all orders for repairing receive every attention. Four skilled and experienced hands are employed, only the very best of materials are used, and the goods produced by this establishment will most favorably compare with those of any similar concern. This business was originally founded by Mr. John Haisley, but since 1879 it has been in the hands of its present proprietor. Mr. Williamson was born in Manilla in 1855, and came to Lindsay in 1873; he holds the rank of Quartermaster Sergeant of the 45th Battalion, and is an esteemed member of the Board of Trade. Mr. Williamson also has branches at Cambray and Cobocok.

E. Williamson, Photographer, opposite Chas. Britton's.—The present age has witnessed a rapid development of scientific pursuits, though but few arts have so phenomenally advanced as has photography. Yet it must not be surmised that the art of the photographer is alone dependent on scientific and mechanical arrangements. To produce satisfactory and pleasing pictures requires skill, refined taste, appreciation of the laws of light and shade, a perception of correct pose, culture, and also much study and practice, as well as an expensive outfit and well arranged studio. All these requisites may be found at the well-known and popular photographic establishment of Mr. E. Williamson, whose art galleries are located opposite Mr. Charles Britton's in Lindsay, where he has elegantly appointed reception and operating rooms. This business was established by Mr. Williamson seven years ago, and in

that period he has fully established his right to take leading rank in this profession. His establishment is one in which every process known to the art is employed, and the pictures taken are most admirable likenesses and at the same time specimens of his artistic talent. There is always a softness and naturalness in all pictures taken by him, and the position of the subject is studied to such a degree that there is a total lack of stiffness or strained pose. Photographs and pictures of all kinds are taken in the latest and best styles, every satisfaction is guaranteed and prices are moderate. Pictures are copied and enlarged, and all kinds of frames are made upon the premises. Mr. Williamson has had a practical experience of many years, and is a true artist by both nature and culture. He was born in the township of Cavan in 1856, and has been a resident of Lindsay for the last 10 years.

J. G. Edwards, General Hardware Merchant, and Carriage Repairer, Kent Street.—An important element of the material activity of a community is in the line of hardware, which comprises a vast assortment of articles of great utility and absolute necessity in the prosecution of various enterprises. Amongst the leading hardware merchants of this section of the country Mr. J. G. Edwards takes prominent rank. His business is an old established and reliable one, having been founded by Mr. Bertram, who is now engaged in a similar line in Toronto, who was succeeded in Lindsay in 1880 by Mr. Edwards. The premises occupied comprise two spacious flats and a basement, each 140x20 feet in dimensions; the first floor is devoted to the purposes of a general store, the second is used for forks, spring and farm tools, while a third story, 90x20 feet in size, serves for wheel and carriage woodwork. The stock carried is of a most comprehensive nature, and includes all kinds of shelf and heavy hardware, and house furnishing goods in general, comprising both table and pocket cutlery of all the leading and most reliable makes and styles. The finest quality of building hardware is always kept in stock, also glass, putty, paints and oils. Farmers will find this a capital establishment at which to procure farming tools in the way of scythes, forks, hoes, picks, shovels and spades, as well as carpenters' tools of all kinds, rasps and farriers' tools. The trade of this house circulates all through this section of the country and supplies the wants of a numerous class of customers, who regard this establishment as headquarters for anything in the hardware line. Every attention is paid to carriage hardware. Mr. Edwards was born at Peterboro' and for ten years was engaged in a similar enterprise at Bobcaygeon; his long experience has given him a most minute knowledge of all the details of this business, and he has also unexceptional facilities for obtaining supplies on the most advantageous terms. Mr. Edwards employs a staff of competent assistants, and all orders receive the most prompt attention.

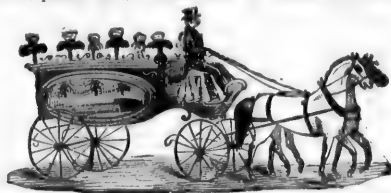
A. B. Terry, The Leading Lindsay Confectioner, Kent Street.—The large amount of confectionery consumed in this country at once constitutes this branch of industry as an important factor in our commercial fabric, and some of our best appointed business houses are engaged in this pursuit. In Lindsay Mr. A. B. Terry indubitably takes leading rank in this business, in which he has been established for the last three years, having bought out Mr. Farquharson, his predecessor in this concern. The premises occupied, centrally located on Kent Street, are spacious and commodious, hand-

somely fitted up and provided with every convenience for the accommodation of customers. The store is 18x60 feet in dimensions, with a well appointed bakery in the rear, 24x36 feet. Purity is one of the main essentials of the class of goods manufactured by this house, and to-day the difficulty to obtain them devoid of adulteration and deleterious substances is so great, that the advantages of dealing with a house, whose reputation for making the best quality of goods is so established, must be at once manifest. Mr. Terry manufactures a full line of confectionery, which has met with an appreciation due to its quality and for the tasteful and attractive manner in which it is put up. He supplies all lunches, suppers and other social occasions with best refreshments at moderate prices; a prominent specialty is made of wedding cakes, in the finest and most chaste of designs, orders being filled on the shortest notice; cakes are iced and ornamented, and lunches, with every delicacy in season, can be obtained at any hour. Oysters in season are served in any desired style, while hot tea and coffee are on hand at all times. This establishment is certainly the leading one in this district, and it proves a great boon to the residents of the town and neighborhood. Mr. Terry was born in Prince Edward county in 1860, and he has been a resident of Lindsay for ten years, having been for some time engaged in the establishment of Mr. A. Campbell, grocer. Mr. Terry is a young man of push and enterprise, and in every way merits the success which he has attained.

J. B. Knowlson, General Insurance Agent.—Insurance constitutes a very important feature of commercial activity and enterprise, and is now regarded as an actual necessity which no shrewd business man ever neglects. One of the most enterprising of those engaged in business as general insurance agents in this locality is Mr. J. B. Knowlson, who has always held a leading position as a representative man of the town, and who transacts a large amount of business, placing insurance against fire upon property of all kinds, including dwellings, household goods, manufacturing establishments; also life and plate-glass insurance, being the authorized representative of some of the most prominent and solid companies of the world. The rates of the companies he represents are as low as any reliable corporation of this kind, and all losses are promptly adjusted. As these companies protect so large a portion of business men and citizens, it may be well to briefly notice their chief characteristics for public favor. The Western Assurance Company of Toronto was incorporated in 1851, its charter embracing fire, marine and life; so far its business has been confined to fire, and as proof of its progressive career its assets now amount to \$1,350,054.40, while it has paid losses since its organization up to the present time of \$11,228,840.43; the Phoenix of Brooklyn, established in 1853, with a cash capital of \$1,000,000, and assets of \$5,383,171.68; the Lancashire of England, founded in 1852, with an authorized capital of £3,000,000 sterling, doing business in both fire and life; the Phoenix of London, one of the solid old companies doing a solely fire insurance business, founded as far back as 1782, which effects insurances in all parts of the world; the Standard Life of Edinburgh, established in 1825, the total risks of which exceed the sum of \$100,000,000, while its annual income is over \$4,000,000, or more than \$10,000 per day; also the Glasgow & London and the Queen Insurance Company. All the above are strong financial insti-

tutions, and those interested in insurance can get no better terms or companies than Mr. Knowlson is able to offer. Mr. Knowlson is a gentleman of high standing and business experience, and who has a thorough knowledge of the subject of insurance. He is a native of Canada, having been born in the township of Cavan 54 years ago; he is highly esteemed in Lindsay, and has held the position of Town Clerk for 23 years, and also Treasurer of the town for 13 years.

H. Holtorf, Manufacturer of and Dealer in all Kinds of Furniture and Upholstered Goods.—The furniture trade has in recent years been wonderfully developed, and the good taste displayed in the make and design of household furniture is one of the chief features of the progress of the age. One of the most prominent among the old established houses in the furniture trade in this section of the country is that of Mr. H. Holtorf, who manufactures and deals in all kinds of furniture and upholstered goods. The premises consist of a handsome large building, three stories in height, which is admirably arranged for manufacturing purposes and for the display of the fine goods always kept in stock; three flats, each 40x20 feet in dimensions, are utilized as warerooms, while the fourth serves as a furnishing shop. The stock comprises every description of household furniture, a specialty being made of parlor, drawing room, bedroom, dining room, hall and library furniture, which is made in both modern and antique designs, in all the desirable, fashionable styles, upholstered in velvet, plush, silk, leather, etc. A number of skilled



cabinet makers are employed on the premises, and Mr. Holtorf can make to order, when desired, any kind or style of furniture or cabinetware from original designs or from designs furnished. This house has been established for twenty-five years, and by the extent of its operations and the liberal, honorable manner in which it is conducted, has always held a foremost position among the reliable furniture houses of the Province. In connection with this establishment, Mr. Holtorf also carries on a general undertaking business. He is prepared to take the entire charge of funerals, providing every requisite from the casket and mourning badges to the hearse and coaches. His wide experience and moderate charges render him a most popular member of this profession, and he discharges his duties in a manner highly satisfactory to those most concerned. Mr. Holtorf, who is 62 years of age, is a native of Germany, and has been a resident of this country for some thirty years, where he has won the esteem and commendation of all with whom he has had business or social relations, and he well deserves the large measure of success which has attended his exertions.

Wm. Foley, Dealer in Shelf Hardware, Lead, Oil, Glass, Putty, Nails, etc.—The trade in hardware comprises in its compass a large variety of indispen-

sable articles of general utility in every household, and as such constitutes a prominent feature of commercial pursuit. A popular establishment, which has gained a solid reputation for the superior and reliable quality of its goods, is that of Mr. William Foley, who is an extensive dealer in shelf hardware, lead, oil, paints, glass, putty, and the usual sundries of a hardware business. This enterprise is an old established one, having been conducted by Mr. James Wetherup for nine years, who two years ago sold out to the present proprietor, under whose able management this house has maintained the high standard of all goods dealt in. The premises occupied comprise a spacious and commodious store, 40x75 feet in dimensions, specially arranged for the conveniences of this business, and which contains a large assortment of shelf hardware of every description, tin, copper and sheet-iron ware; also lamps and lamp goods, as well as the best Sheffield cutlery. The business done by Mr. Foley circles through a wide district, and a solid and steadily increasing trade is enjoyed; all goods are of the very best quality obtainable, and are such as can with every degree of confidence be recommended. Mr. Foley is thoroughly experienced in every detail of his business, to which he has devoted many years of his life. He was born in Montreal 48 years ago, and has been a resident of Lindsay for 28 years; he is a complete master of his trade, and all work entrusted to him will receive prompt and careful attention.

Graham & Lee, Grocers.—The great majority of the necessities of life, to say nothing of the delicacies, are comprised under the heading of general groceries, hence this trade assumes in every way a most significant importance. The amount of capital invested in it is immense, while lucrative employment is furnished to a large number of hands; hence this industry contributes in a marked degree to the thrift and enterprise of our country. The Crown Central Grocery establishment of Lindsay, controlled by Messrs. Graham & Lee, marks one of the chief commercial pursuits of the town, and since its inception has enjoyed a liberal share of public patronage and support, while its trade is steadily increasing. The premises occupied are most spacious and commodious, being 70x24 feet in dimensions, with a warehouse in the rear 80x24 feet in size, here every facility and convenience is enjoyed, both for the accommodation of stock and the convenience of customers. The stock carried includes a choice line of family supplies in the way of fancy and staple groceries, which comprise general provisions, hermetically sealed goods in tin and glass, breakfast cereals, condiments and table delicacies, domestic and foreign fruits, sugars and spices, woodenware, and all articles legitimately belonging to this branch of trade. Teas and coffees are made a specialty, and special care is taken to obtain these favorite essentials pure and of good quality. The teas are the finest productions of China and Japan, while the coffees come direct from Java, Mocha and South America. Flour and feed, china, glassware and crockery, as well as Havana and domestic cigars, are also dealt in. The individual members of this copartnership are Messrs. W. H. Graham and John W. Lee; the former was born in Cavan, Ireland, 27 years ago, and has been in Canada 10 years, while the latter is a native of Lindsay, having been born here 25 years ago. Mr. Graham is a Lieutenant in the 45th Battalion, while Mr. Lee is a Sergeant in the same corps and was present at Batoche.

R. Kylie, Carriage Works, Cambridge Street.—

No review of the commercial and manufacturing industries of Lindsay would be complete without some reference to the establishment named above. The annual turnover is upwards of \$10,000, and there is usually in stock about \$3,000 worth of vehicles of various descriptions—two facts which are eloquent as to the reputation built up in the seven years Mr. Kylie has been in business. "Good wine needs no bush," nor is it necessary to say more in this connection that his carriages are widely known, and where known are popular. As is usual in Canada, there is a special demand in this neighborhood for light buggies, a demand which Mr. Kylie has successfully endeavored to supply, in order to which he has in his employ eight competent workmen, whose skilled labor is supplemented by their principal's varied experience. Every convenience, every improvement in method for the prompt and efficient filling of orders, has been furnished in the factory, which is otherwise well adapted, and which covers 110 by 30 feet. The result is that whether the demand be for buggies in summer or sleighs in winter, for a light waggon or a ponderous lorry, for a spacious democrat or a cosy little carriage, this house is equal to the emergency. Mr. Kylie is yet but 34 years old, and may the more be complimented on his success. He is a native of Lindsay, where he has spent the major part of his life. His trade, however, he learned in Peterboro'.

William H. Irwin (successor to Wm. Braden).

Manufacturer of Model, Force and Cistern Pumps. Situate on William Street may be seen the pump factory of Mr. William H. Irwin, a business purchased eighteen months ago by that gentleman from the former proprietor, William Braden, who started it a decade before. The average resident in large towns and cities is scarcely aware to what an extent residents in other localities are dependent upon pumps for water, both for consumption and irrigation, not to mention the many other purposes to which one form or other of pump is applied. Whatsoever is good in pumps, however, Mr. Irwin is prepared to supply, and, as the proof of the pudding is in the eating, it is fair to suppose he turns out a good article, as he does a good business and can afford to carry a large stock from which purchasers can select. His trade, which is principally local, is carried on in 40x19 premises, with a good sized yard contiguous, and where are quarters for a team of horses and a waggon. Probably one reason why the pump made by this firm is so popular, is because that article is the only product of the shop, so that the proprietor and his help are able to give undivided attention to its careful manufacture. Mr. Irwin is yet quite a young man, having been born in Lindsay 34 years ago. Judging, therefore, by what he has already accomplished, there is every reason to suppose that there is a great future before him as a prosperous business man in his native town.

J. Berry, Manufacturer and Dealer in Saddles,

Harness and Trunks.—Among the prominent manufacturers and dealers in saddlery and harness ware in Lindsay is the establishment of Mr. J. Berry, which for over a quarter of a century has been devoted to the purposes of this business, and which during its long existence has ever enjoyed the most liberal support and the fullest confidence of those who have had transactions with the house. The store, located on Kent Street, is a large and spacious one, 100x40 feet in dimensions, including a neatly arranged work-

shop, furnished with every convenience and appliance for the prosecution of this business. A splendid stock is carried of all that variety of goods usually comprised under the head of harness and horse goods generally, including all kinds of harness, saddles, bridles and horse-furnishing goods, whips, fly nets, combs, brushes, robes, blankets, and also a fine stock of trunks, bags and valises. This latter assortment is, like the harness stock, most complete, and bears evidence of having been selected with much more than ordinary taste and discriminative judgment. Fine custom work is executed to order with promptness and in the highest style of the trade, while all orders for repairing receive that careful and expeditious attention that its importance demands. Four skilled and experienced hands are employed, the very best leather and other materials are used, and the goods produced by this establishment will bear most favorable comparison with those of any similar establishment, while the trade extends through a wide circle. Mr. Berry is a native of the county of Cork, Ireland, and has been in this country for over 37 years, being located in Belleville before settling here. He is a gentleman of enterprise and energy, who well deserves the success he has attained.

Geo. Matthews, Pork Packer, and Dealer in Mess Pork, Bacon, Lard, Hams, Spiced Rolls, Breakfast Bacon and Sausages.—Pork enters largely into the daily consumption of our people, and stati-



tics prove that there is more of this article of food consumed on the American continent, per capita, than in any other country. It will thus be seen that the packing of pork constitutes a by no means unimportant factor in our commercial constitution. Amongst those who have gained a high reputation in this connection, and whose products are in constant demand in all parts of this Dominion, is Mr. George Matthews, who has large packing houses at Lindsay and Peterboro'. This business was originally started by Mr. C. L. Baker 21 years ago, whose interests Mr. Matthews bought out nine years since. The packing house at Lindsay is located on Cambridge Street, and consists of a spacious three-story building, 120x60 feet in dimensions, specially adapted for the prosecution of a business of this kind, being provided with all machinery and modern appliances necessary, the motive force being supplied by a ten horse-power steam engine. Mr. Matthews has a most thorough and complete knowledge of all that appertains to the proper scientific principles of curing meats, and he does a large business in mess pork, bacon, lard, hams, spiced rolls, breakfast bacon and sausages. The brand of hams turned out have a wide repute, while a very superior quality of lard is produced. The packing house at Peterboro' is conducted on even a larger scale than that at Lindsay, and thus Mr. Matthews has every facility for promptly filling the largest orders. Mr. Matthews is a native of Birmingham, England, where he was born 50 years ago. He has been in Canada 35 years, 27 of which have been

spent in Lindsay. With a thorough acquaintance of all details of his trade, and with business ability, he has established an enterprise creditable alike to himself and to the two towns in which its operations are located.

W. A. Goodwin, Cheap Room Paper and Picture Frame Shop, Kent Street.—There is nothing which adds so much to the comfort and adornment of a house as the judicious administration of the brush of the painter and gilder, to say nothing of the decorations of the walls of rooms by the artistically designed papers now manufactured. A great advancement has, in the present generation, been made in interior decorations, and it would be hard to decide whether in the outward appearance of buildings or in the ornamentation of the interior the greater progress has been made. In this connection the services of Mr. W. A. Goodwin are in constant request.

This gentleman has for the past quarter of a century carried on a thriving business in painting, gilding and ornamental paper hanging, etc., and also now deals in room paper and picture frames. This branch of industry was founded by him 18 years ago, and since that period a

steadily increasing trade has been enjoyed. The premises occupied, conveniently located on Kent Street, comprise two spacious flats 20x50 feet in dimensions, where every facility is enjoyed for the prosecution of this business, and employment is given to four competent assistants. These flats are connected by an elevator for the convenience of handling glass, mouldings, etc. A specialty is made of banner painting and picture framing, which are produced in the highest degree of the art, in all designs, styles and shapes, and which are sold at the most reasonable rates; in fact, less than city prices. Mr. Goodwin also carries a fine line of pictures, engravings, etc., the works or reproductions of well-known artists; also mirrors and wall papers, both of Canadian and Foreign manufacture. Mr. Goodwin was born at Spalding, Lincolnshire, England, 47 years ago. He has been 30 years in this country, four of which were spent at Cobourg and 25 here. During his long business career Mr. Goodwin has ever sedulously studied the best interests of his patrons, and all work executed under his management may be regarded as reliable in every way.

Dennis O'Connell, Blacksmith, Lindsay St.—

There are few branches of trade whose operations are of so comprehensive a nature, and at the same time of such general utility, as those of the blacksmith. In the advance and development of a country it will be found that the forge of the blacksmith is the first institution of the village that may afterwards be destined to bud into a thriving town or city, and in all communities the services of the blacksmith are in constant demand. In this line Mr. Dennis O'Connell takes a leading position, and though he has been but comparatively recently established, yet the reliable nature of his work, combined with his prompt attention in the execution of orders, have conducted to a large and permanent trade, which is of a steadily increasing nature. His premises are located on Lind-

say Street, and comprise a spacious and commodious forge, 30x40 feet in dimensions, provided with modern tools and all necessary appliances for the efficient prosecution of all kinds of work in the blacksmith's line. Mr. O'Connell gives employment to two assistants thoroughly experienced in the business, but personally superintends all operations, thus ensuring most efficient workmanship. None but the best of materials are used, and all work is turned out in the highest perfection of mechanical skill. Special attention is given to horse-shoeing, particularly to horses having ill-formed or abnormal feet, Mr. O'Connell shoeing on the most scientific principles. Mr. O'Connell is a native of West Gwillimbury, county of Simcoe, where he was born 36 years ago; he learnt his trade at Orillia, and is a thorough practical and scientific tradesman. He has also a large business in Atherley village, where he carries on carriage works, blacksmithing, etc.

William MacKay, Merchant Tailor.—It is no uncommon thing for would-be wisacres to sneer at the man who is careful about his dress. We are told by these good people that "a man's a man for a' that;" that appearance is no criterion; that only dudes care about fashion, and so on. Just the reverse is the truth. The intellectual man who dresses in a slovenly style and yet wins respect, does so in spite of his carelessness, not because of it. Many a numskull has won his way to social or commercial success because he knew how to dress. It is not given to all of us to understand the true science of dressing, and just here is where the advice and assistance of a good tailor comes in. Mr. MacKay would not be the happy possessor of so good a business did he not realize these facts. He has only been twelve months in his present premises, yet in that short period he has made for himself a reputation as well as a good trade. Thanks to his pluck and energy, he now gives employment to eight hands, who are kept constantly busy making ordered clothing for the local market. This staff, together with the sewing machines operated by some of them, may be seen daily and busily engaged in the shop and workroom, premises covering 60x15 feet. Mr. MacKay has had a varied experience, an invaluable qualification in a tailor. Born in Edinburgh, Scotland, in 1851, he learned his business in the Modern Athens, afterwards going to the United States, through which he travelled extensively, finally settling in the promising town of Lindsay some four years ago.

Lindsay Planing Mills, Geo. Ingle & Co.,

Manufacturers of Doors, Sash, Window Blinds, Mouldings, etc.—This is one of the busiest and most important firms in Lindsay. The principals are Geo. Ingle, born in Port Hope half a century ago, and J. P. Kyle, a native of Fethary and 28 years of age. The senior partner, in conjunction with Mr. George Matthews, established the business in 1872, but the latter retired in 1882, from which date until March, 1883, Mr. Ingle ran the concern alone. Since then the style of the firm has been as now. By dint of steady application and judicious enterprise, a very extensive trade has been built up, and the annual output of doors, sashes, frames, mouldings and planings, not to mention their many other manufactures, is speaking testimony to the business aptitude of the firm. This industry is likewise of great value to the town, as giving employment to 14 hands and two horses. The premises consist of two buildings, each two stories in height, the one 87x45 feet, the other



40x65 feet. A 30 horse-power engine supplies motive power to the following improved machinery: surface planer, two rip saws, band saw, three-sided sticker, matcher, one-sided sticker, cross-cut saw, buzz planer, shaper, panel raiser, and other appliances necessary to the class of work done. In all, there are 18 machines in the factory, the busy hum from which is eloquent of the ceaseless activity displayed in the production of the several specialties for which this firm is so widely and so favorably known. Mr. Ingle has occupied the honorable position of Deputy Reeve of Lindsay, and has done duty as a member of the Town Council.

Hurley & Brady, Dealers in Groceries, Provisions, Grain, Crockery, Glassware, Flour and Feed.—Probably there is no business that has had a more rapid growth than that of groceries, and this increase must be largely ascribed to the enterprise and efforts of those connected with the trade and who have made its extension a life study. In its present comprehensive nature this business includes the products of every country in the world, in which are comprised a great majority of the necessities, to say nothing of the delicacies of our every-day life. Among the popular grocery establishments of Lindsay there are none enjoying a better reputation than that of Messrs. Hurley & Brady, of Kent Street, whose store is one of the conspicuous features on this thoroughfare. This business was established by Mr. Hurley two years ago, and so successful has been the result of his well

directed efforts, that he has in that period built up a trade the annual transactions of which amount to \$40,000, and which are steadily increasing. The premises occupied for business purposes comprise a spacious store and basement, each 100x30 feet in dimensions, finely fitted up and provided with every convenience for business purposes, and contain the finest lines of choice fancy and staple groceries, including canned goods of all kinds, breakfast cereals, sugars, spices, condiments and table delicacies, as also fresh produce. This spring Mr. Brady, a prominent grain merchant in Lindsay, was admitted into partnership and the two lines of business amalgamated. Special attention is paid to teas and coffees, and in this stock will be found the finest brought into this country, as the firm possess unsurpassed facilities for procuring their supply direct from leading importers and can offer inducements that cannot readily be obtained elsewhere. Since its inception this house has always enjoyed a steadily increasing patronage, and is to-day one of the most prominent groceries in the town. The firm also deal in crockery and glassware, and carry fine grades of family flour and mill feed of all kinds. In every department they make strenuous efforts to maintain the highest standard of quality in all their goods, and a discerning public know how to appreciate so consistent a policy. Mr. Hurley was born in Cobourg in 1852, and has been a resident of Lindsay for the last twelve years, where he is well known and esteemed. Mr. Brady is a native of Lindsay, and is a highly esteemed member of the community.

TOWN OF MILLBROOK

In 1814 the village now known as Millbrook was first settled. It is located in Cavan township, in Durham county, on the Midland Division of the Grand Trunk Railway, at the junction of the Peterborough branch. It is situated on a creek, which supplies power to flour, saw, oatmeal and woollen mills and a tannery, while grain, lumber and produce are shipped. Millbrook is 25 miles north-west of Cobourg, which is the county seat. It contains two public schools, with excellent staff of teachers, and the average attendance of scholars is about 325. There is a fine town hall, having a seating capacity for 400, while the financial affairs of the village are attended to by two banks, and the news of the world is noted weekly by the *Messenger*. To look after the spiritual affairs of the people, there are Methodist, Episcopal and Presbyterian churches, which are well attended and liberally supported. Millbrook was incorporated as a village in 1879, and has a population of a little over 1,300. The assessed valuation of real and personal property is \$180,000, with a bonded indebtedness of \$2,000. Stages run daily to Cavan, Ida, Mount Pleasant, South Monaghan, Baillieboro, Bewdley and Glamorgan. The Great North-Western Telegraph Company and the Canadian Express Company have offices here, and a mail is received daily.

R. Deyell, China Hall, Groceries, etc., corner King and Tupper Streets.—It is almost wonderful to contemplate the magnitude which the grocery trade has attained in this country, when compared to the limit to which it was circumscribed a few years ago. This trade, comprising as it does so many of the actual necessities of life in our daily existence, is a most important one in any community, and as housekeepers well know there is too often a vast difference in the quality of goods kept and sold by the various establishments. It is the object of this work to point out only such as are representative and reliable, and

as such the house of Mr. Robert Deyell is one that at once commends itself for favorable notice. This business is an old established one, having been founded fifteen years ago by its present proprietor, and since its inception at that period, it has steadily increased in popular favor, and its development has been attained by a steady and progressive growth. The premises, conveniently located at the corner of King and Tupper Streets, comprise a well arranged store, 50x25 feet in dimensions, with an ample storeroom of similar size. The stock comprises a fine selection of family supplies in the line of choice,

fancy and staple groceries, general provisions, hermetically-sealed goods in tin and glass, condiments and table delicacies, the finest grades of China and Japan teas, with fragrant coffees from Java, Mocha and South America, and in short, the innumerable, but at the same time useful, articles that go to make up a first-class grocery establishment. Seeds of all kinds, pure and of the finest strains, are also dealt in. A prominent feature of this business is the fine stock of china and glassware carried, which is one of the best and most comprehensive outside of the metropolitan cities. This stock includes all kinds of imported china and glassware, French, English and other foreign goods of the finest quality, comprising everything desired in this class of goods. Mr. Deyell spares no efforts on his part to keep all departments of his business up to the very highest standard, and as a consequence of this conservative policy he has secured a substantial and permanent trade. He was born in the township of Smith, county of Peterborough, 42 years ago, and is a grandson of John Deyell, Esq., who settled in the township of Cavan in the year 1817, of which Millbrook is the principal town. He has been a resident of the place over 30 years. He is a gentleman highly respected in all circles, and has been foremost in supporting any measure for the welfare of the town. He is an esteemed member of the Town Council.

J. T. Clarke, Jeweller and Watchmaker.—In no direction has there been a more marked improvement than in the manufacture of fine watches and jewellery, while the facilities at hand have enabled producers to turn out superior articles at greatly reduced prices and thus have put reliable time keepers within the reach of every one. This branch of business opens up a wide field of enterprise, and amongst those who in Millbrook have recently entered on this pursuit is Mr. J. T. Clarke. This business was first started by Mr. A. E. Richardson, who a few months since was succeeded by the present proprietor. The store occupied, though of no great dimensions, is yet compact and neat, and is handsomely fitted up with a fine stock of jewellery and watches, in the selection of which more than ordinary care and discernment have been displayed. The stock comprises gold and silver watches, of English, Swiss and American manufacture, in plain and fancy cases, and which in their variety must suit both the tastes and pockets of the most fastidious. Rings set in precious stones of all kinds, chains, locketts, clocks and fancy articles of every description, specially adapted for wedding and birthday presents, are to be seen in profuse arrangement. A full line of Waltham watches is carried; these goods, for general excellence and the low prices charged, cannot be excelled by any other make. Mr. Clarke makes a specialty of repairing watches and all kinds of jewellery, and also manufactures to order in both gold and silver; he also does engraving. Mr. Clarke was born at Cobourg twenty-two years ago, and is a gentleman thoroughly experienced in his business, who well deserves all the success that may attend his well directed efforts.

I. E. Needham, Pianos, Organs, Sewing Machines and Agricultural Implements.—Music occupies a very prominent part in the arts, but music is comparatively powerless without mechanical aids to give it expression, and from old Tubal Cain to the present time no instruments have ever been so universally used as the piano and the organ, which may now be said to have attained what is apparently their

highest development. If one business more than another reveals the progress of a community in high and civilizing arts, it is that of the piano and music dealer. In Millbrook, Mr. I. E. Needham has in a great measure been instrumental in fostering this art and conducts a live business as a dealer in pianos and organs, these being the productions of leading manufacturers, selected with the greatest care and discernment. Every attribute that a musician could crave is embodied in these magnificent instruments, each being the result of many years of patient experiments by thoroughly competent and enthusiastic workers in the cause. Pianos can no longer be considered articles of luxury, they now constitute a necessity in almost every household, and as is the case with most other articles the best is always the cheapest. The best draws out and develops a natural taste for music, whereas the mediocre or indifferent stultifies and drives it back. Mr. Needham has been established in this business for the last five years, and occupies spacious premises admirably adapted for the prosecution of this business, which in addition to pianos and organs comprises sewing machines and agricultural implements. The sewing machines are the celebrated productions of the Wanzel Company, so well and favorably known in all parts of the civilized world, and which embody all those essentials that find favor with the public, namely, almost silent operation, a wide and comprehensive range of work and general economy. Farmers and others in need of agricultural implements can secure such on most advantageous terms through the medium of Mr. Needham. The organs are from the famous Thomas' organ factory. Mr. Needham was born in Manchester, England, and has been a resident of Canada for fifteen years. Since he has been in Millbrook he has ever identified himself with the best interests of the place, always favoring any movement that had for its object the welfare of his fellow citizens.

John Gillott, Cabinet Maker and Undertaker, Gillott's Block.—The attention that has been given to the production of fine furniture in this country during the past few years has developed the fact that Canadian skill and inventive genius are quite as successful in this industry as they have proved in many others. Of the marked improvement in the culture and general good taste of the public no more convincing proof is to be found than by a visit to an establishment such as that conducted by Mr. John Gillott, and a comparison made of the furniture shown at this house with the very best of 20 years ago. This business is an old established one, having been founded by Mr. Gillott 27 years ago, and during the long period of its existence it has ever maintained a high reputation for the at all times reliable standard of the goods dealt in, while a record of over a quarter of a century for straightforward and honorable transactions in business is one of which any person might feel proud. The premises occupied by Mr. Gillott comprise three stores, with a frontage of 56 feet and a depth of 80 feet, admirably arranged and equipped with every necessary appliance for the prosecution of the business. The warerooms are replete with an extensive stock of parlor and chamber furniture, sofas, chairs, tables and all kinds of cabinet work, in fact everything that will add in any manner to the elegance and comfort of home. Employment is given to a staff of competent assistants, and all kinds of furniture made to order in the most satisfactory and efficient manner. In connection with this department, Mr. Gillott also conducts an undertaking

business; he takes the entire charge of funerals, providing every requisite, from the casket and mourning badges up to providing hearse and coaches; a stock of coffins and shrouds is always on hand. His wide experience and moderate charges, liberality and honor render him one of the most popular members of the profession and he has developed a wide connection, extending to a radius of fifteen miles. Mr. Gillott is prepared to furnish coffins and caskets of all sizes and qualities, which come within the reach of all, while every facility is afforded for the due and decorous performance of the last offices to the dead. Mr. Gillott is a native of South Lincolnshire, England, where he was born 50 years ago, but for the greater part of his life he has lived in Millbrook, where he is well known as an upright and honorable business man. His son, Mr. Walter W. Gillott, is a Sergeant in the 3rd Prince of Wales Dragoon.

Queen's Hotel, S. Crocker, Proprietor.—There is nothing which so effectively marks the progress and development of a city or town as the establishment of good hotels, and in this line Millbrook marks the development she has attained by the institution of several desirable houses of entertainment for the travelling public and others. Amongst the popular hotels of the town due mention must be made of the

"Queen's," which under the able administration of its present popular proprietor, Mr. S. Crocker, has attained a well deserved reputation and has become a favorite resort for those who desire a house of accommodation with the quiet and comforts of a home. This business was recently bought by Mr. Crocker from the former proprietor, Mr. Raper; the hotel is a substantial compact building, possessing eighteen bedrooms, spacious, well lighted and ventilated, and comfortably heated in the cold weather. The dining room has ample seating accommodation for a large number, the table is always liberally supplied with choice viands and delicacies in season, the culinary department being under experienced management. There are also cosy sitting and smoking rooms, a well appointed billiard room and a bar well stocked with choice native and imported wines, liquors and ales, as well as cigars of well-known and popular brands. Mr. Crocker, though a young man, has had considerable hotel experience and is possessed of those essential qualities which go to make a host popular and esteemed. He was born in Millbrook twenty-two years ago, and visitors to this house may rely on no efforts being spared on his part to make them thoroughly at home and comfortable, while the rates charged are most reasonable. There is good stabling accommodation in connection.

TOWN OF BEAVERTON

Beautifully situated at the mouth of the Beaver river, in Thorah township, Ontario county, the village of Beaverton lies. It is on the main line of the Midland Division of the Grand Trunk Railway. The Beaver river gives good water power, which has been utilized by several manufacturing concerns, such as flour and woollen mills, a tannery and several other industries, giving employment to a number of people. The village is 45 miles north of Whitby, which is the county seat, and is 74 miles north-east of Toronto. It contains a little over 1,000 of a population, which is rapidly increasing. The religious affairs of the inhabitants are looked after by Presbyterian, Episcopal, Catholic and Methodist churches, which are liberally supported. There is a public school; a library, containing 200 volumes; a public hall, with a seating capacity for 500; a bank, and the *Express*, a weekly newspaper. The products shipped consist of leather, yarn, tile, brick, flour, grain and produce. The assessed valuation of real and personal property is \$148,000. There is a daily mail, and the Canadian Express has an office here, as has also the Great North-Western Telegraph Company. The business men of Beaverton are a progressive and enterprising class, and it is not too much to expect that within the next five years the population of the place will have doubled, and the business industries materially increased.

Beaverton Roller Mills, Dobson & Campbell, Proprietors, Merchant Millers.—The milling business forms one of the most important industries of our country, and engrosses the attention of many of our most prominent business men. The Beaverton Roller Mills have in no small degree helped to spread abroad the fame of this town as a manufacturing centre, and have produced brands of flour that have a standard reputation on the market, and which find a ready sale in all parts of the Dominion. These mills were originally built by Mr. J. A. Proctor twelve years ago, and were operated by him till two years ago, when his interests were bought out by the present proprietors, Messrs. Dobson & Campbell. These mills consist of a substantial structure, four stories in height, 50x60 feet in dimensions, which is fitted and equipped with the most improved roller process machinery, the

motive force being supplied by a 50 horse-power engine. The mills have a capacity of one hundred barrels a day, and for economy in running and excellence of products cannot be surpassed. The flour produced by the roller process is universally conceded to be in every respect superior to that produced under the old system, and a specialty of this establishment is strong bakers' family flour, which for strength, color and purity is the equal of any on the market. Mr. Dobson is patentee and sole owner of The Dobson Patent Flour Dresser, designed to take the place of all other bolts in the mill, being capable of handling all classes of stock. This machine is a circular cylinder, with a series of slats forming buckets, each one separate from the other and so arranged as to distribute the meal over a large portion of the silk, and when working to full capacity will carry a portion

over the top and drop it on the going down side, and the air spaces between each bucket give the meal a much freer action on silk than can be found in any other bolt, thus giving this reel a very great capacity with the slow speed of the ordinary bolt, thus doing away with the objectionable harsh treatment found in the use of other reels. There is also attached to the reel a revolving brush, by means of which the silk is always free, relieving the miller from the annoyance of brushing, and as a rebolter this machine has no equal. Parties adopting this bolt will save at least one-third of space and one-third of power and one-third of money in building or remodelling mills. To respectable parties and intending purchasers thirty days' trial will be given. The individual members of this firm are Mr. Alexander Dobson, born in Peeblesshire, Scotland, in 1857, and who has been in Canada since 1873, and Mr. Archibald Campbell, born near Oshawa, forty years ago; both are gentlemen of wide experience, and as may be seen at once from their enterprise, stand pre-eminent in the special department of industry to which they have given their attention, while they largely aid in fostering the general good. Mr. Campbell is a member of the Council.

The Hamilton House. A. Hamilton, Proprietor.—A very important consideration in connection with all places is desirable hotel accommodation, and on no point is the public more anxious to be informed as to those hotels which embody those requisites essential to comfort and convenience. In Beaverton the leading hotel is the Hamilton House, and visitors to this popular hostelry will find it well deserving of the high reputation it now enjoys. This house is an old established one, having been founded by its present proprietor, Mr. A. Hamilton, twenty-one years ago, and since that period its history has been one of continual progress and increased prosperity. The building is a substantial structure, three stories in height, 42x66 feet in dimensions, and has twenty bedrooms for the accommodation of guests; these rooms are spacious, well lighted and ventilated and are well furnished throughout. The dining room is 42x18 feet, and has ample seating capacity for a large number of guests, while the table is always liberally supplied with the choicest of viands and delicacies in season. A well appointed bar is attached as well as spacious stable room. In connection with this house is the Alexandria Hall, with seating capacity for 500, which is used for concerts and entertainments. In every way this hotel commends itself to travellers and others as one suggestive of home comforts, and one where every effort is shown to satisfactorily provide for the wants of guests. Mr. Hamilton, who is the owner of this property, was born in Toronto fifty years ago, makes a genial and obliging host, and is popular with all who know him.

D. McNabb, Dealer in Staple and Fancy Dry Goods, Groceries, Ready-Made Clothing, etc.—Beaverton has a number of comprehensive establishments that in their wide range of enterprise include several of the most important branches of commercial pursuit. Amongst these the Toronto House, the proprietor of which is Mr. D. McNabb, takes prominent rank. This well-known house has for a number of years been devoted to the sale of staple and fancy dry goods, groceries, ready-made clothing, hats, caps and gents' furnishings, and in that direction has materially contributed to the wants and requirements of a large number of residents in this section,

and has throughout maintained a solid reputation for straightforward business dealings in all transactions. This establishment has been under the administration of Mr. McNabb for the last nine years, a gentleman of wide commercial experience, who is well fitted for a business of this kind. The store is 40x24 feet in dimensions, and here is to be found a fine selection of staple and fancy dry goods, of foreign and domestic manufacture, chosen with a thorough knowledge of the wants of this community, and which includes a full variety of dress goods and ladies' hosiery and underwear. The groceries, staple and fancy, comprise the usual family supplies included under these headings, all being of good quality, a special regard being paid to teas and coffees. Ready-made clothing, suitable for men, boys and children, made in the newest patterns and in the latest styles, can be obtained here on the most reasonable terms; while the supply of gents' furnishings, in the line of fine shirts, neckwear, hosiery, cuffs and collars, is in every respect a full and complete one. Mr. McNabb was born in Beaverton, 33 years ago; he has had a varied business experience, and prior to establishing himself in this place, he for many years resided in Barrie. He is a gentleman of enterprise and push, and as such will succeed in business life.

James Cameron, Hardware and Stove Emporium, Paints and Oils.—The trade in hardware is an important one, and in its comprehensive range includes a wide variety of articles that are of daily necessity. The leading business in Beaverton in this connection is that of Mr. James Cameron, who owns a large hardware and stove emporium, and does a trade in the articles connected therewith that circulates widely in this section. This business has been in active operation under the administration of its present proprietor for the last seventeen years, and during the whole of his career Mr. Cameron has ever enjoyed the highest of reputations for straightforward and honorable dealings. The premises utilized for this business comprise three flats, 42x26 feet in dimensions, and are completely stocked with ranges, parlor and cooking stoves and house-furnishing goods of every kind and value, besides a large stock of general hardware, including tin, sheet iron, copper and brass goods, paint and oils; also lamps and lamp goods in general. All goods are of the very best obtainable quality imported from leading English manufacturers. Cash is paid for wool, sheep-skins and raw furs, the highest market prices being given. In addition to this pursuit Mr. Cameron also holds the position of postmaster, filling this important post with credit to himself and with satisfaction to all concerned. Mr. Cameron is a native of Beaverton, having been born here forty years ago; he has ever taken an active interest in any movement having for its object the welfare of his fellow citizens, and is personally highly esteemed by all who know him. He is Secretary-Treasurer of the School Board.

Wm. Smith, Beaverton Foundry, Iron Founder, Manufacturer of Implements, etc., etc.—In presenting a compilation of condensed facts that will herald abroad the resources and enterprise of the thriving town of Beaverton, it is considered compatible with the nature of this work to review in detail those industries which exert especial influence upon the commercial standing of the town and Province. The chief manufacturing pursuit in the town is that of Mr. Wm. Smith, proprietor of the Beaverton Foundry.

dry, which has been in active operation under the management of this gentleman for the last 16 years. The buildings occupied for this important pursuit cover half an acre of ground, the foundry being supplied with the most modern machinery and appliances that will best facilitate the prosecution of this work. Modern civilization owes much to the art of melting and casting of metals. It is impossible to estimate the amount of labor and capital, as well as material, saved by the substitution of cast-iron and other metal work in the place of wrought. The enterprise of Mr. Smith has built up a very important concern, which takes a justly prominent rank amongst the industries of the Province of Ontario. Employment is furnished to a staff of from 15 to 20 hands, who are actively engaged in the manufacture

of implements and iron work of all kinds, castings in every shape are made to order, and repairing is promptly attended to. The motive force is supplied by a 20 horse-power engine, and the products of this establishment have a standard reputation, the trade extending through all parts of the Province. Agricultural implements of all kinds are turned out in the highest degree of mechanical skill, while a specialty is made of flour mill machinery, some of our most notable mills having been fitted up with machinery from the Beaverton Foundry. Mr. Smith was born in Montrose, Scotland, in 1835, and has been in this country for 18 years. He possesses in a marked degree that energy and enterprise that is so characteristic of the native Scot, and is a gentleman of high executive business ability.

TOWN OF ORILLIA

One of the most beautifully situated towns in central Ontario is Orillia, which is located on the shores of Lake Couchiching near its junction with Lake Simcoe. It was first settled in 1831, and in 1867 was incorporated as a village, and in 1874 it received its charter as a town, and now has a population of 4,000. It is in Orillia township, county of Simcoe, and is on the Midland division of the Grand Trunk Railway. It contains numerous manufacturing industries, such as saw and flour mills, carriage factories, tanneries, foundries, etc. It has churches belonging to the following denominations: Episcopal, Baptist, Methodist, Presbyterian and Catholic, and its educational interests are conserved by two public schools, with an efficient staff of teachers. The Mechanics' Institute is well supported, and has a library of 1,600 volumes. A public hall for lectures, meetings and entertainments has a seating capacity for 500. It contains two chartered banks and three weekly newspapers, the *Packet*, *Times* and *News Letter*, as well as the *Canadian Workman*, which is the organ of the Ancient Order of United Workmen, which is a monthly publication. The bonded indebtedness of the town is \$431,260. This is a popular summer resort, and has an excellent water supply and an efficient fire department on the volunteer system. The Ontario Asylum for the Insane is also located here.

M. W. Herbert, Brewer.—The would-be wise legislators who would make men temperate by compulsion and the Scott Act are beginning to see that they have "taken the wrong bull by the horns," and that the Scott Act towns have earned an unenviable record for drunkenness, owing to more whiskey being drunk, being more easily obtained, and it is anticipated that soon the law will be changed, permitting the sale of the more temperate beers and wines, and this is as it should be. Among those engaged in the brewing industry in Orillia is Mr. M. J. Herbert. Mr. Herbert was formerly of the firm of Herbert & Clarke, who succeeded the founder, Mr. Farrall, four years ago, and two years since he assumed full control of the business. The brewery has a frontage of 50 feet with a depth of 200 feet, and is three stories in height, being fitted up with all the most complete brewing apparatus, with an engine of 40 horse-power, and having a brewing capacity of 2,000 gallons per week, employment being furnished to six competent hands. Mr. Herbert is a native of Tenterden, Kent Co., England, where he was born 33 years ago, and came to Canada in 1883, when he started in his present business. Mr. Herbert is a thorough-going business man, and has a complete knowledge of the brewing business, so that the product of his brewery is of the very highest quality, and health-giving in its nature, nothing but the best and purest materials being used.

W. Gaskin, Baker and Confectioner, etc., Peter Street.—There is no trade or business of more importance to the community than that of the baker. Bread is the staff of life, and is the most necessary article of all our food supplies. Prominently identified with this branch of trade in Orillia is Mr. W. Gaskin, whose shop is located on Peter Street. This business was established 28 years ago by Mr. Frost, who, after conducting it for a quarter of a century, was succeeded by the present proprietor. The business since the date of its inception has ever enjoyed a liberal patronage, and has steadily increased in extent and importance up to the present time. The premises occupied by the store are 15x25 feet in dimensions, while the bake shop is of similar dimensions. Employment is furnished to three competent assistants in conducting the operations of the business, and one horse and waggon are used for the delivery of goods to customers. Mr. Gaskin has a high reputation for the excellence of his bread and pastry, nothing but the best quality of materials being used. He makes a specialty of wedding cakes, and is in receipt of orders from all parts of the country for such. Mr. Gaskin is a native of Maidstone, Kent county, England, where he was born in 1857, and came to Canada 13 years ago, and has resided in Orillia for the past eleven years. He is a thorough practical baker, and an enterprising and active business man.

T. Phillips & Co., Stoves and Tinware, Mississaga Street.—Among the most prominent of the manufacturing and business industries located in Orillia is that conducted by T. Phillips & Co., manufacturers of refrigerators, tinware, etc., and dealers in stoves and house-furnishing goods. This business was established ten years ago by Mr. Thomas Phillips, a man of strong inventive genius and persevering pluck; for the past five years the firm has included Mr. H. Greenland. Through the



energy and ability of the proprietors, and the uniformed reliability of all work performed by them, the business from a comparatively small commencement has attained its present large proportions. The firm manufactures the celebrated "Garnett" patent tin-lined butter tub, having purchased the rights of manufacture from the patentee, Mr. G. Garnett, of Be'hany, for the county of Simcoe and districts of Muskoka and Parry Sound. This tub



after a three years' test is pronounced unequalled by any other package, and from its many points of superiority is fast gaining in popularity; it is the only package which ensures good sweet butter, being entirely free from soakage or taint of any kind. The use of the "Garnett" tub by grocery and commission men is now regarded as indispensable, as evinced by the growing demand, which is fast

assuming large proportions, an order for 5,000 being filled for one firm alone this season. The firm has recently secured a patent for their "Perfect Refrigerators." By a new process and ingenious arrangement of dead air chambers under the ice chambers, it effectually prevents all sweating, thus overcoming the great drawback which exists in every other refrigerator made. To butchers and others that require an absolutely dry and cold refrigerator this invention will be a great boon.

This branch of their business is rapidly increasing, so much so that they have been compelled to lease from the Salvation Army the rear portion of their extensive barracks, which gives them a workshop and wareroom 50x250 feet in dimensions. The retail premises are located on Mississaga Street, consisting of two floors, each 30x50 feet in dimensions, the main floor being used for the store and show room, and the upper floor for the workshop in the plumbing and tin-smithing department. Another valuable patent owned by this firm is that known as "Phillips' Tubular Lantern," the most perfect lantern in the world, which is now being made by the largest firms in Canada, Great Britain and the United States, and has very extensive sale. This firm makes a specialty of hot air furnace work, in which line they enjoy a wide reputation for excellent workmanship; they also do a large plumbing and steamfitting business, which is yearly becoming more extensive, and employing, as they do, only the best skilled workmen. Their reputation in this line is assured. They give employment to 14 workmen, and are looked upon as one of the most enterprising firms in Canada.

American House, W. Edwards, Proprietor.—A favorite hotel in Orillia is that known as the American House. It was built by the present proprietor ten years since, is of solid brick, contains 18 bedrooms, four parlors, a billiard room, a dining hall with seating capacity for 100 guests, and is admirably adapted for the business of a comfortable family and commercial hotel. The building measures 80x40 feet, is four stories in height, and next winter is to be heated by hot air, up to date stoves having been used. The internal fittings are good and substantial, a pleasing effect having been obtained without sacrificing comfort and convenience. The daily bill of fare, the attendance, the bedroom and other appointments, the cooking, and indeed all the departments, bear testimony to the energy and liberality of the proprietor, who, during the ten years' history of the house, has made many friends both in and out of the town; his varied experience has doubtless stood him in good stead. He was born in Shrewsbury, England, 54 years ago, coming to this country in 1857, so that he has 30 years' acquaintance with it. Of that time he spent five years in Jarvis; then he lived in Orillia four years, afterwards going to Alliston for another four years, and where he kept an hotel. Finally, he settled in the town he now resides in, and where he has built up a very good business.

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J. W. Slaven, Druggist and Bookseller.—

The profession of the druggist forms a very important factor in the various branches of enterprises of a thriving community. It is his prerogative, in time of need, to administer alleviation from suffering, and thus this profession deserves the grateful consideration of all. An old established house in Orillia, and one which is in every way reliable, is that of Mr. J. W. Slaven, whose business is centrally located at the corner of Mississauga and Peter Streets. 25 years engaged in one business means a life-long acquaintance with and acquired experience of practical knowledge of a business or profession that no theory could ever give; yet, such an experience has Mr. Slaven had; he founded his own business, and has built it up in a thoroughly creditable manner to its present condition of permanent prosperity. The premises occupied by him are spacious and commodious, and comprise a store, 90x25 feet in dimensions, a basement for storage purposes of similar dimensions, and an upstairs store, 52x24 feet. The store is neatly and handsomely arranged, and contains a full and general line of pure drugs, patent medicines, perfumes and toilet requisites, and many articles in use by physicians in their practice. Mr. Slaven is a licentiate of the Ontario School of Pharmacy, and is a druggist of many years' experience, and has well earned the reputation he enjoys as a reliable, competent and useful member of the pharmaceutical fraternity, of which he is an honored member. He gives his special attention to physicians' prescriptions and family recipes, in the compounding of which he uses only pure, fresh drugs, and is always careful, accurate and reliable. Mr. Slaven also deals in books and stationery, in which an extensive trade has been developed. Mr. Slaven is a native of Canada, having been born in 1834, and during his long residence in Orillia he has ever taken a keen interest in the advance and development of the place. He has been Reeve and Deputy Reeve, and has many times been a member of the Town Council, while he also held the commission of captain in the No. 7 Company Simcoe Foresters Volunteers; he is a gentleman with a thorough knowledge of materia medica, and is possessed of high professional abilities. He ran for the Local House in 1882.

Couchiching Planing Mill, Lake Shore, P.

Madden.—Prominent among the more important industries in Orillia is that of the Couchiching Planing Mill, which is located on the Lake Shore, and which is owned and conducted by Mr. P. Madden. This business was established eight years ago, and ever since the date of its inception it has enjoyed a large share of public patronage, and has steadily increased in extent and importance. The planing mill is a frame structure, two stories in height, 40x72 feet in dimensions, with a brick engine-house, 15x30 feet. The mill is fitted up with all the latest and most improved machinery and appliances for wood-working, which are driven by a 25 horse-power engine. Mr. Madden manufactures every description of sash, doors, blinds, sheeting, floorings, mouldings, and all kinds of builders' materials, the trade extending throughout Orillia, while quantities of material are shipped north. Employment is furnished to a number of skilled workmen throughout the year. Mr. Madden is a native of Ireland, and is 38 years of age; he came to Canada 30 years ago, and resided in Toronto for a number of years. He is a thorough-going man of business, and is highly esteemed by all who know him.

Huntly Elliott, Boat Builder, foot of Coldwater

Street.—The popular boathouse here mentioned was purchased by the present proprietor from Mr. F. J. De Lany in the spring of 1886. As a native of the town, having been born here 27 years ago, and having lived here all that time, Mr. Elliott is perfectly well aware of the public wants, and has laid himself out to supply them, so far at least as boating is concerned. There is a good demand in Orillia for boats on hire, and at this boathouse are to be found 15 craft of different kinds, from the frail racer to the more comfortable and social family gig, whilst those who find keener enjoyment in sailing may also provide themselves with the white-winged skiff or yacht. As indicated, Mr. Elliott is comparatively young in this business, having succeeded to it only a year ago, but it is pleasant to know that he reports a good business, and to-day requires the assistance of one hand. In these days, when there is so great a tendency to sacrifice health, if not more, at the altar of commercial success, it is eminently desirable that every centre of population should offer facilities for innocent recreation and moderate physical development. Of all the pastimes indulged in, there is none more invigorating or innocuous than boating, when proper precautions are taken against accident. He also makes a specialty of building Sharpie sail boats.

H. T. Cameron, Dealer in all kinds of Farming

Implements, Organs and Pianos, Mississauga Street.—During the past quarter of a century there has been a very marked improvement made in the manufacture of agricultural implements, to such an extent in fact that the mode of farming has been almost entirely changed—not a year passes but some great changes are made in the implements, until at the present time they might almost be considered perfect. Holding a prominent place among those engaged in the sale of this line of goods is Mr. H. T. Cameron, of Orillia, whose store is located on Mississauga Street. This business was established here ten years ago, and from the date of its inception it has proved remarkably successful. The premises occupied for the business are 40x50 feet in dimensions, with a storeroom 20x30 feet, where two competent assistants are given employment, and one horse and wagon are used for delivery of goods. Mr. Cameron is agent for the implements manufactured by Sylvester Bros., of Lindsay; also for the pianos of Mr. R. S. Williams, of Toronto; for the organs of Mr. E. G. Thomas, of Woodstock; and also those of Mr. Kilgour, of Hamilton. From the arrangements made by Mr. Cameron with these houses he is enabled to sell their instruments at the very lowest prices, while every instrument is guaranteed by the manufacturers for six years. The trade of this house extends within a radius of 50 miles from Orillia. Mr. Cameron is a native of the United States, and has resided in this country during the past 30 years, and is still in the prime of life, being only 40 years of age. He is a gentleman highly esteemed by all who know him in both business and social circles.

Henry Boyce, Brickmaker, Front Street.—

In all the cities and towns of Canada brick enters very largely into the building operations, most of the business structures and residences being constructed of this material. Among those most prominently identified with this line of manufacture in Orillia is Mr. Henry Boyce, whose yards are located on Front and Gill Streets. This business, although established one year ago, has already made very marked progress,

and from present indications its prospects for the future are the brightest. The plant covers ten acres of ground, including the clay beds, kilns, etc., and where employment is furnished to six competent hands. Last year Mr. Boyce manufactured about half a million of bricks, and this year the number will far exceed that. Mr. Boyce is also a builder as well as a brickmaker, and uses his bricks in the structures he erects; they are of excellent quality, hard and durable. Mr. Boyce is a native of Canada and has resided in Orillia for over 30 years, in which place he owns considerable property, the result of his untiring industry, activity and enterprise. He is a gentleman of extensive business ability and is highly esteemed by all classes of the community.

Fletcher Brothers, Boots and Shoes, Mississauga Street.—The importance of that branch of trade which embraces boots and shoes is one which has a personal interest for us all, and to no more useful purpose is leather devoted than to the manufacture of this necessary commodity. In Orillia a leading house is that which is operated by Messrs. Fletcher Brothers, whose house of business is located on Mississauga Street, and which is an important emporium for the procuring of the best qualities of boots and shoes.



This business was established by them six years ago, and since its inception each year has witnessed a steady growth in the development of its trade. The premises utilized comprise a large store, 60x14 feet in dimensions, with a well arranged workshop, where an average of six or eight experienced hands find steady employment. The stock carried is most complete, and includes the best qualities in every style of hand-made and machine work in men's, boys', youths', ladies' and misses' boots and shoes, buttoned or laced, as well as a full line of slippers and rubbers. It is, however, in the line of fine custom-work that this house chiefly excels, its products in this connection for neatness, elegance and durability, combined with the most reasonable of prices, can well compare with those of any similar house doing business in the boot and shoe trade. Only the very best of materials are used, and first-class workmanship and a thorough fit are in all cases guaranteed, while repairing is neatly executed. The individual members of this copartnership are Messrs. William James and George Henry Fletcher, both of whom are natives of Peterboro', the former having been born there 27 years ago, and the latter 24 years. They are gentlemen of vast practical experience, and have a thorough knowledge of the requirements of the trade in which they are engaged.

Mrs. L. M. McDonald, Confectionery, Fruit and Restaurant, Mississauga Street.—Amongst the newer established houses of Orillia which contribute in no small degree to the necessities of the community is that of Mrs. L. M. McDonald, who carries on a thriving business in confectionery and fruit, and also runs a restaurant. This business has been in the hands of Mrs. McDonald for the last three months, prior to which it was for several months run by Marshall & Co., the building, which is especially adapted for business purposes, having been erected some 12

months since, and is centrally located on Mississauga Street. The store is 20x50 feet in dimensions, with a neatly arranged dining room and three small ice cream parlors. The confectionery is all of the purest make, and meals are served at any hour in the most attractive manner, a specialty being made of oysters in season, which can be obtained in any style. A large trade is done in ice creams in the summer months, and private houses can be supplied with this favorite delicacy. Mrs. McDonald also owns the Orillia Steam Laundry, located at the corner of West and Colborne Streets, which consists of a large frame building, divided into nine compartments, where work in this connection is executed in the highest degree of perfection, no compounds being used that will in any way destroy goods, and the utmost satisfaction in all cases guaranteed. Mr. Hofland, of Toronto, is manager of this concern, while Mr. McDonald also assists in the prosecution of the work in this connection. Mrs. McDonald is a native of Orillia, while her husband was born in Pickering, in this Province, in 1861.

J. G. Wilson, Dealer in Reapers, Mowers, Plows, Seed Drills, etc., West Street.—The wealth of a country is in a primary degree associated with its agricultural resources, and thus an industry developed for the provision of the most improved machinery and appliances for agricultural purposes is one that has a special consideration for us all. The inventive genius of the present age has found one of its most fertile fields in devising implements designed to lighten the labor of the agriculturist; and the progressive farmer of to-day is provided with machines which, to a very great extent, relieve him from heavy manual labor. A prominent representative of this important branch of industry in Orillia is Mr. J. G. Wilson, who conducts a live business as a dealer in reapers, mowers, plows, seed drills, horse rakes, twine binders, horse hoes, spring-tooth harrows, straw cutters, fanning mills, spring-tooth cultivators, gang plows, seeders, etc. This business has been in active operation for the last five years, and in that period a wide connection has been established through this district for a radius of fifteen miles. The premises located on West Street comprise a well arranged structure, 40x25 feet in dimensions, where a fine assortment of all the above implements are to be procured, most of them being the products of Mr. J. O. Wisner, of Brantford, whose goods find a ready sale in all parts of the Dominion. Mr. Wilson is a native of Orillia, having been born here fifty-two years ago; for many years he was engaged in farming occupations, and thus has a practical knowledge of those implements most suited for agricultural operations. Since August, 1873, Mr. Wilson has held the position of Bailiff of the 6th Division Court of the county of Simcoe, and is a gentleman well known and highly respected.

S. D. McPhee, M.R.C.D.S., Surgeon Dentist, Graduate of Toronto School of Dentistry.—The present age has witnessed a material development in all the scientific professions, but in no direction is this more apparent than in dental surgery, which, due to the assiduous attention of those engaged in its pursuit, has in recent years risen from an operative art to the dignity of a science. The subject of the teeth is one which in a great majority of cases is most lamentably neglected, and yet our health is in a great measure dependent on our masticating organs, and periodical visits to an experienced surgeon dentist cannot be

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too strongly insisted upon. A thorough scientific exponent of the dental profession in Orillia is Mr. S. D. McPhee, who is a member of the Royal College of Dental Surgeons, having graduated at the Toronto School of Dentistry. This gentleman has been established here for the last six months and has laid the foundation of a substantial and permanent practice. His office and operating rooms are located on Mississaga Street, where he has every facility for the efficient prosecution of this profession, having a well equipped laboratory, supplied with all the latest and most improved appliances used in operative dentistry. Vitalized air and nitrous oxide gas are administered with the most satisfactory results, teeth thereby being extracted without pain. In fitting in false teeth, Mr. McPhee is a thorough expert, fixing them on the most approved methods. Those who have consulted this gentleman speak highly of his professional ability, and he can with every confidence be recommended to those seeking advice in this connection. Mr. McPhee is a native of Orillia, having been born here 25 years ago; he is not only well known in the locality, but is also highly esteemed and popular in all circles.

Simcoe House. W. W. Robinson, Proprietor.

—Amongst the popular houses of entertainment that embody those essentials that particularly commend themselves to the travelling public, and others whom business or pleasure may call to Orillia, is the Simcoe House, which is eligibly located at the corner of Mississaga and West Streets. This house was formerly run by Mr. V. C. Crockett for four years, who, on the 1st of September, 1886, was succeeded by the present proprietor, Mr. W. W. Robinson. The building is a solid brick structure, three stories in height, with ample cellar room, and has a frontage of 50 feet and a depth of 45 feet. There are some 15 spare bedrooms, all spacious apartments, well ventilated and elegantly furnished throughout; the dining room has ample seating accommodation, while the table is always liberally supplied with the best of viands and delicacies in season. There are comfortable sitting rooms, and the whole establishment is pervaded with a thorough, home-like air of comfort, and every inducement is offered to guests, no effort being spared by Mr. Robinson to give satisfaction to all his patrons. Since its establishment this house has always been regarded with favor, both by residents and visitors, and under Mr. Robinson's able administration the reputation of the house is well maintained, and a good connection is now well established. Mr. Robinson is a native of Orillia, where he was born 25 years ago, and has had a varied experience in hotel life, having been connected with the American Hotel at Victoria, B. C. He is a most genial and obliging host—popular with all who know him.

Strathearn Bros., Watchmakers, Jewellers

and Engravers, Mississaga Street.—It is a well-known fact that the trade of a watchmaker and jeweller is one of the most, if not the most, difficult to acquire. The nature of the articles to be handled is in many cases so intricate, the mechanism so delicate, that nothing but long practice and earnest effort can enable a man to become proficient in this line of business. In Orillia the Messrs. Strathearn Bros. enjoy the well earned reputation of being fine workmen in all branches of their trade. They have been in business here for six years, thus giving them sufficient opportunity to become familiar with all the intricacies of their profession. The premises utilized

by them are located on Mississaga Street, and consist of a new structure, admirably adapted for the purposes of a business of this kind; the store is 14x30 feet in dimensions, with a workshop of similar size. As regards interior appointments the store is tastefully arranged with plate-glass show cases and cabinets, and contains a large, varied and well selected assortment of fine gold fashionable jewellery in all the new styles, and rich, elegant, unique designs, embracing a variety of articles for use or ornament, including gold and silver watches of European and American manufacture; also French, Swiss and American plain and ornamental clocks, all kinds of precious stones, silver and plated ware, optical goods, as well as an endless line of fancy articles, which would be appropriate for wedding presents and for gifts on all occasions. Employment is furnished to four skillful assistants, and a specialty is made of fine watch repairing, every satisfaction being guaranteed. The trade of this house is widely extended and circulates through all the northern counties, while they also conduct another store at Midland, under the personal superintendence of Mr. George Strathearn. The members of this copartnership are Messrs. George and Robert Strathearn, both of whom are natives of Orillia, the former born January 1st, 1857, and the latter May 6th, 1858; they are thorough masters of their profession, and will always be found upright in all business transactions.

Orillia Tannery. S. Wainwright, West Street,

Tanner and Currier, Dealer in Shoemakers' Furnishings, etc.—The leather interests constitute a very important factor in our commercial industries, as leather enters largely into so many articles of daily necessity in various directions. The Orillia Tannery owned by Mr. S. Wainwright is one of the oldest institutions in this section of the country devoted to the manufacture of leather. Under the administration of its present proprietor it has been in active operation for the last thirty years or more, and in that time its resources have been developed and its trade increased till now a very large trade is enjoyed. The tannery is located on West Street, and consists of a spacious two-story building, 90x64 feet in dimensions, where every modern appliance and all necessary machinery is supplied for the efficient prosecution of this industry, the motive power being supplied by a 25 horse-power engine. The products of this establishment have a standard reputation and find a ready sale wherever introduced, the chief centre of trade being Toronto. All kinds of leather are produced, but a specialty is made of shoe uppers and harness leather. Mr. Wainwright also carries all kinds of shoemakers' furnishings. This industry gives employment to ten hands, and in no small degree adds to the material resources of Orillia as a manufacturing centre. Mr. Wainwright's long experience in this connection enables him to utilize every facility that can in any way expedite operations, and the products of this tannery are not surpassed by any similar establishment in the country; the highest price in cash is paid for hides. Mr. Wainwright is a native of England, having been born in Cheshire 69 years ago; he has been in Canada for forty years, and is a gentleman highly esteemed and respected in this district; he was Mayor of the town in 1880, discharging his duties in connection with that high office with credit to himself and with satisfaction to all concerned. He is an owner of considerable property in this locality.

Robert W. Ross, Carriage Builder, West St.—If the history of carriage building and the different kinds of vehicles that have been built in civilized and uncivilized countries from the earliest ages up to the present time was written, it would make a very interesting work, not only for the trade, but the intelligent public generally. Among those connected with this line of manufacture in Orillia deserving of more than mere passing notice is Mr. Robert W. Ross, whose shop is located on West Street. Although this business was only established a year ago it has already made very rapid strides, and is now on a highly successful basis. The premises occupied for the business are 30x30 feet in dimensions and two stories in height. Mr. Ross manufactures all kinds of carriages, buggies, phaetons, wagons, etc.; nothing but the best materials are used, the best seasoned wood and finest quality of steel and iron, and nothing is omitted that could possibly add to the strength, durability and beauty of the vehicles made, and in this respect he has obtained a high and widespread reputation. Mr. Ross is a native of Canada, and is 47 years of age; he learned his trade in Brantford, and was for some years in business in Hawkesville previous to removing here. He warrants all his new work for three years.

A. Fraser, Livery, Mississaga Street.—One of the best equipped and most popular livery establishments in Orillia is that of Mr. A. Fraser, which is located on Mississaga Street. This business was founded by Mr. Thompson some years ago, who was succeeded by the present proprietor fifteen months since. The premises occupied are large, commodious and well appointed, and are fitted up with every modern convenience, being well drained and ventilated and supplied with everything that could conduce to the health of the horses. There is stabling accommodation for twenty-five horses, and he can at the same time turn out ten pair of horses with an accompanying number of single and double rigs. Mr. Fraser conducts a livery, sale and boarding stable, and those having horses that they require boarded, cannot find a better place than this, for competent grooms are in attendance and Mr. Fraser gives his constant and personal attention to every detail of the business. The stables are open at all hours and those requiring family carriages, buggies or coupés with good roadsters can here find just what they desire. Mr. Fraser was born in Orillia 52 years ago, and is a gentleman well-known and highly esteemed by all classes of the community for his many excellent qualities of head and heart.

Peter Bertram, Sign of the Circular Saw, Dealer in General Hardware, Paints, Oils, Glass, Stoves and Tinware, Mississaga Street.—The saw has ever played a conspicuous part in the economy of manufactures, and the sign of the "Circular Saw" in Orillia marks one of the most enterprising establishments in this thriving town. The trade in hardware, as dealing with so many articles of general utility, must be classed as one of the most important of our industrial pursuits, and the establishment of Mr. Peter Bertram takes prominent rank amongst the business enterprises of this district. This house is an old established one, as for twelve years Mr. Bertram has carried on a thriving business as a dealer in general hardware, paints, oils, glass, stoves and tinware. His premises located on Mississaga Street are most spacious and commodious and consist of two flats, 21x80 feet in dimensions, with ample storage room in

the rear; employment is given to four hands and the trade of the house circulates through a radius of one hundred miles. The stock carried is a thoroughly comprehensive one, and comprises a very carefully selected assortment of shelf and heavy hardware, house furnishings and all the innumerable articles that are classed under the heading of general hardware. The stock of stoves and ranges is especially fine and includes the products of the best manufacturers in the country, being such as for general excellence, must commend them to all. Mr. Bertram also deals in coal, his yards being located at the Midland station; he has every facility for obtaining the best of supplies, and is prepared to execute all orders promptly and efficiently. Mr. Bertram is a native of Scotland, having been born at Fenton Barns, Haddingtonshire, in 1851; he has been in Canada nineteen years, and since his residence in Orillia he has ever taken an active interest in all movements relating to the welfare of his fellow townsmen and the advancement of the town. He is an honored member of the Council; President of the Mechanics' Institute, and the East Simcoe Agricultural Society, and is also a member of the High School Board.

Traders Bank of Canada, Local Branch.—Fortunately the days of bartering are now practically past, and cash payments have happily superseded "dickers," except in a few remote townships. However, the use of money necessitates the establishment of houses where that useful commodity may be stored for safety, transferred into securities, and the like. Moreover, there are thousands of successful business men in Canada who could never have attained prosperity had it not been for backing supplied by banks. No concern of this kind has won and deserved a higher reputation than that now enjoyed by the Traders Bank, with its authorized capital of \$1,000,000, and a paid-up capital of \$500,000. A branch of this institution was recently opened on Mississaga Street, under the management of Mr. A. W. Merton, whose capability and thorough astuteness are already widely recognized in the locality. The premises are excellently adapted to the business, and are very conveniently located. All the varied branches of the banking business are carried on here, giving residents just the same facilities as are enjoyed by patrons of the head office. General banking, collections, the receipt and forwarding of drafts to all parts of the world are of course included; interest is allowed on deposits, and everything pertaining to banking is attended to by the local manager. The bank is already gathering together a sound, profitable connection.

"The People's Tailoring House," E. Baker, Merchant Tailor, Peter Street.—The merchant tailor exercises an important influence upon society of the present day. To be well received by the world at large a man must be well and fashionably dressed, and tailoring has now been brought to such a state of perfection that it might well be designated one of the fine arts. Prominent among those engaged in this line of business in Orillia is Mr. E. Baker, proprietor of "The People's Tailoring House," on Peter Street. Mr. Baker established his business 14 years ago on Mississaga Street, where he remained for 12 years, and then removed to his present more eligible premises, which are 16x50 feet in dimensions, with work-room in rear, and where four skilled operators are given steady employment. Here a fine assortment of imported and domestic woollens, tweeds, etc., is

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carried, suitable for each season, in the latest and most fashionable patterns, which he makes up to order by measure on the shortest notice in the highest style of the art and at the most reasonable prices. Mr. Baker is a native of Nottinghamshire, England, where he was born in 1824, and went to the United States over 30 years ago, where he remained for one and a half years and then came to Canada, which he has since made his home. He is a skilled practical tailor, and supervises all work entrusted to him. Being a thorough practical tailor, he flatters himself he can compete with any other house in the trade; and having a thorough knowledge of all classes of goods, and buying for cash, he can therefore give the customer the benefit of his cash system.

"Our House," J. H. Wilson, Groceries and Provisions, corner Makledash and Mississaga Streets.—Among the old established and popular business houses in the grocery trade in Orillia is that known as "Our House," corner of Makledash and Mississaga Streets, of which Mr. J. H. Wilson is the proprietor. This business was established in 1860 by Mr. L. Wilson, who was succeeded by the present proprietor in 1883. Since the date of its inception this business has enjoyed a large measure of success, and has steadily and constantly increased in extent and importance. The premises occupied by the business are grocery store, 24x40 feet in dimensions; butcher shop, 12x24 feet. Here an excellent stock is carried of fine groceries and provisions, choice brands of teas from China and Japan, fragrant coffees from Java and Rio, pure spices, table delicacies, etc., etc., as well as flour, feed, pork, bacon, etc.; all goods dealt in are of the very best quality, and are sold at the lowest market prices. The trade of the house extends within a radius of 10 miles, and some goods are shipped to Muskoka, Midland and Beaverton. Employment is furnished to five competent assistants, and one horse and wagon are used in the business. Mr. Wilson was born in Orillia in 1858, and has resided here all his life. He had charge of his father's business for some years previous to taking control himself. He is a member of the Town Council for the South Ward for the present year, and is a gentleman highly esteemed by all who know him.

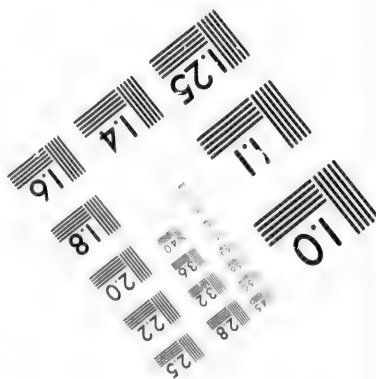
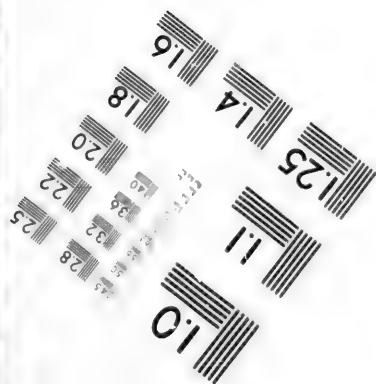
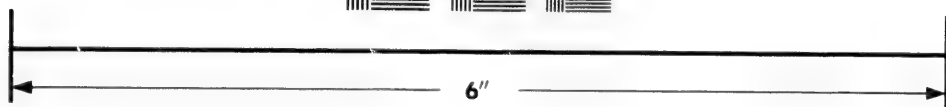
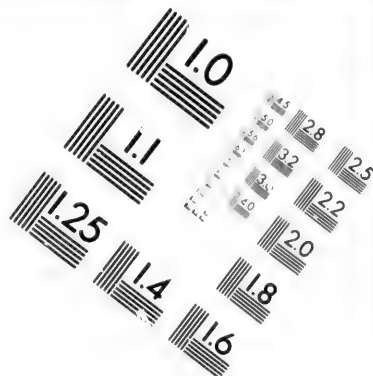
J. B. Thompson, Watchmaker and Jeweller, Mississaga Street.—The business of the watchmaker and jeweller is one that cannot meet with much success, except in communities that are well-to-do, and where how to obtain the necessities of life is not the all-absorbing topic. The success that has attended the business of Mr. J. B. Thompson, of Mississaga Street, Orillia, therefore speaks well for the thrift and prosperity of the people of that place. Mr. Thompson established his business 17 years ago, and since the date of its inception has received a liberal share of the public patronage, which has been eminently deserved. The premises occupied for the business are 12x35 feet in dimensions, with a workshop 10x20 feet. The store is beautifully fitted up with plate-glass show cases, cabinets, etc., in which an elegant stock of gold and silver watches and jewellery in rich designs, as well as silver-plated ware, is shown to the best advantage. Mr. Thompson manufactures all kinds of jewellery, except American, and does engraving of every description on the shortest notice and in the most artistic style, a staff of five skilled workmen being steadily employed. The trade of the house extends throughout Orillia

and north as far as Sault Ste. Marie, and within a radius of 100 miles. A full line of Masonic regalia is carried, and Mr. Thompson is also agent for the Geneva Optical Co., of New York, famous spectacles. Mr. Thompson is a native of the town of Simcoe, and is a gentleman highly esteemed by all classes of the community, and is at present Reeve of the town.

Grand Central Hotel, Mississaga Street, V. C. Crockett, Proprietor.—Certainly the wayfarer in this town can have no difficulty in finding hotel accommodation. Amongst the many houses of this description for which it is justly noted is the Grand Central Hotel, situated on Mississaga Street, and owned by V. C. Crockett. Although he took possession only about a year ago, having then succeeded Mr. Christopher Moore, he is recognized as a thoroughly competent and obliging host. The house proper is well located, measuring 110 feet in depth with a frontage of 50 feet. In the rear are stables, shed and coach house. The hotel premises are modern, commodious and well arranged, halls and corridors being spacious as well as light. The bedrooms, of which there are 25, are well ventilated and clean, with all necessary accessories. The furniture and fittings throughout are in good taste and in the most approved style. In a word, the general equipment of this popular hotel is all that the guests require. In the kitchen equally good management and care are evidently displayed, judging by the fact that the table is a generous one. Needless to say that, from the proprietor down to the youngest of his half-dozen helps, all civilities are experienced by the patrons of the house. Choice cigars are always kept in stock.

T. H. Robinson, Chemist and Stationer, Mississaga Street.—One of the most important of all the lines of business industry is that of the dispensing chemist. It requires much study and never-ceasing care to be successfully conducted and avoid errors. Among those prominently identified with this line of business in Orillia is Mr. T. H. Robinson, whose store is located on Mississaga Street. This business was founded by Messrs. Hunter & Tudhope in 1877, which firm was succeeded by the present proprietor in 1879. Since the date of its inception it has proved eminently successful, and is steadily increasing. The premises occupied consist of a store 24x50 feet in dimensions, and a dispensary and telephone agency 24x30 feet, while employment is furnished to five competent assistants and clerks. An excellent stock is carried of fresh and pure drugs and chemicals, fancy and toilet articles, imported perfumes, soaps, etc.; also proprietary medicines of acknowledged merit and standard reputation, as well as those articles used by physicians in their practice. A specialty is made of compounding physicians' prescriptions and difficult formulae. Mr. Robinson is a graduate of the Ontario College of Pharmacy, and a licentiate by examination of the Quebec Pharmaceutical Association, and is a thoroughly proficient chemist. He also carries a fine line of stationery for the household, school and office. Mr. Robinson is a native of Peterborough county, and is agent for the Bell Telephone Company.

The Old Orillia Foundry, Francis Tutton & Sons, Proprietors, Manufacturers of all kinds of Machinery for Grist, Shingle and Saw Mills, etc.—The mainstay of Canada to-day, as it has been in the past, and as it must continue to be, is unquestionably her agricultural resources. For this reason, if for



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no other, the mechanical industries of the country must largely affect her prosperity. When, in the old days, the pioneers depended upon the Mother Country for their implements, these necessary tools were not only expensive, but they were not well adapted to the work required of them, since farming there and here differ largely. Now, however, machinery specially constructed for Canadian farming, lumbering and the like, is made, so to speak, on the spot. Grist mills, shingle mills and saw mills, equipped with Canadian machinery thoroughly capable for its work may now be found throughout the Dominion. Prominent amongst houses turning out this class of work is the "Old Orillia Foundry," owned by Messrs. Francis Tutton & Sons. This concern was founded by McBain & Bartholomew, and was taken over by the present firm eight years ago. Mr. Francis Tutton, the senior partner, came to Kingston in 1851, where he became mechanical superintendent of the locomotive works there. He afterwards transferred himself to the Northern Railway, eventually settling down in Orillia. His sons, Frank and Frederick, were born in New York, being now associated with him in the "Old Foundry," where their united experience and skill have found ample scope. The works are both extensive and well equipped. Surrounded by yards covering some one and a half acres are two buildings, one 80x125 feet, two stories high, the other being single story, 40x62 feet. A 20 horse-power engine drives the machinery, the employees numbering 20. Besides making apparatus for grist, shingle and saw mills, Messrs. Tutton build engines, keep on hand plough points, land sides, etc., and do quite a business in general mechanical repairs.

Tresidder & Henderson, the Cheap Tin Shop, West Street.—It is always a pleasant duty to notice the inception of new business houses of importance in any community, denoting, as it does, the progress and prosperity of the place in which they are started. In this connection the house of Messrs. Tresidder & Henderson, tinsmiths, steam-fitters and plumbers, of West Street, is worthy of more than mere passing notice. This business, which was established only three months ago, has already given promise of a prosperous future. The premises occupied are 27x27 feet in dimensions, where nine hand machines are in use and three skilled workmen are given employment in the manufacture of tin, iron, copper and brass ware of every description. The firm also do steam-fitting of every kind, as well as sanitary plumbing. The work done by this house is the very best that can be found in this section of the country, while the prices charged are the lowest of the low, and satisfaction is guaranteed in every case. Both members of the firm are young men of much push, enterprise and energy, and are natives of Canada. Mr. James Tresidder was born in 1858, and Mr. Colin Henderson in 1858. They are highly respected by all who know them.

The People's Mill, Walker Brothers, West Street.—Canada is a great grain growing and flour producing country, and there is scarcely a town or city throughout the Dominion where a flour mill may not be found. Among those engaged in this line of industry worthy of special mention is the firm of Messrs. Walker Bros., owners and operators of the People's Mill of Orillia. This business, which was established only last year, very soon assumed important proportions and steadily increased in extent and development. The premises occupied consist of a three-story structure, 42x60 feet in

dimensions, and is fitted up with all the latest and most improved machinery and appliances, with six set of rolls, driven by a 45 horse-power engine, while employment is furnished to four competent and skilled millers. The product of the mill is of the very highest quality, the grades being excellent for bread and pastry. The trade of the house is principally local, and is quite extensive, the mill working to its utmost capacity. The members of the firm, Messrs. George and Walter Walker, are gentlemen in the prime of life, and are natives of Canada, and are enterprising and progressive business men and gentlemen held in the highest estimation in trade and social circles.

F. J. De Lany, Boat Builder.—Not only has Canada given birth to the premier oarsman of the world, but she produces as fine craft as ever danced over the water. Nor is this a matter of surprise, considering that the Dominion is the home of a hardy race, and includes within her borders the finest water-stretches in the world, fringed by a wealth of timber at once the admiration and the envy of what our cousins call "the whole aith." The town of Orillia is fortunate in having a boat builder whose craft are known and sought after from there to Winnipeg. Mr. F. John De Lany, whose boathouse is situated on Mississauga Street East, is making skiffs, yachts, canoes, etc., of all descriptions, and for seven years past has had the reputation of building boats tight and light, sound and strong. His knowledge of woods has stood him in good stead, whilst his aquatic experience enables him to combine speed and beauty where those qualities are required. His main shop is two stories in height, and is 20x30 feet, the storehouse and varnish rooms adjoin, and are 16x20 and 16x25 respectively. Three skilled assistants are employed. Previous to coming to Orillia, Mr. De Lany had lived in Cobourg, where he carried on the manufacture of fishing tackle; whilst there he was an active member of the 40th Battalion. He continued the same business when first he located in Orillia in 1872, changing to his present occupation seven years since; he is also agent for the Ontario Canoe Company, of Peterboro', and for Brough's patent centre board. Industry, integrity and perseverance have won for him a well-earned measure of success.

William Ramsay, Manufacturer of every description of Carriages, Phaetons, Buggies, Buckboards, Spring Waggon, Farm and Lumber Waggon, etc.—The most important of the manufacturing industries of Simcoe county is that of Mr. William Ramsay's steam factory for the manufacture of every description of carriages, buggies, waggon, etc., on Coldwater Street, Orillia. This business was established 40 years ago by Mr. William Ramsay, Sr., father of the present proprietor, who succeeded to the business 20 years ago. The plant is very extensive, and covers over one and a half acres of ground, upon which are a number of buildings, the main shop being 60x200 feet in dimensions and two stories in height, with engine house, 16x25 feet; a show room, 60x30 feet in dimensions and two stories in height; besides paint shops, machine shops, trimming shops, etc., where employment is furnished, on an average, to 45 skilled workmen. The works are fitted up with all the latest and most improved machinery and appliances, driven by a 25 horse-power engine. This house carries the largest stock of lumber thoroughly seasoned, the largest variety of patent buggy gears, and all other material necessary of any manufacturer in the

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line in the Dominion. Every part of the work done is under the supervision of thoroughly experienced foremen, and every part is strictly scrutinized while in process of manufacture, while Mr. Ramsay gives the following warranty with every vehicle delivered: "Every part of any vehicle made at this factory is warranted free from defect, and I agree to furnish free repairs for any breakage that occurs with fair usage, by reason of defective workmanship or material, within one year from date of purchase, upon the broken part being produced as evidence of defect." Every description of carriages, phaetons, buggies, buckboards, spring waggons, farm and lumber waggons; also light and heavy bobsleighs, and numberless cutters. The house turns out about 1,200 rigs a year of all descriptions, the trade extending throughout the Dominion. The vehicles manufactured by this house hold a very high reputation throughout the country, the name of Ramsay in connection with his manufactures being synonymous with "perfection." Mr. Ramsay is a native of Scotland, but came to this country when only four months old with his parents' permission. He has been in the carriage building business since first starting to work, and what he does not know about the trade is not worth learning; he is an active and progressive business man and a public spirited citizen, and is Deputy Reeve of Orillia.

Lawrence & Co., Dominion Restaurant, Mississauga Street.—The restaurant business now conducted by Messrs. Lawrence & Co., on Mississauga Street, was first established by Mr. Thomas Stevenson in 1881, who was succeeded in 1884 by Mr. Nathaniel Baker, and he in turn by the present firm on May 14th of the present year. The premises occupied by the business are 11x80 feet in dimensions, neatly fitted up and containing different luncheon departments for private parties, and also a store for groceries and confectionery. A large local and farmers' trade is done in oyster and other lunches. The firm keep a fine stock of choice family groceries and confectionery, and do a good business, with excellent prospects for their future success. Mr. A. Lawrence, the senior member of the firm, is a native of Canada, and his partner, Mr. J. W. Mitchell, is Irish by birth. Mr. Mitchell is bandmaster of the Orillia Citizens' Band, and is an excellent musician. He also keeps a billiard room and cigar store on Peter Street, under Kennedy's Hall. Mr. Lawrence was a clerk in a hardware store for a number of years. Both are thorough-going, active and enterprising business men, and are well deserving of all success.

F. Kean, Sons & Co., Dry Goods, Mississauga Street.—Holding a prominent place among the old established and representative business houses in Orillia is that of Messrs. F. Kean, Sons & Co., dry goods and clothing merchants of Mississauga Street. This business was established in 1858, and from the date of its inception it has kept steadily advancing and developing year by year. The premises occupied for the business are 25x90 feet in dimensions and two stories and basement. The basement is utilized for the carrying of surplus stock, the main floor for the general store, and the second floor for the merchant tailoring and mantle-making departments. Here is carried a very large and well selected stock of dry goods, dress goods, Jersey cloths, Nuns' veiling, cut cashmeres, crape effects, etc.; cottonades, shirtings, hosiery, notions and gloves, prints and

muslins, parasols and umbrellas, haberdashery, lace curtains, carpets, boots and shoes, ready-made clothing, gents' furnishings, groceries, etc., etc. In the merchant tailoring department will be found a fine line of imported and domestic tweed suitings, worsted suitings, trouserings, etc., which are made up to order in the highest style of the art, at the very lowest prices. The firm make a specialty of selling the best quality of goods at the very lowest market prices. The "Famous" has long been known as the oldest, cheapest and most reliable house in Orillia. Mr. Frank Kean, the senior member of the firm, is a native of Canada, and his son, Mr. M. D. Kean, was born in Orillia. Both gentlemen are active and enterprising merchants, and are highly esteemed in trade and social circles. This firm keep a traveller on the road covering the country north of here as far as Sault Ste. Marie, taking orders for clothing.

Russell House, R. D. Moodie, Proprietor.—

Holding high rank amongst the hotels of Orillia is the Russell House, and the present host must be congratulated upon having succeeded to a business so thoroughly well established, so extensive and so popular. The hotel was founded by Mr. Russell,



who was followed by Mr. P. W. Finn seven years ago, and who in turn gave place to Mr. Moodie on May 13th of this year. Having a frontage of 90 feet with a depth of 140 feet, and an elevation of three stories and basement, the hotel has a commanding appearance. Few houses of entertainment have so many accessories likely to be of interest to guests. Besides the billiard room (containing two tables) and bar, there is a bowling alley and a shooting gallery. Stabling is provided for 25 horses; the yards and sheds, together with buildings, in all covering about an acre of ground. 44 bedrooms, a dining room, 70x30, four parlors, baths, and all modern improvements, combine to make this about as complete an hotel as could be desired. The staff consists of 16 helps. The proprietor promises that by next winter the premises shall be steam-heated, and lit by electricity. All trains and boats are met by a free 'bus belonging to the hotel, and in every other way the comfort and convenience of guests have been studied. Mr. Moodie is well experienced in the business, having previously kept the Revere House in Perth, county Lanark, his native town. His obliging demeanor, together with his business push, have made him generally popular.

"Golden Beaver," J. L. Tipping & Co., Dealers in Choice Family Groceries, Provisions, Canned Goods, Oysters, Foreign and Domestic Fruits, etc. The Choicest Brands of Cigars and Tobaccos always in Stock.—The grocery trade is undoubtedly one of the greatest factors in the commerce of this country, and it is wonderful to contemplate the magnitude it has assumed at the present time, when compared to the limit to which it was circumscribed a few years ago. Among the popular grocery establishments of Orillia there are none enjoying a higher reputation than that of Messrs. J. L. Tipping & Co., whose establishment



is identified by the sign of the "Golden Beaver." This business was started eight years ago by Mr. H. F. Sinclair, when, after four years, it became Sinclair & Tipping, by whom it was jointly conducted for 18 months, when Mr. Tipping disposed of his interest to Mr. Sinclair, till in February of the present year he bought back the business, which is now carried on under the constitution of J. L. Tipping & Co. In order to meet the requirements of their constantly growing trade they intend moving shortly into larger and more commodious premises, specially erected for business purposes, comprising a three-storied building, 27x98 feet in dimensions, the whole block costing \$13,000. Their business is of a thoroughly comprehensive nature, and in its wide variety includes the products of every country in the world, while the trade of the house is both wholesale and retail. The stock carried includes everything in the line of staple and fancy groceries, general provisions, hermetically sealed goods in tin and glass, breakfast cereals, sugars, spices and table delicacies, foreign and domestic fruits, together with the choicest brands of cigars and tobaccos. Special attention is paid to teas, which include the choicest productions of China and Japan, as well as fragrant coffees from Java, Mocha and South America. China and glassware, of foreign and domestic manufacture, of every description, is also dealt in. The individual members of this firm are Messrs. J. L. Tipping and George Thompson. Both are natives of Canada, the former born in Orillia in 1860, and the latter in the same place in 1862. Both are gentlemen of business ability, energy and enterprise, thoroughly experienced in all details of the grocery trade.

T. B. Mitchell, Furniture Manufacturer, Undertaker, etc.—For obtaining household supplies in the way of furniture, carpets, etc., the establishment of Mr. T. B. Mitchell has long occupied a very prominent position amongst the business enterprises of Orillia. A marked improvement in the culture and general good taste of the public in connection with furniture has been made manifest in recent years, and in this respect the productions of native mechanical talent in Canada can compare with those of any country. Mr. Mitchell has been established in business in the furniture and house-furnishing line in Orillia for the last 15 years, and each successive

year has witnessed the steady growth and development of his business. His premises on West Street are spacious and commodious, where every facility is enjoyed for the prosecution of trade, the whole building covering an area of 105x30 feet. The warehouses are replete with an extensive stock of parlor and chamber furniture, sofas, side and centre tables, chairs, bureaux, desks, and in fact everything from the richest down to the plain kitchen furniture, and such as will suit the tastes and pockets of all. Mr. Mitchell also carries a fine assortment of carpets, mattresses, spring beds, etc., and a residence furnished throughout from this establishment leaves the occupant absolutely nothing to wish for.

In connection with this business, Mr. Mitchell conducts a general undertaking business, and possesses every facility and approved appliance for the preservation or embalming of the dead. Mr. Mitchell takes the entire charge of funerals, providing every requisite from the casket and mourning badges up to providing hearse and carriages, performing all duties devolving upon him in this connection in a skillful and satisfactory manner. His wide experience and moderate charges render him one of the most popular members of the profession, and he is prepared to furnish coffins and caskets of all sizes and qualities, which he offers at prices which come within the reach of all, while every facility is afforded for the due and decorous performance of the last offices to the dead. Mr. Mitchell is also agent for Heintzman's pianos, the Bell organ, and the best sewing machines. This gentleman is a native of England, and has been a resident of Canada for 24 years. He is an enterprising business man, and is highly respected by all who know him.

S. A. Hager, Dealer in Groceries, Provisions, Fruits, Canned Goods, etc.—Probably no business has had a more rapid growth than that of groceries, and this increase must be largely ascribed to the enterprise and efforts of those connected with the trade, and who have made its extension a life study. Among the popular grocery establishments of Orillia, there are none enjoying a better reputation than that of Mr. S. A. Hager, who has been established in this business in his present location for the last eighteen months. This gentleman has in that time built up a solid connection in trade as a wholesale and retail dealer in groceries, provisions, fruits, canned goods, etc. The premises occupied are on Mississauga Street, and comprise a spacious store, 60x20 feet in size, with a basement of similar dimensions. The stock carried is a full and complete one, and comprises a fine assortment of choice staple and fancy groceries, general provisions, hermetically sealed goods in tin and glass, breakfast cereals, sugars, spices, biscuits and the usual line of grocers' sundries usually found in all first-class establishments. Special attention is paid to teas and coffees, which of all articles that enter into our daily consumption are the hardest to obtain pure and of good quality; those carried by Mr. Hager are the very finest products of China and Japan in teas, with fragrant coffees from Java, Mocha and South America. Mr. Hager also deals in foreign and domestic fruit, as well as country produce. His trade is a widely extended one, as he ships goods to Waubashene, Gravenhurst, Midland, Victoria Harbor and other points, and in all departments he

development of the Street facility is a large-scale building program for the poor. The plan calls for the construction of 100,000 new units, including 50,000 for the poor and 50,000 for the middle class. The plan also calls for the construction of 100,000 new units, including 50,000 for the poor and 50,000 for the middle class. The plan also calls for the construction of 100,000 new units, including 50,000 for the poor and 50,000 for the middle class.

Provisions, business has been supplied to the island with the necessities of a life supply. The stores of Orillia, more than that of any other place, are stocked in this district. The new wharf built up the harbor has enabled the fish and retail trade to be carried on. The stores of Orillia, more than that of any other place, are stocked in this district. The new wharf built up the harbor has enabled the fish and retail trade to be carried on.

strives to keep his stock up to the very highest standard. Mr. Hager is a native of this country, having been born in Caledonia, in 1849. He has had a varied experience in commercial life : for three years he was engaged in contracting at Victoria Harbor ; he was at Midland in business for five years, and from that place removed to Orillia. He is also agent for A. W. Spooner's lubricating and all kinds of machine oils, also American and Canadian coal oils.

Dan McKinlay's Livery, Peter Street—One of the most prominent and popular livery establishments in Orillia is that of Mr. Dan McKinlay, which is located on Peter Street. This business was founded eight years ago, and was not long in coming into popular favor, and is now considered the best in town. The premises occupied for the livery are large and complete, and well arranged, being 45x90 feet in dimensions, used for the stables, and 18x90 feet for



the carriage shed, office, etc. There are also two small sheds in rear and hay loft over stables. Mr. McKinlay keeps 14 spirited and stylish horses, and good roadsters, and has an equipment of vehicles for the same number, both for single and double, in coupés, buggies, phaetons, carriages, etc. The commercial traveller, the lady, or family party can here be supplied with just what they want at any time. There are three competent and careful grooms constantly in attendance, and the business of the livery is excellent. Mr. McKinlay is a native of Canada, and was born in 1853, so that he is still a young man, and has resided in Orillia for the past 16 years. He is a thorough going, active and enterprising business man, and is highly esteemed by all classes of the community.

J. R. Eaton, Builder and Contractor.—Possibly no auxiliary industry to any given branch of trade was ever started that was of such importance to it, or had so vital an influence upon it, as has the modern planing mill on the building trade. Yet this manufacturing institution that to-day turns out in a moment the flooring, siding, etc., used in the construction of a building, or the most elaborate wood-work ornamentation desired, is a thing of recent growth and marks an era in the civilization of the nineteenth century that, in its way, has had as marked an effect in the progress of the people as has steam locomotion or the electric telegraph. The planing mill of Mr. J. R. Eaton has in a great measure assisted in the development of the building interests of Orillia. The mill is a two-story building, 40x65 feet in dimensions, with an engine house, 20x26 feet, two stories high, with kiln and dry room, the motive force being supplied by a thirty-horse-power engine, while the mill is supplied with modern appliances and improved machinery for the prosecution of this industry, in the line of planers, matchers, band saws, moulding machines, etc. Mr. Eaton turns out the finest of mouldings, sash and doors, and executes all kinds of work that come within the compass of the planing

mill. Mr. Eaton is also a builder and contractor, in which line he has had a long experience, having been in the building business in Michigan; in this connection he enjoys a prestige second to that of no other builder, and does an accordingly large business. He personally superintends every department of his business and the public, aware of this, are certain that whatever they entrust to him will be done in the best possible manner, while his charges are as low as is consistent with first-class goods and the best of workmanship. Mr. Eaton has been a resident of Orillia for the last four years. He is an energetic, enterprising business man, and occupies a position of which he may well feel proud.

R. M. Donnelly, Agricultural Implements, Pianos, Organs, Sewing Machines, School Desks, etc., Mississaga Street.—The inventive mechanical genius of the present day has done a great deal to lessen manual labor, but in no direction is this more manifest than in agricultural implements, and the progressive farmer of to-day in this country can be accommodated with everything necessary in the way of machinery and implements for agricultural purposes on the most reasonable terms. In Orillia this is especially the case, a noteworthy and representative house being that of Mr. R. M. Donnelly, who conducts a live business in this connection, being agent for Patterson, of Woodstock, and Hamilton, of Peterboro', both noted manufacturers in this line, and whose products are in wide demand in all sections of the country. These goods can most favorably compare with those of any similar establishment, and for strength, durability and general excellence cannot be excelled, fulfilling in every case all that they claim to perform. Mr. Donnelly combines with this department the sale of pianos and organs, keeping in stock a selection of the very finest instruments put on the market, which in a marked degree embody all those essentials that so strongly commend these goods to an appreciative and discriminative public. He is agent for the Kilgour organ as well as the Kahn organ, and also carries a fine line of sewing machines including the celebrated "Raymond" and "Domestic," both so well and favorably known throughout the width and length of the Dominion. His premises are conveniently located on Mississaga Street, and comprise a well adapted building, 40x25 feet in dimensions, but as this is not sufficiently spacious to meet the increasing demands of his trade, Mr. Donnelly purposes adding a large warehouse, which will shortly be erected. Mr. Donnelly was born at Toronto forty-seven years ago, and used to farm in Mara before coming here, and is thus fully capable of knowing the kind of agricultural implements best suited for this locality.

O. W. Reeve, Agricultural Implements, etc., Mississauga Street.—Prominent among the business houses of Orillia is that of Mr. G. W. Reeve, dealer in agricultural implements, sewing machines, etc. This business, which was established seven years ago, soon took a leading place among the business concerns of the town, due in a great measure to the push, activity and business ability of the proprietor and his liberal and honorable dealing in all trade transactions. The premises occupied are large and commodious, being 50x100 feet in dimensions, where employment is furnished to three competent assistants. Mr. Reeve is agent for the agricultural implements manufactured by the Massey Manufacturing Co. of Toronto, the Waterloo Engine

Works of Brantford, and the Empress Sewing Machine Company, all three of which are leading representatives in their special lines of manufacture, and their goods have a high and widespread reputation throughout the country. Mr. Reeve is a native of Ontario, and is a young man in the prime of life, being only 28 years of age. He is thorough-going and progressive in all his methods, and is highly esteemed by all who know him; and on account of his increasing business, he intends increasing his present premises and erecting other warehouses during the summer.

C. E. Thomson, Veterinary Surgeon, etc.; Office : Opposite Grand Central Hotel.—Next to the medical profession that of the veterinary takes rank, and it is gratifying to find that in this country especially, the exponents of this calling are gentlemen of high professional ability, who have devoted years to the practical and theoretical study of the veterinary science. A popular and experienced representative of this profession in Orillia is Mr. C. E. Thomson, who has been established here for the last three years, and in that time he has gained a wide connection throughout this district, and enjoys the fullest confidence of all who have required his professional services. He has offices and stabling for the reception of horses opposite the Grand Central Hotel, where he has every convenience for the care of and attention to sick and diseased horses. He is a graduate of the Toronto Veterinary College, which is recognized as been one of the best of its kind in the world. He has made the study of the diseases of horses a specialty, possessing a practical knowledge of the component parts of a horse as well as of the organic functions, and is a skillful, reliable surgeon, who has won high encomiums from the owners of horses that he has had under his charge. The old school of veterinary surgeons, half quack and half farriers, has given way to gentlemen of education and scientific ability, and the location of Mr. Thomson in this section of the country is a recognized boon by the community around. Mr. Thomson was born at Zephyr, in the county of Ontario, in 1859, and is a popular member of the Ontario Veterinary Association. He can accommodate 25 horses, and employs six hands in taking care of these horses; also practised with Dr. A. Smith, in Toronto, Principal Veterinary College.

Mrs. J. Kinnon, Dealer in Groceries, Provisions, Dry Goods, Boots, Shoes, etc.—The establishment of Mrs. J. Kinnon in a great measure contributes to the wants of a large section of the community in various important branches of trade. Groceries, dry goods, boots and shoes constitute a majority of the necessities of our daily life, hence it is obvious that this establishment, generally known as the "Elephant House," is one that occupies a prominent position in the commercial enterprises of Orillia. This business has been in active operation for the last six years, under the able administration of Mrs. Kinnon, who is a lady of unusual business ability and who conducts this enterprise with that degree of energy and perseverance which commands success. The premises occupied are spacious and commodious and include a store, 75x25 feet in dimensions. The stock carried is a full and comprehensive one, and includes a choice assortment of staple and fancy groceries, canned goods of every description, condiments, table delicacies, pure spices and sugars; special attention is paid to teas and coffees, which are of the very best quality. In dry

goods an equally fine selection is carried of both foreign and domestic manufacture, in which is included a general variety of dress goods of all popular fabrics, which have been chosen with taste and judgment, and which are of the very best quality. For efficient dressmaking this establishment has no superior, a staff of competent *modistes* assisting in making up garments in the most fashionable styles, perfect fits in all cases being guaranteed; in this department five hands are employed and four in the general store. A large trade, which circulates widely in this district, is done at this house, Mrs. Kinnon using every endeavor to give satisfaction to all her patrons. She was born in Brantford, but for ten years has lived in Orillia; her husband, Mr. Kinnon, is a native of the south of Scotland, and is well known as a popular engineer on the boats.

Orillia Roller Flour Mills, George Vick, Proprietor, Mississauga Street.—There is scarcely any business of more importance to Canadian interests than that of its grain products and flour manufacture, and there is scarcely a town or city in the country that has not its flour mill or mills. Holding a prominent place among those engaged in this line of trade is the Orillia Roller Flour Mills, of Orillia, of which Mr. George Vick is the proprietor. The mills are located near Asylum on Lake Couchiching. The business was first established by Mr. R. A. James, ten years ago, who ran it for three years and was then succeeded by the present proprietor, seven years ago. The premises occupied consist of a frame building for mill 30x50 feet in dimensions, with engine house of brick 18x30 feet, and elevator, also of brick, 30x50 feet, with 14-inch wall between elevator and mill and with iron door on elevator, which is closed each night, so that should mill take fire the elevator and stock would be saved. The mill has a complete roller system, with all the latest and most improved machinery, driven by a 55 horse-power engine. Nine different grades of flour are manufactured, the principal brand being known as "Straight Grade." Mr. Vick has also three stores on Mississauga Street, the general store being a double one 40x78 feet in dimensions, and another for flour and feed 24x50 feet, also a warehouse in rear for grain 40x27 feet in dimensions. In connection with the other departments there is a bakery 20x60 feet, with large shed and stables, containing four horses. Mr. Vick is a wholesale manufacturer and dealer in flour, oatmeal, cornmeal, cracked wheat, Graham flour, buckwheat flour, bacon, hams, lard, groceries, bread, biscuits, etc., and grain of all kinds. It is the most extensive business of this kind in or near Orillia, and an excellent trade is being conducted. In the general line Mr. Vick has been established since 1852. Mr. Vick is a native of the Isle of Wight and has resided in Canada since he was 16 years of age, and was in the United States for three or four years previous. He has been in Orillia since 1851. He also does a large pork packing business.

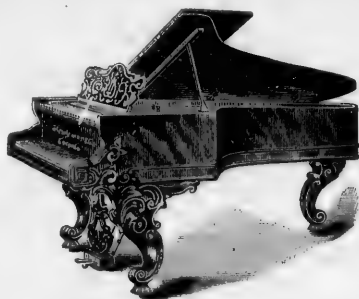
The Bankrupt Store, John T. Porter & Co., Proprietors, Mississauga Street.—Possibly one of the greatest boons to the purchasing public throughout the whole of this northern section of country has been the establishment in Orillia of what is so widely known as the "Bankrupt Store," the proprietors of which are John T. Porter & Co. This business has been in active operation for the last two years, and in that period has met with a most unqualified

success. This firm was formerly known as Messrs. Moore & Porter. Mr. Porter bought out Mr. Moore's interest and will now carry on the business with even more vigor than before. The premises are located on Mississauga Street, and comprise a general store, 20x56 feet in dimensions, with a warehouse, 20x80 feet. It would be impossible to enumerate the large variety of goods carried, but the stock includes nearly everything that comes into the daily requirements of all. John T. Porter & Co. deal only in bankrupt stocks, and being admirable judges of all kinds of commercial merchandise, they purchase only what they know to be reliable and which they are enabled to offer at prices that absolutely defy competition. Staple and fancy dry goods, boots and shoes, groceries, crockery, glassware, tinware, clothing, lamps, electroplated ware, cutlery and fancy articles, are all to be found here, and it is no empty boast of John T. Porter & Co. when they guarantee that twenty-five cents on

every dollar spent may be saved by purchasing at this establishment. The system pursued is a strictly cash one, and all goods are marked at the lowest possible prices consistent with a living business. No fancy prices are charged, John T. Porter & Co. relying on emolument rather than increased sales than in large individual profits. Handling, as they do, only bankrupt stocks, at a rate on the dollar, these gentlemen can always be relied on in selling genuine qualities of goods that cannot be beaten in price. To lumbermen, jobbers, country merchants and peddlers, special jobbers' prices are given. Employment in connection with this business is given to six assistants, while the trade of the house circulates through Muskoka and the counties of Simcoe, Victoria and Ontario. The proprietor is Mr. John T. Porter, who was born at West Gwillimbury, in 1851, and was late manager for Mr. Frank Kean; he is a well-known, energetic business man and the public can rely on getting the best of goods at the lowest prices.

TOWN OF GRAVENHURST

Joseph Gaynor, Watchmaker and Jeweller, Muskoka Street.—As a community advances in civilization and prosperity, and the pressure to obtain the necessaries of life is removed, they pay more attention to the luxuries of life and personal adornment, and the business of the watchmaker and jeweller becomes more valuable. Among those



identified with the watchmaking trade in Gravenhurst deserving of special mention is Mr. Joseph Gaynor, whose store is located on Muskoka Street. This business was established in this town two years ago, although Mr. Gaynor had been engaged in the same line in Ottawa for some time previous. The premises occupied by the business are neatly arranged with show cases, cabinets, etc., and contain a fine stock of watches, clocks, chains, rings and many other articles of jewellery, which are beautiful in design and excellent in workmanship. Mr. Gaynor makes a specialty of fine watch repairing, in which he is an adept. He is also agent for the Singer sewing machines, which are acknowledged to be the best manufactured. Mr. Gaynor is a native of Ottawa, and is in the prime of life. He is highly esteemed by all who know him.

Hill's Shingle Mill, Lewis and Byron Hill, Proprietors.—The building industries of Canada are carried on upon an extensive scale and are not confined to the mere erection of buildings, but also to

the manufacture of the materials required. The town of Gravenhurst is the centre of the shingle manufacturing industry, and prominent among those engaged in this line of business are Messrs. L. & B. Hill, proprietors of Hill's Shingle Mill. This business was established a number of years ago by Mr. Hazard, who was succeeded three years since by the present proprietors. The premises occupied by the business are 25x40 feet in dimensions, with one acre of ground used for the storage of lumber. Employment is furnished to ten competent hands in the manufacture of shingles. The mill is fitted up with special shingle machinery, driven by a 15 horsepower engine. The trade of the house is quite extensive, extending throughout Gravenhurst and a large section of the surrounding country. Messrs. Hill, the proprietors, are natives of Canada, and are gentlemen of excellent business qualifications, and are held in the highest estimation by all who know them.

Grand Central Hotel, Joseph Boyd, Proprietor.—Among the more prominent and popular hotels in Gravenhurst is the Grand Central, of which Mr. Joseph Boyd is the proprietor; Mr. Kenneth Cameron conducted it for three years previous to Mr. Boyd's assuming control, which was two years ago. The hotel is a three-story structure with a frontage of 80 feet and a depth of 100 feet. It contains 20 bedrooms, which are comfortably furnished and are well lighted and ventilated; the dining room has a seating capacity for 20 guests. The menu is all that the most fastidious could desire, containing all the delicacies as well as the more substantial, while the cuisine is faultless and is not excelled in the town. There is a large yard attached to the hotel, having stabling accommodation for 50 horses. The hotel is excellently conducted, and has been a popular house with commercial men and visitors. Mr. Boyd is a genial and painstaking host, and is highly spoken of by those who have at any time been the guests of his house. The rates charged are very moderate, being only \$1.00 per day. Mr. Boyd is a native of Canada and is a gentleman of high business ability and a popular host.



John Sharpe, Caledonian House, Dealer in Groceries, Provisions, Flour, Feed, etc.—The grocery trade is one of the most extensively conducted of any line of business and gives employment to a large number of people, while almost every country of the earth supplies their products to it. Among those most prominently identified with it in Gravenhurst is Mr. John Sharpe, proprietor of the Caledonian House. Although established as recently as 1885, it has already taken a leading place in trade, and is steadily increasing in extent and importance. The premises occupied by the business are 60x30 feet in dimensions and contain a large and well selected stock of choice groceries and provisions of the very best quality, canned goods, crockery, woodenware, etc., a specialty being made of the finest brands of teas. Mr. Sharpe is a native of Scotland, and has resided in Canada for the past 22 years. He is also proprietor of the Caledonian hotel, which he has conducted for the past seven years. The hotel is a substantial two-story structure, containing 30 comfortable furnished and well lighted and ventilated bedrooms; a dining room, with seating capacity for 40 guests; a tastefully fitted up bar, containing the finest brands of imported and domestic cigars. Mr. Sharpe has an excellent reputation with the travelling public as a genial and painstaking host and a generous caterer.

Mickle, Dymont & Son, Lumber, Lath and Shingles.—The lumber trade of Canada is probably the most important of all the business industries conducted, giving employment to thousands upon thousands of men, and requiring the investment of large capitals. The town of Gravenhurst is the centre of a large lumber, lath and shingle industry, in which a considerable number of men are given employment, who receive a large amount of money in wages, which is distributed for the necessities of life among the merchants of the town. Prominent among those engaged in this line here are Messrs. Mickle, Dymont & Son, who own two saw mills and one shingle factory, one being a frame structure 100x40 feet in dimensions, and the other, being utilized for the manufacture of lath, lumber and shingles, being 120x60 feet in dimensions and two stories in height. These are fitted up with all the latest and most improved saw mill machinery and appliances, one driven by an 85 horse-power engine, the other by 100 horse-power engine. About 100 men are given employment in the three departments, while the material manufactured by the firm finds its way all over the Dominion. The proprietors are natives of

Canada, and are active and enterprising business men. Mr. Mickle, one of the partners in the firm, is a member of the Town Council. They have also a shingle mill driven by a 35 horse-power engine, fitted up in first-class style with all necessary machinery. They also own a tug for their own use. They have considerably over one hundred million feet of prime green stand-

ing pine timber, well watered, which, with logs they expect to buy, will keep the mills running for a number of years.

J. D. Brown, Soda Water and Ginger Ale Manufacturer.—There are no drinks so refreshing and invigorating as soda water, ginger ale and other aerated beverages of a similar nature. Those manufactured by J. D. Brown, of Gravenhurst, have a high reputation for their pure and refreshing qualities, nothing but the very purest ingredients being used in their manufacture. This business was established by Mr. Dougald Brown, father of the present proprietor, nine years ago, and on the death of that gentleman, three years since, his son, Mr. J. D. Brown, succeeded to the business. The premises occupied for the manufactory are 60x24 feet in dimensions, and are fitted up with all the necessary machinery for the manufacture of the different aerated beverages manufactured by Mr. Brown, consisting of soda water, sarsaparilla, lemon soda, ginger ale, etc., the capacity of the works being 1,500 dozen a week. Mrs. Brown, widow of Mr. Dougald Brown, receives a percentage on all sales. Mr. J. D. Brown is a native of this town, and is a young man of 19 years of age, full of push, enterprise and ability, and successfully conducts his present enterprise.

Albion House, F. Wasley.—One of the best hotels in Gravenhurst, and at the same time one of the most popular, is the Albion House, of which Mr. F. Wasley is the proprietor. Ten years ago Mr. Wasley and Mr. McKinnon were in partnership, and five years since the present proprietor bought out Mr. McKinnon and has ever since conducted its fortunes alone. The hotel is 65x80 feet in dimensions and contains 27 comfortably furnished bedrooms, which are all well lighted and ventilated; a dining room, with seating capacity for 50 guests; a handsomely fitted up bar, containing the choicest brands of imported and domestic cigars, etc.; a large commercial room, and all other conveniences. The menu of the house is first-class in every particular, and contains the delicacies of the season as well as the more substantial, while the *cuisine* is all that the most exacting could desire. The "Albion" has ever been a popular house with commercial men and tourists, and is highly recommended by those who have ever stopped there. Mr. Wasley is a native of the county of York, Ontario, where he was engaged in farming previously to removing to Gravenhurst. He is a genial and painstaking host, and has made hosts of friends, by whom he is highly esteemed.

W. Palmer, Grocer, Muskoka Street.—Holding a prominent and popular place among those houses engaged in the grocery business in Gravenhurst is that of Mr. W. Palmer, on Muskoka Street. Mr. Palmer two years ago bought out the business that was previously conducted by Mr. Robert Peters for a year, and infused into it new life, energy and enterprise, the result being that it soon took a front rank in the trade in town. The premises occupied consist of a grocery store 30x20 feet in dimensions, and a flour and feed store 20x100 feet. A large and well selected stock of choice family groceries is carried, comprising the finest brands of teas from China and Japan, fragrant coffees from Java and Rio, table delicacies, pure spices, canned goods, flour, feed, crockery, glassware, etc., etc. A specialty is made of the choicest grades of TEAS and sugars. Mr. Palmer pays the highest price for farm produce. All goods carried by this house are of the very best quality, while the prices charged are as low as can be found in town for a similar quality of goods. Employment is furnished to two competent and courteous assistants, and one horse and wagon are used for the delivering of goods to customers. Mr. Palmer is a native of Barrow-in-Furness, England, where he was born in 1844, and came to Canada in 1866. He was engaged in farming in Essex county previous to coming to Gravenhurst. He is a gentleman highly esteemed by all who know him.

W. A. McKim, General Store, Muskoka St.—Gravenhurst is a rapidly growing town, and many business houses are constantly being incepted, and still there seems room for more. Among those of comparatively recent inception worthy of more than a mere passing notice is that of Mr. W. A. McKim, dealer in general merchandise, on Muskoka Street. This gentleman established his business two years ago, and from that time to the present its progress has been constant. The premises occupied by the business are 60x20 feet in dimensions and two stories in height, where employment is furnished to four competent and courteous assistants. A large and well selected stock is carried of general dry goods, embracing all the latest and most fashionable novelties in fabrics, hosiery notions, etc.; also boots and shoes. The stock in the various lines is full and complete, and will be found an excellent one from which to make a selection, while the prices charged are most reasonable. Mr. McKim is a native of Canada, and is a thorough-going and energetic business man. He makes a specialty of millinery, dress goods and gents' furnishings.

B. R. Mowry & Son, Foundry and Machine Shops.—Among the many lines of manufacturing industry located in Gravenhurst, there are none more deserving of particular mention than that of Messrs. B. R. Mowry & Son, founders and machinists. This business was first established by Mr. L. Love six years ago, and he was succeeded by the present firm five years since. The premises occupied by the business are large and commodious, being 40x120 feet in dimensions and two stories in height. The works are fitted up with all the latest and most improved machinery, which is driven by a 10 horse-power engine. Employment is furnished to 13 skilled workmen throughout the year. The machinery used in these works cost \$5,000. The firm do all kinds of foundry work, making every description of iron castings, and also machines of almost any kind or size. The work done by them is of a most

superior quality, and the utmost care is exercised that all orders entrusted to them should give the best of satisfaction, and it is on this account that their trade has steadily progressed since the date of its inception. Both Mr. B. R. and his son, Mr. Aldus Mowry, are natives of Peterboro', the former being born in 1830 and the latter in 1854. They are both practical mechanics, and energetic and progressive business men, and are eminently deserving of all success.

Allen Bros., Dealers in Staple and Fancy Dry Goods, Hats and Caps, Boots and Shoes, Groceries and Provisions, Flour and Feed.—The town of Gravenhurst is an important centre of the lumber business, and the mercantile houses do a large trade in supplying the wants of those engaged in the operations of that industry. There are many excellent general stores located here, prominent among the number being that of Messrs. Allen Bros., whose establishment is situated at the corner of Muskoka and Shaw Streets. This business was founded three years ago, and soon took a leading and popular place in the line. The premises occupied are 60x22 feet in dimensions, where is carried a large and excellent stock of staple and fancy dry goods of every description, and embracing all the novelties of the season; hats and caps, boots and shoes, groceries and provisions, flour and feed, etc., etc. In the different departments the stocks are full and complete, and are of the very best quality, received direct from first hands. The firm make it a business policy to sell at the smallest reasonable advance above cost, preferring quick sales to large profits, a policy that has been found successful in all cases where adopted. The individual members of the firm are Messrs. Alfred and Charles Allen, who are both natives of London, England, and came to Canada 15 years ago, and have resided near Gravenhurst during that time. They are thoroughly active, representative business men and highly esteemed citizens.

J. E. Clipsham, Carriage Builder, Muskoka Street.—Among the manufacturing houses of Gravenhurst deserving of more than mere passing mention is that of Mr. J. E. Clipsham, carriage builder and general blacksmith. This business was established ten years ago and soon took a leading place in the trade, a position which it has steadily continued to maintain. The premises occupied by the business consist of a blacksmith shop, 30x64 feet in dimensions; show rooms, 30x35 feet; carriage shop, 30x30 feet; and paint shop, 25x65 feet. Employment is furnished to 10 skilled workmen on an average throughout the year. Mr. Clipsham does all kinds of blacksmithing, and special attention is given to horseshoeing and all kinds of mill work. The carriages and waggons manufactured by this house have a high and widespread reputation for their superior quality, nothing but the very best of materials being used, thoroughly seasoned wood and the finest of steel and iron, and satisfaction is guaranteed in every case. Mr. Clipsham also has coal and bar iron for sale. His trade extends within a radius of 100 miles from Gravenhurst and is constantly extending. Mr. Clipsham is a native of South Lincolnshire, England, and came to Canada 34 years ago, residing in Muskoka for 22 years. He is a wide-awake and persevering business man and a public-spirited citizen, and was for three years in the Town Council, and was also a member of the School Board.

J. P. Shea, Boots and Shoes, Muskoka Street.—The boot and shoe trade is one of the most important of all the business industries conducted in this country, giving employment to a large number of people and the investment of a large amount of capital. Among those holding a leading position in this line in Gravenhurst is Mr. P. Shea, whose store is located



on Muskoka Street. This business was established eight years ago, and ever since the date of its inception it has proved eminently successful. The premises occupied are large and commodious, being 40x24 feet in dimensions, and are tastefully fitted up and contain a large and elegant stock of fine boots and shoes for ladies and gentlemen, misses, youths and children, from the finest of kid to the heaviest and most serviceable kip, which are obtained from some of the leading manufacturers of the Dominion. Mr. Shea also conducts a custom department, where those desiring can have boots and shoes made to measure in the highest style of the art, on the shortest notice, and at the most reasonable prices. Employment is furnished to five skilled hands and assistants throughout the year. Mr. Shea is a native of the county Kerry, Ireland, and went to the States 16 years ago, where he resided for eight years and then came to Canada. He thoroughly understands every detail of his business, and is ever ready to meet the requirements of the public.

Thomas Brignall, Wagon Maker.—The wagon building trade throughout Canada is very extensively represented, and as a rule by expert tradesmen whose work is first-class in every particular. Among those prominently connected with this line of business in Gravenhurst is Mr. Thomas Brignall. This gentleman established his business in this town eight years ago, although he had been previously in business in Woodville for 17 years, where he got burned out and then removed here. The premises occupied by the business are 20x60 feet in dimensions and two stories in height, the upper floor being used as a paint shop. Mr. Brignall manufactures all kinds of waggons, carts, etc. He uses nothing but the best seasoned wood and the finest of steel and iron, and nothing is omitted that could possibly add to the strength, durability and beauty of the vehicles. He also does general wagon repairing and jobbing. Since the business was established here it has been eminently successful, and is meeting with a steady increase, which is due to the excellence of the work turned out and the moderate prices charged. Mr. Brignall is a native of England, and has resided in Canada during the past 35 years. He is a thorough-going, active and enterprising business man, and is highly esteemed by all classes of the community.

H. R. King, Wholesale and Retail Butcher, Gravenhurst, Ont.—It is an acknowledged fact that the most important of the business industries conducted in any country are those that supply the

people with food. The butcher trade takes a leading position in this respect, and from the cattle ranches of the west to the wholesale and retail departments of the business, employment is furnished to a large army of men, and the investment of heavy capitals. Prominent among those engaged in the wholesale and retail business in Gravenhurst is Mr. H. R. King. This business was established nine years ago by Mr. J. J. Hatley, which gentleman was succeeded by the present proprietor three years since. This gentleman does a very extensive business both at wholesale and retail, not only furnishing the citizens of Gravenhurst generally, but furnishing supplies to tourists on the lake and the lumbermen. He furnishes steady employment to five competent assistants, and uses four horses and waggons in the operations of the business. Mr. King is a native of Essex county, England, and came to Canada fifteen years ago, and resided in Orillia for some years previous to coming here. He thoroughly understands every detail of the business, being a practical butcher with large experience. He is a go-ahead, progressive business man and a public-spirited citizen, and is a member of the Town Council.

George Tolen, Druggist and Optician, Gravenhurst.—The business of the chemist and druggist is one of the most important of all branches of commercial industry. It requires constant care for its successful prosecution. Among those prominently identified with this line of business in Gravenhurst is Mr. George Tolen, who has been established for the past seven years, and during that time has met with very marked success. The premises occupied are 40x18 feet in dimensions, and are neatly fitted up with plate-glass show cases and cabinets for the display of the excellent stock carried, consisting of fresh and pure drugs and chemicals, fancy and toilet articles, perfumes, soaps, sponges, etc., as well as seeds, pipes, tobaccos and fishing tackle. Mr. Tolen is also sole agent for celebrated rock crystal spectacles and eye-glasses, which are scientifically manufactured, and are the best in the market for defective eye-sight. Mr. Tolen is a member of the Ontario College of Pharmacy, and is a thoroughly proficient chemist. He makes a specialty of compounding physicians' prescriptions and difficult formulæ with care and promptness. Mr. Tolen is a native of Barrie, and is an active and enterprising business man, and his house will be found one of the best in town with which to do business. He also kept a drug store in Barrie for 10 years previous to coming to this town.

The McBurney & Laycock Lumber Co., Manufacturers of Lumber, Lath, Bill Stuff, etc. Head Office: Cor. Main and Seneca Streets, Buffalo, N.Y.—Gravenhurst is the centre of an extensive lumber and shingle manufactory, many extensive and important houses being engaged in this special line of industry. Holding a conspicuous place among such houses is that of The McBurney & Laycock Lumber Co. The factory is 40x80 and 30x60 feet in dimensions, and was built three years ago on the site of the old Woodstock mill, which was burned down, when 3,000,000 feet of lumber were destroyed. There are seven acres of ground attached to the works for the storage of lumber, and here 50 hands are given steady employment. The mill is fitted up with all the latest and most improved wood-working machinery, driven by a 70 horse-power engine. This concern manufactures lumber,

lath, shingles, bill stuff, etc. Since the business was again inceptioned three years ago, it has met with the most flattering success, the trade now extending throughout a large section of territory and constantly increasing. Mr. J. A. McBurney, manager, is a native of Canada, and has resided in this country many years, where he is well known and highly esteemed by all classes of the community. He is a remarkably enterprising and progressive business man and is a valuable citizen of Gravenhurst.

O. F. Marter, General Store.—A great convenience to purchasers from a distance is the general store, where is contained many lines of goods in different departments, so that it is not found necessary to go from store to store to make selections. Prominent among those engaged in this line of business in Gravenhurst is Mr. G. F. Marter. This business, which was established ten years ago, soon became

popular with the public, and has steadily increased in extent and importance from year to year up to the present time. The premises occupied are large and commodious, being 45x75 feet in dimensions, where is carried a large and well assorted stock of general dry goods, both fancy and staple, embracing the newest designs in fabrics, hosiery notions, etc.; also hats and caps, boots and shoes, ready-made clothing and groceries. The stock is a large one and carefully selected with regard to quality, while the prices charged will be found as low as any in the town. An extensive local and northern trade is done, most of the lumbermen making this their headquarters for obtaining their supplies. Employment is furnished to six competent and courteous assistants in the operations of the business. Mr. Marter is a native of Canada and is a thorough-going and progressive business man, taking a deep interest in local and national affairs, and is a member of the Provincial Parliament for Muskoka.

TOWN OF MARKHAM

The town of Markham is situated in Markham township, in the county of York, on the Midland division of the Grand Trunk Railway. The river Rouge, which runs by it, supplies excellent power for manufacturing purposes, there being saw and flour mills, and other industries. The town was settled in 1801, and was a place of much importance before the opening up of the railroads, which diverted from it much of its business; it was incorporated as a village in 1873, and has a population of 1,000. The assessed valuation of real and personal property is \$217,000, and there is a bonded indebtedness of \$8,400. It is 22 miles north-east of Toronto, which is the county seat. It contains Episcopal, Methodist, Presbyterian and Catholic and Christian churches. There are high and public schools, and a Mechanics' Institute, with a library of 1,000 volumes; its town hall has a seating capacity for 500. One bank conducts the financial affairs of the inhabitants; and two weekly newspapers—the *Sun* and *Economist*—keep the people well informed on the news of the day, both local and general. Its shipments consist of grain, flour, live stock, waggons and agricultural implements. While Markham has not progressed much in recent years, there is every prospect before it for a successful future by well directed effort and public spiritedness.

Markham Shingle Mill, P. E. Jaynes, Proprietor, opposite Station.—It is always a pleasing duty to notice the inception of manufacturing houses in any community, denoting as it does the development of the place wherein they are started. The Markham Shingle Mill, of which Mr. P. E. Jaynes is the proprietor, was established in November of 1886, and a good business is now being done in the manufacture of shingles, and it is the intention of the proprietor to add planing also as soon as possible. The building occupied is a brick structure, 30x40 feet in dimensions, and is fitted up with swing and rip saws, shingle machine and jointer, chipper, etc., which are driven by a 35 horse-power engine. Steady employment is furnished to six skilled and competent hands throughout the year. The mill is eligibly located near the railway station, which makes it convenient for the shipment of goods. Mr. Jaynes is a young man and a native of Pickering. He is a thorough-going business man and is deserving of every success.

Godfrey's Livery, P. A. Godfrey, Eighth Street—One of the great conveniences of city or country life is a first-class livery where excellent service may be obtained. In this respect Markham is well provided for by Godfrey's Livery, which is located on

Eighth Street. This business was established four years ago by Mr. F. G. Percy, who was succeeded about fourteen months since by the present proprietor, Mr. P. A. Godfrey. The premises occupied are large and convenient, being well appointed and fitted up in an excellent manner for the proper care of the horses, and are well drained and ventilated; they are 25x150 feet in dimensions. The outfit of the livery contains ten horses, good roadsters and stylish animals, seven buggies, three busses, one canopy top, three sleighs and eight cutters. The busses are arranged to be placed on runners in winter, and meet all outgoing and incoming trains, the service being excellent. Employment is given to four competent assistants in conducting the business. Mr. Godfrey is a thorough-going, wide-awake and progressive business man and is a most accommodating gentleman, and commercial travellers or tourists will find their wants well attended to by himself or his attendants, while his charges are moderate.

Tremont House, F. G. Percy, Main Street.—One of the most popular hotels in this section of the country is the Tremont House, in Markham, of which Mr. F. G. Percy is the proprietor. This business was established by this gentleman two

years ago, and soon the house became a favorite resort with the travelling public. The building is 80x100 feet in dimensions and two stories in height, and contains 23 bedrooms, which are comfortably furnished, and are well lighted and ventilated. There is a large dining hall, with a seating capacity for 150 guests; a handsomely furnished parlor, sitting rooms, etc., and two sample rooms for commercial travellers. There is a neatly fitted up bar, where may be obtained the finest brands of wines and liquors, and the choicest of imported and domestic cigars. The *menu* is excellent, and the *cuisine* unsurpassed in the town. Mr. Percy is a native of Canada and is a genial host and a thorough-going man of business. He is a great lover of horse flesh, and keeps several trotting horses that can give their dust to a good many competitors around this section of the country. Mr. Percy's father came from England in 1832, and was one of the first settlers in this district. The Tremont House will be found an excellent one at which to put up, and Mr. Percy at all times endeavors to make his guests comfortable.

Franklin House, Ed. C. Hall, Main Street.—By far one of the best hotels in central Ontario is the

Franklin House, in Markham, which is eligibly located on Main Street. The first hotel on this site was built by Mr. H. Hall, father of the present proprietor, Mr. Ed. C. Hall, forty-five years ago. The present structure was erected in 1881. Mr. W. H. Hall succeeded to his father's business ten years ago, and Mr. Ed. C. Hall succeeded his brother on the first of March of the present year. The hotel is a handsome brick structure, 50x102 feet in dimensions and two stories in height, with 12 and 13 feet ceilings. It contains eighteen large and handsomely furnished bedrooms, a tastefully furnished ladies' parlor, and three gentlemen's sitting rooms on the ground floor, and two sample rooms for commercial men. There is a large dining room, and a neatly fitted up bar. The *menu* is excellent, and the *cuisine* all that the most fastidious could desire. The house is beautifully fitted up, and is complete in all its appointments, while the service is first-class. Employment is furnished to six competent and courteous assistants. The rates of the house are very moderate, considering the fine manner in which the house is kept and managed, being only one dollar per day. Mr. Hall, the proprietor, is a native of Canada, having been born in Markham. He is a gentleman admirably adapted for the position of host, and his success is well assured.

TOWN OF UXBRIDGE

Uxbridge is a pleasantly situated town on the banks of Beaver Creek, in Uxbridge township, in the county of Ontario, and is on the Midland division of the Grand Trunk Railway. It is distant from Whitby—which is the county seat—22 miles to the north-west. Beaver Creek supplies power to several manufacturing industries, comprising saw, flour and woollen mills, as well as foundries, etc. From here lumber, flour, grain, live stock, farm produce, etc., are shipped throughout the Dominion. Its people are active and progressive, and possess that spirit of enterprise that is sure to meet with success. Uxbridge contains Methodist, Presbyterian, Episcopal, Catholic and Bible Christian churches, which are liberally supported and well attended. There are high and public schools, and a well conducted Mechanics' Institute, with a library of 3,500 volumes. It has two banks and two weekly newspapers, the *Journal* and *Guardian*. The assessed valuation of real and personal property amounts to half a million dollars, upon which there is a bonded indebtedness of \$31,025.00. There are excellent water works, upon the Holly system. The population exceeds 2,400, and is rapidly increasing. Stages run daily to Port Perry, and tri-weekly to Sandport, Siloam, Rothes, Victoria Corners and Marsh Hill.

I. J. Gould & Bros., Bankers, Brock Street.—The inception of business houses of prominence in any community is always a pleasing feature, denoting as it does the progress that is taking place, and giving promise of a successful future. In this connection it is a pleasure to notice the banking house of Messrs. I. J. Gould & Bros., on Brock Street, Uxbridge. This business was established as recently as the 1st of June of the present year. The gentlemen conducting the business are well known in financial and business circles, and their names are a sufficient guarantee of the responsibility and business ability of the house. A general banking business is transacted, money is received on deposit, and current rates of interest allowed; notes are discounted and collections made, and all such other matters attended to as properly come under the head of banking. The business extends throughout the town and among the farming community. He is owner of the electric

light plant by which the town is illuminated. It consists of at present 25 lamps of the Ball system, with ample facilities for putting up four times that number. He is also interested in lumbering and milling, and operates a farm of 200 acres in the vicinity of the town. Mr. Gould is a gentleman of extensive financial and executive ability, and in his hands the success of the institution is well assured. Mr. Gould is a public-spirited gentleman, and takes a deep interest in whatever tends to the welfare of Uxbridge, and is M.P.P. for the north riding of Ontario county.

W. S. Black & Co., Bankers, Brock Street.—The monetary institutions of Canada are established upon a solid foundation, and will compare favorably with those of any other country either in solidity or management. Among the private institutions of this nature in Uxbridge deserving of special mention is

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that of Messrs. W. S. Black & Co., bankers, of Brock Street. Since the establishment of this house seven years ago, it has met with very marked success, and has taken a firm and popular place among the private banking institutions of the country. The premises occupied are neatly fitted up, and are well adapted to the business transacted. A general banking business is conducted, receiving money on deposit, discounting, etc. The house does business with more than half the business men in town, as well as the farming community throughout the surrounding sections of country. The agents of the bank are Messrs. W. Watson and Alex. Lang, New York, and the Ontario Bank, Toronto. Mr. W. Smith is the efficient manager of the house, and it is to his marked ability and thorough knowledge of finance that the success of the institution is mainly due. He is a native of Scotland, and has resided in this country many years, and is a gentleman held in the highest estimation in trade and social circles.

Uxbridge North Star Mills, Gould Brothers, Uxbridge.—The flour trade of Canada is one of its most important factors in computing the commercial development of the country. The milling interest is carried on upon a very extensive scale, and gives employment to thousands of people. Among those most prominently identified with this line of manufacture in Uxbridge is the firm of Messrs. Gould Brothers, proprietors of the Uxbridge North Star Mills. This business was established half a century ago by the father of the present proprietors, the mill being then known as a stone one, which was the only means then known for grinding the wheat; but keeping up with the advancement of the age, two years ago the mills were completely refitted, and each furnished with 12 double set of rolls and all the latest and most improved machinery. The second mill was established in 1871, and is the same dimensions as the first one, they being $4\frac{1}{2}$ stories in height and 36x48 feet in dimensions, with warehouse for the carrying of wheat, 30x30 feet in dimensions and $2\frac{1}{2}$ stories in height. The machinery of the first or upper mill is run by a 60 horse-power Corliss engine, and the second one is run by water power, with auxiliary steam-power of 12 horse capacity. Employment is furnished to two competent millers in each mill steadily throughout the year. The special grades of flour manufactured are "Our Best," "Gem," "Faultless," and pastry flour. The trade of the mills is very extensive, and covers a large section of the country. The members of the firm are Messrs. R. and H. J. Gould, both Canadians by birth, and representative business men as well as valuable citizens.

E. A. Wood, Dry Goods, Millinery, etc., Brock Street.—The dry goods trade is probably one of the most extensively conducted of any branch of industry in Canada, extending throughout the length and breadth of the land. Among those prominently identified with this line in Uxbridge is Mr. E. A. Wood, whose store is located on Brock Street. This business was established two and a half years ago, and since the date of its inception has steadily continued to progress. The premises occupied for the business are 24x60 feet in dimensions and are tastefully and suitably fitted up, and contain a large and well selected stock of fine dry goods, embracing all the latest novelties and most fashionable patterns in dress goods, etc. In the millinery department will be found an excellent line of goods of the most

beautiful designs from the leading centres, while those who desire can have their bonnets made to order on the shortest notice, a staff of skilled milliners being employed for this purpose. There is also a department for dressmaking, where ladies can be attended to in the matter of dress in as satisfactory a manner as in any metropolitan city. Employment is furnished to 16 competent operators and assistants in the different departments throughout the year. Mr. Wood is a native of Canada and has had an extended experience in the dry goods trade, and thoroughly understanding the wants of the public is ready at all times to meet their demands.

Gould Bros., Grocers, Brock Street.—Among those business houses in Uxbridge deserving of more than mere passing mention in a work of this nature is that of the firm of Messrs. Gould Bros., grocers and merchant millers, the store being eligibly located on Brock Street. This business was established two years ago, and ever since the date of its inception has met with the most pronounced success. The premises are large and commodious, being 28x70 feet in dimensions, and are tastefully and appropriately fitted up for the requirements of the business. A large and well selected stock of groceries is carried, including the choicest brands of teas from China and Japan, pure spices, hermetically sealed goods and all those other articles coming under the head of groceries usually to be found in a first-class establishment of this character. The firm are also merchant millers, of which mention is specially made under that head. Employment is furnished to three competent assistants, and one horse and waggon are used for the delivery of goods to customers. The individual members of the firm are Messrs. R. and H. J. Gould, both of whom are natives of Uxbridge, and the old homestead upon which they were born is still standing in good repair. Mr. H. J. Gould is a member of the Town Council and Mr. R. Gould is Reeve of the township of Uxbridge. They are both thorough-going business men and public-spirited citizens, and are highly esteemed by all classes of the community.

Cheap Cash Grocery, C. A. Conway & Co., Brock St.—The cash system of trading is becoming more and more adopted in every community, as people find that they can purchase goods much cheaper under this system than in the credit stores where an extra profit has to be added to insure against losses by those who forget to pay for what they get. Among the more prominent and popular of the houses in the grocery business in Uxbridge, conducted on the cash system, is that of Mr. C. A. Conway & Co. on Brock Street. This business was established over three years ago by Messrs. Wood & Sharp, who, after three years' experience, were succeeded by the present proprietors, since which time it has met with the most pronounced success. The premises occupied by the business are 25x60 feet in dimensions, with warehouse, 30x50 feet, at back of store, and contain a large and well selected stock of choice groceries, the finest brands of teas from China and Japan, pure spices, hermetically sealed goods, etc.; also first quality provisions of every description, and China and glassware. Employment is furnished to two competent assistants, and one horse and waggon for delivery. Mr. Conway is a native of England, and has resided in this country for the past 5 years. He is a gentleman of large business experience, and is held in the highest estimation by all classes of the community.

John Galloway, Agricultural Implements, Brock Street.—During the past quarter of a century a wonderful change has come over the process of agriculture through the inventive genius of man, who has made implements that can do almost everything but talk. They have lightened the labor of the farmer and do the work of from 10 to 20 men. Among those who are prominently identified with the sale of agricultural implements is Mr. John Galloway, of Brock Street, Uxbridge. This gentleman has been engaged in this line of business for the past 18 years, 11 of which he has been in his present location, and has built up an excellent and ever increasing trade, which extends for a radius of 50 miles from town. Mr. Galloway is agent for the Massey Manufacturing Company of Toronto, the Wilkinson Plow Company and Coulter & Scott's seed drills, and implements of various makers are kept in stock. These firms are all well known throughout the Dominion, and their implements have no superior in the market. The premises occupied by the business are 26x65 feet in dimensions, with large sheds in rear for the storage of goods. Mr. Galloway is a native of Canada and has a thorough understanding of every detail of his business, and those requiring anything in the agricultural implement line will but conserve their own interests by calling upon him.

Uxbridge Oat Meal Mill, Charles Russell, Proprietor.—The Uxbridge Oat Meal Mill, which is conducted by Mr. Charles Russell, is an important addition to the manufacturing industries of Uxbridge. This business was established by him in the beginning of June of the present year, the mill having been recently newly built, and specially fitted up for the requirements of the business. The mill is a four-story structure, 36x76 feet in dimensions, and contains four run of stone, one roller and two barley mills driven by 32 horse-water power, employment being furnished to four competent workmen. Mr. Russell manufactures oat meal, barley, split peas, corn meal, rolled and cracked wheat, and chopped feed. The product of this mill is of excellent quality, and has a high reputation in the market already. Mr. Russell was in partnership with his brothers in the same line of business, and in the manufacture of flour in Claremont for 18 years previous to coming to Uxbridge, so that he is a thoroughly practical and experienced miller. Mr. Russell is a native of Scotland, and has resided in this country many years. He is a gentleman highly esteemed in trade and social circles for his upright and honorable business methods and liberal dealing.

A. D. Weeks, Druggist and Bookseller.—The oldest established business house in Uxbridge is that conducted by Mr. A. D. Weeks, druggist, of Brock Street. This was established 32 years ago, when Uxbridge was still in its infancy, and steadily year by year has it kept abreast of the times and the development of the town. The premises occupied are 22x65 feet in dimensions, and are tastefully fitted up with plate-glass show cases and cabinets, and are lighted by electricity. A fine stock is carried of fresh and pure drugs and chemicals, fancy and toilet articles, imported perfumes, soaps, etc.; proprietary medicines of acknowledged merit and standard reputation, and all those articles required by physicians in their practice. A specialty is made in compounding physicians' prescriptions and difficult formulae. There is also a good stock of books and stationery, small musical instruments, music and music books,

and fancy goods. Mr. Weeks is a native of Prince Edward, and is an associate of the Ontario College of Pharmacy. He is a careful and skilled pharmacist. He is also a recognized authority on all musical matters in the town (being leader of the Uxbridge Methodist choir, which is one of the finest in Ontario), and a progressive business man, and a highly esteemed citizen, and is a prominent member of the School Board.

James Glover, Boots, Shoes and Stationery, Brock Street.—Although having been established in business in Uxbridge during the past two and a half years, Mr. Glover has already achieved a very marked success in the boot and shoe trade and finds his custom steadily increasing. The premises occupied by the business are 22x50 feet in dimensions and contain a large and well selected stock of boots and shoes, comprising all the newest styles and fashions from the most distinguished manufacturers in the Dominion. The large business carried on by Mr. Glover enables him to offer the very best inducements to his patrons and the public, and those favoring him with their patronage are always assured of receiving satisfaction as regards goods and prices. He also carries a fine stock of stationery for the household, the school and counting house. Mr. Glover is a native of Langholm, Dumfriesshire, Scotland, and has resided in this country many years. He has, during his career as a merchant, been prosperous, and has become popular as an enterprising business man and a valuable citizen. His store is well known to the community, and is conducted upon the sound principles of integrity and liberal dealing.

Bascom House, John Bascom, Brock Street.—Commercial men and tourists frequently judge of a town by the hotels they find there, and, as a rule, their judgment is pretty correct, for if a town has any "go" to it, it generally supports a first-class hotel. Judging of Uxbridge by the Bascom House, on Brock Street, the impression to be derived is that Uxbridge is a go-ahead place. Mr. John Bascom started business in 1863, and five years later removed to the present location; he was burned out in 1883, and rebuilt in 1885. It is a substantial two-story structure, 60x43 feet in dimensions, and contains 15 comfortably furnished bedrooms, which are well lighted and ventilated; one parlor and two sitting rooms. There is also a neatly fitted-up bar-room, where will be found the choicest brands of imported and domestic cigars and soft drinks. The menu of the house contains all the delicacies of the season, as well as the more substantial, while the *cuisine* is not excelled in town. Employment is furnished to four competent and courteous assistants, who look well after the comforts of the guests. Mr. Bascom is a native of Scarborough, Canada, and is a gentleman well qualified for the position of host, being genial and painstaking, and is highly esteemed by the travelling public and the citizens generally.

John Watt & Co., General Store, Brock Street.—Among the old established business houses in the general line in Uxbridge is that of Messrs. John Watt & Co., whose store is located on Brock Street. This business was established 20 years ago by Mr. A. T. Buton, who was succeeded by the present proprietor four years since. The premises occupied by the business are large and commodious, being 50 x 90 feet in dimensions, where employment is furnished to 30 skilled operators and assistants in the

merchant tailoring, dressmaking and other departments. The establishment consists of a double store, in one of which will be found a fine stock of choice family groceries, crockery, glassware, etc.; and in the other dry goods and dress goods, boots and shoes, etc. In the merchant tailoring department will be found a fine stock of imported and domestic woollens, tweeds, etc., in all the latest and most fashionable patterns from which to select, which are made up in the highest style of the art on the shortest notice and at the most reasonable prices. There are also dressmaking and mantle-making departments, with staffs of skilled operators specially employed for this purpose. Mr. Watt, the proprietor, is a native of Canada, and was in business in Mount Forest for 15 years previous to coming to Uxbridge. He is a gentleman of large experience in the business, and his commercial career has been characterized by the strictest integrity, and upright and honorable dealing.

W. B. Stewart, Hardware, Brock Street.—

Holding a prominent place among the business industries of Uxbridge is that of Mr. W. B. Stewart, hardware merchant, whose store is located on Brock Street. This business was established nine years ago, and ever since the date of its inception has kept abreast of the development of the town, and held a leading place in the trade. The premises occupied are large and commodious, being 24x100 feet in dimensions and three stories in height. Here a large and judiciously selected stock of shelf and heavy hardware is carried, embracing in the steel and iron line mechanics' tools, cutlery, etc. The stock is very full and complete, and is obtained direct from first hands, and purchasing in large quantities Mr. Stewart is enabled to give his patrons the benefit of low prices obtained by large discounts. There are two large storerooms in rear of the store for the storage of heavy and surplus stock. The business is conducted both at wholesale and retail, and embraces Uxbridge and large sections of the surrounding country. Mr. Stewart is a native of Canada, and is an enterprising business man and a public-spirited citizen, and is a director of the Mechanics' Institute.

J. A. Lord, Photographer, Brock Street.—During the past twenty years the progress made in the art of photography has been phenomenal. Not a year has

passed but what some marked improvement has been made, or some invention been brought out, so that at the present time the art might be considered almost perfect. Prominent among those engaged in this line of business is Mr. J. A. Lord, of Brock Street, Uxbridge. This business was established 15 years ago by Mr. McFadden, who was succeeded two years ago by the present proprietor. The business since the date of its inception has proved eminently successful and is still steadily increasing in extent and importance. The premises occupied are 24x32 feet in dimensions and are tastefully fitted up, the reception room making a beautiful display of the excellent work done in the studio. Mr. Lord does all kind of photography, enlarging, copying, etc., also water color, crayon, India ink and similar lines. The work done here is very perfect and will compare favorably with that of any other artist in Ontario. Mr. Lord is a native of England, and has resided in this country a number of years. He is a thorough-going man of business and is highly esteemed by all classes of the community.

Wm. Van Horn, Grocer, Brock Street.—

To meet the requirements of the grocery trade all countries are laid under contribution to send supplies. Cuba sends her sugar, China and Japan their teas, Java and Rio their coffees, Porto Rico, New Orleans, etc., their molasses, the United States her canned goods, etc. Among those prominently identified with this line of trade in Uxbridge is Mr. Wm. Van Horn, whose store is located on Brock Street. This business was established 6 years ago, and has ever since the date of its inception made marked and continuous progress. The premises occupied are 30x80 feet in dimensions and contain a large and judiciously selected stock of fine groceries and provisions, flour and feed, crockery and glassware, wood and lime. The stock carried is very full and complete and nothing but the best quality of goods is handled, while the prices charged will be found as low as any in the market. Employment is furnished to three competent and courteous assistants, and one horse and waggon are used for the delivery of goods to customers. Mr. Van Horn is a native of Canada and is a thorough-going and progressive business man and a public-spirited citizen, and is a member of the Board of Aldermen.



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CITY OF BELLEVILLE



George Ritchie & Co., Dry Goods, Merchant Tailoring, etc., Front Street.—In all business communities there are to be found some houses that outstrip all others in their line in enterprise, ability and extent of their operations. Of course all cannot be at the head, and therefore it is the greater credit to those who are. In the dry goods line in Belleville, the house of Messrs. George Ritchie & Co., of Front Street, must be awarded the post of honor. This house was established 30 years ago, and has long enjoyed a large share of the public patronage, not only of Belleville, but of the surrounding country. The present proprietor of the business is Mr. Thomas Ritchie, brother of the founder, who he succeeded ten years ago, but continues the business under the old title for convenience sake. As the business is conducted entirely on the cash system, the goods carried are sold at the very lowest market prices, as there is no necessity for putting on a certain percentage to cover bad debts, as is usually done by the credit system, and cash paying customers are made to pay their proportion for those who do not. The premises occupied by the business are 42x160 feet in dimensions and 3 stories in height, with a basement, which are substantially fitted up and suitably arranged for the different departments conducted, the two upper stories being 42x100 feet in dimensions. In the dry goods department the stock is full and complete and comprises dress goods, silks, satins, velvets, linens, trimmings, hosiery notions, gloves, laces and all such other articles of a similar nature usually to be found in a first-class establishment of this character. In the millinery department will be found all the latest and most fashionable styles from London, Paris and New York, and there are skilled milliners in attendance to make up goods to order. There are also dress and mantle makers in these departments, so that any lady can have those articles of attire made to order by this house in as high a style of the art as can be obtained in Toronto or Montreal, while the

prices charged are more reasonable. The other branches of the business, which it is unnecessary to detail at length, as they are conducted on the same high standing as those enumerated, are merchant tailoring, carpets, general house-furnishing goods, and gents' furnishings. As Mr. Ritchie goes to Europe twice every year to personally select and purchase goods, his customers may rest assured that in no other house in the Dominion can they obtain better satisfaction than here. Employment is furnished to 70 skilled and competent operators in the different departments throughout the year. Mr. Ritchie is a native of Canada, and is a representative business man of marked ability and enterprise, and is President of the Board of Trade, and his house will be found one of the best with which to form business relations.

Gibson House, Robert Gibson, Proprietor, corner Bridge and Front Streets.—A town or city is very often judged by the hotel accommodation which it affords, and there is a great measure of truth in the estimate. In this respect Belleville is fortunate in possessing some very good hostleries. One of the oldest established and most popular in the city is the Gibson House, which is located on the corner of Bridge and Front Streets, and of which Mr. Robert Gibson is the proprietor. This house was established 20 years ago, and has always been a favorite resort with the travelling public, as it has always been excellently managed. The house is a substantial 3-story stone structure, 45x65 feet in dimensions. It contains 15 comfortably furnished and well lighted bed chambers, large dining hall, tastefully furnished private parlor, business office, a neatly fitted up bar, where the choicest brands of wines and liquors and the finest of imported and domestic cigars can be obtained; also, a billiard room, containing three excellent tables. The menu provided by the house is all that the most fastidious could desire, and the cuisine

is faultless, while the rates charged are very moderate. Employment is furnished to six competent and courteous assistants, who look well after the interests of the guests. Mr. Gibson is a gentleman well known and highly spoken of by the travelling public, and is highly esteemed by all classes of the community.

O'Brien's Hotel, Wm. A. Taylor, Front Street.

—Holding a prominent place among the old established and popular hotels in Belleville is O'Brien's Hotel, which is most eligibly located on Front Street, in the business centre of the city. Mr. O'Brien, after whom the house is called, established the business 30 years ago on the opposite side of the street, and opened this place 15 years since. He was succeeded by Messrs. McNulty & Hult, who conducted it for 1½ years, when they, in turn, were succeeded by the present proprietor, Mr. Taylor. In size and accommodations O'Brien's Hotel is one of the leading ones of the city; it has a frontage of 80 feet by a depth of 45 feet, and is three stories in height, and contains 30 comfortably furnished bedrooms. Its interior is neatly fitted up and comfortably arranged; the dining room is large and well arranged; the table set by Mr. Taylor is first-class in every particular, and the delicacies of the season are served as well as the more substantial, while the *cuisine* is all that the most fastidious could desire. There is a tastefully fitted up bar in connection, where the choicest brands of imported and domestic wines and liquors as well as the choicest cigars can be obtained. There is a stable in rear of the hotel with accommodations for 75 horses. Employment is furnished to 10 competent and courteous assistants in conducting the affairs of the hotel. Mr. Taylor is a very pleasant gentleman and a genial host, and takes particular pains to look after the comfort and convenience of his guests, while his charges are very moderate.

T. N. Foster, Veterinary Surgeon, Front St.—

One of the most successful of the skilled veterinary surgeons in Belleville is Mr. T. N. Foster, who has given his special attention to the ailments and diseases of horses and cattle for a number of years. He is a graduate of the Toronto Veterinary College, and is specially qualified to treat all the diseases of animals. He possesses a thorough knowledge of the anatomy of the horse and his diseases, and knows how and when to apply the proper remedies. Mr. Foster has been established in this city for the past seven years, and was in Oshawa for some years previous to removing here. He is a native of Canada, and has become very popular during his residence in this city, and his services are highly appreciated by the owners of horses and cattle, who commend him in the highest terms as an experienced, reliable and thoroughly qualified veterinary surgeon. Mr. Foster furnishes medicine and gives his personal attention to all calls, and has a stable in connection with his office, where horses may be left for treatment.

Headquarters Hotel, Wm. Ryan, Front St.—

Among the more comfortable and convenient hotels in Belleville that enjoy a high reputation is that known as the "Headquarters." This house was established 20 years ago, and has been at all times successfully conducted. The present proprietor, Mr. Ryan, succeeded Mr. A. Dulmage on the 1st of May of the present year, and has instituted many improvements, which will make the house more popular with the travelling public than ever. The house

is a substantial two-story stone structure, 45x75 feet in dimensions. It contains six comfortably furnished bedrooms, which are well lighted and ventilated; a good-sized dining room and a neatly fitted up bar, where spiritual refreshment can be had in the shape of the best brands of wines and liquors, and the choicest of imported and domestic cigars. The menu contains all that the most fastidious could desire in the shape of the delicacies of the season, backed up by the more substantial viands, while the *cuisine* is all that could be desired. Mr. Ryan is an active and enterprising business man, and makes a genial host, looking well after the comfort and convenience of his guests. He is a native of Canada, and has the good will and esteem of all who know him.

R. H. Sanderson, Fruit and Confectionery, Front Street.—

One of the leading houses in the fruit and confectionery line in Belleville is that conducted by Mr. R. H. Sanderson, on Front Street. The premises occupied are 25x85 feet in dimensions, which are very tastefully fitted up, and make a handsome display of the goods carried. There is also a neatly furnished refreshment parlor, where ice cream, cakes and soda water may be obtained at all times during the day and evening. Mr. Sanderson conducts a bakery in connection with the business, and in all gives employment to six competent assistants. He keeps an excellent stock of fresh fruits from tropical climes and the temperate zone; also oysters in the shell, in bulk and canned, fine chocolate creams, and all kinds of confectionery. Nothing but the purest materials are used in the confectionery this house handles, which are received from some of the leading manufacturers in the Dominion. Mr. Sanderson is a native of Canada, and has a thorough knowledge of the business he conducts. He is a gentleman well known and highly esteemed in the community.

H. C. Dickens & Son, Bakers and Confectioners, Front Street.—

The house of Messrs. H. C. Dickens & Son, bakers and confectioners, on Front Street, Belleville, is one of the oldest established enterprises in this line in the city, having been instituted by Mr. Wm. Dickens 20 years ago; it then became Dickens & Sanderson, and more recently that of the present title, which is composed of Mrs. H. C. Dickens & Son. The house has enjoyed an honorable and successful business career, and the length of time it has been in existence is of itself a strong commendation. The premises occupied are large and commodious and handsomely fitted up, being 28x110 feet in dimensions, the front part being utilized for the sale of prints and confectionery, of which an excellent stock is carried. There is an elegant refreshment parlor, tastefully and artistically furnished, containing 20 tables, with another private refreshment room in rear. Here is served at all times first-class lunches, ice cream and cakes and aerated beverages, there being a beautiful soda fountain in the front store. In the process of manufacture in the bakery the greatest care is exercised in all details. None but the best brands of selected flour are used, and this, coupled with skillful supervision of experienced workmen, results in an output that can defy legitimate competition from any quarter. Employment is furnished to nine skilled workmen and assistants throughout the year. Those in search of anything in the line furnished by this house will find great advantage by dealing with this old established, well-known and entirely reliable house.

A. R. Chown, Hardware, Front Street.—There are few business industries of more importance in any community than that in hardware. The articles dealt in are used in every household, office, and in all building operations, as well as in all farming industries. Holding a prominent place among those engaged in this line in Belleville is Mr. A. R. Chown, whose store is located on Front Street. This business was established 20 years ago by Mr. Turner, G. Chown, R. Chown & Co., A. Chown and W. W. Chown & Bro., who were succeeded five years since by the present proprietor, Mr. A. R. Chown. The business, ever since the date of its inception, has proved successful, and has steadily, year by year, increased in extent and importance. The premises occupied are large and commodious, and are well adapted to the business conducted, being 24x85 feet in dimensions, with a large basement for the storage of heavy goods. The stock carried is large, well assorted and complete in every particular, being well selected and embracing everything in the line of shelf hardware, stoves and tinware, while there is a special department for the manufacture of tin, galvanized iron and pipe work, furnaces, etc. Employment is furnished to three skilled workmen and assistants in the operations of the business throughout the year. Mr. Chown is a native of Canada, and is a gentleman of large business experience, and thoroughly understanding the wants of the public is ever ready to meet their demands in the most satisfactory manner.

Stroud Bros., Importers of Teas and Coffees, Ashley Block, Front Street.—One of the most important of the business houses in Belleville is that of Messrs. Stroud Bros., importers of and dealers in teas and coffees, whose store is located in Ashley Block, on Front Street. This business was established in this city four years and a half ago, and since the date of its inception has ever enjoyed a large share of public patronage. The firm make a specialty of teas and coffees of their own importation, which they can thus guarantee in every respect. Some of the brands carried are Japans, Young Hysons, Gunpowders, Blacks, extra choice India, Assam, and extra choice Formosa Oolong. The coffees are ground fresh every day. Importing direct, as they do, in large quantities, to supply the demands of their stores in Montreal, Ottawa, Kingston, Toronto and this city, they are enabled to place their goods upon the market at the lowest prices, a fact that is apparently well understood by their numerous customers. The manager of the Belleville house is Mr. A. Minto, a Canadian by birth, and a gentleman eminently qualified for the position, as he has had many years' experience in the tea and coffee business, and thoroughly understands its every detail.

Hastings Loan and Investment Society, J. P. C. Phillips, Manager, Front Street.—The monetary institutions and loan societies of Canada hold a high place among the financial houses of the world. Their affairs, as a rule, are conducted upon the most conservative basis, security being more sought after than extended business. Holding a high position among the loan societies of the country is the Hastings Loan and Investment Society, of Belleville. This Society is incorporated by Act of Parliament, and has been established over 11 years, and since the date of its inception it has made marked progress and steadily developed in strength and importance year by year. The authorized capital of the

society is \$250,000, and the subscribed capital \$225,000. The following well-known gentlemen are the officers for the present year: President, Hon. Mackenzie Bowell, Minister of Customs; Vice-Presidents, Rev. A. Campbell, John Brenton, Esq., Manager, J. P. C. Phillips, Esq.; Directors, Hon. Mackenzie Bowell, Rev. A. Campbell, John Brenton, Esq., John Row, Esq., John Bell, Esq., Q.C., solicitor Grand Trunk Railway, John McMullen, Esq., Thos. B. Wragg, Esq., A. Robertson, Esq., M.P., Wm. Hamilton, Esq., manager Merchants Bank; Bankers, Merchants Bank of Canada; Solicitor, Geo. D. Dickson, Esq., Q.C. In 1886, two half yearly dividends at the rate of 7 per cent. per annum were declared, and \$1,415.09 placed to the credit of the Reserve Fund, making the amount to that credit \$11,624.57. The loans of the Society amount to \$292,050.30; the appraised value of the property upon which this money was loaned is \$542,000. This is an excellent showing for the Society, and is evidence of the efficient manner in which its affairs have been managed. Its manager, J. P. C. Phillips, Esq., is a gentleman well qualified for the position, having much executive and financial ability. He has been its manager for the past nine years, and is held in the utmost confidence and esteem by the shareholders and the public generally.

Union Hotel, John Gauthier, Front Street.—Nothing so conduces to the good temper and happiness of the travelling public as a good, comfortable hotel. After the fatigue of travelling to be able to feel at home in an hostelry soothes the tired limbs and the mind at one and the same time. Among the most comfortable of the hotels in Belleville is the "Union," which is located on Front Street. This house was established 25 years ago, and has always enjoyed an excellent reputation with travellers and tourists. Mr. John Gauthier succeeded Mr. Frank Troist two years ago, and instituting some changes has made the place more popular than ever. The hotel, which is 50x85 feet in dimensions and three stories in height, contains eleven comfortably furnished bedrooms, which are well lighted and ventilated and comfortably heated in winter. There is a large dining room and tastefully furnished parlor and other modern accommodations. The *menu* is all that could be desired and the *cuisine* is unexceptionable. There is a large billiard room, containing three first-class tables, and a finely fitted up bar room, where the choicest of imported and domestic wines and liquors and cigars may be obtained. The rates of the house are very moderate. Mr. Gauthier, the proprietor, is a French-Canadian by birth, and is a live, active and enterprising business man and a genial and popular host.

Wm. Davis, Harness Manufacturer, Front Street.—Among the more important of the manufacturing industries of any civilized community is that of harness making. It would certainly be interesting to read the descriptions of the various styles of harness made and in use in the different countries of the earth, or, in fact, of the different changes that have taken place in those of our own country. Prominent among those engaged in this line of industry in Belleville is Mr. Wm. Davis, whose store is located on Front Street. This gentleman established his business 23 years ago, and by steady industry, energy and enterprise coupled with ability, he has always enjoyed a large share of public patronage and built up his present lucrative business. The premises

occupied by the business are 18x60 feet in dimensions, where employment is furnished to four skilled and competent workmen throughout the year, in the manufacture of light and heavy, single and double harness. Nothing but the best quality of material and trimmings is used, and the work done by the house cannot be surpassed for style, finish, durability and elegance by that of any other house in the city. Mr. Davis is a native of Canada, and is a skilled, practical harness maker and an enterprising and progressive business man, highly esteemed by all classes of the community, whom he has served in the Council and School Boards.

John G. Frost, Manufacturer of Fine and Medium Cabinet Ware, Upholstery, Ornamental Draperies, etc.—One of the leading and most thoroughly equipped productive industries of Belleville is the manufacture of fine furniture and upholstery. There are in this branch of business a number of first-class establishments which, in the character of the goods produced, will compare most favorably with the best houses in the Dominion; among these is the well-known house of Mr. John G. Frost, whose establishment is located on Front Street. This business was established in 1874 and soon took a leading place in the trade, which it has steadily continued to improve upon during the passing years. The building occupied for the business is a substantial three-story structure, 25x100 feet in dimensions, the factory being fitted up with all the latest and most improved wood-working machinery. Thirty-one skilled workmen are employed and the product is a large quantity annually of all kinds, styles and grades of furniture, a specialty, however, being made of fine and medium cabinet ware, upholstery and ornamental draperies, etc. In the salesrooms is displayed a magnificent stock and wonderfully complete in assortment. It embraces everything in the line, such as neat cottage sets, fine chamber sets in numerous designs, dining room and hall furniture and rich parlor sets, besides a great variety of novelties in the shape of centre tables, library furniture, card tables and stands, etc. To housekeepers and others interested in the subject, this establishment is well worthy a visit if merely to inspect the beautiful array of handsome goods which are for sale at the very lowest market prices. Mr. Frost is a native of England, and is an esteemed and public-spirited citizen and has served six years in the City Council; and it is but just to say that the splendid establishment that he has built up is but a sequel to the unusual energy and ability which he has brought to bear upon his business.

Haines & Lockett, Boots and Shoes, Front Street.—One of the most prominent and popular boot and shoe houses in central Ontario is that of Messrs. Haines & Lockett, whose main store is located on Front Street, Belleville. This house was founded 23 years ago, in this city, in a comparatively small way, but by energy, indomitable industry and enterprise, it was steadily built up and developed, and the firm opened a branch in Trenton, and then another in Kingston. The premises occupied in Belleville are 25x100 feet in dimensions and two stories in height, where a large and elegant stock of boots and shoes, slippers, rubbers for ladies and gentlemen, misses, youths and children, are carried in all kinds, from the heaviest kip to the finest of kid, and in the most stylish shapes. A complete line of trunks, valises and travelling requisites is also carried. The trade is conducted at both wholesale and retail, and extends

throughout the city and sections of the surrounding country. Employment is furnished to ten competent and courteous assistants in the operations of the business. The individual members of the firm are Messrs. J. J. Haines, Jr., the founder of the business, a native of Kingston, Canada, and F. G. Lockett, an Englishman by birth. They are among the most representative business men in Belleville, and take a deep interest in whatever pertains to its welfare.

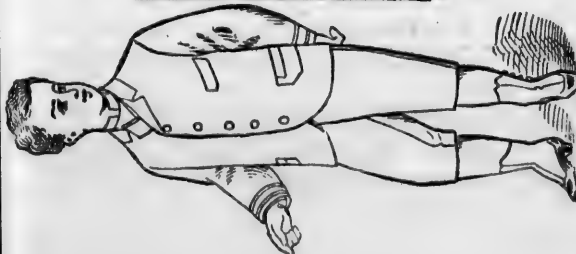
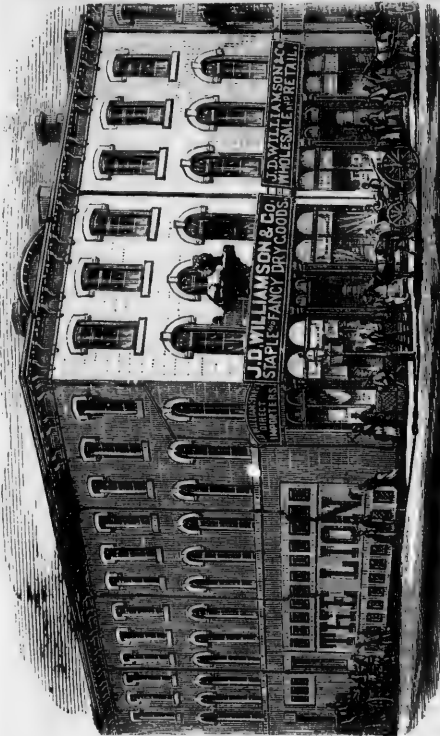
The Family Emporium, J. C. Overell, Proprietor, Books and Stationery, Front Street.—Prominent among the old established and popular business houses in Belleville is that of Mr. J. C. Overell, bookseller and stationer, whose store is located on Front Street. This business was established in this city 23 years ago, and ever since the date of its inception it has met with marked support, and has steadily continued to extend and develop in importance. The premises occupied are 24x100 feet in dimensions, and are tastefully fitted up and suitably arranged for the requirements of the business conducted. A very large and well selected stock is carried of books and stationery of every description for the home, the school and the office; also fancy goods of every kind in extent and variety that would require a volume to enumerate. The sportsman is not forgotten, for fishing tackle, flies, spoons, reels, rods, etc., are here to be found in abundance. In the wall paper department will be found an excellent stock of the newest and most fashionable designs for the parlor, bedroom and hall; also dados, friezes, etc. The stock is very complete in all the lines, and the prices charged are moderate in the extreme. Employment is furnished to five competent assistants in the different departments. Mr. Overell is a native of London, England, and has resided in this country for 53 years. He was a member of the Council in Paris, Ontario, and was engaged at one time in the dry goods business in Quebec for some years. He is a gentleman highly esteemed by all who know him.

Albert L. Geen, Druggist, Front Street.—Among the more important, prominent and popular old established drug stores in Belleville is that conducted by Mr. A. L. Geen, which is located on Front Street. This business was founded on the 2nd October, 1871, and soon gained a leading position among the pharmacies in the city. The premises occupied are 28x75 feet in dimensions and are arranged with neatness and taste and made attractive with double plate-glass show windows and in the interior with ornamental counters, cases and cabinets. In its appointments it is complete in every detail and has gained a reputation for being one of the most reliable and ably conducted drug stores in the city. Mr. Geen is an accomplished chemist and pharmacist, having gained a thorough knowledge of the business through years of experience, and as a compounder of physicians' prescriptions and difficult formulæ, is not surpassed either in skill or exactitude by any other. The stock contains fresh and pure drugs and chemicals, fancy and toilet articles, soaps, perfumeries, proprietary medicines of acknowledged merit and those articles required by physicians in their practice. Mr. Geen also keeps paints, oils, window glass, plaster of Paris, and cements, and also a full line of seed. Employment is furnished to eight competent assistants and apprentices in the operations of the business. Mr. Geen is a native of Canada and is highly esteemed by all who know him, and was a member of the Council for three years.



The Lion, Dry Goods, J. D. Williamson & Co., 5 and 7 Wyndham Street.—The lion has been not inaptly called the "king of the animal kingdom," and as truthfully may "The Lion" be called the king of the dry goods houses of Guelph. The business was established a quarter of a century ago by Mr. John Hogg, and was some time thereafter changed to Hogg, Williamson & Chance, who continued it for six months, when Mr. Williamson retired, and the business was conducted under the title of Hogg & Chance. Ten years later Mr. Chance and Mr. Williamson bought the business from Mr. Hogg, and it was then run under the title of Chance & Williamson. Two

years later Mr. Chance died, and Mr. Williamson continued the business for two years, when he took Mr. E. Radford into partnership, and it was then conducted as J. D. Williamson & Co.; four years later they took in another partner. One year after the admission of the last mentioned partner, J. D. Williamson retired, leaving one of his sons, J. B. Williamson, in his stead. This firm carried on business for five years, when it was dissolved, and J. D. Williamson's two sons, J. B. and R. S. Williamson, reopened under the firm name of J. D. Williamson & Co. They have now been in business for the past two years. Such is a brief synopsis of the changes that have taken place since the inception of the business. The present members of the firm are Mr. J. B. and Mr. R. S. Williamson. The premises occupied are large and spacious, being two stores joined by an archway, each being 30x100 feet in dimensions and three stories in height, with basement. A large and well assorted stock of gener-



al, staple and fancy dry goods is carried, the firm importing, direct from the leading manufacturers in Great Britain and the continent, all the latest and most fashionable designs and novelties in the dry goods and cloth lines. There are also departments for dressmaking, millinery, mantles, merchant tailoring and ready-made clothing, carpets and oil-cloths; in fact, everything that can be thought of in the dry goods line, or that is usually carried by a first-class metropolitan establishment. The number of clerks and operators employed is as follows: 14 salesmen and saleswomen, 6 milliners, 30 tailors and 12 dressmakers, making 62 in all. The business of the firm extends throughout the city and in adjoining sections of nine counties, and has greatly increased within the past few years. They sell at both wholesale and retail. The annual output averages \$150,000. Both the Messrs. Williamson are natives of Canada, and are pushing, active, energetic and enterprising gentlemen, fully alive to the requirements of the public and ever anticipating their wants. They are held in high estimation in the community for their social and business qualities.

John M. Bond & Co., Shelf and Heavy Hardware, Wyndham Street.—The business of which the present firm are proprietors was established in 1848, when the city of Guelph was a comparatively



small place, by Mr. W. J. Brown, who sold out his hardware interest to Messrs. Smith & Spohn. A few years after a Mr. Thompson purchased the hardware business from Smith & Spohn, and in turn a few years later Henry Mulholland purchased it from Mr. Thompson. In 1868 Messrs. John M. Bond & Co., the present firm, purchased the business from Henry Mulholland, and for the past 18 years have continued to carry it on with much success. The premises occupied are large and commodious, being 26 x 176 ft. in dimensions and three or four stories in height. There are also the necessary outhouses for storage of goods, etc. The firm are direct hardware importers, and sell both at wholesale and retail. The stock carried is very large and complete, and consists of shelf and heavy hardware, carriage hardware, trimmings and wood-work, sporting goods, mill supplies and tools, silverware, cutlery and house furnishings, builders' and farmers' hardware, fire brick, foundry supplies, etc. They give employment to 17 assistants. Their trade extends from Goderich in the west to Toronto in the east, and north as far as the lakes. Mr. John M. Bond is sole proprietor, and personally superintends the business; he is fully alive to the times, and is vigilant to watch all details. Everything that long experience and means can do is used to further

the prosperity of the business and to benefit their customers.

Charles Cottis, Insurance and General Agent, 26 Wyndham Street.—Among those prominently connected with the insurance business in Guelph is Mr. Chas. Cottis, whose office is located at 26 Wyndham Street. This gentleman has been established in business for the past two years, and during that time has built up an excellent custom. He is well known in this city, having been for some years head book-keeper for Mr. George Sleeman, of the Silver Creek Brewery. He is agent for the Royal; London, Liverpool & Globe; Sun, Life & Accident; and the Perth Mutual; all of which are well known and reliable companies, conducted by conservative business men, who have been thoroughly tested by years of experience. Mr. Cottis' business extends throughout the counties of Wellington, Waterloo, Halton and Dufferin. He is a native of England, and has resided in this country for 18 years. He is a practical accountant, and is a member of the Ontario Association of Accountants. He is a gentleman taking a deep interest in the welfare of the city, is public-spirited and liberal in his ideas. He is a member of the School Board and also City Auditor, and is held in the highest regard in the community.

Robert Cunningham, Insurance Agent, Federal Bank Building.—In an account of the manufacturing and business interests of the city of Guelph, it is necessary that due mention should be made of the insurance companies, which add to the solvency and solidity of the various enterprises, and affording that protection and security only guaranteed by the best underwriting institutions. Mr. Robert Cunningham, whose office is located in the Federal Bank Building, is a representative of several of the best insurance companies in existence, and as he has been in the insurance business for 22 years, he is perfectly reliable in all his statements with regard to the companies he represents, for he has had his choice of representing all the leading companies. He has been established in the insurance business for 22 years, and is well known and respected by all. The following are the well known and substantial companies he represents: The Western Assurance (fire and marine), of Toronto; British American (fire and marine), of Toronto; North British & Mercantile (fire and life), London and Edinburgh; Quebec Fire Insurance Co., Quebec; Gore District Fire Co., Galt; Accident Insurance Co. of North America, Montreal. These are all first-class and reliable companies, and no hesitancy need be felt in placing risks with them. Mr. Cunningham is a native of Londonderry, Ireland, but has resided in this country for 26 years, and is held in the highest esteem by all who know him.

S. J. Taylor, Flax Mill, Perth Street.—Guelph is rapidly developing into a prominent manufacturing centre of various lines of industry. There are many carriage shops, agricultural implement shops, woollen and hosiery mills, but it was not until a year ago that Guelph could boast of a flax mill. This is a new industry for the "Royal City," and will tend to increase her manufacturing importance. The buildings occupied were once used for a foundry, but have been

completely transformed for the purposes required as a flax mill. There are six buildings altogether, and substantially built of stone, being about 40 x 300 feet in dimensions, and two and a-half and one stories in height. Here employment is given to eight competent hands. All the necessary machinery is in use and driven by a 15-horse power engine. Mr. Taylor manufactures the flax into what is known as green tow for upholstery, and his trade extends throughout the Dominion. He buys his flax directly from the farmers in this vicinity, and has large store houses where he keeps the unmanufactured article. The green tow is compressed into small bundles for convenient shipment. Mr. Taylor is a native of Ireland, and has resided in this country for twenty years. He is a gentleman possessing all the necessary qualifications for business success, and is highly respected.

Guelph Carriage Top Company, Walker & Glass, corner Norwich and Dublin Streets.—Guelph is noted for its many diversified industries and the enterprise of its manufacturers. Among those who may be said to hold the field to themselves in the city is the firm of Walker & Glass, proprietors of the

Walker is a native of Guelph and was educated here, while Mr. Glass is a native of the United States. Both gentlemen are young men full of push, energy and enterprise coupled with ability, and seem bound to establish a business second to none of its kind in the Dominion.

John Blanchfield, Livery, Board and Sale Stables, Quebec Street.—Among the many excellent livery stables in Guelph must be mentioned that conducted by Mr. John Blanchfield on Quebec Street. It has been a matter of succession for the past six or seven years. It was first started by Hiram Anderson, who conducted it one year and was succeeded by James Alexander, who had it for two years and retired in favor of John Wilson, who did business for 18 months and then made way for Cutton & Spragge, who ran it for three months and then made room for James Palmer, who was proprietor for nine months, and who gave delivery of the premises one year ago to Mr. John Blanchfield, the present proprietor, who appears to have come to stay, as he is building his custom up steadily, and has made improvements in the stables which are appreciated by the driving public. The premises occupied are 30x86 feet in dimensions and two stories in height, and substantially built of brick. Here all the accommodation necessary for stabling and the care of horses are on hand—good ventilation and comfortable bedding. It is also a sale stable, as well as boarding and livery. Mr. Blanchfield has 14 horses and 25 vehicles, and drivers are furnished to parties if required. It is one of the most popular establishments of the kind in the city, and is now meeting with deserved success. Mr. Blanchfield is a native of Canada, and is a gentleman well known and respected by all.

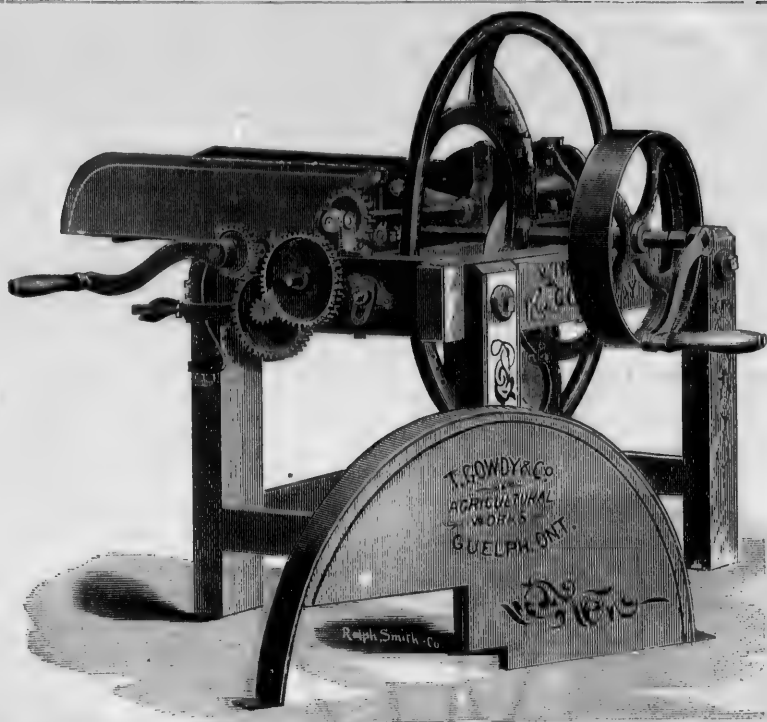


Guelph Carriage Top Works, which are located at the corner of Norwich and Dublin Streets, theirs being the only works of the kind in the "Royal City." This business was established seven years ago under the title of Kloefer & Walker, but last spring a dissolution of partnership took place, and Mr. Walker continued the business, taking in Mr. Glass as a partner. They manufacture all kinds of carriage tops and trimmings. They have their own blacksmiths, and make all the iron work as well as the leather part, completing the tops for the carriage makers and jobbers. The premises occupied are 50x125 feet in dimensions and two and a half stories in height. Then there is an L building projecting in rear of the main structure, which is used as the blacksmith shop and boiler room, and is 50x25 feet in dimensions and one story in height. The building is entirely heated by steam from the boiler in the blacksmith shop, which is a great improvement over fires. Employment is given to 32 hands, male and female. The trade of the concern extends all over the Dominion, and negotiations are now being made which will extend it into foreign countries. Mr.

tailor; that was thirty years ago, and during all those years the business has maintained a steady and uninterrupted growth despite of persistent competition, until to-day it stands firmly established, with business extending throughout the city, county and Dominion. In 1878 Mr. Cormack took in a partner, Mr. Keleher, and the title of the firm then became Cormack & Keleher, the establishment being located on Lower Wyndham Street. The premises occupied are 35x85 feet in dimensions and three stories in height, being spacious and commodious. Employment is given to 30 competent assistants and operators. Messrs. Cormack & Keleher do a large merchant tailoring business, and carry a large and well-assorted stock of gents' furnishings and ready-made clothing of the most fashionable patterns and cut, equal almost to custom made. All the cloths and woollens used by this house are their own direct importations, and have been for the past quarter of a century. Mr. Cormack, the senior partner of the firm, is a native of Scotland, and has served the city in the Council; Mr. Keleher is a native of Canada. Both gentlemen are progressive and enterprising.

Cormack & Keleher, Merchant Tailors, etc., Wyndham St.—When the "Royal City" was yet in its infancy and its business houses were not very plentiful, Mr. Cormack started in the business of a merchant

tailor; that was thirty years ago, and during all those years the business has maintained a steady and uninterrupted growth despite of persistent competition, until to-day it stands firmly established, with business extending throughout the city, county and Dominion. In 1878 Mr. Cormack took in a partner, Mr. Keleher, and the title of the firm then became Cormack & Keleher, the establishment being located on Lower Wyndham Street. The premises occupied are 35x85 feet in dimensions and three stories in height, being spacious and commodious. Employment is given to 30 competent assistants and operators. Messrs. Cormack & Keleher do a large merchant tailoring business, and carry a large and well-assorted stock of gents' furnishings and ready-made clothing of the most fashionable patterns and cut, equal almost to custom made. All the cloths and woollens used by this house are their own direct importations, and have been for the past quarter of a century. Mr. Cormack, the senior partner of the firm, is a native of Scotland, and has served the city in the Council; Mr. Keleher is a native of Canada. Both gentlemen are progressive and enterprising.



Thos. Gowdy & Co.—The inventive genius of this progressive age has found one of its most fertile fields in devising implements designed to lighten the labors of the agriculturist; and the progressive farmer of the day is provided with machines which, to a great extent, relieve him from heavy manual labor. Among houses well known for the production of these wonderful devices is that of Thomas Gowdy & Co., whose works are located on Suffolk Street. The business of this company was first established 15 years ago by Cossit & Co., who were succeeded in 1880 by the present firm. The premises occupied cover $2\frac{1}{2}$ acres of ground, upon which are erected six separate buildings and stables. The main building is $3\frac{1}{2}$ stories in height, the others 1 story. The foundry, polishing shops and blacksmiths' shops are one story in height, and every convenience for the proper turning out of the work is contained in the different departments. The works

contain the latest and most approved machinery, which is run by a 50-horse power engine. Over 40 skilled workmen are employed, all under competent foremen. The firm manufacture all kinds of reapers, mowers, sulky rakes, fanning mills, land rollers, root cutters, turnip sowers, straw cutters, sulky ploughs, gang ploughs, single ploughs of all kinds, harrows, lawn mowers, etc. The quality of the goods manufactured has given them a wide-spread reputation, and the trade extends throughout the Dominion, Australia and other countries. Mr. Gowdy is a native of Canada and an enterprising and energetic gentleman, and one who takes a deep interest in all that is for the good of the city, and his opinion is looked for upon all important questions. He has served in the Town Council and Board of Aldermen for over 20 years. He is a gentleman highly esteemed in the community.



Charles Walker, Conveyancing, Insurance and Real Estate, Cuttin's Block, corner Wyndham and Macdonnell Streets.—Among the important industries in any civilized community is that of insurance and real estate. Without insurance business would be unstable; one merchant would be afraid to trust another, not knowing how soon his property might be swept away by fire, without any chance of compensation. Real estate also is an important factor in a new country, such as Western Canada may be said, comparatively speaking, to be. Among those doing business in these two lines is Mr. Charles Walker, whose office is located in Cuttin's Block, corner of Wyndham and Macdonnell Streets. This gentleman has been established in business for the past eight years, and has built up an excellent practice, his business extending throughout the city and county. He does conveyancing and negotiates loans at the very lowest rates; is agent for some of the most prominent and stable insurance companies in the country; is an accountant, and settles up estates and balances books and such other matters as come under that head. He is a native of England, and is a gentleman held in high esteem for his many good qualities; he takes a deep interest in the city's welfare, and served as alderman for four years.

Charles Auld, Jr., Carriages, Harness, etc., Wyndham Street.—The starting of new business houses in any community is a sure sign that the place is in a prosperous condition, and that there is room for all to do well. In this respect we might mention the house of Charles Auld, Jr., which is located on Wyndham Street. This gentleman started in the business as late as August last, but he has every facility and requisite to place himself on a solid and successful foundation before many months. Already he is doing a very encouraging trade which older houses might envy. The premises occupied by him are thirty by one hundred and fifty feet in dimensions, spacious and commodious, and tastefully fitted up for the requirements of the business, besides large yardage accommodation. He has on hand a beautiful stock of American and Canadian carriages, harness, horse clothing, whips and stable fittings, all of the latest designs and the newest make. He gives employment to a number of hands, and personally supervises all matters himself. He is a gentleman who most thoroughly understands the business, having been engaged in the trade for the past 19 years. He is a native of Scotland, and possesses all the push, energy and persistent application necessary to business success.

W. H. Kellett, Pop Manufacturer, 93 London Road.—The invigorating and refreshing power of the beverages made by Mr. Kellett make them doubly grateful as pleasing, non-intoxicating drinks, exhilarating and revivifying, having a ready sale throughout the city and surrounding sections of country. Mr. Kellett has been established in business for the past five years, having bought the plant from his predecessor, Mr. C. E. Starr, which consists of three cylinders, bottling apparatus, two bottling tables, a machine for charging syphons, etc. He manufactures pop, ginger ale, cream soda, sarsaparilla, lemon soda and plain soda, which, for superior quality, are not excelled by any other manufacturer. He keeps a two-horse team for the country and a one-horse wagon for city delivery. His premises are located at

93 London Road. Mr. Kellett is a native of Canada, and is a practical soda water manufacturer, having had many years' experience in that line. He is a gentleman who is much thought of in the community for his business habits and social disposition.

Royal Hotel, Mr. Watts, proprietor.—One of the most prominent hotels in Guelph, as it is the oldest established, having been founded in 1840, is the Royal. It is the most liberally patronized hotel in the city, both by commercial travellers and tourists. The present proprietor, Mr. Watts, assumed control a few months ago and instituted many changes which have increased the popularity of the house. He was formerly proprietor of the Wellington Hotel for eight years. The hotel contains 75 bedrooms, all

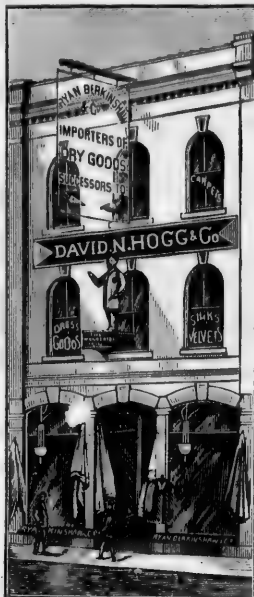


well lighted and ventilated, and comfortably furnished parlors, sitting rooms, and a spacious dining room, tastefully furnished, where will be found an excellent menu, which cannot be surpassed by any other hotel in Ontario, all the delicacies of the season being served. The cuisine is all the most fastidious could desire, and is under the charge of an experienced chef. There is a neatly fitted up bar and a spacious and handsome business office, together with fine sample rooms for commercial travellers. The hotel being situated near the depot, is easy of access to travellers, who take due advantage of its location as well as its liberal treatment. And we can safely say that for home comforts this hotel has no equal in Canada. Mr. Watts is a gentleman who makes a genial and painstaking host, and is very popular in the community.

The Guelph Carpet Factory, J. & A. Armstrong & Co., Neeve Street.—Among the special industries of Guelph holding a leading position is that of carpet weaving, the representative house in this line being the well known Guelph Carpet Factory on Neeve Street, of which Messrs. J. & A. Armstrong & Co. are the proprietors. This business was established fourteen years ago, and during that time has grown to large proportions, the trade now extending throughout the Dominion. They manufacture all kinds of woollen, union and ingrain carpets of a high quality, mostly foreign wools being used, being of a better grade than the domestic. The premises occupied are 140x140 feet in dimensions, in detached buildings, principally built of stone and two

stories in height. The different departments are the weaving and dyeing, and the stock room and business office. The machinery, which is the most improved, is run by a 35-horse power engine. Employment is given to fifty skilled help on an average, and the output of the factory is from thirty-five to forty pieces per week. Both Mr. J. and Mr. A. Armstrong are natives of Scotland, and Mr. R. Dodds, the other partner, is also a native of that country. They are gentlemen of energy, perseverance and enterprise, and have established their business upon a sure foundation.

Ryan, Berkinshaw & Co., Dry Goods, Carpets, Millinery, etc., 93 Upper Wyndham Street.—When the city of Guelph was still in its infancy, the business now conducted by Messrs. Ryan, Berkinshaw & Co. was established by John Hogg; that was in the year 1852.



The business was well managed, and soon grew in popular favor and patronage, and twelve years ago it was moved from the old stand further down the street to the present location at 93 Upper Wyndham Street, where more fitting accommodation was found. Mr. Hogg was well known in town and country by his sign of "The Wonderful Man," which still stands over the door. The present firm succeeded to the business in February of the present year, and since that time the business has more rapidly increased over the previous extended trade, the new blood infused into the business showing its immediate effect.

The firm have taken for their motto "A nimble sixpence is better than a slow shilling," and they sell goods upon that principle. The premises occupied are large and commodious, being 28 x 150 feet in dimensions and three stories in height. Here is a complete and well selected stock of dry goods, carpets, tweeds, ready-made clothing, and the firm manufacture millinery and do dress-making to order. They give employment to thirty-three assistants and operators throughout the year. Their trade extends throughout the city and country. Mr. Ryan, the senior partner, is a Canadian by birth, and was in the dry goods business in Orangeville for six years, and subsequently in Barrie for four years. Mr. Berkinshaw is also a native of Canada, and was for many years with the great dry goods house of John Macdonald & Co., of Toronto. Both gentlemen are possessed of energy, perseverance and push, combined with ability, and are highly esteemed in the community.

Jones' Dry Goods Company, 85 Wyndham Street.—Certainly the ladies of the "Royal City" need

not suffer for the want of dry goods, millinery or mantles, for there are many first-class houses from which to make their selections. Among those prominent in this line is the Jones' Dry Goods Company, of 85 Wyndham Street. This house was established three years ago, and has rapidly developed in its trade relations, which now extend throughout the city and country. The premises occupied are 24 x 120 feet in dimensions, being spacious and commodious, and fully stocked with a complete and well assorted line of staple and fancy dry goods, all of the latest patterns and fashionable designs. Here also skilled operators are employed in mantle making and millinery; the style of garments turned out being second to none in the city, for which reason the house is largely patronized by the ladies of the city and surrounding country. Employment is given to eleven assistants, who are courteous and painstaking to serve customers. Mr. Jones, the proprietor, is a young gentleman of marked business ability, enterprise and energy, and is Secretary of the Guelph Board of Trade, a position which he fills to the entire satisfaction of the Board and with credit to himself. He is a native of Canada, and much esteemed by all who know him.

David Tripp, Boots and Shoes, Wyndham St.—

Situated in the centre of commercial activity on the principal thoroughfare of trade, on Wyndham Street, and carrying one of the most complete stocks of boots, shoes, rubbers, etc., Mr. Tripp stands prominent as one of the representative men in the line in the city. Established 15 years ago, it has had a long, honorable and prosperous career, and has grown in commercial importance as the years went past. The premises occupied are commodious and well adapted to the business, being 22 x 30 feet in dimensions, and are stored with a large and complete stock of goods of all kinds and descriptions in the boot and shoe line. The house possesses every known facility for the successful prosecution of the business, and owing to Mr. Tripp's long experience, and his wide-spread and intimate relations with manufacturers, he is enabled to offer to the public inducements in the way of first-class reliable goods at low prices, not surpassed by any other boot and shoe house in the city.

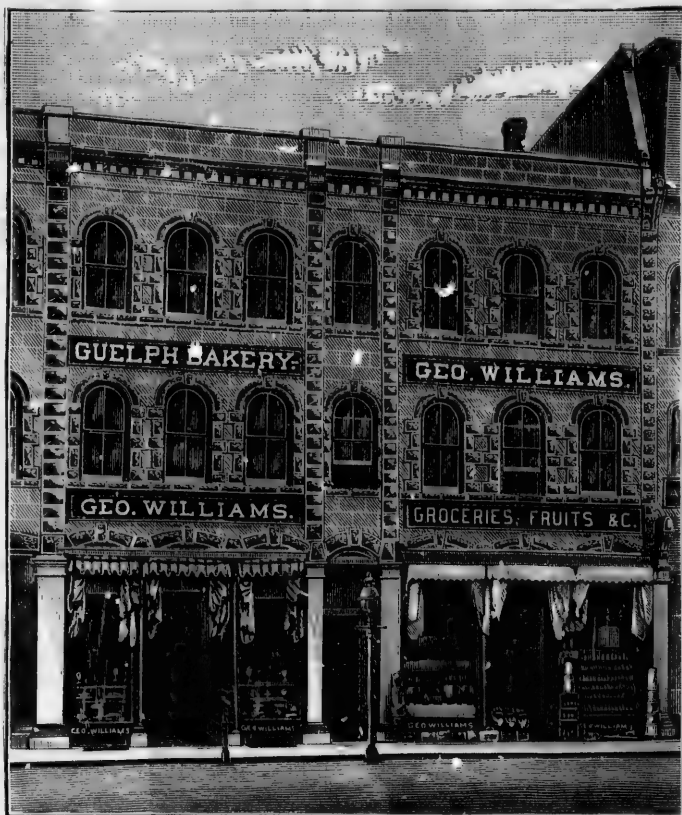
C. W. Rowen, Dealer in Boots and Shoes,

Kirk's Old Stand, Upper Wyndham Street.—Boots and shoes are an absolute necessity in any civilized community or cold climate. Expose the feet to damp and cold, the health is undermined, and consumption or speedy death set in. Consequently those who deal in boots and shoes have a wide field for custom. Among those who hold a prominent position in this line of industry is Mr. C. W. Rowen, whose premises are located at 75 Upper Wyndham Street, 3 doors above the Post Office. They are 12 x 110 feet in dimensions and three stories in height, and well stocked with a well assorted selection of boots and shoes of all kinds, from the finest of kid to the heaviest kip. Mr. Rowen established the business for himself two and a half years ago at Kirk's old stand. He does a large business both in city and country, and purchasing, as he does, directly from the manufacturer, in large quantities for cash, and selling for the same, he is enabled to give his customers the benefit in a reduced price. He gives employment to four assistants. Mr. Rowen is a native of the United States, and is possessed of all those go-ahead qualities inherent in that enterprising race.

W. Sunley, Dealer in Coal and Wood Stoves, Ranges, Cast Iron Pumps, Sinks, etc., Market Square—This gentleman established business twenty-four years ago, and since its inception it has more than doubled in volume of business transacted, and now extends throughout the city and country. Mr. Sunley deals in the best makes of coal and wood stoves and ranges of different designs; also cast-iron pumps, sinks, etc. He manufactures tinware of every description to order, and always keeps a well-assorted stock of tinware articles in general use in stock. He attends to

job work, makes a specialty of all kinds of galvanized iron roofing, metallic shingles, etc., and always guarantees satisfaction. The premises occupied by him are 50x100 feet in dimensions and three stories in height, substantially built of stone. He gives employment to six hands, and uses a horse and waggon in the conduct of his business. Mr. Sunley was born in Guelph, of English parents, and has grown up with the city's growth, and is highly esteemed in the community for his social and business qualities. His father was the second mayor of the city, succeeding Mr. John Smith.





George Williams, Guelph Bakery and Family Grocery, 81 and 83 Upper Wyndham St.— The most prominent and best conducted business in Guelph is that of Mr. George Williams, who is proprietor of two distinct branches, a confectionery and bakery and a grocery store, which would do credit to any metropolitan city. The confectionery and bakery store is an elaborately fitted up establishment, where the artist's skill has been lavishly displayed, and in conjunction with the stock carried makes one of the most handsome stores in the city. In the centre of the store is a magnificent soda water fountain, standing over 8 feet in height, which is the most expensive one in Canada, having cost \$2,600. In the rear part of the store is a tastefully fitted up lunch parlor, containing 25 tables, and where hot lunches, or ice cream and cakes in season, may be obtained. Mr. Williams makes a specialty of wedding cakes, and ships them on orders to Toronto and all over Ontario. He imports his wedding cake tops direct from the most celebrated manufacturers in France and England. This branch was established 18 years ago by Mr. W. J. Little, and has been conducted by Mr. Williams for the past four years. The bakery and confectionery departments are in the basement, where there are two self-feeding ovens. Employment is given to 16 lady assistants, bakers and others; the size of this store is 20x80 feet in dimensions. The grocery

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store, which is joined to the confectionery branch by an archway in the centre of the store, is 22x80 feet in dimensions and three stories in height, where employment is given to six assistants, and two handsome rigs are used for the delivery of the goods; two rigs being also used for the bakery and pastry department. These rigs are the most handsome and costly of any in the city. In the grocery department a full and well assorted stock of general and fancy groceries is carried—the finest of teas from China and Japan, fragrant coffees from Rio and Java, table delicacies, condiments, hermetically sealed goods, etc. Nothing but the purest quality of goods are carried, which has been the means of building up the reputation of the house, and extending its business throughout town and country. Mr. Williams is a young gentleman of marked business ability and enterprise, and is a highly esteemed and honored member of the community.

doubled. The business which he now conducts is an old established one, having been carried on by Mr. Cuthbert for many years previous to Mr. Pringle buying him out. The premises occupied are 16x30 feet in dimensions, and tastefully fitted up and well stocked with a fine assortment of goods in watches, clocks, and a general line of gold and silver jewellery. Mr. Pringle is a gentleman who is held in high regard by all who know him, and is an issuer of marriage licenses, a most important office to the contracting parties.

11,399; amount insured, \$10,710,163; balance of assets over liabilities, \$178,036.35. This is one of the cheapest and most satisfactory systems of insurance, especially when the Board of Directors is composed of gentlemen well known in business and financial circles for their probity, intelligence and business acumen, such as that displayed in those who constitute the Board of the "Waterloo Mutual." The officers of the Company are Charles Hendry, Esq., President; George Randall, Esq., Vice-President; C. M. Taylor, Esq., Secretary and Manager; J. B. Hughes, Esq., Inspector; and Messrs. Bowly & Clement, of Berlin, Solicitors. The many years this Company has been in existence, and the successful career it has enjoyed, together with the high standing of the business men who insure with it, are sufficient guarantees that it is being conducted in a conservative manner, and that its reputation is beyond question.

Union Mills, William Snider & Co.—The milling industry is well represented in Waterloo. Situated as the town is, in the midst of an important wheat-growing country, this is to be expected. Among those prominently identified in this line is the firm of William Snider & Co., proprietors of the Union Mills. This business was established in 1879, succeeding Mr. Elias Snider, who had previously conducted it for five years. The premises occupied as the mill are 46x136 feet in dimensions and five stories in height, containing 26 pairs of rolls and all the latest and most improved mill machinery and appliances, the engine being of 100-horse power.



The product of this mill is of the most superior quality, and has a ready sale in the markets of the Dominion, besides which the firm do an extensive export business. They give employment to 15 skilled and careful hands, who are under their immediate supervision. The leading brands of flour manufactured by this concern are the "Ocean," "Agate," "Zola" and "Waterloo," which are well known and popular brands. The trade of the house during the present season is the largest they have had for years. Both members of the firm are natives of Canada, and the senior member of the firm, Mr. Snider, is a public-spirited gentleman, and was in the Council for seven years, Reeve for three years, Warden of the county one year, and Mayor of the town for two years. Both gentlemen are active and progressive business men, and have succeeded in building up an extensive and lucrative trade, of which they are eminently deserving.

L. Graybill & Co., Carriages, Sleighs, etc., King Street.—There are many carriage makers in this section of the country, and, to their credit be it said, the majority of them produce excellent work, substantial and well finished, and it is no disparagement to them to say that the firm of L. Graybill & Co. are among the very first in their line in this section. This firm have their premises located on King Street, Waterloo, which are 38x60 feet in dimensions and two stories in height, where employment is furnished to 14 competent and skilled workmen, who are under the immediate supervision of the proprietors, who are themselves practical workmen. The firm manufacture all kinds of carriages, sleighs, buggies, hearses, buses, and sleighs of all kinds. A specialty is made of the Patent Reversible Single and Double Seated Sleigh—a marvel of simplicity and convenience. They are particular that nothing but the very best

of material is used and well tested in the different processes of manufacture, and the finish of each vehicle is all that the most critical could demand. The trade of the firm extends throughout the Dominion, and they also do an export trade, but do not sacrifice their Dominion business for the sake of filling all foreign orders. Mr. Graybill, the senior member of the firm, is a native of Canada, and has served in the Council for seven years. Mr. John R. Kauffman, the other member of the firm, is a native of Oxford county, Ontario. Both gentlemen are capable, enterprising and wide-awake business men.

Silver Spring Mill, Thos. Roesch, Waterloo.—As a manufacturing centre, Waterloo holds a prominent place in this section of Ontario. Among the various industries that of milling holds a prominent position. Holding a leading place in this line is Mr. Thomas Roesch, proprietor of the Silver Spring Mill, which has been established since 1878, and since the inception of the business it has been greatly developed, the trade now extending throughout the Lower Provinces. The premises occupied are 40x54 feet in dimensions and four stories in height, where employment is furnished to four skillful millers under the practical supervision of Mr. Thomas Roesch. The mill contains one set of rolls, three runs of flour stones and one chopper; the engine being 45-horse power. The daily capacity of the mill is 75 barrels. The leading brands of flour manufactured are "Silver Spring," "The best Superior Beauty," etc.; cracked wheat, Graham flour and rye flour delivered in any quantity; also patent roller process flour, and the leading brand is the "Vesta." The quality of these is such as to cause an active demand for them in the Lower Provinces' markets. Mr. Roesch, the proprietor, is a practical miller, and has been engaged in the business for many years. He is a native of Germany, and has resided in this country for the past 32 years. He is a thorough-going, active and enterprising business man, who, by his own unaided efforts, has built up a trade of which he may well feel proud.

Richard Roschman, Button Works, Queen Street, Waterloo.—The manufacture of vegetable buttons is one that employs a large amount of capital, and gives employment to many hands. The nut from which the buttons are made is grown in South America in swampy ground. The plant creeps along the ground for about 20 feet, and then rises perpendicularly to a height of from 12 to 18 feet, with large leaves, and flowers containing a cluster of the nuts, weighing on an average about 3 lbs. to the cluster. The outer shell cracks open and allows the nuts to fall to the ground, when they are gathered by the natives and transported to the ports of shipment. Among those prominently engaged in the manufacture of vegetable buttons is Mr. Richard Roschman, whose works are located on Queen Street, Waterloo, where his premises consist of a handsome brick structure, 3½ stories in height and 40x110 feet in dimensions; the engine and boiler house being 26x26 feet in dimensions and two stories in height, the engine being 35-horse power. The manufactory contains all the most improved machinery used in this line of manufacture, consisting of saws, borers, turning lathes, etc. Besides the plain buttons the

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house also manufactures covered ones. The trade, which is extensive, and which has grown up gradually and steadily, extends throughout the Provinces of Ontario, Quebec and the Lower Provinces. Mr. Roschman has been established in business since 1878, and in September last removed into his present new building, which he erected specially for the business. He gives employment to 75 skilled hands on an average throughout the year. He is a native of Germany, and by patient industry, coupled with enterprise and ability, has built up an excellent trade.

Mercantile Fire Insurance Co., P. H. Sims, Secretary.—Among the insurance companies which are worthy of generous support is the Mercantile Fire Insurance Company, of Waterloo, which has been established for the past ten years. The subscribed capital of the Company is \$200,000; paid up in cash, \$20,000, and Government deposit, \$20,100. The record of the Company has been excellent, and it has steadily but constantly advanced. The losses for 1885 were below the average, being only 49 per cent. of the net income, and after paying a 10 per cent. dividend on the paid up capital, there was on hand, over and above the paid up stock, an amount of at least 110 per cent. greater than required to reinsure all risks. There was a gain in business during 1885 over 1884 of \$10,099.52 in the premium income, and a gain in assets of \$14,465.57. During the year 5,756 policies and renewals were issued for insurances amounting to \$5,951,556, on which premiums were received in the sum of \$89,131.86, and including interest on investments, made the total receipts for the year \$92,301.05. The total insurance in force on Dec. 31st, 1885, was \$6,906,795, and the reinsurance liability on these risks \$37,957.38. The officers of the Company are, J. E. Bowman, Esq., President; John Shuh, Esq., Vice-President; P. H. Sims, Esq., Secretary; James Lockie, Esq., Inspector, and Alexander Millar, Esq., Solicitor. Mr. Sims is a gentleman eminently qualified for the position.

Waterloo Foundry, Bricker & Co., King Street, Waterloo.—Was established by Mr. Jacob Bricker, father of the present senior member of the firm. It was started in a comparatively small way, and it required untiring exertions and a lively spirit of enterprise to build it up to important proportions; but those qualities were not wanting, as the result achieved testified. The business is now conducted by Messrs. Levi Bricker and E. W. B. Snider, under the firm title of Bricker & Co. The 38 years that have passed since the founding of the business have seen many extensions in the buildings to accommodate the increasing trade, until to-day their extent is as follows: Main building, 45x100 feet in dimensions and two stories in height; moulding shop and engine room, 50x80 feet, one story; blacksmiths' shop, 30x40 feet, one story; paint shop, 30x50 feet, one story frame; and implement shed, 34x100 feet, one story frame. In these employment is furnished to 40 skilled and competent workmen. The firm manufactures a general line of agricultural implements, including reapers, mowers, binders, threshers and hay binders, besides general job work and repairing. The work turned out at

this foundry is of the very best description, superior in quality and perfect in finish, which has been the main cause in building up and retaining their extensive trade. The annual output of the concern is over \$40,000. Both members of the firm are natives of Canada; Mr. Bricker, the senior member, being the practical man and supervising the work, while Mr. Snider attends to the financial and business affairs, the latter gentleman being a representative of the North Riding of Waterloo in the Local House. The industry they conduct is alike creditable to themselves and the town of Waterloo.

Lion Brewery, Christopher Huether, King Street, Waterloo.—This business was established twenty-seven years ago, and since its inception has steadily and rapidly advanced in volume until at the present day it holds a prominent and enviable posi-



tion among the lager breweries of the county. The premises occupied are 70x250 feet in dimensions, and the brewery is three stories in height, with hotel in front, which is four stories. All are solidly built of brick, and the architecture of the hotel is imposing and artistic, and an ornament to the street. The brand of lager manufactured is the celebrated "Lion" brand, which has a wide-spread reputation throughout Waterloo and Perth counties, where the sale extends. Employment is furnished to nine competent hands in the brewery, and four heavy teams are used in the delivery business. The brewery contains thirty-two fermenting tubs and all the latest and most improved machinery and appliances, while the engine is 25-horse power. The annual output of the brewery is 10,000 barrels, and the malting capacity is 15,000 bushels per season. In the hotel there are forty well lighted and ventilated and comfortable bedrooms; seven parlors, neatly furnished; dining-room, office and bar. The menu is excellent, and contains all the delicacies of the season as well as the substantial, while the cuisine is unsurpassed by that of any other chef in this section of the county. Accommodation is made for both transient and regular boarders, the rate being \$1.00 per day, with special rates to regular boarders. Mr. Huether, the genial and popular host, is a native of Baden, Germany, and is a gentleman of much business executive ability.

TOWN OF BERLIN



Louis Breithaupt & Co., Tanners, Queen Street, Berlin, Ont.—The largest and most important tannery and leather house in Ontario is that known as the "Eagle Tannery," owned by Messrs. Louis Breithaupt & Co., of Berlin. This business was established in 1858 by the late Mr. Louis Breithaupt, and in its inception was not, comparatively speaking, of large proportions, but on account of the superior quality of the leather manufactured, and the persevering energy and enterprise of the inceptor, it rapidly developed, extending in volume year by year, until it reached its present immense proportions. On the decease of the founder in 1880, the business was carried on under the management of his three sons, Mr. Louis J., Mr. William H. and John C. Breithaupt, under the direction of the executrix and executors. The said L. J. and W. H. are the executors, their mother, Mrs. Catharine Breithaupt, being executrix. The sons are young men, but understanding the heavy responsibility resting upon their shoulders, and being gentlemen of sound common sense and more than ordinary business ability, have not only maintained the former standing of the firm but have materially developed it; and finding that it was necessary to increase their production to fill orders, it was found necessary to build a new tannery, and so a large and substantial structure was erected at Penetanguishene, on the shores of the Georgian Bay, where hemlock bark could be obtained in sufficient quantities for their requirements. This new tannery manufactures Spanish sole leather only and is one of the largest of its kind, and is said to be the model tannery of the Dominion, having a capacity for turning out 700 sides per week. The tannery there is fitted up with all the latest and most improved machinery and appliances known to the trade. The tannery in Berlin has a capacity of 1,000 sides per week of sole and harness leather, peerless calf, peerless veal kips, prime upper, etc. The firm also at their warehouse on Queen Street carry all kinds of foreign leathers, shoe findings, tanners' tools, etc. They sell both wholesale and retail, and being themselves manufacturers as stated, are always prepared to give the best value, both in quality and prices, of any leather house in the Dominion.

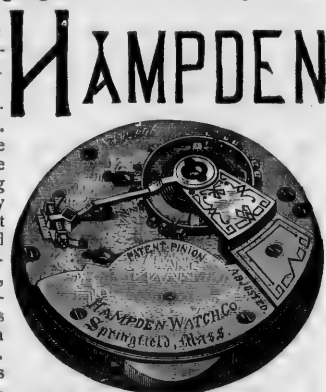
C. Schenker, Photographer, King St.—The art of photography, possibly more than any other line of business, has made most rapid improvement

during the past ten years. Not a year has passed in that time but new methods and appliances have been invented to develop the art and make a photograph "a thing of beauty and a joy forever." Among the number prominently engaged in this line in Berlin is Mr. C. Schenker, whose studio is located on King Street. This business was established 10 years ago by Mr. L. H. Wilder, who conducted it for seven years, when he was succeeded by the present proprietor. Mr. Schenker is a thorough artist, and does all lines of the photographer's art, including crayon, India ink, water color and oil work, and, of course,

the usual process by photography. The work executed by this gentleman is exceptionally fine and life-like, and his enlargements in crayon are works of art which it would be difficult to excel, while the prices he charges are remarkably low. The operating room is 12x35 feet in dimensions, and the reception room is of similar proportions. Mr. Schenker is a native of Canada.

Pequegnat Bros., Watchmakers and Jewellers, Berlin and Waterloo.—The inhabitants of Berlin are well supplied not only with the necessities but also the luxuries and adornments of life, and there can be no excuse for going out of town to make purchases,

when the merchants here keep such excellent stocks, and sell at the lowest possible prices. Among those engaged in the watchmaking and jewellery business must be mentioned Messrs. Pequegnat Bros., whose establishment is located on King St. East. This business has been established for over 11 years, and since its inception has met with very favorable success, the development being very gratifying. The premises occupied are 11x50 feet, with a very nice stock of watches, clocks, chains, rings, brooches, scarf pins, and such other articles in this line as are usually to be found in a first-class jewellery establishment. The firm also make a speciality of watch repairing, of which they do a great deal. They give employment to three competent and skilled assistants,



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and their trade extends throughout the town and country. They also do a large jobbing trade, and give their customers the benefit of the lowest market prices, thus ensuring a continuance of their custom. Messrs. Pequegnat Bros. started with almost nothing, but by perseverance, thrift, enterprise and ability, have built up an excellent business; not only this, but they have started seven other parties in different places, who are now doing well. They have also another store of their own located in Waterloo, which is a branch of the Berlin house. Messrs. Pequegnat Bros. are natives of Switzerland, the land that produced William Tell. They are wide-awake business men, and have the esteem of the community in which they reside. They have been in this country over 13 years.

F. O. Gardiner, Dominion Pianos and Organs, King Street East.—The above-mentioned gentleman has been established in business in Berlin for the past three years as agent for Waterloo county for the celebrated Dominion Pianos and Organs, and since starting in business here he has met with pronounced



success. It requires very little to be said in favor of these instruments; they are well and favorably known throughout the entire Dominion. The works of the Company are located in Bowmanville, and are the largest and most complete of their kind in the country. During the past two years the demand for the Dominion organs has more than doubled, and they are now to be found in England, Australia, West Indies, South America, Germany, Russia, and almost every civilized country on the face of the globe. At the Centennial Exhibition in Philadelphia in 1876, it was the only Canadian organ receiving an international medal and diploma of honor. This they received against 40 other competitors, the

points of excellence being "a pure and satisfying tone, simple and efficient stop action, an elastic touch, and good general workmanship." Mr. Gardiner has an agency of which he may well be proud, for the instruments speak for themselves if record of the manufacturers is not sufficient. The warerooms he occupies on King Street East are 20x50 feet in dimensions and two stories in height. He gives employment to three assistants, and has two teams in use in his business. He is a native of Canada, an active and enterprising business man, liberal in his dealings and straightforward in all his transactions. He was Town Councillor in Mount Forest, where he resided previous to coming to Berlin.

W. L. Schmidt, General Merchandise, Golden Lion Store, King Street East.—In Berlin there is a good deal of barter transacted between the farmers and storekeepers, the farmers bringing in produce and exchanging it for other commodities. On this account there are many stores where groceries, dry goods, glassware, etc., are kept in general stock. Holding a prominent place among those doing business in this manner is Mr. W. L. Schmidt, whose store is located on King Street East, where he has been established for the past five years. The premises occupied are 24x100 feet in dimensions, and are well stocked with a large and well assorted stock of dry goods, groceries, glassware, etc., carefully selected, and sold at the lowest market value either for cash or in exchange. The business since its inception has increased steadily year by year, and shows at present marked tendencies to further development. Mr. Schmidt gives employment to three competent and obliging assistants on an average throughout the year. He is a native of Canada, and a capable and enterprising business man, who, by hard work and close attention, has built up his business to its present standpoint. He is a member of the Berlin Board of Trade, an organization productive of much good in business matters, and is a gentleman highly esteemed in the community.

J. H. Gorman & Co., Family Grocers, King Street.—The family grocery trade of Berlin is well represented by honorable business men, who are full of enterprise. Among those who hold a leading position in this line are Messrs. J. H. Gorman & Co., who are located on King Street. These gentlemen have been established in business for the past eight years, and have built a trade that is very satisfactory, increasing as it does steadily year after year. The premises occupied are 22x45 feet in dimensions, with a warehouse in rear 16x25 feet in dimensions. Here a large and carefully selected stock of fine groceries, crockery and glassware are carried, including the best brands of teas and coffees, spices, table delicacies, etc. A specialty is made of the celebrated national brand Baltimore Oysters, put up by Keagle & Guider, both in cans and bulk, and which are largely handled at wholesale and retail, as are also fruits of all kinds, and sweet potatoes by the barrel; the firm being direct importers of these goods, which are sold at the lowest market rates. The trade of the house extends throughout the town and surrounding country, goods being delivered by team. The firm give employment to three competent and courteous assistants. Mr. J. H. Gorman, the proprietor, is a native of Guelph, and is a capable and enterprising business man, highly esteemed by all who know him.

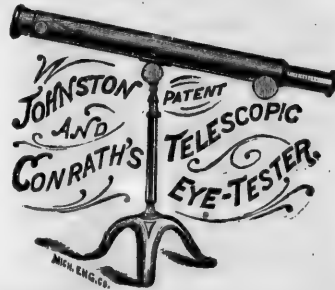
A. Michner, General Store, King Street East.—Among those prominently identified with the business interests centred on King Street, Berlin, is Mr. A. Michner. This gentleman has been established in business for the past two years and a half, and has built up an excellent business. Previous to coming to Berlin, he was in business in West Montrose, where he also held the office of postmaster, and still retains the appointment. Here he occupies two stores, one being devoted to dry goods of all descriptions, laces, ribbons, hose, etc., also millinery, which is all of the latest and most fashionable make. In the other store he carries a full line of groceries, boots and shoes, crockery, etc. The premises occupied by him are 38x48 feet in dimensions, where employment is furnished to six assistants. He uses one delivery wagon for conveying goods to his customers, who reside both in town and country. Mr. Michner is a native of Canada, and a thorough-going, persevering and enterprising business man. He is doing an excellent business, which is constantly and steadily increasing.

George Harrison, Merchant Tailor, King Street.—Among the business houses in Berlin which have been more recently established, and which are on the high road to success, must be mentioned that of Mr. George Harrison, merchant tailor, whose establishment is eligibly located on King Street. This gentleman established the business one and a half years ago, which since its inception has steadily developed. The premises occupied by him are 22x45 feet in dimensions, and suitably fitted up for the requirements of the business conducted. Mr. Harrison gives employment to several skilled hands, and being a practical workman himself, superintends all the details of the business, ensuring satisfaction in all respects. He carries a large stock of woollens, tweeds, etc., for trouserings, coats, overcoats, etc., of the best imported goods from which to select. The cut and fit of the garments made by him are not to be surpassed in town, a fact already acknowledged by his many customers. Mr. Harrison is a native of Canada, and is a persevering and capable business man, and deserving of the success he is achieving.

A. Bricker, Carriage Maker, Queen Street.—The trade of the carriage maker is one of much importance in any community, and especially in a place like Berlin, surrounded as it is with a large farming community, who depend in a great measure on vehicles of one kind or another for their means of transportation. Among those most prominently engaged in this line is Mr. A. Bricker, whose works are located on Queen Street, near King. The premises occupied are 35x70 feet and two stories in height, where employment is furnished to 12 skilled and careful workmen. The business has been established for the past eight years, and has steadily increased in extent since the date of its inception. Mr. Bricker builds all kinds of carriages, buggies, waggons, etc., and has gained a high reputation for the excellence of workmanship and the quality of material in the vehicles constructed by him. He receives and fills orders for all parts of the Dominion, doing a large business in the West and North-West. He is a Canadian by birth, and a practical workman as well as a capable, enterprising and persevering business man, and one who is held in the highest esteem in the community. He has often been invited to allow himself to be elected to public office, but has been forced to decline on account of pressure of business.



August Fuchs, King Street.—When Berlin was a sparsely inhabited hamlet, the present proprietor of the Keystone Coin Jewellery store on King Street established the business. That was 40 years ago, and he had a very successful career. The premises occupied are 13x48 feet in dimensions, and handsomely fitted up with elaborate glass show cases, where a large and elegant stock of jewellery and silverware is displayed to advantage. Mr. Fuchs makes a specialty of the Rockford and Columbus watches; they are certainly the best American watches made. In cases, the Keystone coin silver watch case, of which the centre, back, cap and bezel are made complete of one solid, seamless piece of coin silver without a particle of solder. This is certainly the best case in the market to-day. Mr. Fuchs gives employment to four competent and skillful workmen. He is a native of Baden, Germany, and was a member of the Town Council here for years. He is a thoroughly practical working jeweller, understanding all its branches, and makes a particular branch of watch repairing. He is a gentleman highly honored and respected in the community.



Joseph Bury, Dealer in Fancy Groceries, Provisions, Canned Goods, etc.—The people of Berlin and surrounding country should not want for groceries, for they have many good stores to supply their wants. Among the later established in this line is Mr. Joseph Bury, whose store is located on King Street. This gentleman started business eight months ago, and by the superior quality of the goods kept, including the choicest brands of teas from China and Japan, fragrant coffees from Java, Rio and South America, hermetically sealed goods, table delicacies, condiments, pure spices, provisions, etc., and by a splendid display of the stock in a well appointed store, which is 16x60 feet in dimensions, and by selling on the lowest margin of profit, has built up an excellent trade, which is rapidly extending. Mr.

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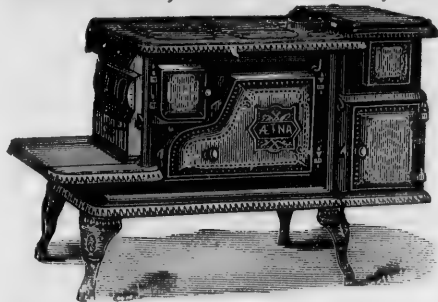
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Bury is agent for the Hamburg and French lines of steamers, and parties desirous of visiting the Old Country can make all arrangements with him on the most satisfactory terms, and save trouble in New York. Mr. Bury is a native of Canada, and is an enterprising, progressive and capable business man, who thoroughly understands the wants of the public.

Hymmen Bros. & Chamberlain, Hardware, Stoves, Pumps, etc., King Street.—The hardware trade of Berlin is one in which a large amount of capital is invested, and in which employment is furnished to many hands. The goods handled are those in use in all building operations, houses, stores, offices, etc., and consequently the demand is large and the field of operations extensive. Among those actively and prominently engaged in this line of industry is the firm of Messrs. Hymmen



Bros. & Chamberlain, whose business has been established for the past six years. Mr. Chamberlain having been admitted a partner last spring. The premises occupied are large and commodious, being 20x124 feet in dimensions, where a large and well assorted stock of hardware, stoves, pumps, tinware, hot-air furnaces, cutlery, etc., etc., is carried in profusion. The firm manufacture their own tinware both for order and for stock. They give employment to 8 competent assistants and skilled workmen, and use one team for the delivery of goods to customers, who come from the town and surrounding sections of country. The business since its inception has been constantly improving and still steadily increases, the volume of business transacted this fall being very large and in advance of former years. All the members of the firm are natives of Canada, and imbued with all those business characteristics which have made the country such a successful commercial one. They are held in the highest regard by all who know them.

August Hertel, Planing Mill, King Street East.—Among the many industries which tend to make up the importance of Berlin as a manufacturing centre is that of the manufacture of sash, doors, blinds, etc. Holding a front place among those engaged in this line of industry is Mr. August Hertel, whose shop is located on King Street East. The premises occupied are 45x50 feet in dimensions and three stories in height, being a frame building. Here employment is furnished to 11 skilled workmen throughout the year, the number being increased according to the season and the pressure of business. Mr. Hertel manufactures all kinds of sash, doors, blinds, and all kinds of builders' furnishings. He also utilizes part of the power to run a feed chopping mill, which is a great convenience to those keeping horses in the

vicinity. Mr. Hertel is also a contractor and builder, and does considerable work in this line around town and country, throughout which section his business extends. He is a practical workman, and superintends all work done before it is permitted to leave his establishment, thus ensuring satisfaction to his customers, and still further building up his reputation for capability and skill. He is a native of Canada though of German extraction, and is, like his countrymen who have built up Berlin to its present proportions, a valuable and honored citizen.

Charles A. Ahrens & Sons, Slipper Factory, Queen Street, Berlin.—When merchants or manufacturers have to build or move to new premises of larger dimensions than those they were occupying, it is a sure sign that their business is prospering. Such is the case with Messrs. Charles A. Ahrens & Sons, who manufacture the finer kinds of slippers. These gentlemen have been established in business over four years and a half, and have commanded a large measure of success, so much indeed that they found their present place too small for them, and so they have moved into their new establishment on Queen Street, near the corner of King Street. The new premises are 41 x 100 feet in dimensions and three stories in height. These will be fitted up with all the latest and most improved machinery specially adapted to their line of manufacture. They make slippers in embroidered velvet, fancy plush, fancy repp, superior repp and fine and common repp, the uppers being imported direct from Germany. They also manufacture repp foxed and tweed foxed slippers, either machine or hand sewed. The firm give employment to thirty-five skilled hands in their factory, and the indications are that this number will have to be increased in the near future, should business continue to increase at its present rate. The gentlemen are enterprising and progressive citizens, and are held in the highest estimation in the community. Messrs. Chas. A. Ahrens & Sons are situated on the third flat, used as factory, and part of second floor as warehouse. Mr. C. A. Ahrens is the proprietor of the building, which is partly occupied by Randall & Ross as a wholesale grocery and liquor business.

A. Vanderhart, Merchant Tailor, Fuchs' Block, King Street.—Among the popular merchant tailors who enjoy a wide reputation for first-class workmanship and style is Mr. A. Vanderhart, who was formerly cutter with Messrs. Boehmer & Erb, but who has been established in business for himself for the past six years. The premises occupied are located on King Street, and are 22x50 feet in dimensions, where a large substantial business is being carried on, the patrons being derived from among all classes of the community. Mr. Vanderhart, as already stated, is a practical cutter and merchant tailor, and an enterprising, active business man, popular in the community and with all who have business transactions with the house. The store is neatly fitted up, and well equipped with a large, valuable stock of imported woollens for suits and trousering, which are made up to order in the latest fashions, well trimmed and finished, and warranted to give perfect satisfaction. Mr. Vanderhart gives employment to seven practical and first-class operators, the number being increased according to the season and the extra pressure of business. He is a native of Holland, and has resided in this country for 15 years. He is popular in commercial circles, and enjoys the confidence of all who know him.

B. H. Ziegler, Carriage and Waggon Maker, King Street East.—In reviewing the commercial and manufacturing industries of Berlin the fact is brought to light that there are many business houses that had been founded by the early settlers still in existence. Among the number and worthy of special notice is that of Mr. B. H. Ziegler, carriage manufacturer, of King Street East. This business was established over thirty-five years ago by Mr. E. Ziegler, father of the present proprietor, who conducted the same successfully for twenty years, and then his son having arrived at manhood's years, the father turned it over to him, although Mr. E. Ziegler is still actively engaged in the work. Mr. E. Ziegler has resided in Berlin over forty years, and was one of the first councillors when the place was incorporated as a village. He has also served on the School Board, and was at one time a Dominion License Commissioner. He is a gentleman highly honored in the community for his many excellent qualities of head and heart. Mr. B. H. Ziegler, who has now conducted the business for the past fifteen years, makes all kinds of carriages, buggies, sleighs, waggons, carts and everything that comes under the head of carriage or waggon building. The premises occupied by him for the works are 30x50 feet in dimensions and two stories in height, where he gives employment to eight skilled workmen. Mr. Ziegler manufactures the carriage in its entirety, from the iron and wood in the rough to the finished article. His trade extends throughout the Province of Ontario, and has been of late, and is, unexceptionally good. Mr. Ziegler is a practical workman, understanding every detail of his business and personally inspecting all work done in his establishment, thus guaranteeing to customers the utmost satisfaction.

John Fennell, Hardware, King Street.—One of the most successful business men in the town of Berlin to-day is Mr. John Fennell, hardware merchant, whose establishment is located on King Street. The premises occupied are 25x100 feet in dimensions and three stories in height; also three warehouses in rear covering 28x100 feet and one story in height, for the storage of heavy iron, nails, woodenware, plaster of Paris, etc.; and another warehouse near the railroad station for the storage of oils; also a coal yard, located near the station. The business was established in 1863 by Mr. Fennell, and since that time the trade has been rapidly and constantly growing. In his extensive warehouse he carries a large stock of hardware, shelf-hardware, heavy irons, carriage hardware, cutlery, etc. He gives employment to eight competent assistants, but personally supervises his entire business. He also uses five teams, the trade extending through the town and extensive sections of the surrounding country. Mr. Fennell was born in Cobourg, Ontario, on the 8th of August, 1837. After passing through the public schools of the district he went to Victoria College, and thereafter learned the hardware business. Mr. Fennell, on the formation of the Berlin Board of Trade, last May, was elected President, and in honoring Mr. Fennell the members honored themselves and made a most wise choice, for he has been educated in that best of all schools for such a position as he occupies on the Board, namely, practical business, in which he has achieved such unqualified success. He has also held positions of honor and trust in the Council and School Board, and has been for a number of years President of the Liberal-Conservative Association of the North Riding of Waterloo. He is a gentleman of sterling worth.

J. T. Huber, Groceries and Crockery, King St.—Among the many industries in Berlin that call for special notice in a work of this kind is that which deals in the necessities of life, principal among which is that of groceries. Berlin contains several first-class stores in this line of business, principal among the number being that of Mr. J. T. Huber, whose establishment is located on King Street in the American block. This business has been established for the past eight years, and since its inception has improved steadily and rapidly. The premises occupied are 23x75 feet in dimensions, and tastefully and appropriately fitted up for the requirements of the trade. A very large and well-selected stock of staple and fancy groceries is carried, consisting of the choicest brands of teas and coffees, pure spices, table delicacies, hermetically sealed goods, flour, etc. Mr. Huber makes a specialty of crockery and glassware, of which he carries a large and fine stock, and sells at prices that defy competition. His trade extends throughout the town and country; he gives employment to four painstaking and competent assistants, and uses one team in the delivery of goods. Mr. Huber is a native of Canada, and a gentleman who understands most thoroughly every department of the business he now so successfully conducts. He is a man of indomitable energy and enterprise, and is held in high esteem in the community.

J. T. Huber & Co., manufacturers of Patent Compressed Insoles, Upholsterers' Wool Batting and Flock.—The manufacturing industries of Berlin are varied in character and important in extent, and aid materially in developing the commercial prosperity of the town. Among the number of prominent specialties may be mentioned that conducted by J. T. Huber & Co., manufacturers of patent compressed insoles, upholsterers' wool batting and flock. The present firm succeeded Mr. George H. Nelson two years ago, and putting fresh life and vigor into the enterprise, are increasing the business weekly. The premises occupied, which are located near the Grand Trunk Railway station, are 50x100 feet in dimensions and two stories in height, where employment is furnished to 20 skillful workmen. The machinery used is all of the latest and most improved designs, consisting of carding and batting machines, pickers, etc., which are operated by a 30-horse power steam engine with boiler of 40-horse power. The product of the works is sold throughout the entire of Canada to shoe manufacturers, upholsterers and cabinet makers, amongst whom it is in active demand. Mr. Huber is always on the lookout for improvements, and is constantly adding to his reputation for the excellent quality of material manufactured by him, which is the cause of his constantly growing trade.

J. E. Neville, Chemist and Druggist, King Street East.—Holding a prominent place among the chemists and druggists of Berlin is Mr. J. E. Neville, who has been established in business for over four years, and since the inception of his business he has found it constantly increasing, the trade now extending throughout the town and country. The premises occupied, which are located on King Street East, are 12x40 feet in dimensions, and tastefully and suitably fitted up for the requirements of the business. Mr. Neville keeps a large and carefully selected stock of fresh and pure drugs and chemicals, toilet articles, perfumes, sponges and thoroughly attested and reliable proprietary medicines, etc. He also makes a specialty of physicians' prescriptions and

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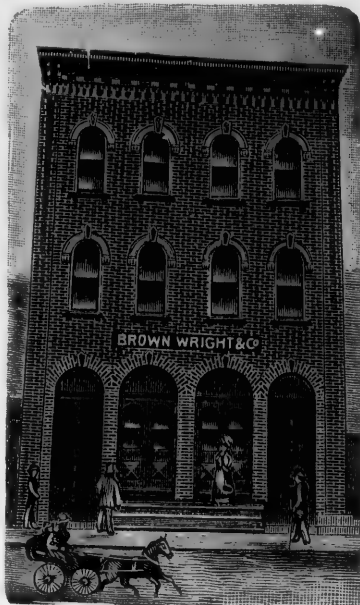
difficult formulæ. Mr. Neville is a graduate of the Ontario College of Pharmacy, and is a skillful and careful druggist, and has all the most modern appliances for the prevention of errors in handling drugs and compounding prescriptions. He gives employment to two competent assistants. He is a native of this county, having been born in Hamburg. He is a gentleman who has earned the respect and esteem of the community by his social and business qualities.

North American Hotel, King Street West, Dopp & McGarry, proprietors.—One of the most reliable hotels in Berlin is that conducted by Messrs. Dopp & McGarry, and known as the North American. The present proprietors recently succeeded Mr. Henry Walder, Jr., the latter gentleman having conducted it for a number of years previously. The hotel is a three-story brick structure, 50x70 feet in dimensions. In it are contained 20 bedrooms, 2 parlors, sitting room, dining room, bar, and billiard room containing 3 excellent tables. The bedrooms are well ventilated and comfortably furnished, and during the winter are well heated. The menu includes all the delicacies of the season as well as the more substantial, while the *cuisine* is all that the most fastidious could desire. The bar is well supplied with the best wines, liquors and cigars. Employment is given to seven competent and courteous attendants, who look well after the comfort of the guests. The rates of the house are one dollar per day. Messrs. Dopp & McGarry are both young men of much energy and practical business ability, and possess in an eminent degree those qualifications so essential to the successful management of an hotel.

E. K. Snyder, Dealer in Fine Boots and Shoes, King Street.—Among the many business industries of any community, that which deals in boots and shoes is an important one. Boots and shoes are a necessity at any season of the year, but more especially in our Canadian winters they are an absolute requirement. Among those engaged in this line of business in Berlin worthy of special mention is Mr. E. K. Snyder, whose establishment is located on King Street East. The business was founded two years ago, and since its inception has made very satisfactory progress. The premises occupied are 19x80 feet in dimensions, and consist of one story. The store is eligibly situated on the main business thoroughfare, and near the market and post office. Mr. Snyder keeps a large and carefully selected stock of ladies' and gents', youths' and children's boots, shoes and rubbers, from the finest of kid to the heavy and most serviceable kip suitable for farm wear or winter use. He keeps one assistant, and his trade, which is very fair, extends throughout the town and surrounding sections of country. Mr. Snyder is a native of Canada, and is a persevering and hard-working business man, and well deserving of patronage and success, which he appears to be on a fair way of attaining, for he sells the best quality of goods at prices that cannot be beaten.

E. P. Cornell, Dentist, Germania Block, King Street.—There seems to be a greater amount of decay in the teeth of civilized races as distinguished from those less civilized, or savage. The Caucasian race appears peculiarly liable to this teeth decay, while the negro glories in the perfection of his "pearly gates." As to the cause there are several theories, but this article is not a monograph on teeth, but a brief sketch of some of Berlin's leading business men,

among whom ranks Mr. E. P. Cornell, dentist, whose office is located in the Germania Block, on King Street. This gentleman has been established in business for the past six years, and on account of the premature decay already mentioned, and the acknowledged skill of the gentleman as a dentist of a high order of merit, his practice has rapidly developed, and is at present very good. Mr. Cornell is a graduate of the Ontario College of Dentistry, from which institution he graduated in 1880. His office contains all the latest and most improved appliances in modern dentistry, and he makes sets of false teeth in the best style of the art. He is a skilled practitioner, and is deserving of that business success which his own merits and industry have achieved. He is a Canadian by birth, and is held in the highest estimation by the Berlin community.



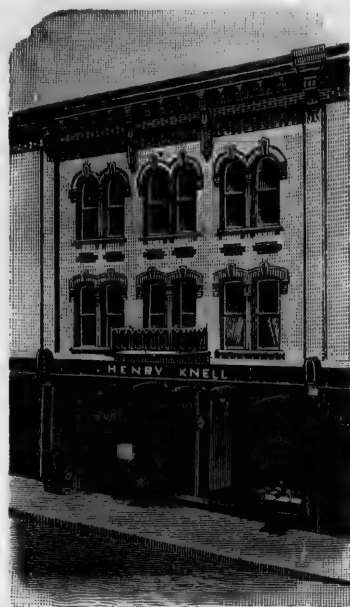
Brown, Wright & Co., Manufacturers of Slippers, Shoes, etc., Queen Street.—The largest manufacturers of boots, shoes and slippers in Berlin are the firm of Messrs. Brown, Wright & Co., whose manufactory and warehouse are located on Queen Street. This business was established as recently as 1884, but has increased rapidly. The handsome shoes and slippers made by this house have a wide-spread reputation throughout the Dominion for excellence of quality and finish, in both of which points they are not excelled by any house in the Dominion. The premises occupied consist of a three-story brick building, 30x80 feet in dimensions, and with a spacious basement. Here employment is furnished to 50 skilled hands, who are kept constantly employed in manufacturing goods to fill the orders which are being received daily from all parts of the country. The works contain all the latest and most improved machinery used in this line of manufacture, and the engine is a 10-horse power. The premises are well equipped in every respect, well lighted and ventilated, due regard being paid to the health of the

operatives. Of the members of this firm, Mr. Brown, the senior partner, is a native of England, as is also Mr. Wright, while Mr. Whiting, the other partner, is a Canadian by birth. These gentlemen are true representatives of what business men should be; they are active, progressive and enterprising, and are held in the highest respect in the community.

Stricker & Doelle, Merchant Tailors, King Street.—When new business enterprises start up in any community it is a sign that there is progress there, and faith in its future prosperity. In this respect the future of Berlin is assured, and the assurance seems well-founded. A number of good business firms have lately started, prominent among the number being that of Stricker & Doelle, merchant tailors and dealers in gents' furnishings, whose establishment is located on King Street, the premises being 20x60 feet in dimensions, and containing an excellent and well-selected stock of imported and domestic gents' furnishings of the latest patterns and most fashionable designs, including neck-wear, handkerchiefs, braces, shirts, hosiery, etc., which the firm sell at the most reasonable advance on cost. In the merchant tailoring department the best of work is executed, the best and most skillful workmen being employed. A full line of imported and domestic woollens, tweeds, broadcloths, are kept in stock from which to select for trouserings, coatings, overcoatings, etc. The most fashionable and best fitting garments are guaranteed, and although the firm have only been in business about one year, the rapidly increasing custom which they are receiving is sufficient recommendation in this respect. The firm give employment to 10 assistants and competent operators. Messrs. Stricker & Doelle are natives of Canada, and are energetic business men, who have merited the highest regard in the community.

M. Grebenstein, Fashionable Tailor and Clothier, King Street.—Among the popular and prominent tailors of Berlin is Mr. M. Grebenstein, who conducts business on King Street, opposite the Germania Block. He is a practical cutter, and has achieved well deserved popularity as one of the leaders of gentlemen's fashions in town. The premises occupied are 23x80 feet in dimensions, and are well stocked with a large and valuable assortment of English, Scotch and French woollens for suitings; broadcloth, etc., which he cuts and makes to order in the most fashionable styles at moderate prices. Mr. Grebenstein controls a large trade among the merchants and citizens, by whom he is endorsed and recommended for his taste and skill in making perfect fitting, stylish clothing, etc. Mr. Grebenstein started in business in 1869, the firm being Gottleib & Grebenstein, which was continued for six years and dissolved, when he commenced business for himself, in which he has proved eminently successful, but it has been by, as he himself expresses it, "hard, steady work and by sticking to it; business success depends a great deal upon the man himself." In this Mr. Grebenstein has uttered a truism that is not alone applicable to his own case, but to business in general. It is those who "stick to it" and "work hard and steady" that succeed in life's great race. Mr. Grebenstein gives employment to ten skilled and competent hands. He is a native of Germany, and has served in the Council here for two years, and is well and favorably known to the whole community, and popular with all who patronize him.

Henry Knell, Watchmaker and Jeweller, King Street.—One of the most prominent and popular business men in Berlin, and who was established when the town was only a hamlet, is Mr. Henry Knell, watchmaker and jeweller. Mr. Knell came from the land famous for its manufacture of clocks and watches, and the legendary William Tell, 35 years ago, and two years later founded the present business, which has proved eminently successful. The premises occupied are 12½x60 feet in dimensions, handsomely fitted up with elaborate wall and counter



show cases, displaying the rich stock to the best advantage. Mr. Knell carries a beautiful and costly line of goods, embracing gold and silver watches, wedding and keeper rings, chains, locket, scarf pins, silver-plated ware, etc. Of the latter goods Mr. Knell has sold extensively this fall, as a very large number of marriages has taken place among the young people of the town, and these goods were wanted for wedding presents; and certainly he carries an excellent assortment to choose from. Mr. Knell is a public-spirited and popular gentleman as well as enterprising and energetic business man, capable of understanding and supplying the wants of the community with articles in his line. He is highly esteemed, and has served the town in the Council for 15 years, having at last, through pressure of private business, to resign.

P. H. Good, Groceries, Crockery, Glassware, Wines and Liquors, King Street.—There are many old established business houses in Berlin that have grown up with the growth of the town, and met with deserved success. Among the merchants most prominently connected in this respect is Mr. P. H. Good, whose grocery establishment is located in the Canadian Block on King Street. This gentleman first started the business in 1865, and for the past 21 years has steadily and solidly advanced. The premises occupied, which are large and commodious,

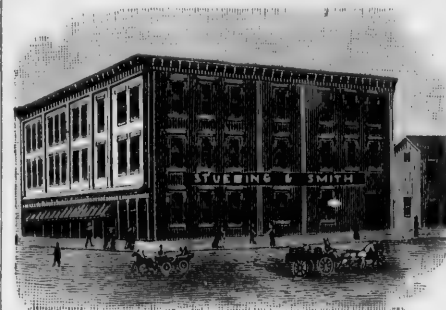
suitably and tastefully fitted up for the requirements of the business, are 20x75 feet in dimensions. Here is carried a large and well selected stock of staple and fancy groceries, choice brands of teas and coffees, table delicacies, condiments, hermetically sealed goods, etc.; also a choice and handsome assortment of crockery and glassware, and imported and domestic wines and liquors. Mr. Good gives steady employment to three careful and competent assistants, who are always ready to show goods whether purchases are made or not, although the quality and variety of the goods carried, and the rock bottom prices at which they are sold, are sure to effect a sale. Mr. Good is a native of Canada and is an honorable and enterprising business man, and one who merits well of the community.

W. Jaffray & Son, Ticket Agents, King Street.—The firm of W. Jaffray & Son is one well and popularly known in Berlin, having been established since 1878 as general ticket agents for the Grand Trunk Railway, the Canada Express Company, the Great North-Western Telegraph Company, and for the following well known steamship lines: Allan, Inman, Cunard, Anchor, and others. Mr. W. R. Jaffray, the son, is also agent for the well known stock-broking firm of Cox & Co., of Toronto, whose operations extend all over Ontario and the west and other portions of the Dominion; also Chicago, New York and other American financial centres. Mr. Jaffray has special wires to Messrs. Cox & Co's. office, and all stock transactions can be transacted through him equally as well as through the Toronto office. Mr. W. Jaffray, the father, was born in Shrewsbury, England, on March 6th, 1832, and has been postmaster in Berlin since 1862, and is a most faithful and efficient officer in that responsible office. Journalism appears to be hereditary in the blood of the Jaffrays. Mr. W. Jaffray's father was editor of the *Shrewsbury Chronicle*, while Mr. Jaffray himself has been editor of the *Galt Reporter* and *Berlin Chronicle*, so that he may well be called "a man of letters." He has three sons on the Chicago press. Mr. Jaffray has also taken an active interest in politics, and has acceptably filled at different times the offices of Councillor, Deputy-Reeve, Reeve and Mayor, having served two terms in the last mentioned office. Mr. W. R. Jaffray, the son, is an enterprising, pushing and persevering business man, and ably conducts the affairs of the agency, and seems destined to follow politically in his father's footsteps. Both gentlemen are held in the highest esteem by the community.

Henry Stuebing, Groceries and Crockery.—Among the many important industries in any community there are none of more importance than those which deal with the necessities of life; and, next to bread and meat, groceries hold the most prominent place. Prominent among those doing business in this line is Mr. Henry Stuebing, whose establishment is located in Stuebing's Block, opposite the Market. This block has just been erected by Mr. Stuebing, and is an ornament to King Street. It is 46x60 feet in dimensions and three stories in height, and substantially built of brick. Mr. Stuebing occupies one store, which is 21x60 feet in dimensions, with a warehouse in rear 21x28 feet in dimensions and three stories in height. The rest of the block is occupied as stores, offices and dwellings. Mr. Stuebing carries a large and well-selected stock of general and fancy groceries, the choicest teas from China

and Japan, coffees from Java and South America, hermetically sealed goods, table delicacies, condiments, pure spices, and all other articles usually found in a first-class grocery. He gives employment to three courteous assistants, and uses one team in the proper conducting of his rapidly growing business. Mr. Stuebing is an active, energetic and enterprising business man, and is also a public-spirited gentleman, taking a deep interest in all that pertains to the welfare of the town, which he at present serves as one of its councillors.

Stuebing & Smith, Wholesale Fancy Goods, King St. and Market Square.—Holding an honored and prominent name among the many industries that have contributed to the development and prosperity of Berlin is that of Messrs. Stuebing & Smith, fancy goods merchants, whose premises are located in one of the most handsome brick blocks on King Street, at the corner of Market Square, which is



three stories in height and about 140x125 feet in dimensions. When the business was established over 30 years ago it was in a comparatively small way, without a thought that it should ever reach its present vast proportions. It is undoubtedly owing to the energy, thrift and marked business ability of the firm, combined with the handling of nothing but the best and most popular goods in the market, that they have achieved such well-deserved success. The large and greatly varied stock which they specially import consists of almost everything that is embraced under the head of fancy goods, and a specialty is made of wall papers, of which they regularly import the latest and most fashionable designs from the leading manufacturers of Europe. Their stock of general merchandise is probably not surpassed in the Dominion for extent and variety. Tobacconists' sundries, account books, albums, stationery, cutlery, and the countless other articles they handle, are complete representations of German, French and American manufacturers' wares in such lines. That the members of the firm control and are constantly extending such a varied and extensive stock proves them to be men of rare business ability and indomitable energy.

Edward Victor Reinhardt, Brewer, Queen Street.—Among the industries of Berlin, that of lager beer brewing is not forgotten, and it would be strange if such had been the case in a town peopled so largely with Germans and descendants of Germans. Reinhardt's brewery in Montreal is well and favorably known throughout a large section of the Dominion for the excellent quality of its product. Mr.

Edward V. Reinhardt, a son of Mr. Reinhardt, of Montreal, has purchased the brewery on Queen Street, previously conducted by Mr. Spiers, and has commenced the manufacture of the same quality of lager that has made their product so favorable with the Montrealers. The brewery here consists of the main building, which is a substantial brick structure 45x60 feet in dimensions and two stories in height, with large yardage, two dwelling houses and stables. The brewery has all the conveniences and appliances, mash room, cold room, office and store room, etc. There is one vat with a capacity of 10 barrels, which constitutes their present sales per day, besides their bottling trade. A 15-horse power engine is the motor; employment is furnished for six competent brewers, and two teams are used for delivery. With Mr. Reinhardt's experience in the Montreal brewery, the people of Berlin may rest assured of obtaining an excellent quality of this favorite beverage. Mr. Reinhardt is a gentleman of excellent business qualities and social attainments.

John A. Mackie, Importer of Dry Goods, Groceries, Hats, Caps, etc., Victoria Buildings.—The history of the business house of Mr. John A. Mackie is one full of interest, and redounding in credit to the gentleman who so ably conducts it. Mr. Mackie is the oldest established merchant in Waterloo county, having first commenced his business career more than 37 years ago in Bridgeport, Ontario, from whence he removed to Berlin, and for the past 34 years has been doing business continuously in his present location. The premises occupied by him are 20x100 feet in dimensions, and well arranged for the proper display of the stock carried, which consists of dry goods, groceries, glassware and crockery, hats, caps, etc. Mr. Mackie imports his goods direct and handles nothing but the best quality, and buying largely, gets the advantages of trade discounts, which he gives to his customers in selling at the lowest possible prices. He does an excellent business in town and country, and gives employment to three careful and courteous assistants. Mr. Mackie is a native of Scotland, and possesses all those sterling qualities which have made the name of Scotchman synonymous with business integrity, sterling honesty and success in all undertakings. Mr. Mackie has served in the school board, and has been a police magistrate for the past 26 years; he is a gentleman held in the highest respect and esteem in the community where he has so long resided and done business.

J. Kaufman, Planing Mill, King Street.—Among the prominent business houses in Berlin must be mentioned that of Mr. J. Kaufman, builder and contractor, and owner of the planing mill and lumber yards located on King Street. This business was established in 1877, since which time it has rapidly and steadily increased. The planing mill building is 45x70 feet in dimensions and two and a half stories in height. The lumber yards cover one and a half acres of ground, and a switch from the Grand Trunk Railway runs into it, thus affording Mr. Kaufman most excellent facilities for the receipt and shipment of his lumber and other goods, consisting of doors, sashes, window frames, blinds, and all descriptions of builders' materials, as well as the Paragon Fanning Mills, of which he is the manufacturer. He gives employment to 24 skilled workmen in the mill and

fanning mill works, the latter being 24x65 feet in dimensions and two stories in height. The works contain all the latest and most improved wood-working machinery, and a 20-horse power engine is used. Mr. Kaufman is a native of Canada, and a gentleman of business ability, push and enterprise. He is establishing a business, both in the lines mentioned and as a builder and contractor, that is a credit to himself and a source of prosperity to the town.

American House, King Street, Berlin.—The leading hotel in Berlin is the American House, which is located at the corner of King and Queen Streets, and is conducted by Mr. H. Bramm, who has been in the proprietorship for over one year. The business, however, has been established for more than 20 years. The premises occupied are a handsome white brick structure, which was erected in 1859, and is 100x110 feet in dimensions and three stories in height. It contains 40 bedrooms, which are all large, well lighted, comfortably furnished and heated in winter; two tastefully furnished parlors, large dining room, office and sitting room, three sample rooms for commercial men, billiard and pool room, and bar with all the finest imported and domestic wines, liquors and cigars. Mr. Edward Lyons, a thorough gentleman, and who has been connected with the establishment for the past 11 years, has charge of the "spiritual" department, and his cordial smile and warm handshake welcome the commercial "boys" as they put up at the house, which is most popular with the travelling fraternity. The menu is of the best, and cannot be surpassed by any house in this section of the country, including all the delicacies of the season as well as the more substantial, while the *cuisine* is faultless. Employment is given to 15 competent and courteous assistants, who are careful of the welfare of the guests. The terms of the house are \$1.00, \$1.50 and \$2.00 per day, according to accommodation, and special and reasonable rates are made to regular boarders. Mr. Bramm makes an excellent host, and personally supervises the catering, picking out the choicest that the market affords. Under his management the hotel is a pronounced success, and is steadily increasing in patronage.



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ST. CATHARINES.

St. Catharines is situated on the Welland Canal, forming the north-east portion of the Niagara peninsula. It is bounded on the north by Lake Ontario, on the east by the Niagara River, and on the south by Lake Erie. It is the most important industrial and commercial centre in the Niagara peninsula, and has a population of 10,000. Most of the land on which the town is built was purchased in 1816 by the Hon. William Hamilton Merritt from the Hon. Robert Hamilton, of Queenston. The purchase consisted of about 400 acres, the greater part of which consisted of a level plateau, on the south of which is the ridge commonly known as "The Mountain." From the year 1784, when Butler's Rangers were disbanded, until 1824, when work commenced on the Welland Canal, the increase in population was insignificant, but from this time a steady and perceptible increase was made. St. Catharines was then known as the "Twelve," subsequently as "Shipman's Corners," and finally it received its present name from Catharine, the wife of Robert Hamilton.

The one name which is most prominently identified with the history of St. Catharines is that of the Hon. W. H. Merritt, and the greatest achievement of his life was the projection and construction of the Welland Canal, connecting the waters of Lakes Erie and Ontario. It is not now necessary to enter into all the preliminary details—they now form a part of Canadian history; suffice it to say, that on the 19th of January, 1824, an Act was passed through the Upper Canada Legislature incorporating Messrs. George Keefe, Thomas Merritt, George Adams, William Chisholm, Joseph Smith, Paul Shipman, John DeCew, William Hamilton Merritt, and others, as the Welland Canal Company, with a capital of £40,000, divided into shares of £12 10s. each. On Friday, 27th Nov., 1829, the first voyage was made through the canal from Lake Ontario to Lake Erie, amid much enthusiastic demonstration on the part of the inhabitants of St. Catharines. The undertaking was the most important ever brought to a successful issue on the continent of America, and the great commercial result achieved was the access afforded through these lakes to the oceans of the world. The Welland Canal had been but a short time an accomplished fact when it was found of so much importance that the Government decided to buy out the stockholders and assume it as a provincial work. In 1841 the Royal assent was given to the Act for its purchase, and from that time it became a public work. A new canal has since been constructed, but it has not been productive of the results anticipated. The old canal had a draught of but ten feet of water, and the new canal was constructed for twelve feet navigation. At the present time it is being enlarged to pass vessels of fourteen feet draught, and the work will be completed early next year.

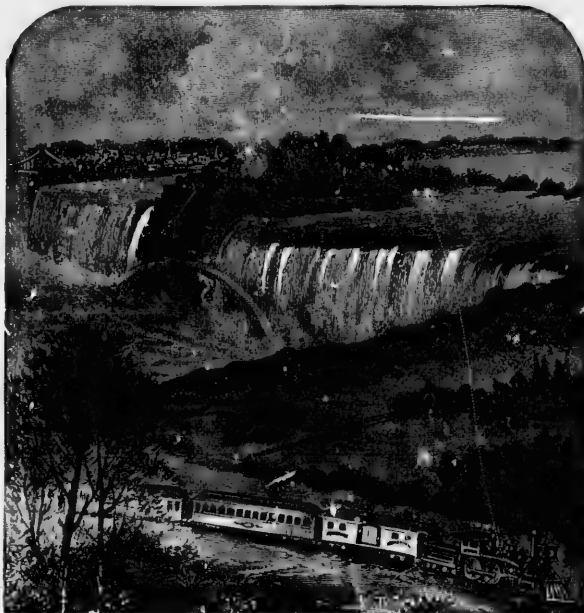
St. Catharines was first incorporated a village in 1845, and in 1850 the first election was held under the Municipalities Act. The population has been set down in 1827, at 384; in 1843, at 2,354; in 1846, at 3,402; in 1871, at 7,854; and in 1875, at 11,075.

In 1872 a Board of Trade was incorporated, under special Act of Parliament (35 Vic., chap. 46, Dom.), Messrs. James Taylor, James Morris, James Douglas and Henry Carlisle being prominently identified with its inauguration. During the period of its existence the Board has energetically promoted the commercial interests of the city, the following measures being among the more important: memorializing the Government on the enlargement of the Welland Canal; on the reduction of tolls and harbor dues on the line of canals between Montreal and Lake Erie; and at the present time the Government is being memorialized to grant permission to the Niagara & Central Railway to cross the Welland Canal at

Thorold, and to grant the customary subsidy of \$3,200 per mile. The President is Dr. L. S. Oille, and the Secretary, Mr. George Carlisle.

St. Catharines is one of the most picturesque and healthful places in the country. It is but eleven miles from the far-famed Niagara Falls, and two miles from DeCew Falls. The soil of the surrounding country is rich and generous, and St. Catharines is the centre of the finest fruit-growing region in Canada. All the finest varieties of peaches, apples, plums, pears and grapes flourish in the open air. Grape culture during the past few years has attracted much attention, and the industry has led to the establishment of the Ontario Grape Growing and Wine Manufacturing Company at Barnesdale, fully a mile beyond the city, where growers find a profitable market for their grapes. Large quantities of apples and other fruits in their season are shipped by the weekly line of steamers *Ocean* and *Persia* to Montreal.

St. Catharines possesses a fine system of water-works by gravitation, which were constructed a few years ago at a cost of \$200,000. St. Catharines is connected by street railway with both Merriton and Thorold, two and four miles distant respectively, both of which are situated on the Welland Canal. The great advantages of water power from the canal make this city a valuable locality. The Government



intend to open up to the manufacturing industries, in a short time, the immense resources in water power on the new canal, calculated at 1,000-horse power or more for each lock. The city has fine Public Schools on the graded system, and a large and imposing building for the Central School, with a competent staff of teachers. The Collegiate Institute is another fine structure, the institution being in a high state of efficiency under the supervision of the head master, Mr. Jno. Morrison. The Trustees are Messrs. J. C. Rykert (Chairman), T. C. Dawson, John E. Cuff, James Douglas, Dr. L. S. Oille and Dr. Goodman. The Opera House, owned by a joint stock company, is a handsome and substantial structure. It is well appointed, and has a seating capacity of 1,100 people.

The city is well supplied with churches of all denominations, including the Salvation Army. Some of the church buildings are quite ornamental in point of architectural design, and all are cozy and well attended.

All, or nearly all, modern improvements may be seen here, including water-works, gas, electric lights, handsome stores with plate glass fronts, fine sidewalks, and splendid private residences. The Court-House is generally admitted to be one of the finest buildings of the kind in Ontario, the interior fittings costing \$25,000.

St. Catharines is the market for the surrounding country, attracting large numbers of buyers and sellers.

A new line of railway has been projected by Dr. Oille, called the St. Catharines & Niagara Central, to run from Niagara Falls to Toronto. St. Catharines has bonused it to the extent of \$180,000, and Thorold to the amount of \$20,000.

The Mayor of the city is Henry A. King, a pushing and energetic young man, son-in-law to Mr. James Norris, ex-M.P. He has filled the office very creditably. His successor is likely to be Mr. John E. Cuff, one of the editors and proprietors of the *St. Catharines Journal*, a wide-awake and flourishing daily newspaper. Mr. Cuff, who is able and energetic, has served for many years on the Board of Public School Trustees, and for seven years occupied the position of Chairman. He has also been a member of

the Collegiate Institute Board for about ten years, and a member of the City Council for the past twelve years, and during the past two years has filled the office of Chairman of the Finance Committee. He was asked by the Conservatives to stand as member in their interests for the Local Legislature, but declined on the score of other business. His requisition asking him to become a candidate for Mayor is signed by nearly all the business men, lawyers, capitalists and working men in the city, being a sufficient proof of the popularity of Mr. Cuff, as well as a recognition of his ability.

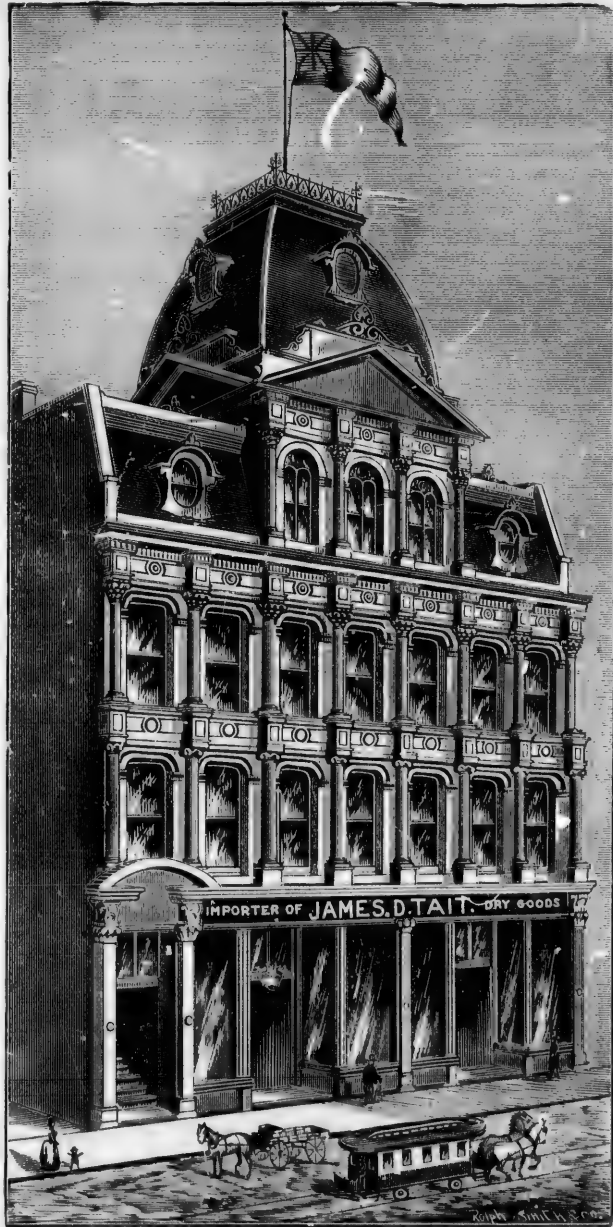
A leading feature of St. Catharines is its curative mineral waters, the fame of which for rheumatism and kindred complaints is coextensive with this continent.

The county of Lincoln is represented in the Dominion Parliament by Mr. J. C. Rykert, who has held the position for a number of years in the Conservative interests. He is an indefatigable worker, and pronounced supporter of Sir John A. Macdonald's Government. The city is represented in the Local Legislature by Captain Garson, the labor candidate.

Politically, the county of Lincoln is pretty evenly divided, but during the past four years the Conservative interest has been paramount, returning its nominees by fair majorities.

James D. Tait, Importer of Staple and Fancy Dry Goods, Masonic Temple, 38 and 40 Ontario Street.—It is the common boast of those who live in Montreal and Toronto that no finer dry goods houses are to be found anywhere outside these cities. The judgment is perhaps a natural one, coming from the source it does, but it is erroneous nevertheless; for in St. Catharines there is a dry goods house which, in its general features, is surpassed by no similar establishment in the Dominion; and that house is Mr. James D. Tait's. It constitutes the magnificent Masonic Temple structure, of beautiful architectural design, and is 100x60

feet in inside dimensions, two whole flats of which are entirely used for Mr. Tait's business. The house is



handsomely fitted up after the most modern fashion, and embraces every equipment and accommodation incident to a business of this kind. This house was established in 1866, and the large trade now carried on has been built up by no common ability, energy and push. Mr. Tait imports direct from the English and continental markets staple and fancy dry goods in very large quantities, buying for cash. He also keeps on hand the finest stock of imported seal-skin jackets, and all kinds of French and German costumes. A specialty is made of fancy silks and satins, and of the manufacturing departments, namely, those of mantle and dressmaking, at the head of which are competent and experienced *artistes*. The work turned out is not surpassed in the Dominion; and the extensive trade carried on necessitates the employment of fifty hands. Mr. Tait, who is a Scotchman, is a practical and thorough man of business, having achieved his present enviable position by his own unaided efforts. He is most highly esteemed, and is one of St. Catharines most prominent citizens. He has a wholesale house in Toronto, and a branch one in London, England.

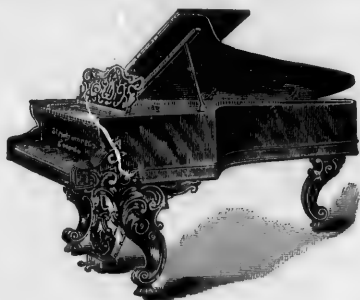
M. E. Charles, Photographer, Ontario Street.—Photography has acquired peculiar prominence as an industrial art during recent years, and is assiduously prosecuted in most cities and towns of any importance. St. Catharines is not behind in this respect, and boasts the possession of fitting representatives, whose work is highly creditable, alike to the city and those engaged in it. Among the most prominent photographic studios of St. Catharines is that established in 1879 by the late Thomas Charles, which, since his decease, has been practically carried on by his widow. The deceased gentleman was extremely well known to the public as a careful and skillful photographer. The work he turned out was of superior quality, and it may be mentioned that, under the *regime* of his widow, it has not depreciated. A specialty is made of what is known as direct work, from card to life size. A large and excellent stock of backgrounds is kept, and new ones are being constantly added. As might be expected, Mrs. Charles enjoys a large patronage, the work turned out commanding an increasing trade. Mrs. Charles is a lady of mild and pleasing manner, and is deserving of the patronage of which she is in the enjoyment.

J. Reid, Merchant Tailor, 50 St. Paul Street.—Few cities comparatively can boast of so many skillful and expert tailors as St. Catharines. It constitutes here an important branch of trade, and the quality of the workmanship turned out is generally that recognized as standard. Prominent among the tailors producing this class of work is Mr. J. Reid, who has been before the public for twenty-three years. This gentleman imports his woollen goods, and makes a specialty of Canadian tweeds; the complete stock is of fine quality. Mr. Reid employs an experienced and competent cutter, and the styles followed are those prevailing in England and America. In make and finish he is not excelled, and while the prices are reasonable, he deservedly ranks among the best tailors of this city. The result is as might be expected—Mr. Reid enjoys a leading patronage, which is constantly improving, a fact which speaks for itself. He is a native of Belfast, Ireland, coming out to this country while yet a boy. He is well known throughout this peninsula, is most popular, and highly esteemed both socially and otherwise.

R. Struthers, Importer of Carpets, Floor-cloths, and General House Furnishings, 13 St. Paul Street.—There is nothing which can afford a better proof of the soundness and stability of the commercial fabric obtained in St. Catharines than the fact that her merchants are endowed with the staying powers that never flag; and although in an evil hour a misfortune over which they have no control, and for which they are not responsible, may overtake them, the native element is still there, and they will impress upon their time and their locality an individuality, and make themselves felt by a power peculiarly their own. *Apropos*, Mr. R. Struthers furnishes us with a case in point, than whom no merchant is better known in St. Catharines, none more highly respected, a gentleman whose sterling worth and splendid executive ability might be quoted as an example for many. Mr. Struthers commenced business in 1851 in partnership with the late Mr. Carlisle, the former being the senior partner. After a long and successful business enterprise the partnership was dissolved, and Mr. Struthers continued to carry on an individual business, which, but for a commercial inadvertency, would have proved one of the most successful concerns in St. Catharines. Mr. Struthers has since devoted his time and energies to the building up of a trade as a dealer in carpets, house furnishings, etc., and we are within the truth when we say that he has been eminently successful. Mr. Struthers carries a heavy and excellently selected stock of carpets, floor-cloths, mattings, tablings, towellings, sheetings and general house furnishings, most of which he imports direct for cash, giving the customer the benefit of the discount. In addition to a large local trade, his trade as a jobber extends throughout the country. Mr. Struthers is agent for the following English and Scotch manufacturers: The North British Floor-cloth Co., Kirkcaldy, Scotland; Messrs. Tull, Glanville & Co., London, and James Paterson & Co., Dundee, Scotland. Mr. Struthers, who is a native of Ayrshire, Scotland, is an excellent representative of his countrymen.

Allan Bros., Dealers in Furniture, 94-96 St. Paul Street.—There is nothing that can afford any better proof of the taste and social standing of the inhabitants of a city than the character of their furniture houses. St. Catharines has certainly no cause to be ashamed, for some of her establishments of this class are among the finest in the country, and prominent among these is that of Messrs. Allan Brothers. This house was established in 1861 by T. G. Allan, the father of the present proprietors, who some sixteen years ago succeeded to the business, and are Messrs. T. J. B. and G. A. Allan, trading under the firm name of Allan Brothers. These gentlemen carry a most complete and excellent assortment of furniture, embracing all grades—fine, medium and common—making a specialty of school furniture, of which they are the only dealers in this section of the country. The stock is of excellent quality throughout, and in all the latest styles. Upholstering is also carried on, for which a staff of skillful and experienced workmen is employed. The trade enjoyed is a large and progressive one, Messrs. Allan Bros. being the leaders in their line in St. Catharines. The premises occupied are large and commodious, being 33x60 feet in dimensions and four stories in height, the whole being devoted to stock and manufacturing purposes. Messrs. Allan Bros. are natives of Toronto.

Star Music Store, W. H. Eckhardt, Dealer in Pianos and Organs and General Musical Merchandise, 83 St. Paul Street.—That the supply is regulated by the demand is an inflexible law in political economy no one will doubt. A demand for musical instruments of a superior quality will create the supply, and in this connection the Star Music Store, conducted by Mr. W. H. Eckhardt, is to the point. This gentleman commenced business in 1860, and made it a fixed rule from the outset to deal only in first-class goods, which he recommended, and in no case handling inferior instruments, rather losing a sale than putting in an inferior article. By adopting this system Mr. Eckhardt's trade has increased each year from fifty to sixty per cent., and he is now in the enjoyment of the largest music trade in the Niagara district and St. Catharines. His leading article in



pianos is the genuine "Heintzman," of enviable and widespread reputation, and in organs a specialty is made of the "Bell." Of the former Mr. Eckhardt sells on an average 50 a year, and of the latter 75. The stock in trade embraces a complete line of musical instruments and musical merchandise, from a Jew's harp to a \$1,000 piano, and including violins, and band and string instruments of every description. Mr. Eckhardt also handles the "Raymond," "Domestic" and other leading sewing machines, in which he enjoys a large trade. Mr. Eckhardt occupies what is generally acknowledged as one of the finest music stores in Ontario. It is certainly the largest in this section of the country, being 100x25 feet in dimensions and three stories in height. Mr. Eckhardt is a gentleman who is widely and most favorably known. He has a practical knowledge of the musical trade throughout, and for a period of 15 years has been leader of the Baptist choir.

H. Carlisle & Co., Importers of Carpets, Floor Oil-cloths, etc., 42 Ontario Street.—Among the most important trades of St. Catharines is that carried on in carpets. In a number of instances it forms part of the stock in trade, but it is represented distinctly by the old and well-known house of H. Carlisle & Co. It was established in 1851 by the late Henry Carlisle, than whom there was never a more capable, energetic and enterprising man of business in St. Catharines. In 1880 the existing firm succeeded to the business, the members being Messrs. H. Carlisle, Geo. C. Carlisle and I. A. Swinton. The ware room, which is the finest of the kind in the city, is 65x22 feet in dimensions and three stories in height, the whole of which is devoted to stock. The goods are imported direct from the manufacturers in England, Europe and America. Apart from carpets the stock includes floor oil-cloths,

linoleums, lace curtains, curtain materials, brass and walnut cornices and poles, and upholsterers' goods. The whole stock is of specially fine quality, and among the lines of carpets and curtains none finer can be found in Canada. The whole is bought for cash, and the trade carried on, which is by far the largest of the kind in the Niagara district, is also purely cash. Mr. Geo. C. Carlisle, who has the sole management of the trade, is a gentleman of splendid executive business ability and of great energy. He is most widely known and popular, and devotes a portion of his time in the interests of the city, being Chairman of the Board of Health and a Water Commissioner.

Andrews & Aikine, Dealers in Hats, Caps, Furs and Gents' Furnishings, 27 St. Paul Street.—The fur trade has always been of great importance in Canada, dating back to an early period in its history; and those engaged in it have always been characteristic of energy, enterprise and executive business ability. St. Catharines, in common with every city of importance in the Dominion, contributes its quota to that trade, prominently represented by the well known house of Andrews & Aikine. This house was established in 1862 by Mr. W. Andrews, the senior member of the existing firm, who in 1883 associated with him Mr. Aikine, trading under the firm name of Andrews & Aikine. Located at 27 St. Paul Street, their store is a large and commodious one, being 100x22 feet in dimensions, the whole of which is utilized for the immense stock carried. These gentlemen deal in American, English and Canadian hats, caps, gents' furnishings and furs, the last of which they deal in very largely, including sealskin, beaver, otter, Persian and mink. The stock throughout is of excellent quality, for which this house enjoys a high reputation. Messrs. Andrews & Aikine are also large buyers of raw furs, and they are favorably quoted in the fur market for the prices they offer and the character they sustain. The large and representative trade carried on by these gentlemen has been built up by the adoption at the outset of sterling business principles, which have enabled them to surpass competitors under more favorable circumstances.

Oak Hall, Ready-made Clothing, N. M. Black, Manager, 22 and 24 St. Paul Street.—Among the most important branches of trade in St. Catharines is that carried on in ready-made clothing. Although of somewhat recent date, it has been so assiduously developed within the past few years in Canada, and with so encouraging results, that it is now regarded as one of the staple trades of this country. In St. Catharines it is represented most prominently at the Oak Hall, the leading establishment of the kind in St. Catharines. It was founded in 1879, and is associated with the houses of that name in Toronto and Hamilton. The premises are most commodious and convenient, being 60 feet square and two stories in height. An immense stock is carried of exclusively ready-made clothing, which in quality, make and finish is not surpassed in the Dominion. The price of goods is extremely low, and no better bargains are to be found anywhere. The trade enjoyed is by far the largest in the Niagara district, and it is constantly on the increase. This establishment is under the efficient management of Mr. N. M. Black, who has been associated with this house for a long period of years. He is most competent and energetic, and thoroughly reliable.

E. Poole, Photographer, 1 St. Paul Street.—Canadian photography during the past eight or ten years has made so rapid improvement, that it can now fairly be claimed for the Canadian photographer that he is unexcelled. Foremost among the photographers of St. Catharines, and occupying an enviable position if compared with the leading photographers of the Dominion, is Mr. E. Poole. This gentleman commenced business here in 1876, having since secured a patronage the largest of its kind here. He makes a specialty of direct work, from the locket to life size; he also engages in view and fancy work, executing each branch in the most approved manner, and in accordance with the generally accepted standards. Mr. Poole has a large stock of excellent backgrounds, to which he is constantly adding, and in photographic and burlesque apparatus he is most completely equipped. Mr. Poole executes water-colors and does also picture framing, of which he keeps a large and excellent stock; and it may be mentioned that in every branch in which Mr. Poole engages, the work is strictly first-class. In 1878 he received honorable mention at the Universal Exposition in Paris for photographic work. He is by birth an Englishman, but has spent the most of his life here, is a most energetic and go-ahead man of business; he has been for a number of years Secretary to the Photographic Association of Canada; he is most widely known and very highly esteemed.

John Lawrie & Son, Wholesale and Retail Dealers in Flour, Mill Feed, Seeds, etc.; 109-111 St. Paul Street.—The flour and grain trade of St. Catharines is represented by gentlemen of energy, ability, and of first-class business qualities. This is especially true of Mr. John Lawrie, the head of this house. He commenced business in 1842, as a miller, in the counties of Norfolk and Brant, removing to Port Dalhousie in 1850, where he continued the milling industry, being associated with his brother, and trading under the firm name of R. & J. Lawrie. In 1860 a flour and feed store was opened, and in 1876 the senior member of the firm retired, leaving Mr. John Lawrie sole proprietor, and the business has since been conducted under the firm name of John Lawrie & Son. Throughout the long period during which Mr. Lawrie has been in business, whether individually or in association, ample and reassuring success has never forsaken him. This is saying a good deal, and speaks for itself. Messrs. John Lawrie & Son carry a very heavy stock of flour, dealing in all grades, in coarse grain, mill feed of all kinds, and of field and garden seeds. The stock can be relied upon as being of excellent quality, and consequently the trade carried on is a large and flourishing one. In seeds a specialty is made of clover and timothy. These gentlemen are agents for this county for Messrs. John A. Bruce & Co., seed merchants, Hamilton. Mr. John Lawrie, who is a Scotchman, has had a long, busy and useful career. In 1846 he became a constable of the county; he was subsequently Deputy Reeve for the township of Grantham for 23 years; he was a member of the County Council of the county of Lincoln, having been elected Warden four times, a flattering honor alike to the abilities and character of Mr. Lawrie. This is a career of which anyone might be proud, and all the more so when the onerous duties which the various positions involved were discharged in conjunction with the absorbing demands of a business growing year by year more important. Three years ago Mr. Lawrie retired from public life altogether.

St. Catharines Art Furniture Works, Badgley & Millar, Designers and Manufacturers of Furniture and Home Decorations, 98 St. Paul St.—Among the industries of St. Catharines the manufacture of furniture is one of the most important, especially that of the higher grades, as pursued by Messrs. Badgley & Millar, who have a reputation second to none in the country for the character of the work they turn out. This concern was established in 1882 by Mr. S. R. Badgley; Geo. Millar recently purchased his interest, and C. C. Badgley (who has been in connection with the business since established) & Millar make the firm as at present existing. The premises occupied are commodious, being 22x60 feet in dimensions and four stories in height. This is exclusive of the factory in rear, which is 22x36 feet in dimensions and also four stories in height. These gentlemen manufacture furniture of fine quality, and design home decorations in the newest styles. They deal extensively in all kinds of furniture, from the most common articles of daily use to the most highly finished and costly. The trade enjoyed is one of the largest in the city, and no better criterion can be found of the reputation of this house than that one fact, when judged by the age of the establishment. Messrs. Badgley & Millar are practical and thorough men of business, highly esteemed both socially and otherwise, and widely known throughout the peninsula. This is the only furniture factory in Niagara peninsula, and parties dealing with this firm have the satisfaction of knowing their money is kept in their own county, and will return to them again in some manner. Farmers and others throughout the county should note the fact that this firm is always ready and willing to pay highest market prices for lumber in furniture, on a cash basis.

Security Loan and Savings Company, St. Catharines (established 1870): office, St. Paul Street.—Among the monetary institutions of this city the Security Loan and Savings Company merits a prominent place. Ever since its inception in 1870 it has had a progressive career, and will now take favorable rank among the loan companies in this country. The usual system is carried out of lending money on real estate; buying and lending on municipal, county and school debentures; taking money on deposit or on currency debentures issued by the Company. At the end of the first year the amount of loans in the hands of the Company was \$2,300, and for the year 1886 they will reach, if not exceed, the very substantial sum of \$525,000. At the end of the third year the deposits amounted to \$11,000, and for 1886 the sum of \$220,000 will be reached. It is a most gratifying feature connected with this Company's transactions, and displays an amount of care and intimate knowledge of the land on which they advance extremely seldom to be met with, that they have but little property on hand and for sale. The success of this Company is largely due to the ability and energy of the efficient manager, Mr. A. M. Macrae, a gentleman who has but one aim, namely, the advancement of the interests of the Company, and the directors are fortunate in securing the services of one so competent and reliable. Following is the Board of Directors: Messrs. Thomas R. Merritt, President; Robert Lawrie, Vice-President; Jno. L. Ranney, H. J. Taylor, S. Neelon, R. Woodruff and E. Goodman, M.B. The Solicitor for the Company is Mr. A. G. Brown; and the Bankers, the Imperial Bank of Canada.

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Fitzsimons, the Jeweller, No. 31 St. Paul Street.—Among the most important branches of trade demanding experience and skill is that of the jeweller. The stock in trade being of silver and gold, delicate mechanisms, and oftentimes the most valuable diamonds, it is a business not easily acquired, and without the necessary skill and experience, can not be successfully carried on. It is therefore the best evidence in one's favor if one succeed in carrying on for a period of years a jewellery trade. This has been done by Mr.



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Fitzsimons, who has been established since 1875. This gentleman carries an excellent stock of watches, clocks, jewellery, silverware and optical goods, of which a specialty is made. The clocks are chiefly of American and French manufacture, and are of fine quality; and the jewellery is both English and American. In silverware Mr. Fitzsimons handles the goods of the Meriden Britannia Company and the Acme Silver Plate Company, concerning whom no words of recommendation are necessary. A specialty is made of repairing work, which is executed carefully and skillfully. Mr. Fitzsimons, who is a native of Toronto, is widely and most favorably known in St. Catharines, bearing a high character both socially and otherwise.

Charles E. Stuart, Coal Merchant and Agent Bell Telephone Company, 30 St. Paul Street.—It is generally observed by those who have travelled much over this country that St. Catharines, notwithstanding its unfortunate geographical position—forming as it does a peninsula, and being neutralized on every side—ranks among the most enterprising and go-ahead cities in Canada; and among those branches of trade assiduously pursued with surprising business ability is that in coals; and amongst the most prominent coal merchants of this city is Mr. Charles E. Stuart, who has been identified with that trade for some seventeen years. Despite much competition this gentleman turns over on an average 3,000 tons

of coal per year. The class he handles is that known as anthracite and bituminous, adapted to domestic, foundry and blacksmiths' purposes, for which there is none better, and the trade enjoyed is necessarily a large one. Mr. Stuart during the past three years has been agent for the Bell Telephone Company; his office at 30 St. Paul Street being the headquarters for this district. Mr. Stuart is also President of the Coal Exchange of this city. He is an energetic and thorough man of business, widely known, and is altogether a most estimable citizen and exemplary man.

The D. W. Beadle Nursery Co. (Limited): office, 33-35 Queen Street.—That portion of Ontario embracing the Niagara peninsula is far famed for its beauty of scenery, its richness and fertility of soil. Truly is it named the "garden of Canada," for no other portion of the Dominion is more highly favored by nature. The mild and salubrious climate is conducive to the growth of every plant capable of production in Canada, and after a visit to the extensive and famous nurseries of the D. W. Beadle Nursery Company, one is convinced that the power and variety of production is all but unlimited. Here apples and pears, grapes and peaches of the most luscious and tempting kinds, are brought to full fruition; here the rose, in its varied colors and tints, blooms and permeates the air with the sweetest aroma; while the alder, the beech, the larch and the maple, lend an additional attraction to these nurseries by their magnificent formation and their beauty of foliage. These nurseries are the oldest in Canada, having been in existence since 1830, and to the late Dr. Beadle, father of the present manager, their existence is due. They are situated about two miles from the centre of the city, and cover altogether about 100 acres, the ground having been gradually acquired to meet the demands of a rapidly increasing trade, and to allow of the introduction of a greater variety and a larger stock of trees. The hothouses and frames cover at least half an acre. These nurseries are now conducted under a joint stock company, Messrs. Thomas Keys (Treasurer of the county of Lincoln) being President; D. W. Beadle, Manager; and S. Pocock, Treasurer. These gentlemen grow all sorts of fruit trees, small fruits, grape vines, in which they are among the most extensively engaged of any in the Dominion; small shrubs, ornamental and shade trees, of which they have at present a block of between 20,000 and 30,000. A specialty is made of all fruit trees, grape vines and shade trees. The trade carried on is enormous, extending over the whole Dominion, and including portions of the United States, the export trade being considerable. On the road and elsewhere the Beadle nurseries are represented by a staff of agents, who find in the work a pleasant and lucrative means of employment. Mr. D. W. Beadle, the manager, is the recognised greatest authority on horticulture in Canada, and is the author of the standard work, "The Canadian Fruit, Flower and Kitchen Garden." He was also editor of the "Canadian Horticulturist," and late Secretary of the Fruit Growers' Association of Ontario. He is a gentleman of very superior ability, and by the production of works of great merit, and after the study of a lifetime, has well earned the enviable rank of which he is the sole possessor. Mr. D. W. Beadle was so well known in Europe, that he was some years ago made an honorary life member of the Royal Horticultural Society of England.

M. Y. Keating, Wholesale and Retail Book-seller and Stationer, 35 Queen Street.—Well directed energy and enterprise always tell, and no better example of it can be found than that afforded by Mr. M. Y. Keating. This gentleman commenced business in March, 1885, and during that year he erected a substantial brick structure on Queen Street, three stories in height, one half of which he occupies, removing into it in September, 1885. Mr. Keating carries a heavy stock of books, stationery, blank books, stationers' sundries, etc., giving special attention to the cheap publications of several popular and well-known houses, among them being Lovell's,



Monroe's and Lippincott's. He also keeps a complete stock of the "Fireside" and "Seaside" Libraries. To the reading public there can be no greater boon than that afforded by these cheap publications. Mr. Keating handles the leading Canadian and American periodical publications, the leading Canadian dailies, all the Buffalo and the principal New York and other American dailies. A specialty is made of school books and school supplies, of which there is a large and excellent assortment. The stock is a very varied and comprehensive one, and where quality is of any value it is always to be found here, special inducements being offered to the public in the price of goods. A large and flourishing trade is enjoyed by Mr. Keating, and a thorough system pervades his establishment. Let one instance suffice: Mr. Keating has a large number of subscribers to newspapers, etc., to each of whom he assigns a number, a corresponding number being on a pigeon hole, of which there are ranges for the purpose. Each one's paper is placed in its proper hole on arrival, as is done in boxes at the post office. This system accomplishes two objects: the subscribed-for papers are kept apart, and are quickly handled when called for, and the number of surplus copies, or those that can be disposed of to a chance customer, is at once arrived at. Mr. Keating, who possesses excellent business ability, energy and enterprise, is a native of the county of Lincoln, for which he has been a Coroner for twenty-five years, and a Justice of the Peace for twelve years. He is widely known and highly esteemed.

Dominion Music Store, N. W. Gowan, Dealer in Pianos, Organs, Sheet Music, etc., 33 Queen Street.—Isolated as the Niagara peninsula geographically is, the music trade carried on in St. Catharines, its commercial centre, is widely extended, and is a striking proof of the energy and excellent business ability generally conceded to the merchants of St. Catharines. The music trade here is of very considerable importance, and among the most prominent establishments engaged in it is the Dominion Music Store conducted by Mr. N. W. Gowan, who is agent for the Dominion Organ and Piano Company of Bowmanville, and ranks among the most successful of the agents of that Company, having sold, since he commenced business in January last, a very large number of "Dominion" organs and pianos. Nothing need be said in favor of these instruments, as their reputation is widely established. In addition to these Mr. N. W. Gowan carries an excellent assortment of violins, guitars, banjos, fifes, piccolos, and a general stock of musical merchandise. The general trade carried on is a large one, and is constantly increasing. As experience has amply demonstrated, the success of an establishment of this kind is in every way due to the energy and ability displayed by its proprietor, in supplying the wants of his patrons with none but genuine articles. Strict adherence to this principle has gained for this house a wide reputation.

J. M. Butler, Wholesale and Retail Dealer in Groceries, Foreign and Domestic Fruits, 55 St. Paul Street.—Purity is a most essential point in groceries, and St. Catharines can take to itself the flattering uncton of being excelled by no city in that respect. There is no trade of greater importance here than the grocery one, and the demand for a superior class of goods is fully met by at least the principal dealers in the city, prominent among whom is Mr. J. M. Butler. This gentleman commenced business in 1881, and has since built up a trade which is one of the finest and largest of its kind in the city. His stock in trade consists of a fine line of groceries, into which tea and sugar do not enter; green fruits, fine lines of foreign fruits, oysters, confectionery, fish, game, pickles, nuts and canned goods, of which a specialty is made. The stock, which is of exceptionally fine quality throughout, is bought on the most favorable terms, the special advantages of which are afforded to the customers. The large trade enjoyed is both wholesale and retail, and extends over the Niagara peninsula. Mr. Butler, who is a native of Oakville, has lived for twenty years in St. Catharines. He is a gentleman of energy, enterprise and excellent business ability. He is moreover public-spirited, taking a deep interest in the progress of the city, of which he has been an Alderman for four years, and is held in high estimation in the locality.

R. Stanley, Dry Goods, Millinery and Mantles, 22 Ontario Street.—Without attempting any invidious distinctions between the commercial centres of the Dominion, it will be admitted by those competent to form an opinion that the ability and enterprise characteristic of the dry goods trade of St. Catharines will compare most favorably with those so assiduously claimed for the larger and more important cities of Canada. As a proof several establishments might be quoted; but suffice it here to refer to one only, namely, that of Mr. R. Stanley of the popular "Big 22." This gentleman commenced business in

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1880, and during the comparatively short period of six years that have since elapsed, has succeeded in acquiring one of the largest and finest trades of its kind in St. Catharines. This is saying a good deal, as a large trade here is a large trade anywhere. Mr. Stanley keeps a very large and excellent stock of staple and fancy dry goods, millinery (of which he has the largest stock in St. Catharines), mantles, carpets and gent's furnishings; a specialty being made of the manufacturing departments, namely, that of millinery, at the head of which are employed competent and experienced *artistes*, the quality of the goods turned out being unexcelled. The whole stock is bought for cash, and the trade carried on is purely a cash one, the substantial advantages of which are enjoyed by the customers. The premises occupied are large and commodious, being 100x20 feet in dimensions, embracing two flats; and the large trade carried on necessitates the services of eighteen hands. Mr. Stanley is a gentleman well known for his energy, enterprise and executive business ability, while his name is a synonym for all that is honorable.

H. O. Goodman, Druggist, 37 St. Paul Street.—There is no business of greater importance than that of the druggist; there are few requiring greater skill or more care in practice. It entails a thorough and systematic course of study, and only those who are essentially competent ever prove a success. If this



be so, and no one can doubt it, a drug store long established is its best recommendation. That of Mr. H. C. Goodman is by far the oldest drug store in St. Catharines, and is indeed among the pioneer places of business here. It was established in 1840 by a Mr. Meredith, who was succeeded by Mr. F. Pafford, the trade being subsequently successively conducted by W. B. Beeton, W. B. Beeton & Co.; by J. E. Beeton and Mr. H. C. Goodman, under the style of Beeton & Co.; and latterly by Mr. H. C. Goodman, the present proprietor, who assumed entire control during last year. Mr. Goodman carries a complete line of drugs, chemicals, druggists' sundries and pharmaceutical preparations, making a specialty of Valentine's Pills, Zingobala, Pancreatic Elixirs, Beeton's Hair Tonic, and Dearberry's Tooth Powder, which are manufactured on the premises. The stock throughout is of excellent quality, a point being made of keeping nothing but first-class goods. Mr. Goodman makes a specialty of dispensing, enjoying a large prescription practice—a sufficient evidence of the care exercised and the quality of the ingredients used in making up preparations. Mr. Goodman, who is a native of St. Catharines, is widely and most favorably known. He is energetic, a thorough man of business, and a most estimable citizen.

John R. Monro, Importer of China, Crockery and Glassware, 72 and 74 St. Paul Street.—There need be no better proof of the commercial standing of St. Catharines than the fact that among its business enterprises there are some that rank among the finest in the Province, both as regards extent and character. The crockery trade might be instanced, and occupy-

ing the most prominent position in that line is Mr. John R. Monro. This gentleman commenced business in 1864, and has since built up a splendid trade, which is now by far the largest of its kind in St. Catharines. Mr. Monro is a direct importer, his stock embracing every line of China, crockery and glassware, including Dresden goods, Wedgwood ware, Venetian and Bohemian goods, Derby ware, Royal Venice and Royal Worcester, down to Rockingham and "C.C." ware, the most common articles of every-day use. The stock, which is a splendid one and bought on the most favorable terms, is by far the largest and most varied in the city. The premises occupied are very commodious, being 100 feet in depth, the whole available space being utilized for stock. Mr. Monro is a thorough man of business, enjoying the confidence of all with whom he comes in contact. He is a public-spirited gentleman, and was for a period of ten years a member of the Council.

G. B. Towers, Batting Manufacturer, Welland Canal, off St. Paul Street.—Among the industries of St. Catharines deserving of special notice is the manufacture of batting. Since the inauguration of the National Policy this is an industry which has become of great importance, and is prosecuted with energy and ability in St. Catharines by Mr. G. B. Towers. This gentleman commenced business in 1879, and has since built up a large and representative trade. The factory is equipped with every facility in improved machinery, etc., and the goods turned out are not surpassed. Quilts and comforts are in great demand in this country, exposed as it is to the severity of an almost arctic winter; consequently, the value of these goods must depend largely upon the texture and general quality of the batting used. Mr. Towers ranks deservedly high as a manufacturer of batting, and as a result he enjoys a large and constantly increasing business, extending over the whole of the Dominion. Mr. Towers is well known in St. Catharines, of which he is a native, and he enjoys a high reputation, both socially and otherwise.

J. B. Fowler, Jeweller, 18 Ontario Street.—The jewellery trade is an important commercial feature of St. Catharines, and is conducted with ability and experience. Among the best and most highly reputed jewellery establishments must be included that of Mr. J. B. Fowler. This gentleman commenced business in 1855, thus presenting a record extending over a period of thirty-one years, which has been unsullied in character and brilliant with results. Mr. Fowler carries a large and fine stock of goods, including French and American clocks, watches, chains, jewellery, diamonds, silverware and optical goods. Mr. Fowler imports his American and English goods, and handles the silverware of the Meriden Britannia Company. An important feature of this establishment is that the whole stock is of very fine quality, adapted to the wants of the better class of customers. A specialty is made of repairing, which is executed with skill by competent and experienced workmen. The large trade enjoyed by Mr. Fowler is constantly increasing, and no more need be said in favor of this establishment than that Mr. Fowler is a gentleman of rare business ability and of much experience. He is one of the prominent citizens of St. Catharines, and is highly esteemed.



McIntyre & Son, Undertakers and Funeral Directors, corner Chestnut and St. Paul Streets.—The splendid record made by Mr. J. B. McIntyre as President of the Ontario Undertakers' Association is sufficient excuse for presenting to our readers an admirable likeness of this natural leader and talented presiding officer. In this section of the country no name is more prominently identified with undertaking than that of McIntyre & Son, and few men of business can boast so long and honorable a career under the most discouraging circumstances. Mr. Thomas McIntyre commenced business in 1834 as a manufacturer of furniture and coffins, and rapidly commanded an appreciable trade owing to the excellence of the work turned out. He was twice burned out, the second time losing all he possessed; but being in good credit everywhere, and with an indomitable will, he soon regained to a large extent that which had been lost. In 1878 Mr. McIntyre gave up manufacturing furniture and coffins, and since then his son, Mr. J. B. McIntyre, has carried on the business under the name and style of McIntyre & Son, as undertakers and funeral directors, dealing largely in coffins and caskets and all undertaking furnishings. Their premises cover a large tract of ground, the offices and wareroom being connected by telegraph and telephones with all the

leading towns and cities in Ontario; and their stables are substantial brick structures, generally acknowledged to be the finest of the kind in Canada. As funeral directors these gentlemen are extensively engaged, being the most prominent in this section of the country. They keep constantly on hand a large and complete assortment of undertakers' furnishings, including candelabra, some of which are the finest in Canada. In coffin handles we would draw special attention to those known as textile, being the finest imported into this country; they also are manufacturers of embalming fluids, in which they have no superiors, and their trade in it is so extensive that they ship it in hundreds of gallons. As funeral directors their patronage is so extensive that it necessitates the keeping of three hearses, and in this connection it may be mentioned that Mr. Thomas McIntyre, senior, was the first to manufacture a hearse on the south side of Lake Ontario. He is by birth a Scotchman, and Scotland should be proud to own such a son. Mr. J. B. McIntyre is a gentleman requiring little introduction in these pages. His indomitable energy and his excellent business qualities are well known. Moreover, his whole time has not been engaged as a funeral director. He was

the first President of the Undertakers' Association of Ontario, and was for nine years an Alderman of St. Catharines; and he has been repeatedly requested to enter the political arena, but Mr. McIntyre has not yet consented to become a candidate for political honors, preferring to give the public the benefit of his services in his large and extensive business. Their offices are never closed, and are kept open day and night.

Leubsdorf & Co., Importers of and Dealers in American Millinery and Fancy Goods, 81 St. Paul St.—The reputation which St. Catharines has always enjoyed as a centre for the dry goods trade improves year by year; and even with the generally acknowledged disadvantages experienced to trade since the construction of the Welland Canal, the position which St. Catharines enjoys to-day as a dry goods centre is not thereby rendered less important. Her merchants on the whole are energetic and pushing, and partake somewhat of the American element, a fact that need not be wondered at, being in such proximity to the great Republic. Prominent among the dry goods merchants here, and among the oldest in the millinery line, are Messrs. Leubsdorf & Co. These gentlemen commenced business in 1877, and in point of executive business ability, and the trade carried on, have few superiors in St. Catharines.

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Messrs. Leubsdorf & Co. are direct importers of American millinery and fancy goods, including, besides notions, ladies' furnishings, Berlin wools, lace patterns, jewellery, etc. The stock is of excellent quality, and being bought for cash, the advantages accruing to the customer are of a special character. A specialty is made of the manufacturing department, millinery, at the head of which are competent and experienced *artistes*, the class of work turned out being unexcelled; and as a result a very large and representative trade is enjoyed. The premises occupied are commodious, being 100 feet in depth and two stories in height, the whole of which is utilized for the trade carried on. The firm makes a specialty of hand-made crochet goods, manufactured on the premises, and sold retail as well as wholesale. It produces a full line of babies', children's and ladies' hoods, overdresses, jackets, etc., in the latest New York fashion; also furnishes any special style to order. Mr. Leubsdorf, the head of the house, is by birth a German, and is well-known for his energy, enterprise and business ability, and is much esteemed both socially and otherwise.

International Hotel, John Allison, proprietor, James Street.—Among the hotels in St. Catharines deserving of note, as being among the finest and most completely equipped in the city, is the International. It is most centrally located, being near the Market Square, and is convenient to all points of interest and importance in the city. It contains twenty-two bedrooms *en suite*, splendidly furnished, healthy and well ventilated; and on each flat is every modern convenience. There are three parlors, a dining room that can accommodate sixty guests; a reading room, and a bar constantly supplied with choice liquors and cigars. The corridors and halls are broad and lofty, and the house is well heated up during the cold weather. The International is extensively patronized, being among the most popular of the hotels of the city of St. Catharines. In connection with the hotel there is stabling accommodation for eighty horses. Mr. John Allison, the proprietor, late of Toronto, is an experienced and competent hotel keeper, popular, widely known and much respected.

Coy Brothers, Importers of and Dealers in Hardware, 69 St. Paul Street.—The hardware trade is carried on most assiduously in St. Catharines, constituting as it does a most important feature in its commercial fabric. Engaged in it are merchants of high business honor, and of first-class executive ability. Prominent among these are Messrs. Coy Brothers, whose house was established in 1855. These gentlemen occupy extensive premises, being 180 feet long and two stories in height. Their stock, which is most extensive and of excellent quality, and purchased on the most favorable terms, consists of English, American and Canadian shelf and heavy hardware, the English and American goods being imported direct, and including iron and steel in bar and sheet, steel wire rope, galvanized iron wire, fire brick, fire clay, cutlery of the finest kind, paints, oils, glass, etc. The trade, which is both wholesale and retail, is very large, a fact which is to be accounted for in the stock, prices, and the fair and upright dealings of Messrs. Coy Brothers. These gentlemen belong to St. Catharines, and are much esteemed in more ways than one.

James Dunlop, Market Gardener and Florist, Geneva Street.—In compiling a work on the industries and resources of St. Catharines, we must not forget to include the most important business carried on by Mr. James Dunlop, who is among the best known market gardeners and florists in the Dominion of Canada, and is by far the largest grower of greenhouse plants, flowers and vegetables this country can boast of. This business was established in 1840 by the late Dr. Beadle, who was succeeded by his son, Mr. D. W. Beadle. This gentleman associated with him a Mr. Buchanan, on whose death Mr. Dunlop became a partner, and is now sole proprietor. The business is devoted exclusively to the growing of greenhouse plants, flowers, and vegetables, the stock, which is most complete in every respect, being unsurpassed for richness and quality, a specialty being made of vegetables. The garden grounds cover 35 acres, and the trade, which is most extensive, embraces the whole of Canada, although principally lying within Ontario. Mr. Dunlop is a well known authority on horticulture and kindred subjects; he is an energetic and thorough man of business, and enjoys the confidence and esteem of all with whom he comes in contact.

L. C. Camp & Son, Real Estate and Insurance Agents, 25 Queen Street.—The real estate business has long held its own in this section of the country, and it constitutes an important commercial pursuit in St. Catharines; and none have been more prominently identified with it than Mr. L. C. Camp, who commenced business a quarter of a century ago. Some eight years ago he associated with him his son, Mr. G. F. Camp, trading under the firm name of L. C. Camp & Son. This firm have been entrusted with many and important transactions in real estate, and in the negotiation of loans, etc., having long since secured the confidence and esteem of the public, but during late years this firm have made insurance the principal feature of their business. They are agents for the Phenix, of Brooklyn, Aetna, of Hartford, Citizens, British America, London and Lancashire, Caledonian, Queen, and Canada Life. Messrs. L. C. Camp & Son conduct the leading insurance business in this city, and are most widely known throughout the peninsula. They are thorough men of business, energetic and most reliable.

J. Southcott, Merchant Tailor, 86 St. Paul Street.—Experience, combined with ability, in the trade or business pursued, is of incalculable benefit when engaged in business on one's own account. Where this is the case, success must inevitably follow; where it is wanting, failure may be anticipated. No better example of the former can be found than that of Mr. J. Southcott. This gentleman has had twenty-nine years' experience as a cutter, enjoying a high reputation as such, and six years ago he entered into business, and has since acquired a trade which is at once a credit to himself and to the city. In his cloths Mr. Southcott makes a specialty of imported woollens and tweeds, and in the styles followed he accepts those prevailing in the English and American markets. This gentleman is essentially a fashionable tailor, catering to a fine trade. The large trade enjoyed is constantly improving, and Mr. Southcott is one of the leading tailors of this city. He is an Englishman by birth, having lived in this country for twenty-nine years. He is highly esteemed, both socially and otherwise, and is widely known in this locality.

Welland House. James Norris, proprietor, corner Ontario and King Streets.—The finest hotel in St. Catharines, and ranking among the finest in Canada, is the Welland House. Located at the corner of Ontario and King Streets, the situation is a most eligible one. Its corridors and halls are wide and lofty, its rooms are elegantly furnished and well ventilated, and every convenience and accommodation incident to a first-class hotel is to be found here.



There are altogether seventy-five bedrooms, including suites of rooms; and on each flat, of which there are four, is every modern convenience. There are eleven sample rooms, a model billiard room, a reading room and a bar. During the cold weather the whole house is comfortably heated, and is lit with gas and electric light. Mr. E. Carroll is the efficient and energetic manager, who is a gentleman of experience, and peculiarly qualified for the management of a hotel. The Welland House is the popular resort, being patronized by all those who wish to enjoy the comforts of a luxurious home.

George Collins, Dealer in China, Crockery and Glassware, 26 St. Paul Street.—The demands of refinement and culture have brought into this country a class of goods in the crockery and glassware line which is not surpassed by that of any other country, and as the demands broaden and increase an impetus is given to trade, and new establishments come into existence. We have a proof of this in St. Catharines, and as it is of a representative character, we shall devote some space to it in these pages; we refer to that of Mr. George Collins. This gentleman commenced business thirty-six years ago as a hotel keeper, but retiring from that he entered into the crockery and glassware business about a year ago, and has already built up an appreciable trade. He carries a large and excellent stock of China, crockery and glassware, English, European and American, of almost every kind and at most reasonable prices. He also deals largely in cutlery, handling Rogers' and Jackson's goods; is sole manufacturer of the great English Liniment, put up and sold by him only. Good for man or beast. Price, 50 cents per bottle. Mr. Collins, who is a native of England, has lived in Canada for 36 years. He is a thorough man of business, and highly esteemed in the community.

Chatfield & Neelon, Plumbers, Steam and Gas Fitters and Coppersmiths, 11-13 St. Paul Street.—Among the industries of St. Catharines that of plumbing and steam and hot water heating—the two going together—is a most important feature. It is carried on with energy and ability, and the leading representatives in that line are Messrs. Chatfield & Neelon. This house was established in 1863 by Burrow & Chatfield, the firm of Chatfield & Neelon having been formed during the past year. The industry and business carried on by this firm is very comprehensive in its character, including as it does plumbing and steam and hot water heating, of which a specialty is made, and the stock embracing steam-boat and engineers' supplies, such as sheet lead, brass and copper, rubber packing, asbestos packing, lubricators, oil cups, steam and water gauges and valves in great variety; and house furnishings, such as gas fittings and fixtures, granite, planished and japanned ware, cutlery and stoves of the latest and most improved make. The trade carried on by these gentlemen is very large and constantly increasing, requiring at present the services of fifteen men, who are skilled and experienced workmen. The class of work performed by Messrs. Chatfield & Neelon is not surpassed. The premises occupied are large and commodious, being 45x100 feet in dimensions and four stories in height, the whole being utilized for the carrying on of their trade. Messrs. Chatfield & Neelon are practical, thorough men of business, with an intimate knowledge of their particular industry. They are widely known, and highly esteemed in the community.

McLaren & Co., Importers of Dry Goods, Millinery and Mantles, 19-21 St. Paul Street.—One of the most important branches of trade in this country, and in which St. Catharines holds its own, is that of dry goods. Engaged in it are men of sterling probity of principle, of splendid executive business ability, of energy and enterprise, while the larger concerns of which this country can boast are a credit alike to the Dominion and to the surpassing enterprise and ability of her merchants. We have said that in dry goods St. Catharines holds its own, and we can point to no better proof of it than the establishment of Messrs. McLaren & Co. This well known house was established in 1848 by Mr. R. Woodruff, who was succeeded in 1883 by the present firm. The store is one of the finest of the kind in St. Catharines, being splendidly fitted up and equipped with every modern improvement. It is 52x107 feet in dimensions and three stories in height. These gentlemen are direct importers from the English and European markets, buying in large quantities and for cash. A specialty is made of ordered clothing, dress and mantle making, over which departments are competent and experienced heads. The class of goods carried and the quality of the work turned out are not surpassed in Canada; and the very large trade carried on, embracing as it does the whole of the Niagara district, necessitates the services of no fewer than sixty hands. The advantages which a house of this stamp can offer to the customer are of a special character, inasmuch as they buy largely and for cash, thus enabling them to offer goods at a price against which few houses in this city can compete; and the result is as might be expected—Messrs. McLaren & Co. enjoy the leading trade. These gentlemen are most favorably known in St. Catharines, both socially and otherwise, and as business men they have no superior.

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W. H. Millman, Importer of Crockery and Dealer in Groceries, etc., 399 Dundas Street.—Well directed energy always tells, and no better proof of it can be found than in the case of Mr. W. H. Millman. This gentleman commenced business in 1879, when but twenty-three years of age, with a very small capital, and with nothing else but his own resources to depend upon. He is now one of the most prominent merchants in Woodstock; but in enterprise he stands alone. The premises occupied are large and commodious, being 100x26 feet in dimensions and two stories in height, exclusive of cellar, the first flat being devoted to groceries and the second to crockery. The stock carried might without much exaggeration be called immense, and consists generally of a complete line of groceries of excellent quality, a specialty being made of teas, coffees and sugar, of crockery and fruit. Mr. Millman is an extensive dealer in sugar, receiving consignments direct from Canadian refineries by the carload, and he imports direct from the British and European potteries heavy consignments of crockery and English cut glass, including the highest standard of goods. He is also a large fruit exporter to London, Liverpool, Glasgow, and Antwerp, having shipped 4,000 barrels of apples last season. But Mr. Millman's enterprise is not yet at an end. Last fall he imported a stud of Clydesdales and English shires to Canada, some of which he has already disposed of to advantage, and now the importation and sale of horses has become a recognized branch of Mr. Millman's business. The principal commercial centres of Europe are visited by him every year. It goes without saying that this gentleman carries on a large trade, both wholesale and retail, no merchant in the crockery and grocery lines approaching him in Woodstock in respect to volume of business. Notwithstanding Mr. Millman's business and the urgent demand it makes upon his attention, he is able to devote a portion of his time to public matters, having been elected Councillor and second Deputy Reeve. Mr. Millman is a Canadian, and reflects the highest honor upon his town and country.

Woodburn Roller Mills, Saitter & McQuibban, Dundas Street.—Prominent among those engaged in the flouring business are Messrs. Saitter & McQuibban, of the Woodburn Roller Mills. These mills were established some twelve years ago, having since gone through several hands. During the year 1886 the present firm acquired them, having already established themselves by a large and reassuring trade. The ground covered by the mills is some three-fourths of an acre, the buildings being four stories in height. The full Hungarian roller process is in operation. The daily output is 100 barrels, the industry embracing three grades, known as first patent, second patent and low grade. The products are not surpassed in the Canadian market, as the trade, since the inauguration of the present firm, has rapidly increased, being principally confined to the Lower Provinces, to say nothing of the large export trade to England. Mr. Saitter is a Canadian and Mr. McQuibban is a Scotchman. Both are practical, energetic and persevering, being most reliable and thorough men of business.

John Pike, Seed Warehouse, 448 Dundas Street.—Among the industrial enterprises associated with the development and natural productions of a country, there are none which occupy a more prominent position in relation to our general prosperity than that in which Mr. Pike is actively engaged. This gentleman for the last five years has been conducting a large business as a grower, importer, and dealer in farm, garden and flower seeds, garden requisites, etc. It must be patent to all that an establishment such as that conducted by Mr. Pike must be of inestimable benefit to a country and community. This business was established in 1881 by the present proprietor, who has a spacious office and store, 22x65 feet in size, with a basement for storage purposes, at 448 Dundas Street. He has also a garden of three acres in extent in the highest state of cultivation for the growing of small seeds of the finest specimens of vegetables and flowers, while he also imports large quantities from England and Germany, from well-known growers, of guaranteed purity and true to its individual kind. These seeds are put up in convenient packages for the trade and those desirous of

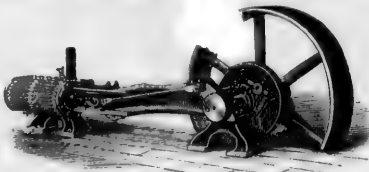


procuring the most reliable and fresh articles in this line. A prominent feature of this business is the preparation of floral designs for weddings, funerals, balls, parties and festive occasions. His choice stock of flowers and his long experience in this line enable him to furnish the most elaborate decorations at short notice and at the most reasonable rates. In the busy season this industry gives employment to some six hands, while the annual business amounts to \$20,000. Mr. Pike is a native of Somersetshire, England, and has resided in Woodstock for the last seven years. He is attentive to all branches of his business, and is meeting with the success that such enterprise deserves.

Thomas Carter, Dealer in Pianos and Organs, also Jewellery, Watches and Clocks, 391 and 393 Dundas Street, Woodstock.—This gentleman handles a full line of organs and pianos of most popular and best makers, which he is selling upon very favorable terms and prices. This fact accounts for the prominence he has attained in this line of trade. In watches, clocks and jewellery he has also proved a shrewd buyer, and thereby laid the foundation for his self-evident success in these lines, upon the only sure basis, "good value for your money," being his motto. Mr. Carter is an Englishman of several years residence in this country, and those having dealings with him pronounce him an energetic and enterprising man of business, being thoroughly reliable and upright in his relations.



Oxford Foundry and Engine Works, R. Whitlaw, corner Victoria and Carroll Streets.—Prominent among the industries of Woodstock is that carried on at the Oxford Foundry and Engine Works, of which Mr. R. Whitlaw is the proprietor. These works were established in 1856, at Beachville, by Thomson & Co., and in 1860 Mr. Whitlaw, the present proprietor, acquired them, continuing the industry in Beachville until 1874, when the plant was removed to Woodstock, since which time a very large and flourishing trade has been built up. The works cover at least one acre and a half of ground, the buildings being substantial white brick structures. Motive power is supplied by an engine



of 30 horse-power, and a staff of 80 skillful and experienced mechanics is employed. The works are equipped with the latest and most improved machinery and tools, there being every facility incident to this particular industry, which embraces generally the manufacture of steam engines, principally common slide valve and Buckeye automatic cut-off engines, of which a specialty is made, milling machinery of all kinds, boilers, iron and brass castings, etc. The work turned out is generally reported to be second to none in the Dominion, and the leading lines have secured for Mr. Whitlaw a wide and enviable reputation. A very large and constantly increasing trade is carried on, which extends throughout the whole of Canada, \$75,000 representing the average yearly turn-over. Mr. Whitlaw is a Scotchman, but has spent the most of his life in this country, having been here since he was a boy. He is a thorough mechanic, possessing splendid executive business abilities, and is most reliable, being highly esteemed in the community.

Alexander Watson, Manufacturer of Stoves and General Founder, Vansittart Avenue.—The town of Woodstock is justly reputed for its manufacturing industries, and prominent among them is the manufacture of stoves, etc., as carried on by Mr. Alexander Watson. The specific industry carried on by

this gentleman was established many years ago by Green Bros., afterwards carried on by Paulin & Co., Mr. Watson succeeding the latter some sixteen years ago. The foundry covers about an acre of ground, the buildings being two stories in height. The industry embraces the manufacture of stoves, principally cook and parlor stoves, and castings of every description. The work turned out is of first-class quality, the workmen employed, twelve in all, being skillful and experienced hands. The stoves manufactured by Mr. Watson are well known in the market by the name of "Advance," and a large and reassuring trade is carried on, covering as it does a large extent of country, as also does the trade carried on as a

manufacturer of general castings. Mr. Watson, who is a native of Scotland, came to this country some fifty years ago, and for many years prior to his coming to Woodstock he carried on a successful foundry trade in the village of Norwich, Ont., under the firm name of Barr & Watson. In Woodstock he has devoted much of his time to public affairs, having been in the Council, was a member of the Board of School Trustees for sixteen years, a position which he still occupies. Mr. Watson is widely known and highly esteemed in the community.

J. A. Ross, Boot and Shoe Maker, 492 Dundas Street.—The trade in ready-made boots and shoes is a large and very important one, but those who have experienced the greater comfort of custom work will readily testify that ordered goods in every way can at all points discount the machine-made productions. Though but recently established, Mr. John A. Ross has in the line of custom boots and shoes earned for himself a wide reputation, both for the excellence of his products, their uniform neatness and general durability. His premises are located at 492 Dundas Street, and comprise a store 20x20 feet in dimensions, where employment is given to three experienced assistants. Mr. Ross is a native of this country, having been born in Woodstock in 1861; he has acquired a wide reputation for perseverance and general business ability.

A. L. Dent, Grocer, 695 Dundas Street.—Some of the most energetic and enterprising merchants of the go-ahead town of Woodstock are identified with the grocery trade, and prominent among those engaged in it is Mr. A. L. Dent. This gentleman commenced business at his present location in October, 1886, having been personally associated with his brother-in-law, the late J. J. Mackay, for years. Since opening up the present place of business, Mr. Dent has built up a large and flourishing trade, a credit alike to his energy and ability, and to the town. The stock consists of a complete line of groceries, a specialty being made of teas, Dent's Own Baking Powder, coffees and spices. There is also a large stock of flour and feed, and fine lines of crockery and glassware. The entire stock is of superior quality, and being purchased on the most favorable terms, the advantages derived therefrom by the merchant are extended to the consumer, hence the large and flourishing trade carried on. Mr. Dent, who is a native of Oxford county, is widely known and highly reputed. He is an energetic and thorough man of business, and honorable in all his dealings.

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Robert Stark, Chemist and Druggist, Lamp Goods, etc., 469 Dundas Street.—There is no branch of business more important in the whole list of occupations than that of the chemist and druggist. A prominent and representative establishment devoted to this branch of industry is that of Mr. Robert Stark, who for a long number of years has been before the public in this line, and whose house is one of the oldest in Woodstock. This business was originally established by Messrs. McLaren & Co., who were succeeded by the present proprietor in 1857. His premises at 469 Dundas Street comprise a spacious and admirably adapted store, 22x60 feet in dimensions, where at all times is carried a complete line of pure drugs and chemicals, medicines, patent mixtures, perfumery, toilet articles, fancy goods and the usual druggists' sundries. Special attention is paid to the compounding of physicians' prescriptions and family recipes, the same being put up with care, dispatch and accuracy. Employment is given to a staff of assistants of experience, while Mr. Stark devotes his whole time and attention to the requirements of his trade. He does a large business both of a local and wholesale character, dealing largely in proprietary medicines, many of which have a large sale, such as his Cherry Balm, Barteas' Pills, Worm Candy, etc. Mr. Stark is a thoroughly educated and proficient druggist; he studied his profession with Mr. G. E. Cartwright of Hamilton, and Mr. R. S. Strong of Galt, and was also a student of materia medica, pharmacy, dialectics, etc., at Glasgow University, Scotland. He was born at Dundas in 1837, and is the eldest son of the Rev. M. V. Stark, A.M., of that place, and has resided in this town since 1857, during which time he has taken a keen interest in the affairs of Woodstock. He has with all credit to himself filled several important positions, as Secretary of the Mechanics' Institute, Master of Masonic Lodges, Churchwarden and Treasurer of St. Paul's Church, and is a gentleman highly esteemed and respected.

E. F. Siple, Baker and Confectioner, 529 Dundas Street.—Among the prominent establishments engaged in the important industry of bread and fancy baking in this town is that conducted by Mr. E. F. Siple, whose store and bakery are located at 529 Dundas Street. This business was originally established by Mr. George Hill, who, in 1886, sold out to the present proprietor. The store is a well appointed one, 22x15 feet in dimensions, with a bake house in the rear of similar proportions. In connection there is a lunch room, and oysters in every style, and ice creams, are served in season. The bakery is equipped with all the requisite appliances in all its departments, and turns out an average of 2,000 loaves per week. Employment is given to three experienced assistants, and bread and confectionery are delivered to any part of the town. Though a comparative stranger in Woodstock, Mr. Siple has by the always reliable quality of his productions gained the confidence of a large circle of customers, and his trade is a steadily increasing one; the products of the house compare most favorably with those of any similar establishment. Mr. Siple was born in Dereham township, in the county of Oxford, in 1864, and has been a resident of Woodstock since taking his present business a few months ago. By his own exertions, enterprise and ability, he has laid the foundation of a business, which time will materially develop; and though a young man, he is a thoroughly experienced and practical baker.

A. Sachs, Plumber and Gas Fitter.—The importance of mechanical and sanitary plumbing cannot be over-estimated, and it has frequently been proved that much of the sickness developed in many households, has been due to deficient workmanship on the part of the plumber. Though but recently established in Woodstock, Mr. A. Sachs takes high rank as a plumber, steam and hot water heating and gas fitter. In this line Mr. Sachs has had a varied experience, having for some years been associated with Mr. J. J. Blackmore, of St. Thomas, and, as his reputation had preceded him here, he has had no lack of work entrusted to him. This business he established in 1866, having a well fitted store, 15x40 feet in dimensions, with a basement for storage purposes. He does every description of plumbing, fitting up stores, private residences and public buildings in the most thorough and workmanlike manner. He makes a leading specialty in the mechanical line of plumbing, gas fitting, steam and furnace heating apparatus, and carries in stock a most complete assortment of fine gas fixtures, chandeliers and brackets. He also keeps all varieties of plumbers' materials and plain and fancy articles pertaining to this line. Mr. Sachs was born in Hespeler, Ont., in 1862, and came to Woodstock to open up his present business. He is a thorough practical plumber, is conversant with all the details of the business, and as an energetic and reliable man of business, has justly merited the success which has attended his enterprise since its inception.

F. Chaplin, Pork Packer and Provision Merchant, 489 Dundas Street.—One of the chief native industries of Canada is her trade in pork packing and provisions, and in this especial enterprise is shown in Western Ontario. The products of this portion of the Province, in this line, circulate through all parts of the Dominion, as well as to the markets of European countries. A representative house engaged in this pursuit in Woodstock is that of Mr. F. Chaplin, who for several years has been before the public as a prominent pork packer and provision merchant. This business was established by himself in 1870, since when, by energy and enterprise, and a practical experience of the requirements of the trade, he has considerably increased the volume of his business. His premises at 489 Dundas Street comprise a store and packing house 20x130 feet in dimensions, where his facilities for conducting this business are extensive and ample. He carries a heavy stock, does a large city business, and ships to all parts of the Provinces. His packing department ranks high amongst the commercial resources of Woodstock, where is prepared for market a celebrated brand of hams, while he also produces a superior quality of lard. Mr. Chaplin conducts in addition a general business in groceries, staple and fancy, general provisions, canned goods and the usual grocers' sundries carried in a really first-class house. His annual trade amounts to between \$30,000 and \$40,000, while employment is given to eight hands; the specialty of the house being the packing of pork. Mr. Chaplin was born in Nottingham, England, in 1844, and for some years served in the regular army, receiving his discharge in 1869. In this country he was formerly in business in Listowel, but has been a resident of this city for the last seven years. Mr. Chaplin is an enterprising business man, who thoroughly understands every branch of the industry in which he is engaged, and which he has developed to such substantial proportions.

The Molsons Bank, Incorporated, 1855; Paid-up Capital, \$2,000,000; Rest Fund, \$800,000. Head Office, Montreal; Branch, Dundas Street, Woodstock.—Among the monetary institutions of Woodstock, the Molsons Bank merits a prominent place. The prosperity and financial standing of this bank need not be referred to particularly, as its history is generally well known, having been established since 1855. Suffice it to say that it ranks among the most substantial financial institutions of this country. With a paid-up capital of \$2,000,000 as a bank stock, it has a bull tendency, being recently 145 bid, 150 asked on the market. The Woodstock branch was established some three years ago, since which time a progressive business has been carried on, which will compare most favorably with that of any other bank in Woodstock. The efficient manager is Mr. C. M. McCuaig, an energetic and reliable young gentleman, who has been connected with this bank for a period of twelve years, having been accountant in the London branch prior to his accepting the management of the Woodstock branch. Mr. McCuaig, who is a thorough banker, painstaking and devoted to the interests of the Molsons Bank, is a son of Mr. J. S. McCuaig, ex-M.P. for Prince Edward county.

Willis Bros., Cigars, Tobaccos, and Billiard Rooms, 412 Dundas Street.—Among the enterprising business houses of this town, whose operations are worthy of record in a work devoted to its commercial establishments, is that of Messrs. Willis Brothers, dealers in fine cigars, plug, smoking and chewing tobaccos, pipes, and all kinds of smokers' sundries. This business was originally established by Mr. A. Smith, but was purchased by the present proprietors in 1885. In connection with their business in cigars and tobaccos, they have also the leading billiard rooms in town, being 22x85 feet in dimensions, with five tables, of the popular make of Mr. Samuel May; four of these are with pockets, and one for the carom game. As a scientific recreative and fascinating pastime, the game of billiards may appropriately be ranked as among the most popular existing at the present day, whether in public parlors or private residences. In this line the establishment of Messrs. Willis is a most favorite resort, while the cigars and tobaccos handled by them are received with the utmost approval by the best judges in the town and surrounding country. They make a specialty of the "Green Seal" brand, as manufactured by A. Smith & Co., though they aim at all times to keep a full stock of the best grades constantly on hand. They do a large trade, wholesale as well as retail, and are themselves capital judges of cigars and tobaccos. These gentlemen, Mr. H. B. Willis and Mr. F. W. Willis, are natives of New England, U. S., but have resided in Woodstock for the last seven years, where they enjoy an extensive acquaintance and patronage within the town and surrounding neighborhood.

McIntosh & Griffiths, Dealers in Coal, Wood, etc., Main Street.—Among those resources which go to make up the commercial resources of the town of Woodstock, the trade carried on in coal and wood is a most important feature, and foremost among those engaged in it here are Messrs. McIntosh & Griffiths. This business was established in 1873 by Mr. A. J. McIntosh, the senior member of the existing firm, and some seven or eight years ago he associated with him Mr. Griffiths, trading under the firm name of McIntosh & Griffiths. The ground

covered by their yards is about two acres in extent, and during the year they turn-over some 5,000 tons of coal and 1,000 cords of wood. The trade enjoyed by these gentlemen in coal and wood is necessarily very large, being, in fact, the largest of its kind in Woodstock. They are also extensive dealers in salt, lime, sewer pipe, cement, etc., in which they also carry on a representative trade. In addition, they are leading building contractors here, having been entrusted with the erection of the immense brick structure in the town for Paterson's Agricultural Implement Works, Central School, Registrar's office, and several churches in the town. Messrs. McIntosh & Griffiths are Canadians, being energetic, enterprising and thorough men of business. They are most reliable, widely known and highly esteemed. Mr. Griffiths is a member of the City Council, and takes a prominent part in public affairs.

Gould Brothers, Dealers in Baled Hay, Flour and Feed, 13 Imperial Bank Buildings.—Amongst our important industrial pursuits that of flour and feed takes deservedly high rank, dealing as it does in commodities of such daily necessity. This business is a newly established one, but yet during its short existence it has laid the foundation of a most satisfactory and substantial trade, which time will materially develop. The trade of this house was established in 1886, by the present proprietors, as dealers in baled hay, best grades of flour, oatmeal and all kinds of feed. Their premises at No. 13 Imperial Bank Buildings comprise a well appointed office, 16x20 feet in size, with a cellar for storage purposes, as well as a warehouse, 18x30 feet, at No. 31 Finkle Street. The trade of this house is both wholesale and retail, and employment is given to three hands. Much of the popularity and reputation gained by this house is due to the fact that Messrs. Gould keep none but the very best of articles obtainable; their flour is of the finest grades, by the improved roller process. All kinds of feed are constantly on hand, while a specialty is made of baled hay. Mr. Hiram Gould, the senior partner, was born in Whitby in 1850, and has been a resident here for 32 years; while his brother, Mr. William Gould, was born in the city in 1857. Both gentlemen have a thorough practical knowledge of all departments of their business, while their promptness and reliability must mark them as most desirable with whom to establish business relations in this line.

Daniel Peacock, Manufacturer of Builders' Supplies, corner Young and Dundas Streets.—Prominent among the industries carried on in Woodstock is the manufacture of builders' supplies, and prominently identified with that industry is Mr. Daniel Peacock. This gentleman commenced business some 30 years ago, having since built up a trade and, simultaneously with it, a reputation, so that he will compare most favorably with any local contemporary. The area of ground covered by the works and yard is at least one-half of an acre, and there are twelve men employed, being skillful and experienced workmen; while in tools, machinery, etc., the facilities are first-class. Mr. Peacock is also an extensive building contractor, in which he also sustains a wide reputation, being reliable, painstaking and thoroughly satisfactory, as there is ample evidence to show.



Mr. Peacock is by birth an Englishman, but he has spent the most of his life in this country, in which his career has been one of progress with honor.

John Coventry, Dry Goods and Clothing, 446 Dundas Street.—A strong and representative house in this line in Woodstock is that of Mr. John Coventry, who for several years has been carrying on a live business as dealer in general dry goods, ordered and ready-made clothing, hats, caps, furs, carpets, oil-cloths and house furnishings. This business was established in 1879 by Messrs. Coventry & Wilson, the latter of whom retired the following year, since when Mr. Coventry has alone conducted this comprehensive industry; and such has been the enterprise and strong executive ability he has brought to bear on it, that this trade has materially increased in volume, showing annual transactions in the neighborhood of \$50,000, while he has three distinct and separate stores. The head office at 446 Dundas Street comprises a commodious building 22x85 feet in dimensions and three stories in height, where on the first flat is carried a full and varied stock of foreign and domestic dry goods, both fancy and staple, and which include a variety of articles as relate to the general wants of a community. The upper story is utilized for carpets and house furnishings, which comprises every description of carpets from the cheapest tapestries to the best Brussels and wiltons, which are sold at the lowest possible prices. The store at 478 Dundas Street is used as a clothing house, both ready-made and to order. Here a large and complete stock is always on hand of the most desirable goods of latest pattern and make, while in the manufacture of garments they turn out perfect fits, while all goods are guaranteed to be just as represented. None but thoroughly experienced hands are kept for this department. An east-end establishment, chiefly devoted to dry goods, is conducted at 709 Dundas Street. In these various stores none but the best of goods are kept, while Mr. Coventry spares no efforts to give satisfaction to all his numerous customers. This gentleman was born within a few miles of the town. He is possessed of a large business experience, and occupies a prominent position in commercial circles.

Knight & Brown, Real Estate Brokers, Insurance Agents, Conveyancers, etc., Dundas Street.—The names most prominently identified with this business here are those of Messrs. Knight & Brown. Mr. R. W. Knight established this business in 1873, devoting himself mostly at the outset to insurance. In 1876 he added the steamship agency. In 1884 Mr. Knight associated with him Mr. J. H. Brown, since which time the business has been carried on under the firm name of Knight & Brown, and prior to this date the real estate business was all but unknown in Woodstock, this firm being really identified with its foundation here and recognition as a distinct department of business. It is almost unnecessary to add that these gentlemen conduct the largest real estate business in this section of the country. Their judgment is relied upon as to the nature and value of real estate in these parts, being frequently called upon as arbitrators and valuers of land and property. With a thorough knowledge of the law affecting real estate, they are also extensively engaged as conveyancers, lend money on mortgages at low rates, manage estates, collect rents and accounts, and are agents for the following insurance companies: Lancashire, Queen, Fire Insurance Association, and

Royal Canadian; and for the following ocean steamship companies: Cunard, White Star, Inman, Anchor, National and State. Messrs. Knight & Brown are most energetic and thorough men of business, and reliable in all their transactions.

E. Sharp, Furniture Dealer, 505 Dundas St.—We have in this line in Woodstock an important house, which, though but recently established, has yet laid the foundation of a substantial trade. Mr. Sharp commenced business in this branch of industry in 1886; his premises at 505 Dundas Street comprise a spacious store 25x75 feet in dimensions, with a workshop in the rear, where two experienced assistants are steadily employed. He here carries a complete line of furniture of all kinds, comprising parlor and bedroom suites and numerous articles of domestic utility and economy. Upholstering and cabinet work of all kinds is promptly done to order,



carpets are stretched and drapery attended to. The specialty of this house is the manufacture of the Patent Rocking Chair, the best in the country, and was patented by Mr. Sharp; it is a noiseless swing rocker, and has a wide circulation in this section of the country. He is a reliable tradesman and a practical worker, who is able to fill orders of any size, from the grandest suites to the ordinary domestic furniture of comparatively small cost. Upholstery is covered in silk, plushes and other standard material, although the ordinary repairing work of mattresses and lounges, as well as general furniture, here receives the best attention. As a layer of carpets, which should not be trusted in the hands of any but an expert, Mr. Sharp is able to show a satisfactory list of customers for whom this work has been executed. He is a native of Canada, having been born in this town in 1841; he was connected with the volunteer force at the time of the Trent affair. He has gained for himself a reputation as a solid and reliable tradesman, and one whose energy and enterprise must of necessity materially develop this enterprise.

Francis Wetherall, Dealer in Groceries, etc., and Manufacturer of Hosiery, 694 Dundas Street.—Well directed energy is seldom wide of the mark, and when concentrated will never fail to accomplish a

desirable result. A case in point is that of Mr. Francis Wetherall. This gentleman commenced business some six years ago, engaging in the manufacture of hosiery goods of all kinds, which have secured for Mr. Wetherall a wide reputation, and in which he carries on a large and ever increasing trade. In 1886 he opened a grocery store on the same premises, carrying a complete line of groceries, provisions, canned goods, fruits, etc. The stock is of excellent quality throughout, and being bought on the most favorable terms, special advantages are thus afforded to the customer, owing to the discount secured by a cash purchase. First-class quality and the most reasonable quotations can always be relied upon at Mr. Wetherall's establishment. This gentleman is by birth an Englishman, having come to Canada some 34 years ago, making Woodstock his home, in which he has been so successful. He is a thorough and most reliable man of business, being much esteemed in the community.

W. A. Karn, Druggist, Dundas Street, opposite Post Office.—One of the most popular and efficient druggists in the town of Woodstock is Mr. W. A. Karn, whose flourishing establishment is located opposite the Post Office on Dundas Street. Mr. Karn commenced about 10 years ago the business which from a small beginning has grown to such extensive proportions. The premises occupied are commodious, and tastefully fitted up and stocked with a complete assortment of drugs, chemicals, pharmaceutical preparations and proprietary remedies; also perfumery, toilet and fancy articles, and all those goods known as physicians' requisites, as well as English, French and German chemicals. Employment is furnished to four competent assistants, and to meet the requirements of his steadily increasing business a branch has been opened at the east end of Dundas Street, known as the "East End Drug Store." He is himself a practical expert in the compounding of drugs and their properties, makes a specialty of physicians' prescriptions and difficult formulæ, and has become celebrated for the skill, exactitude and promptness with which he prepares them. But drugs do not occupy all of Mr. Karn's time and attention, for, although quite a young man, he is one of the most prominent citizens in the town, a keen sportsman and a prominent officer of the Woodstock Amateur Athletic Association, which is, without one exception, the most extensive and flourishing institution of its kind in the Dominion.

Oxford Tin Sheet Mill Works, G. F. Snelgrove & Co., Dundas Street.—Among the industries successfully carried on in Woodstock, that of the Oxford Tin Sheet Mill Works must be included. The proprietors are Messrs. G. F. Snelgrove & Co., who began operations in 1876, having since built up a large and flourishing trade. These gentlemen manufacture sheet metal goods of every description, such as eavetroughs, cornice work, stove pipes, and tinware of every description, an industry in which they have achieved remarkable success, and in which they enjoy a large and constantly increasing trade. They employ three able assistants, and work turned out is always guaranteed. In addition, Messrs. G. F. Snelgrove & Co. carry a large and excellent assortment of stoves, base-burners, ranges, of the most recent design, furnaces, tinware, flatware, hollow-ware, japanned-ware, etc., the entire stock being of excellent quality and secured on the most favorable terms, and a large and reassuring general trade is carried on.

Mr. G. F. Snelgrove, the head of the establishment, is a native of Woodstock. He is practical and energetic, most reliable in all his dealings, and highly esteemed in the community.

R. R. Fulton & Co., Staple and Fancy Groceries, and Dealers in Foreign and Domestic Fruits, etc., 461 Dundas Street.—The grocery trade is one of the most important departments of commerce all the world over, representing as it does the staple articles of consumption. In Woodstock it is somewhat extensively engaged in, the establishments being of a generally representative character. Prominent among those engaged in it are Messrs. R. R. Fulton & Co. These gentlemen commenced business in 1882, having succeeded Clarke & Clarke. The store is a large and commodious one, being 100 feet deep. The stock consists principally of staple and fancy groceries, a specialty being made of teas, of foreign and domestic fruits, crockery, glassware, etc. An enormous trade is carried on in grapes alone, in season, being the largest of its kind in Woodstock. The entire stock is of first-class quality, and is purchased on the most favorable terms, the advantages thus afforded being extended to the customer. A leading trade is carried on by these gentlemen, which is constantly increasing, averaging in the meantime \$40,000. Mr. R. R. Fulton, the sole proprietor of the establishment, is by birth a Scotchman, being a most enterprising and thorough man of business, whose relations have consistently been of an upright character.

James McDonald, Staple and Fancy Dry Goods, 382 Dundas Street.—The trade in general dry goods has long constituted one of the leading features in the commercial pursuits of our country, and in this line we have in Woodstock an old established and thoroughly representative house in that now controlled by Mr. James McDonald, who carries on a large business as an importer of staple and fancy dry goods. This establishment dates its inception back to the year 1836, when it was known under the constitutional title of Messrs. W. C. McLeod & Co. Mr. McLeod, however, retired in 1882, since when this business has been under the sole control of Mr. McDonald. The premises, located at 382 Dundas Street, comprise a handsome and substantial building, three stories in height, 22x110 feet in dimensions. The first flat is utilized for the purposes of a store and show room, while the second is devoted to the tailoring department. At this house a full line of every description of foreign and domestic dry goods, both staple and fancy, is always kept, and which may be relied upon for excellent goods and moderate prices. His facilities for replenishing his stock with the most desirable articles at short notice enable him to keep at all times full lines of the freshest and latest styles, and no old stock is allowed to accumulate on his shelves. His annual sales, a large proportion of which is derived from residents in the rural districts, to whom his elegant and comprehensive establishment is a great convenience, are about \$30,000, and steadily increasing, a sufficient proof of the perseverance and industry displayed in the management of this concern. Special attention is given to the tailoring department, in which seven experienced assistants are employed. Here an extensive stock of foreign and domestic cloths for gentlemen's garments is always carried, embracing a complete line of piece goods of latest styles. All goods are guaranteed to be as represented, with

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perfect work and neat fits in all cases. The admirable taste exhibited in the make up of his costumes has drawn a numerous class of patrons to his establishment, and has insured him a most prosperous business. Mr. McDonald was born in Scotland in 1842, and has been a resident of Woodstock for the last quarter of a century, where he is regarded as an upright and energetic man of business, and is highly esteemed and respected in commercial and social circles.

Alexander Watson, Jr., Tin-smith and Dealer in Stoves, etc., Dundas Street.—Woodstock ranks deservedly high as a commercial centre, and prominent among its resources is the trade carried on in stoves, tinware, etc. Identified with this trade deserving of notice is Mr. Alexander Watson, Jr. This gentleman has been in business for a period of eight years, during which time he has succeeded in building up a large and flourishing trade. The premises occupied are somewhat commodious, and constant employment is found for two skillful workmen. As a manufacturer of tinware, Mr. Watson has secured a wide reputation. His stock consists principally of stoves, ranges and base-burners, manufactured by the best known houses in Canada, and all the latest and most approved designs. There is also a large and comprehensive stock of tinware constantly on hand, the store being indeed well supplied with everything relating to this particular business. The trade is constantly increasing, a fact which speaks for itself. Mr. Watson, who is a native of Dundas, Ont., has lived in Woodstock for fifteen years. He is an energetic and thorough man of business, and is highly esteemed, being honorable in all his dealings.

A. McBean, Dealer in Hardware, House Furnishings, Stoves, etc., 443 Dundas Street.—Prominent among the commercial resources of the town of Woodstock must be included the trade carried on in hardware, house furnishings, etc., and among those most prominently identified with it is Mr. A. McBean. This gentleman commenced business in March, 1886, having succeeded J. G. Short & Co. Notwithstanding the comparatively short period that has elapsed since Mr. McBean's acquisition to the business, he has built up a trade alike a credit to himself and to the town in which the enterprise is carried on. The premises occupied are large and commodious, being 100 feet deep and embracing altogether four flats. The stock consists generally of shelf and heavy hardware, stoves and ranges of recent design and manufactured by the most highly reputed firms of the Dominion, and house furnishings, a specialty being made of the last, including as it does lamp goods, tableware, plateware, tinware and such like. Mr. McBean also engages in the manufacture of all classes of tinware, an industry in which he has obtained a deservedly high repute. The entire stock is of excellent quality, and being bought on the most favorable terms, special advantages are offered to



the customer. A very large and flourishing trade is carried on, and Mr. McBean already ranks among the most prosperous merchants of Woodstock. He is a Canadian, being a native of Cobourg. He is energetic and enterprising, a thorough man of business, and being honorable and upright in all his dealings, he is highly esteemed in the community.

J. J. Catling, Plumber, Brass Finisher, Gas and Steam Finisher, 509 Dundas Street.—The plumbing industry has at all times been of great importance, and within recent years it has been rendered more so by the introduction of additional branches, namely, the fitting up of steam and hot air furnaces, demanding as it does much mechanical skill and ingenuity. The plumbing industry in Woodstock is carried on with success, and is thoroughly representative in its character. Prominent among those engaged in it is Mr. James Catling. This gentleman commenced business some ten years ago, since which time a large and flourishing trade has been built up, which will compare most favorably with that of any similar establishment in Woodstock. Mr. Catling engages in all classes of plumbing work, brass-finishing, bell-hanging, gas and steam fitting, employing the services of competent and experienced workmen. A specialty is made of plumbing, gas fitting and bell-hanging, and in these branches Mr. Catling has no superior. There is always to be found on hand a large and superior stock of lead and iron pipes, and everything relating to the industry carried on. Mr. Catling is by birth an Englishman, having come to Canada some fifteen years ago. He is a competent and experienced mechanic, a thorough man of business, and is most favorably quoted in the community.

E. O. Thomas & Co., Organ Manufacturers.

—It may be noted as significant of the importance of Woodstock's manufacturing interests, that among her other numerous and noted branches of industry, she possesses a manufactory where organs are turned out which will compare favorably with those of the most noted establishments in this country, and which for purity of tone, elegance of workmanship and reliability cannot be excelled. The business which



forms the subject of this sketch was started originally by Mr. E. G. Thomas, in a small way and on a limited capital, in the year 1875. But owing to the energy and enterprise brought to bear in this concern, combined with the at all times reliable qualities of the instruments manufactured, the reputation and trade of the house have so rapidly increased as to now place this establishment in the front ranks in the manufacture of organs, and to have secured for it an annual business of some \$170,000, with every indication of continued increase and prosperity. The Thomas organ is renowned all over the Dominion; its tone, which in foundation stops is a pure diapason quality of a pervading character, and in the solo stops is of a marked peculiarity, varying from the delicate string effect of the violin *Etheria*, to the full, round Bourdon and pipe-like melody. The best material available is used in the construction of these organs, every part of which is made specially with a view to withstand every change of climate and temperature. The factory is a large brick and stone structure, 50x156 feet in dimensions and four stories in height, having a floor accommodation of 27,000 feet, which is admirably arranged in all departments, with due regard to economy in running. The motive power is supplied with a Wheelock engine of 50 horse-power

and a boiler of 60 horse-power, the factory being supplied with all improved machinery and modern appliances for the prosecution of this business; 25 machines are used for wood-work, while employment is given to some 80 hands. The establishment comprises five departments, each arranged with every convenience necessary to the prompt and speedy transaction of business. The organs manufactured are strictly first-class in every particular, and range in price from \$200 to \$500, the trade extending throughout all parts of Canada. These organs sell readily upon their own merits, and are highly commended by amateurs and professionals. These instruments are designed for parlor and chapel use, and are made in numerous designs and styles, amongst the most popular being the "Gem," the "Favorite," the "Ruby," the "Garnet," the "Grand Harmonic," which with a black walnut case, fine polished panels, folding desk and adjustable lamp stand, is the finest organ case ever offered to the public. In chapel styles Messrs. Thomas & Co. manufacture instruments specially adapted for churches, Sunday schools or halls, and are so constructed that the performer can be seen by the audience. The tone is very sweet and full, they are made of the best material throughout, and are a triumph of musical art and mechanical effect. Mr. E. G. Thomas, the enterprising founder of this industry, was born in Toronto, Oct. 2, 1853, and came here in 1875, since when he has taken a leading position amongst the commercial men of Woodstock, filling with credit to himself the position of deputy reeve; he is a graduate of the Military School, and was for some years associated with the volunteer force. This establishment has received the credit of producing in a pre-eminent degree volume with purity of tone, a distinction bespeaking the highest possible musical qualities, while at the same time it has been accredited with having produced more and finer styles of cases than any other manufacturer in the Dominion. In 1883 Mr. John Cameron was admitted as a member of the firm.

W. M. Wood, General Agent, Ontario Mutual Life Assurance Company, 408 Dundas Street.—This well-known and popular Life Assurance Company has now been public for the past eighteen years, and from its inception to the present day has steadily increased its field of usefulness and developed its resources, until it is at present one of the most prosperous and reliable institutions of its kind in the Dominion. It is a purely Canadian company, with assets of upwards of \$1,000,000.00 and more than \$10,000,000.00 of assurance in force. All its business is transacted on a cash basis, no assessments being levied. Policies are issued on the "ordinary life" and "endowment plans," a special feature being the "surrender values" attached to each policy, by which the holder can relinquish it to the Company for a cash equivalent at any time. The headquarters of the Company are in Waterloo, but a large amount of business is transacted in Woodstock at the office of Mr. W. M. Wood, General Agent for the counties of Oxford and Norfolk. Mr. Wood is a native of the United States, but has been a resident of Canada for many years, and has travelled extensively all over this continent. He is a thorough expert in all insurance matters, and brings to the aid of his practical experience a genial temperament and courteous disposition, which have aided him materially in building up the large business which he controls.

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W. C. Perks, M.D., Physician and Surgeon, 469 Dundas Street.—In a comprehensive work of this kind, dealing with industrial pursuits, sciences, arts and professions, it is only fit and right that that profession on which in some period or other of our lives—the medical profession—we are all more or less dependent, should be noticed. It is the prerogative of the physician to relieve or alleviate the ailments to which suffering humanity is prone, and as such he deserves the most grateful consideration of all. A prominent physician and surgeon, who by his own great abilities has attained distinction in his profession, is Dr. W. C. Perks. This gentleman was born in Port Hope in 1859, and studied medicine with Dr. Perks and Dr. Clemenshaw, both of that town. He graduated at McGill College, M.D.C.M., with honors, in 1881; he is a licentiate of the Royal College of Physicians, London, England; a licensed practitioner on the English registry; a member of the British Medical Association, and started practice in Woodstock in 1885, before which time he was for between four and five years in Dundas in partnership with Dr. Holford Walker, who has a very extensive practice in both Dundas and Hamilton, so that his experience is extensive and his education superior. Though but a comparatively short time here, Dr. Perks, by his assiduous attention to all patients, has acquired a large and steadily increasing practice, while he has gained the confidence of all as a clever and scientific practitioner.

W. G. Boyes, Dealer in Books, Stationery and Fancy Goods, 413 Dundas Street.—It is needless to estimate the importance of the book and stationery trade, as that has long since been recognized, its importance being coeval with the development of a country commercially, socially and intellectually; and the character of an establishment of this kind decides to a very large extent the intellectual status of the community in which it exists. In Woodstock there is certainly cause for congratulation, as here there is one of the finest book and stationery establishments outside of Toronto; we refer to that of Mr. W. G. Boyes. This gentleman commenced business in 1882, since which time he has built up a very large and flourishing trade, being, in fact, the largest and finest of its kind in Woodstock. The premises occupied are commodious, being 100 feet in depth and two stories in height. The stock, which is very large and the finest west of Toronto, consists principally of a large assortment of books, stationery of all kinds, wall paper—both Canadian and American—pictures, such as steel plates, engravings, artotype, etc.; a full line of artists' materials and fancy goods of every description. Mr. Boyes also makes picture frames, in which he has secured a wide reputation, and canvas stretching for artists, for which a staff of skillful hands is employed. That a large trade is carried on is evidenced by the fact that Mr. Boyes' business amounts to a very large sum. Mr. Boyes is an Englishman, having come to this country in 1880. He is a thorough and most reliable man of business, and is highly esteemed in the community.

Bain Waggon Factory, Bain Bros., Main Street.—The industries of Woodstock are principally of an important character, ably and successfully carried on, the products being such as to have secured for this western town a reputation of which any might well be proud. Prominent among the industries here is the manufacture of waggons, the name most prominently identified with that industry being that of Bain Bros. These gentlemen commenced operations some four years ago, and it is now hardly necessary to say anything in recommendation of their products, which have secured for this firm so wide and enviable a reputation. The works cover a large area of ground, the buildings being substantial structures three stories in height, while the factory is equipped with the latest and most improved machinery, and every facility incident to this particular industry. There are about 45 hands employed, being skillful and experienced workmen, and it can be stated confidently that the work turned out is not surpassed by any similar concern in the Dominion. The industry embraces principally the manufacture of farm waggons, but sleighs and several lines of light spring waggons are included. The trade carried on is enormous, and extends over the whole of Canada, increasing year by year. Messrs. Bain Bros. are most energetic and enterprising gentlemen, possessing a thorough knowledge of the industry in which they are engaged. They are most reliable men of business, and are most highly esteemed in the community.



Wadland & Webber, Land, Loan and Insurance Agents, 408 Dundas Street.—The Oxford Real Estate Exchange, established last year by Messrs. Wadland & Webber, has for its object the sale and exchange of stock, grain and fruit farms, town lots and residences, stores, hotels, mills, factories, etc., throughout the county of Oxford and elsewhere. Messrs. Wadland & Webber have a large amount of money to loan, at reasonable rates of interest, and for any period. They also do a general insurance business, representing the Perth Mutual, of Stratford, and the Guardian, of London, England; while they are also agents for the Northern Assurance Company of London, Eng. These companies are solid and reliable, with ample capital and assets, while they are prompt in paying all losses, there being no litigious or vexatious delay. Of the members of this firm, Mr. John Wadland was born in 1848 in the county of York, Ont., and has been a resident here for the last three years; Mr. Arthur Webber was born in 1852 in Oxford county, and has lived in Woodstock the last two years. Though but recently established, a considerable volume of business is transacted through their medium.

That which has contributed largely to their success, has been the thoroughly reliable and methodical business principles which have governed their dealings in all transactions, and established for them a popular favor which strict probity alone can secure, the motto of the house being "Honorable representations and fair treatment to all."

J. L. Whitney, Stoves, Tinware and House Furnishings, Dundas Street.—The important enterprise controlled by Mr. J. L. Whitney comprises so many articles of practical utility and absolute necessity to every home as to merit for this establishment a more than passing notice. This business was established by the present proprietor in 1886, who prior to locating in Woodstock had been engaged in this branch of commerce in both Wingham and Seaforth, having remained four years in each place.



His present premises are located on Dundas Street, and comprise a spacious store 16x70 feet in dimensions, with a workshop in the rear 16x30 feet, where employment is given to four experienced assistants. The stock carried is a large and diversified one, including stoves of all kinds of the best and most popular makes, self-feeders, base-burners, coal and wood cook stoves, a specialty being made of the "Art Royal" coal stove, as manufactured by the McClary Manufacturing Co. of London. Though but recently established, this house is a thoroughly representative one in its character, its stock including numerous articles useful and indispensable to the homes of all. Mr. Whitney manufactures all kinds of tinware, and also deals in cutlery, lamps and

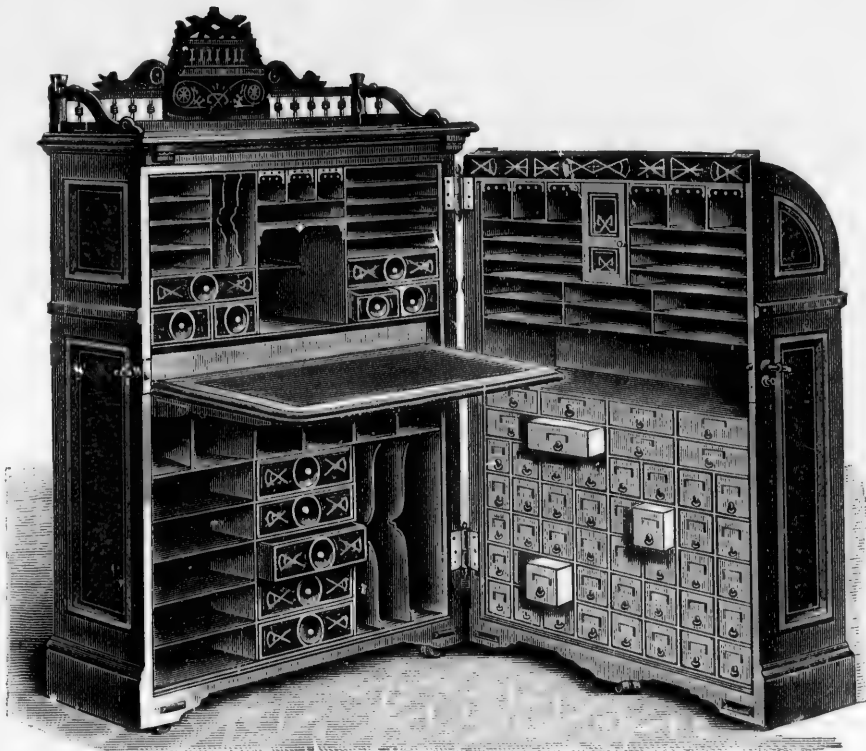
lamp goods. He was born in Geneva, Wis., U. S., in 1858, has been in this country some 24 years, and came to Woodstock to start his business. With his correct business principles and efficiency with which this business is conducted, it cannot fail to contribute largely to the convenience of a community and to its own established prosperity.

Woodstock Planing Mills, F. B. Scofield, 105 Wilson Street.—Prominent among the industries carried on in Woodstock is the manufacture of builders' supplies. This industry, as carried on here, is thoroughly representative in its character, and foremost among those engaged in it is Mr. F. B. Scofield, whose planing mills are located at 105 Wilson Street. This gentleman commenced business some 28 years ago, having since built up an immense trade, which is by far the largest of its kind in Woodstock. The planing mills, saw mills and lumber yard cover an area of two acres, and a staff of 20 hands is employed in the factory, which is completely equipped with all tools and machinery incident to the industry, and of the most modern kind. The industry embraces the manufacture of all kinds of builders' supplies, of boxes for biscuits, soap, candles, organs, and such like, and custom saw work. A large supply of lumber is carried, bill stuff, lath and shingles, of which a specialty is made. Mr. Scofield is a Canadian, being a practical, energetic and most reliable man of business. Any description of this establishment would be incomplete that did not contain a notice of Messrs. Henry and James Scofield, the sons of the proprietor, to whose energy and ability much of the prosperity of the concern is due.

E. Merner & Co., Merchant Tailors and Gents' Furnishings, 467 Dundas Street.—Among the most skilled and reliable merchant tailors of this city is the firm of Messrs. E. Merner & Co., who though but comparatively recently established have gained a wide reputation for the superior quality of their goods. This business was established by the present firm in 1884, and they at once commenced a substantial business, which has since annually increased. Their premises at 467 Dundas Street comprise a spacious store 22x65 feet in size, an upper flat of similar dimensions being utilized as a workroom. They carry in stock a full line of piece goods of the most popular makes and styles, and they have no hesitation in guaranteeing the most perfect fits in garments in all cases. Twelve experienced hands are employed, and no garments are allowed to leave the store which are not carefully inspected and entirely satisfactory to the customer, and as a consequence this firm has received a high popularity, not only in this city but throughout Western Ontario, in which section their trade chiefly circulates. Though numbered amongst the youngest of the merchant tailors of Woodstock, Mr. Merner thoroughly understands the business in which he is engaged, and he is one before whom is indicated a most successful business career. Hats and caps, in all recent styles, as well as a complete stock of gents' furnishing goods, are always on hand. Mr. Merner was born in Waterloo county in 1860, and has resided here since March, 1884.

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TOWN OF PRESTON.



W. Stahl Schmidt & Co., Manufacturers of Office, School and Church Furniture, King Street.—Canada has long sustained an enviable reputation in the manufacture of furniture, being second to no country in the world, and within recent years special lines have been gone into, and prosecuted with marked success, namely, that of office, school and church furniture, and no name is more prominently identified with these lines than that of Stahl Schmidt & Co., of Preston. Mr. W. Stahl Schmidt commenced business in 1884, and his success since then has almost been phenomenal, and he has been obliged to erect a large factory, which is a substantial stone structure, three stories in height, and which, with wood-yard, covers an acre of ground. The factory is completely equipped with the latest and most improved machinery, the facilities being equalled by no other similar establishment in Canada, and a large number of skillful and experienced hands are employed. The industry embraces the manufacture of school, office, church and lodge furniture, a specialty been made of school desks, of which three kinds are made, namely, the "Marvel," which Mr. Stahl Schmidt has covered by patent, the "Model" and "Favorite." These desks are already well known, having secured for this house an enviable reputation. At the Colonial Exhibition,

London, 1886, there was an exhibit of the products of this house, which so favorably impressed all who saw it, that Messrs. W. Stahl Schmidt & Co. have received large orders from all parts of the world, including Great Britain, Ireland, France, Belgium, Germany, Australia and Morocco. The trade of this house extends throughout the whole of Canada, while the export trade is very considerable. Mr. Stahl Schmidt, the head of this concern, and by whose energy and ability so marked a success has been achieved, is an accomplished and experienced mechanic. He is widely and most favorably known, and to him belongs the credit of having given to Preston more than a "local habitation and a name." Mr. Jacob E. Klobz, the junior member of this firm, is a gentleman of wide experience in this line; he personally superintended their exhibit at the Colonial Exhibition, and with two assistants attended to the numerous sales there made. He appointed agents all over Great Britain and at Hamburg to represent this house in connection with the manufacture of school desks and office furniture. Her Majesty Queen Victoria purchased one of the finest and largest desks there exhibited, known as the "Office King," the one on exhibition having been purchased by a leading Hamburg firm—C. Morgan & Co.

North American Hotel, the Preston Summer Resort, C. Kress, Proprietor, Main Street.—There is nothing which can contribute more to the social if not to the intrinsic importance of a place, than an excellently equipped hotel and summer resort. It lends to the locality a social prestige which could not otherwise be obtained. The village of Preston boasts such a resort, namely, the now popular and widely known North American Hotel, whose mineral baths have afforded relief to so many who had been suffering from gout, nervous debility, disease of the stomach, etc. This hotel or summer resort is



splendidly situated on rising ground at the head of the village, and commands a magnificent view of the surrounding country. The hotel contains fifty bedrooms, four parlors, and a smoking and sitting room. In the house are all modern conveniences, and there is everything to be found in a first-class hotel. Mr. Kress, the proprietor, also owns a few neat cottages in the vicinity, which he lets to private parties during the summer months. They are pleasantly situated, affording all the charms of rustic retreats. Behind the hotel is the mineral fountain, while there are also shady walks and a skating rink. In the front, on a square, a band stand is erected, where during the summer evenings a band discourses sweet and appropriate airs. In connection with the hotel is a large livery and boarding stable, and Mr. Kress is the owner of the stage which runs daily from the house to Berlin, in connection with lines to St. Jacobs, Elmira, Hawkesville, etc. Mr. Kress is eminently qualified for the position as proprietor of a summer resort, and is deservedly popular with all.

Preston Woollen Mills, Robinson, Howell & Co., Preston.—Preston is deservedly noted for its industries, and foremost among them is that carried on at the Preston Woollen Mills. They are alike an honor to the village and a credit to the energy, enterprise and ability of their projectors. These mills were established in 1870, and passed into the hands of the present proprietors in 1876. The gentlemen at the head of this concern are Messrs. Daniel Howell, John Ferguson, and George Pattinson, who is also manager. The building constitutes a substantial stone structure, three stories in height, and covering a large area of ground. There are 2,500 spindles in operation, and 45 looms, and the annual output in tweeds is 450,000 yards. The industry embraces the manufacture of tweeds, fine

medium and coarse, in light and heavy weights, and 150 operatives are employed. The reputation of the goods of the Preston Woollen Mills is already established, being of a quality unsurpassed in the market. With the most complete facilities, with practical, experienced and competent management, such a result is easily accounted for. As might be expected the trade extends over the whole of the Dominion, and in volume it is increasing year by year. Mr. George Pattinson, the Manager, is eminently qualified for the position, and under his regime the success of the concern is largely attributable.

H. C. Hamacher, Carriage Builder, Fountain Street.—The manufacture of carriages is an industry requiring much skill and experience, and the best proof of the possession of the essential qualifications is the success with which the efforts of those engaged in this industry are rewarded. The manufacture of carriages is a most important industry in Preston, Mr. H. C. Hamacher being its representative. This gentleman commenced business in 1883, having since built up a splendid trade, which is constantly increasing, and that is the best recommendation that can be given of the class of goods turned out, being really of a first-class character, none but skillful and experienced workmen being employed. Mr. Hamacher manufactures all kinds of carriages, making a specialty of light work, such as pleasure sleighs, Surrey waggon, Gladstone waggons, phaetons, and piano box buggies. The goods are all hand-made, and in design, finish and general workmanship are unsurpassed. Mr. Hamacher is himself a practical and experienced carriage builder, and gives his personal attention to his industry. He is widely known in Preston and surrounding country, and is highly respected. Mr. Wm. Nafe has the general supervision of the works, and through his untiring energy and executive ability the works have obtained their present proportions.

A. C. Doerner, Dealer in Dry Goods, Groceries, etc., King Street.—The trade carried on in general merchandise is of very great importance, and constitutes a leading factor in the commercial fabric of the smaller towns and villages. It is a line of business requiring special qualifications of a high order, and only those possessed of these succeed in this somewhat precarious undertaking. Prominent among those engaged in this line in Preston is Mr. A. C. Doerner. The specific business carried on by this gentleman was established some twenty years ago by A. Doerner, the present proprietor succeeding in 1880. Mr. Doerner carries a complete line of groceries of excellent quality; and in this connection it may be mentioned that Mr. Doerner is agent for Preston for the Li-quer Tea Co. of London, England. An excellent assortment of dry goods is carried, a specialty being made of gents' furnishings. A specialty is also made of fine lines of crockery, a large and excellent stock of which is constantly on hand. Mr. Doerner enjoys a large and constantly increasing trade, his whole stock being always of excellent quality, and bought on the most favorable terms, special advantages are thus afforded to the customer. Mr. Doerner is an energetic and thorough man of business, his relations being of an honorable and upright character.

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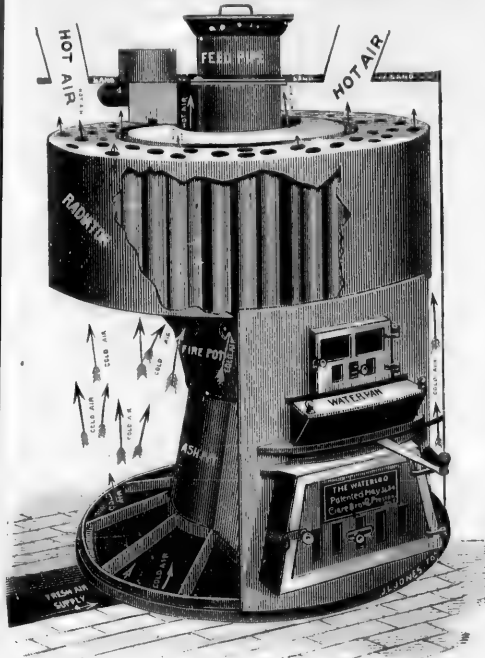
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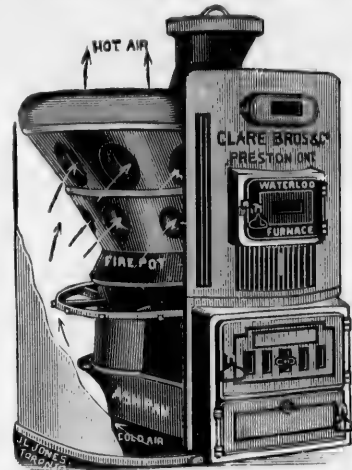
H. Beck, Merchant Tailor, King Street.—Among the industries carried on in Preston, the manufacture of gents' clothing is a most important one, and when carried on as in the present instance, in accordance with the prevailing styles, the importance is surely all the greater, alike a credit to the village that sustains such an industry, and to the gentleman engaged in it. Mr. Beck is the recognized fashionable tailor of Preston. This gentleman commenced business in 1883, having since built up a splendid trade, which is constantly increasing. In cloths Mr. Beck makes a specialty of Canadian and Scotch tweeds, and keeps always in stock an excellent assortment of worsted tweeds. The work turned out by this gentleman has secured for him a first-class reputation, and purchasing his cloths on the most fashionable terms, he is enabled to supply his goods at the most reasonable quotations. Mr. Beck is an experienced and skillful tailor, honorable and upright in all his dealings, and is deserving of the large and constantly increasing patronage of which he is in the enjoyment.

Clare Bros. & Co., Manufacturers of Hot Air Furnaces, Stoves, Ranges, etc., King Street.—The town of Preston stands deservedly high as a manu-



facturing centre, and prominent among its industries is the manufacture of hot air furnaces, stoves, ranges, etc., as carried on by Messrs. Clare Bros. & Co. This industry was established in 1853 by Mr. John Clare, the father of the present proprietors, who succeeded to the business in 1881 in connection with Mr. H. C. Hilborn, during which year the founder retired. The works cover a large area of ground, the main buildings, which are substantial stone structures, being 100x45 feet and 223x40 feet in dimensions, respectively, the former of which is three stories in height, and the

latter one story. The works are equipped with the latest and most approved machinery, and the hands employed are skillful and experienced workmen. The industry embraces principally the manufacture of hot air furnaces, stoves and ranges, goods which are



well known in the market by the name of "Perfect," the trade name of this firm. It is not necessary to enter into the peculiar merits of these goods, as their reputation has long since been established, and their leading features are consequently well known. Suffice it to say that they are unexcelled in the Canadian market; and during this year, with increased facilities, their goods, if possible, will be better than ever before. The large and constantly increasing trade enjoyed by this firm is substantially over the whole of the Dominion, although the principal market is in Ontario. Messrs. Clare Bros. & Co. are gentlemen of energy and enterprise, thoroughly conversant with every detail of the industry over which they exercise immediate control, and as men of business they deservedly enjoy a high reputation.

W. D. Hepburn & Co., Manufacturers of Boots and Shoes, Guelph Street.—Prominent among the industries carried on in Preston is the manufacture of boots and shoes, as represented by the well-known house of W. D. Hepburn & Co. This concern was established some twelve years ago, and is now known all over the country. The buildings are large and commodious structures, being 120x30 and 20x40 feet in dimensions, respectively, and two stories in height. Some sixty hands are employed, being skillful and experienced workmen. A general line of goods is manufactured, including ladies' gents', boys', youths', and children's fine boots and shoes, and the whole stock turned out by Messrs. W. D. Hepburn & Co. is unsurpassed in the Dominion, whether as regards design, finish, material used and general durability. As might be expected, a very large trade is carried on, which is constantly increasing, although at present it is principally confined to the western section of Ontario. Mr. W. D. Hepburn, the head of the concern, is an energetic and thorough man of business, his dealings have been consistently of an honorable and upright character, and he is highly esteemed in the community.

TOWN OF WINDSOR.

Windsor, so called after the Royal Borough, with which the history of England is so indissolubly connected, marks the western limit of the Province of Ontario, and is the chief connecting point between Canada and the United States. It is situated on the banks of the Detroit River, and is exactly opposite the city of Detroit, but though far outnumbered by its American neighbor, Windsor yet holds its own as an important seat of thriving industry, and even attracts enterprise from its populous rival. Windsor is an incorporated town, in East Sandwich township, in the county of Essex, being two miles north-east of Sandwich, the county seat, with which town it is connected by street railway. It is an important railway centre, being the terminus of the Great Western Branch of the Grand Trunk, as well as of the Canada Division of the Michigan Southern Railways. Both these lines have powerful steam ferries for conveying cars across the river, which is kept open all winter. During navigation Windsor has daily steamboat connection with all parts of the lakes and river systems, and ferries cross to Detroit every five minutes. Windsor was laid out in 1834, and though its growth has not been phenomenally rapid, it has yet surely and steadily progressed, and may reasonably hope to be one of the next of the towns of Ontario to attain the dignity of a city. Its population at the present time is 7,060.

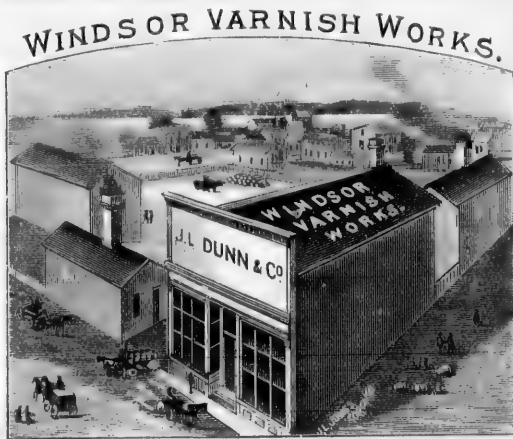
Windsor has churches of all denominations, Methodist, Presbyterian, Episcopal, Roman Catholic, Baptist and Bible Christian. There are also a Model, High, Public and Separate Schools, a Convent, Opera House and Town Hall. The Merchants' Bank of Canada and the Bank of Commerce have branches here, while there are two weekly papers, the *Essex Record* and *Essex Review*. The surrounding country is rich and fertile, grain, live stock, fruit and the products of its manufactures are shipped in all directions.

The town is lighted with gas, has an excellent water supply, a fire department, and telephone communication on both the Canadian and Michigan systems.

Windsor is 225 miles from Toronto and 558 from Montreal, and is the most important of the towns of Ontario which border on the States.

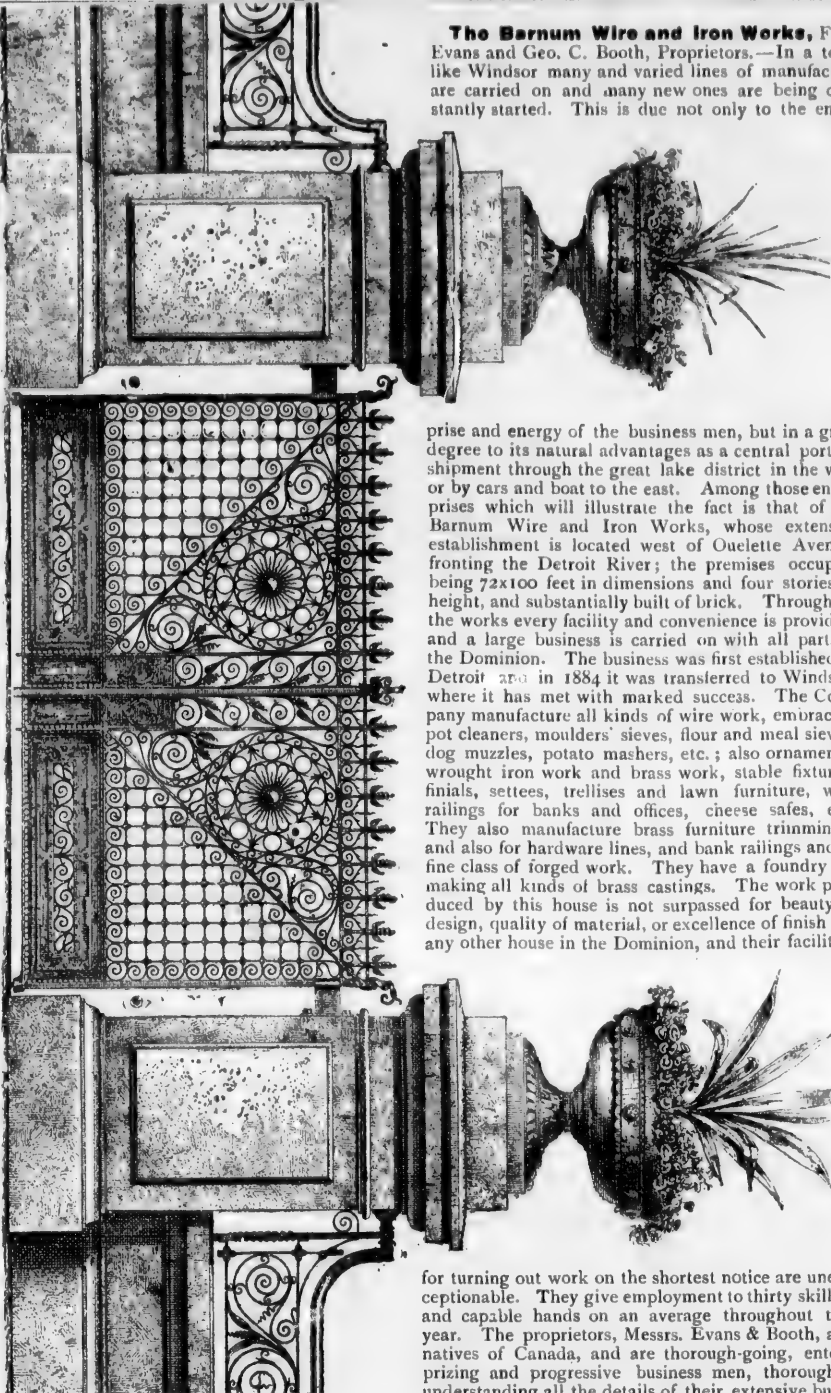
Windsor Varnish Works, J. L. Dunn & Co., business was established four years ago and has Parent Avenue and Albert Street.—There are few lines of manufacture in which the excellence of the product is so vital a condition of success as in the varnish trade. Consumers are rigid in their requirements as to quality, and they readily recognize the merits of those concerns where a uniform and superior

steadily and constantly increased since its inception, and evidences still further success owing to the superiority of goods manufactured. The premises occupied are four buildings, located on a lot half an acre in area, where the necessary kettles and other apparatus are in use. Employment is furnished to four competent workmen. The firm manufacture hard oil finishes, varnishes and japans, and liquid dryers, etc.; their "Excelsior" paint dryer being the best in the market, having taking medals and diplomas at Toronto, Montreal, London; and every place where they have exhibited they took first prizes and highest awards, their goods being the standard brands manufactured in the Dominion. Mr. Dunn has had over twelve years' experience in the manufacture of varnishes and japans, and manufactured for the firm of Whiting & Scarfe, of Brantford, for a number of years. His trade extends throughout the Province of Ontario and Quebec, including the cities of Toronto and Montreal. Mr. Dunn is a practical business man and public spirited citizen, and has and is serving the town in the Council. He enjoys the confidence and esteem of the trade and the whole community. They also carry a very large stock of carriage varnishes, which they claim to be superior to any other varnish made in Canada.



quality is always obtainable. Among those engaged in this line of industry in this section of Ontario is the firm of Messrs. J. L. Dunn & Co., proprietors of the Windsor Varnish Works, which are located on Parent Avenue and Albert Street, Windsor. The Parties using their varnishes, and after a good trial, will use no other, as they exceed in hardness, durability and brilliancy, and are being introduced into all the leading carriage manufactories in Ontario.

Wrought Iron Gates, manufactured by The Barnum Wire and Iron Works, Windsor, Ont., Evans & Booth, Proprietors.



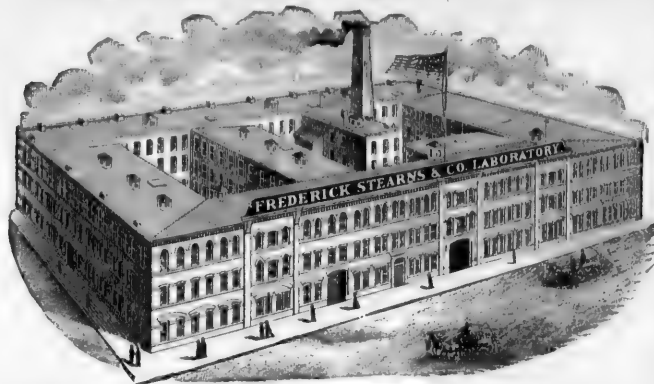
The Barnum Wire and Iron Works, F. S. Evans and Geo. C. Booth, Proprietors.—In a town like Windsor many and varied lines of manufacture are carried on and many new ones are being constantly started. This is due not only to the enter-

prise and energy of the business men, but in a great degree to its natural advantages as a central port for shipment through the great lake district in the west or by cars and boat to the east. Among those enterprises which will illustrate the fact is that of the Barnum Wire and Iron Works, whose extensive establishment is located west of Ouellette Avenue, fronting the Detroit River; the premises occupied being 72x100 feet in dimensions and four stories in height, and substantially built of brick. Throughout the works every facility and convenience is provided, and a large business is carried on with all parts of the Dominion. The business was first established in Detroit and in 1884 it was transferred to Windsor, where it has met with marked success. The Company manufacture all kinds of wire work, embracing pot cleaners, moulders' sieves, flour and meal sieves, dog muzzles, potato mashers, etc.; also ornamental wrought iron work and brass work, stable fixtures, finials, settees, trellises and lawn furniture, wire railings for banks and offices, cheese safes, etc. They also manufacture brass furniture trimmings, and also for hardware lines, and bank railings and a fine class of forged work. They have a foundry for making all kinds of brass castings. The work produced by this house is not surpassed for beauty of design, quality of material, or excellence of finish by any other house in the Dominion, and their facilities

for turning out work on the shortest notice are unexceptionable. They give employment to thirty skilled and capable hands on an average throughout the year. The proprietors, Messrs. Evans & Booth, are natives of Canada, and are thorough-going, enterprising and progressive business men, thoroughly understanding all the details of their extensive busi-

ness, and are always abreast of the times, either in improved styles of goods or prices. They are gentlemen held in the highest esteem in the business and social community of Windsor. They did all the ornamental brass and iron work of the Bank of Montreal, Bank of London, Bank of Hamilton, Imperial Bank, Yonge Street, Toronto, Star Publishing Co., Montreal, Central Bank, Toronto. In the Bank of Montreal they used one and a half tons of wrought steel on the main counter, and are also the sole manufacturers of Merchants' Cash Railway, which they have for sale or to lease.

Frederick Stearns & Co., Manufacturing Pharmacists, Sandwich Street West.—Holding one of the highest positions among the leading manu-

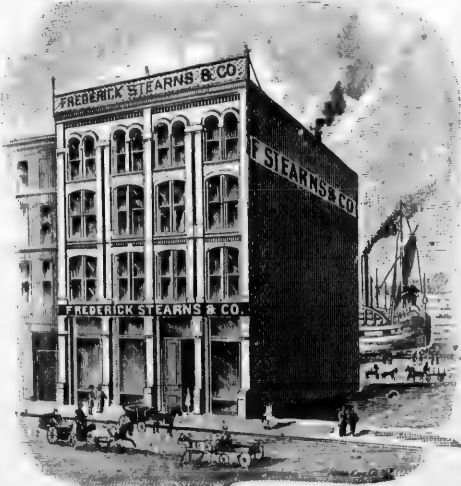


facturing industries of this continent, and one of the most important, is that of the firm of Messrs. Frederick Stearns & Co., manufacturing pharmacists, whose Canadian establishment is located on Sand-

wich Street West, occupying a large and substantial brick building, five stories in height, and each flat 35x65 feet in dimensions. This mammoth business was first established in Detroit in 1855, and was incorporated under the present title in 1882. The officers of the firm are Frederick Stearns, President; Frederick, K. Stearns, Secretary and Treasurer, while J. H. Taylor is the Manager of the Canadian house in Windsor. This Company have had a very prosperous career ever since the inception of the business, the standard quality of their preparations could always be relied upon in the market as the purest of the pure, and their upright and honorable methods of doing business have been duly appreciated by the trade. They are the originators and manufacturers of what is known as "a new idea," viz.: "Popular Non-Secret Preparations." They are also manufacturers of full lines of fluid extracts, solid extracts, effervescent granules, medicated elixirs, medicated syrups, sugar-coated pills, pure powdered drugs,

distilled waters, packed roots and herbs, medicinal lozenges, resinoids, oleo-resins, suppositories, plasters, tinctures, and other miscellaneous articles. The quality of these goods is unquestioned, and have a large and widespread sale throughout the Dominion, which sale has been steadily increasing during the four years that the Company have been in Windsor. In the Windsor branch 20 competent and careful assistants are employed making up the preparations, having all the necessary machinery and appliances, with 25 horsepower engine. Mr. J. H.

Taylor, the Manager of the Canadian branch, is an American by birth and is a gentleman well qualified for the position he holds, thoroughly understanding every detail of the business and being possessed of much executive ability.



wich Street West, occupying a large and substantial brick building, five stories in height, and each flat 35x65 feet in dimensions. This mammoth business was first established in Detroit in 1855, and was

J. C. DeHarnois, Merchant Tailor and Dealer in Ready-Made Clothing, 55 Sandwich Street West.—Among the popular and prominent tailoring establishments of Windsor is that conducted by Mr. J. C. DeHarnois, whose store is located at No. 55 Sandwich Street West. Mr. DeHarnois is a practical cutter, and the house has achieved a wide celebrity as being one among the leaders of gentlemen's fashions in the town. The premises occupied are 28x65 feet in dimensions, and are fitted up with neatness and carefully arranged, and are well stocked with a large and valuable assortment of English, Scotch and French woollens, which are cut and made to order in the most fashionable styles at moderate prices. Besides the merchant tailoring department the house carries a very large stock of ready-made clothing of the latest styles and of the best quality of fabrics, which are sold at prices that cannot be beaten by any other house in the town. In the gents' furnishings and hat and cap departments all the newest styles and latest novelties of the season are to be found, and the stock is large and well selected. Employment is furnished to fourteen assistants and skillful operators. Mr. DeHarnois is a thorough-going, enterprising and energetic business man and a much esteemed citizen, and during the five years he has been established in business he has met with marked success. He is a native of Montreal and a public spirited citizen of Windsor.

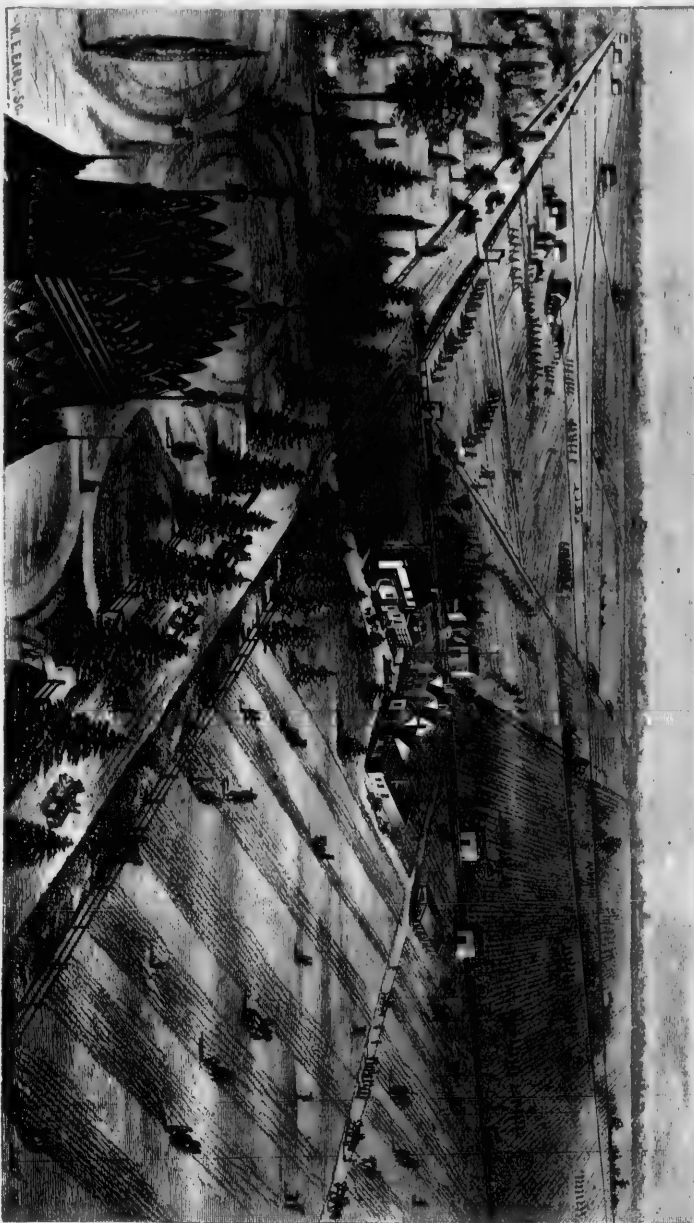
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D. M. Ferry & Co., Incorporated Seedsmen, Sherman R. Miller, Manager.—It is universally acknowledged that D. M. Ferry & Company are the

six stories in height and having a floor area of nearly seven acres. The Canadian establishment is located at numbers 122, 124, 126 and 128 Sandwich Street

West, Windsor, and was established in 1879. It is a substantial brick structure, being seven stories in height facing the Detroit River, and five stories in height fronting on Sandwich St., the flats being 72 x 65 feet in dimensions. Here employment is furnished to fifty artisans and skilled hands. This house, being large seed growers, have extensive farms of 1 1/4 miles on Grand River Avenue, Detroit, with soil particularly adapted to seed growing. Here employment is given to over one hundred and fifty hands. The farms are under the charge of one of the most experienced growers in America. Besides the farms specified, the Company have contracts with experienced growers in United States, Canada, England, France, Germany and Italy. The stock seed used in these countries is all furnished by the firm, and is carefully selected by them. Their trial grounds, consisting of ten acres, are situated on Ferry Avenue, and are devoted exclusively to testing seeds. A sample of every lot of seed received is tested to ascertain its vitality and purity, and a careful record of the same is made, so that they are able to detect the least tendency to deteriorate, as well as to take ad-

largest seedsmen in the world. Their headquarters are in Detroit, occupying a mammoth building located on Brush and Croghan and Lafayette Streets, being vantage of any superiority of any particular stock. Their records show that they have tested over 3,000 varieties last season. This branch of their business



is under the supervision of Professor Tracy, late of one of the leading agricultural colleges, and favorably known to scientific men. The trade of the Canadian house extends throughout the entire Dominion, and is constantly and steadily increasing. This house has the enviable reputation of furnishing only reliable seeds. The manager of the house in Windsor, Mr. Sherman R. Miller, is a gentleman of large business experience, and has a thorough knowledge in every detail of the extensive business over which he presides. This house publishes annually a beautiful illustrated, descriptive and priced Seed Catalogue, which is invaluable to every person using garden, field or flower seeds, and is mailed free to all applicants. We would advise all of our readers to send for it.

J. M. Ballantyne, Fashionable Tailor and Cutter, 12 Ouelette Avenue.—The business of the merchant tailor is one of much importance in any civilized community, for the man is most frequently judged by the clothes he wears before his intrinsic merits are known and appreciated. Among those who are popularly and prominently identified with the merchant tailoring business in Windsor is Mr. J. M. Ballantyne, whose store is located at No. 12 Ouelette Avenue, where he has been established for the past one and a half years, having bought out his predecessors, Brown, Burn & Co. The premises occupied are 22x70 feet in dimensions, where is contained an excellent stock of English and French cloths for suitings, trouserings, overcoatings, etc., of the latest and most fashionable designs. The work done by this gentleman is first-class in every particular, and his garments are not surpassed by any other tailor in the town for fit, style and elegance of finish, and his prices are most moderate and within the reach of all who desire to be well clothed. Mr. Ballantyne is a practical and skillful cutter, and gives this branch of the business his personal and closest attention, giving employment to eight operators in the custom department. He is a native of Canada, and is a thorough-going and enterprising business man, who is held in the highest regard in the community.

V. Marentette, Books and Stationery, Ouelette Avenue.—Books and stationery must be classed among the luxuries as well as the necessities of modern civilization. Many years ago when very few people could read and, fewer still, write, these articles would have been a drug in the market, but all that is changed now and the benign influence of education is felt upon every hand. Among those prominently connected with the stationery business in Windsor none hold a higher position than Mr. Marentette, whose store is located on Ouelette Avenue, near Sandwich Street. This gentleman has been established in business for the past three years, and since its inception it has met with pronounced success. The premises occupied, which are handsomely and tastefully fitted up, are 18x60 feet in dimensions, where a large and well assorted stock of books and stationery for home, school and office use are carried, including school books and requisites, blank books, fancy goods, papers and periodicals, etc. Employment is furnished to three careful, competent and courteous assistants. Mr. Marentette is a native of Canada, and is a gentleman of excellent business qualities, persevering, active and enterprising, and is highly deserving of the success which is attending his efforts.

Windsor Truck Co., Ponting & Radcliffe, Ouelette Avenue.—Among modern institutions of commerce, nothing has done more to promote the development of internal business communication than the express and teaming system. It facilitates trade to an extent that few people realize, and it may truthfully be said that if they were suddenly to go out of existence business transactions of great magnitude would simultaneously cease. The people of Windsor are favored with a first-class institution of this kind in the Windsor Truck Co., and its services are characterized by qualities which render it a favorite with all who patronize it. The teams of the Company are strong, and the waggons adapted in every way for doing all kinds of express business and light and heavy carting. All kinds of commodities are removed or conveyed to and from all parts of the town, and careful and obliging men only are employed, so that goods are handled without any extra wear and tear, and the arrangements are such that not a moment is lost in the forwarding department. The Company have three double and six single waggons, and have contracts with many of the leading business men for receiving goods from trains and steamers, paying freights and delivering goods. Both Mr. P. C. Ponting and Mr. J. Radcliffe are gentlemen of large business experience, and during the three years they have been established in their present business have built up a most valuable trade.

S. H. Webster & Co., Merchant Tailors, 9 Sandwich Street West.—The excellent and well conducted establishment of Messrs. S. H. Webster & Co., fashionable tailors, of No. 9 Sandwich Street West, is one of the best known among the merchant tailoring establishments in that thoroughfare, and is liberally patronized by a large class of the community. As a merchant tailor, Mr. Webster occupies a prominent position, and is considered among the best in the town. He has been established over nineteen years, and he can always please those who favor him with their custom. The premises occupied are 28x65 feet in dimensions, where a large stock of superb goods of both English and French production is always to be found upon the tables, and those who desire to be well and fashionably clothed will find just what they want at this establishment, at prices that cannot fail to meet their views as to economy. The firm have a large custom from Americans, who find it to their interest to cross the river and leave their orders here. Employment is furnished to nine assistants and competent operators. Mr. Webster is a native of Scotland, and is well and favorably known to the whole community, and as a business man, a correct cutter and first-class merchant tailor, is not surpassed by any other in Windsor.

Robinson & Anderson, Wholesale and Retail Dealers in Teas, Coffees and General Groceries, Crockery and Glassware, Medbury Block, Sandwich Street West.—Among the many enterprises necessary to complete the commercial resources a town or city none is of more importance to the community than that of the wholesale and retail grocer, as being one of the main factors in the furnishing of our food supplies. Prominent in this trade is the well-known house of Messrs. Robinson & Anderson, which is located in Medbury Block, Sandwich Street West, Windsor, which was established three years ago. The premises occupied are large and commodious, and handsomely fitted up, and are 24x100 feet in dimensions, with a large and high studded basement.

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Here may be found a complete variety of domestic and imported groceries of all kinds, carefully selected with a due regard to the wants of the trade, and giving special care that every article shall be of the first quality. The choicest brands of teas and coffees, table delicacies, condiments, etc., also crockery and glassware, are here to be found in abundance and handsomely displayed, and at prices that are as low as the lowest in the market for a similar quality of goods. The trade of the house extends throughout Windsor and vicinity, and in its operations four capable assistants are given employment, besides delivery teams. Mr. Robinson is a native of Canada, and is a thorough-going business man. He was conductor on the Great Western Railway for fourteen years previous to entering upon commercial life. Mr. Anderson is also a native of Canada, and previous to entering upon a commercial life was also conductor upon G. W. R. for ten years; and besides being an experienced business man is also a public spirited citizen and served the town as a member of the Council. They are also agents for the "Wanzer Patent Lamp." They deal largely in all kinds of fish, and ship them throughout the country.

Thos. E. Kilroy, Groceries and Crockery, White Building, Sandwich Street.—Among the many enterprises necessary to complete the commercial resources of a town or city, none is of more importance than that of the grocer, as being one of the main factors in the furnishing of our food supplies. Prominent in this trade is the establishment of Mr. Thomas E. Kilroy, which was established in the east end of Windsor fifteen years ago, and two months ago was removed to its new and very handsome quarters in White's new building on Sandwich Street, which is a more eligible location and better adapted to the business conducted by the house. The premises occupied are large and commodious, being 22x90 feet in dimensions, where may be found a complete variety of domestic and imported groceries of all kinds, carefully selected with a due regard to the wants of the trade. All goods are procured direct from first hands, and from the extended experience of the proprietor, this house is able to compete in all respects with contemporaries. Besides the staple and fancy groceries carried there is a large stock of china, glass and stone ware of the best quality and at the lowest prices. Employment is furnished to five capable assistants and use is made of two teams in the delivery of goods. Mr. Kilroy is a native of Ireland, and is a gentleman possessing a full and complete knowledge of every detail of the trade, and customers have realized that at this house they may depend upon obtaining terms and inducements not readily to be duplicated elsewhere. The house also handles produce of all kinds by the carload. Dealers on the outside would do well to correspond with Mr. Kilroy.

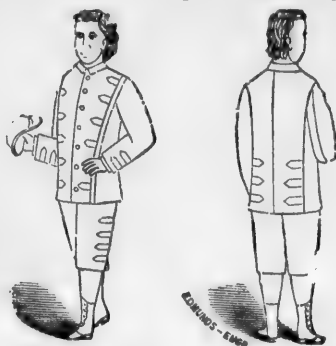
W. D. Hortin, Chemist and Druggist, 10 Goyeau Street.—Among the most important as well as popular drug stores in Windsor is that of Mr. W. D. Hortin, which is located at No. 10 Goyeau Street, which contains every requisite and convenience in this line of business, and has the reputation of being one of the best and most reliable in town. As a druggist and dispensing chemist Mr. Hortin has a wide reputation for care, skill and accuracy, and makes a specialty of compounding physicians' and difficult formulæ. The premises occupied are 22x40 in dimensions and are neatly fitted up, and contain a

general assortment of fresh and pure drugs, chemicals, proprietary medicines, perfumery, fancy and toilet articles, etc., besides all the other requisites used by physicians in their practice. Employment is furnished to two competent assistants. Mr. Hortin is an associate of the Ontario College of Pharmacy, and has been established in business for the past thirteen years, during which time it has met with eminent success and has kept constantly developing. Mr. Hortin manufactures many specialties, among the number being neuralgia pills, cough medicines and English Pain Destroyer, etc. He is a native of Tasmania, born of English parents, and is a gentleman who has seen much of the world in travel. He is held in the highest estimation in the community for his many social and business qualities.

J. S. Edgar, Boots and Shoes, 23 Sandwich Street West.—The boot and shoe trade is one of much importance and is well represented in Windsor. Holding a leading place among the more prominent merchants in this line is Mr. J. S. Edgar, whose store is located at No. 23 Opera House Block, Sandwich Street West. This business was established eleven years ago, and ever since its inception has steadily and constantly increased in extent and importance. The premises occupied are 23x60 feet in dimensions and one and a half stories in height. Here is carried an excellent and large stock of the finest make of boots and shoes from the leading manufacturers in the Dominion, embracing the most fashionable footwear for ladies and gents, youths and children, from the finest kid to the heaviest kip; also rubbers and a full line of trunks and valises. Besides the manufactured stock in hand, Mr. Edgar makes boots and shoes to order, employing ten skilled workmen, and the work turned out by him is not surpassed by any other house in town for fit, quality of material or excellence of workmanship. Mr. Edgar is a thoroughly practical business man and understands all the details of his business. He is a public spirited citizen, and has been a member of the Council, and also of the School Board for the past three years. He is a native of Quebec city, and is a gentleman highly respected by all who know him.

J. W. Blackadder, Dry Goods and Crockery, 15 Sandwich Street West.—There are few older established business houses in Windsor than that of Mr. J. W. Blackadder, which was established as far back as 1849. Windsor was not very much of a place at that time, consisting mostly of a few scattered houses and stores; but many changes have taken place since that, and the town is rapidly growing in importance. The premises occupied by Mr. Blackadder are located at No. 15 Sandwich Street West, and are 20x60 feet in dimensions, where employment is furnished to three competent and careful assistants. A full stock of staple and fancy dry goods is carried, consisting of all the latest designs in patterns and fabrics, also a good assortment of crockery, glassware, stoneware, etc., which are sold at the lowest prices in the market. Mr. Blackadder is also a manufacturer of mitts, in which he does quite an extensive trade, which is constantly on the increase, the business extending throughout Windsor and vicinity. Mr. Blackadder is a native of Scotland, and is an energetic and enterprising business man, and one who has won the esteem of the community in which he has so long resided.

J. Rocheleau, Clothing, Gents' Furnishings, etc., 45 Sandwich Street West and 8 Ouelette Ave.—Prominent among the leading clothing houses in Windsor is the well-known house of Mr. J. Rocheleau, which is located at 45 Sandwich Street West. This business was established fourteen years ago, and since its inception has met with enviable success, having constantly and steadily increased. The premises occupied are large and commodious, being 18x95 feet in dimensions and two stories in height. Here will be found one of the largest stocks of ready-made



clothing in the town, of the most fashionable cut and of the best quality of goods from the leading manufacturers of the Dominion, and at prices that cannot be beaten. A large and well selected stock of gents' furnishings is also carried, including all the latest and most seasonable novelties in neckwear, hosiery, etc., also hats and caps. In connection with the business there is a merchant tailoring department, with an experienced and skillful cutter, and it is not too much to say that the garments produced by this house are not surpassed for fit, style or elegance by any other establishment in Windsor. Employment is furnished to twenty assistants and skilled operators, and the trade of the house extends through Essex and Kent counties. Mr. Rocheleau is a native of Canada, and is a wide-awake, enterprising and progressive business man, as well as a public spirited gentleman, and has served in the Town Council of Windsor.

Bradley Bros., Watchmakers and Jewellers, 14 Ouelette Avenue.—Among the thoroughly skilled practical watchmakers in Windsor there are none who are more liberally patronized than Messrs. Bradley Bros., whose store is located at No. 14 Ouelette Avenue, where they have been established since 1886, in the month of February. They have a full and comprehensive knowledge of every branch of the business, and are considered among the most careful and correct in town. They make a specialty of fine watch and clock repairing, and execute all work left with them in the very best manner and which is guaranteed to give entire satisfaction. They are doing a good business and enjoying the esteem of all who deal with them. The premises occupied are 12x30 feet and are stocked with very fine lines of watches, clocks and jewellery of every description, chains, scarf pins, shirt studs and sleeve links, brooches, ear-rings, etc., which they sell at the most moderate prices. The firm are natives of Canada, and are young, active and enterprising business men, who seem to be on the sure road to business success.

W. G. Nutson, Planing Mill, London Street and Dougal Road.—Among the business enterprises connected with manufacture there are none which have done more to build up the commercial prosperity and material progress of Canada more than the lumber and planing mill business, giving as it does employment to a large number of workmen, and employing in the aggregate large capitals. Among those who occupy a popular and prominent position in this branch of trade in Windsor is Mr. W. G. Nutson, whose premises are located on London Street and Dougal Road. This gentleman has been established in business for ten years, and by perseverance, industry and ability has built up a trade second to none in the line in Windsor. Owing to the rapid increase in his business he was compelled to erect a new planing mill last fall, into which he removed in the beginning of the present year. The building, which is a substantial brick structure, is 55x95 feet in dimensions and two stories in height. This is fitted up with all the latest and most improved wood-working machinery, a new 40 horse-power engine and boiler having also been put in. The yards connected with the mill are 125x400 feet in dimensions, where is carried on an average three million feet of pine timber. Mr. Nutson manufactures all kinds of sash, doors, blinds, mouldings, sheetings, etc., requiring the services of thirty-five skilled workmen in its operations. Mr. Nutson is a native of Canada, and is a gentleman of large business experience and ability, as well as a public spirited citizen, and has served in the Board of Town Council. He is held in high esteem by all who know him.

Connolly Bros., General Insurance, Real Estate and Passenger Agents, Windsor, Ont.—Among the most important lines of commercial industry in any business community is that of insurance, which gives security to the merchant and the householder alike, and secures him from possible loss in case of the destruction of his property by fire. Among those prominently engaged in the insurance business in Windsor is the well-known firm of Messrs. Connolly Bros., whose office is located at No. 96 Sandwich Street West. This business was established ten years ago, and since its inception has proved eminently successful. The firm represent, among others, the following well-known and substantial companies. Fire Insurance Companies: Lancashire, Guardian, Norwich Union, City of London, Scottish Union & National, Glasgow & London, National, Liverpool, London & Globe, Atlas, Phoenix of Brooklyn, Citizens' Hand-in-Hand, Royal Canadian, Lloyd's Plate-Glass. Steamship Companies: North German Lloyd, White Star, Netherland, Guion's Line, State, French, Cunard, Anchor, Allan, Hamburg American, Inman, Monarch, and Dominion lines. They are also the Windsor agents for the American Express Company. In addition to the above mentioned lines, they conduct a real estate business, buying, selling and exchanging, and making valuations on property, and loaning money on real estate security. Their facilities for loaning are unexcelled, representing as they do the London & Canadian Agency Company the Toronto General Trust Company, and other first-class monetary institutions, besides having on hand large amounts of private funds. The members of the firm are natives of Canada, and are thoroughly enterprising and progressive business men, who are well deserving of the success attending their efforts.

R. Gluns, Tanner and Boot and Shoe Dealer, 11 Sandwich Street E.—Among the old established, popular and prominent business houses in Windsor is that of Mr. R. Gluns, whose establishment is located at No. 11 Sandwich Street East. This business was first established in Sandwich Street in 1860, and sixteen years ago the boot, shoe and leather store was opened in this town. The tannery conducted by Mr. Gluns, which is located in Sandwich, is 20x40 feet in dimensions, one building, and another 20x30, and several other detached buildings in connection with the works. The line of goods manufactured comprises upper, harness, calfskin and kip leathers, which are sold both at wholesale and retail throughout Essex and other counties. The retail

store in Windsor is 20x50 feet in dimensions, where is carried a large and excellent stock of boots and shoes from some of the leading manufacturers in the Dominion, and suitable for ladies and gents and youths, misses and children, in all the most fashionable styles and in leathers ranging from the finest kid to the heaviest kip. A customs department is also in connection, and the best class of work by skilled and experienced workmen is here produced. There is also carried a full line of trunks and valises, and also leathers of his own manufacture. Four assistants are employed in the tannery and two in the stores. Mr. Gluns is a native of Germany, and is an enterprising, energetic and prosperous business man, and is at present Reeve of Sandwich.

TOWN OF STRATHROY.

A. Meekison, Grocer, Front Street.—Among those prominently identified with the grocery trade of Strathroy is Mr. A. Meekison. This gentleman began business some 15 years ago, and during the period that has since elapsed a large trade has been built up, which is constantly increasing. The premises occupied are 50 feet deep, and the stock in trade, consisting as it does of groceries of all kinds, provisions, flour and feed, crockery and glassware, is of superior quality, and being procured for cash the advantages afforded to the customer are considerable; Mr. Meekison's motto being "small profits and quick returns." Everything necessary to the carrying on of a first-class grocery business is at all times to be found in this store, and at the most reasonable prices. Moreover, Mr. Meekison's trade has been built up by honorable and straightforward dealing, possessing the confidence of all with whom he has had any relations whatever. Mr. Meekison is a Scotchman, and came out to this country 25 years ago, or more, and during most of the time he has lived in Strathroy. He is a thorough and energetic man of business.

M. Bixel & Son, Manufacturers of Lager Beer, Caradoc Street.—The manufacture of lager beer is an industry of great importance in this country, and ranks deservedly high in quality. In Strathroy the firm of M. Bixel & Son is well-known, and wherever their goods are found they are held in high repute. The brewery operated by these gentlemen was established in 1872 by Henry Large, who was succeeded by one of the name of Beatty. In 1875 Mr. M. Bixel became sole proprietor, and was the first to manufacture lager beer in Western Ontario. In 1881 he associated with him his son, trading under the firm name of M. Bixel & Son. The plant covers two acres of ground, the brewery is a substantial white brick structure; twenty competent hands are employed. The output of malt is 15,000 bushels a year, and of lager beer, which is solely manufactured, 224,000 gallons are yearly turned out. The products of this firm are not excelled in Canada, and a large and constantly increasing trade is the result, extending as it does throughout the whole of Western Ontario. Mr. M. Bixel, who is a German by birth, came out to Canada when twenty years of age. He was the first to introduce the manufacture of cigars in Brantford. This was in 1854, and he continued to carry on a suc-

cessful enterprise until some twenty-five years ago, when he removed to Ingersoll and began the manufacture of ale, under the style and firm of M. & L. Bixel. It will thus be seen that Mr. Bixel is endowed largely with the spirit of enterprise and the qualities for success, having succeeded in every enterprise he has undertaken, being most reliable in all his transactions.

J. D. Meekison, Bookseller and Stationer, Front Street.—It would be difficult to estimate the value of the book and stationery trade, and with the advance of education and refinement its claims are being more readily recognized. Prominent among those engaged in it in Strathroy is Mr. J. D. Meekison, a young and enterprising gentleman, who has been in business for one year. The premises occupied are commodious, being 70 feet deep, and the stock carried is heavy and well assorted, consisting of books, stationery of all kinds, fancy goods, and Canadian, American and English wall paper. The entire stock is procured on those terms which enable Mr. Meekison to offer special advantages to the public, and hence a large and flourishing trade is carried on. Mr. Meekison is also agent for the Canadian Pacific Railway Telegraph Company. Mr. Meekison is a native of London, and studied in the Collegiate Institute of Strathroy, after which he entered a mercantile house, and prior to embarking in the stationery business was engaged in the grocery trade.

Hoskin & Co., Tinsmiths and Dealers in Stoves, etc., Frank Street.—Strathroy is justly reputed for its industrial enterprises, and among those deserving of notice here is the manufacture of tinware. Those most prominently identified with this industry in Strathroy are Messrs. Hoskin & Co. These gentlemen commenced business in 1879, since which time a constantly increasing trade has been carried on, which now extends as far as Lake Erie. The premises occupied are large and commodious, being 125 feet deep; six competent and experienced hands are employed. The industry engaged in is tinsmith work of all sort, copper and sheet iron work, eavetroughing and galvanized iron roofing, a specialty being made of metallic roofing—a branch in which these gentlemen have no superior, and are the only ones engaged in it in Strathroy. They keep constantly on hand stoves and base-burners manufactured by

the most prominent houses in Canada, tinware and all house furnishing goods. These gentlemen also deal very largely in skins and hides, and carry on an enormous trade, supplying one party in London alone with \$5,000 worth of these goods per annum. The total annual trade of this firm amounts to \$15,000. Mr. Hoskin, the head of this establishment, is by birth an Englishman, but has lived in Canada for at least half a century. He is a practical mechanic and thorough man of business, and is ably assisted by his sons, Messrs. F. T., F. G. and G. B. Hoskins, who are associated with him in business.

Strathroy Manufacturing Co. (Limited), Head Street.—Prominent among the industries carried on in Strathroy is that of the manufacturing company of that name. The premises occupied were originally used as a foundry. Established some fifteen years ago; and in November of last year (1886) the present joint stock company was formed, of which the officers are Messrs. Chas. Grist, President; W. J. Dyas, Vice-President; Jas. H. English, Manager, and A. A. Cockburn, Secretary. The plant covers over an acre of ground, the buildings are substantial white brick structures, and the factory is equipped with the latest and most improved machinery. Motive power is supplied by an engine of 40 horse-power, and there are some forty mechanics employed. The industry embraces the manufacture of hand hay-rakes, grain cradles, grass snaths, fork, hoe and broom handles and wood turnings. These goods as produced by this Company are not surpassed anywhere on this continent. Every mechanical facility and the most skilled and competent labor being brought to their production, hence the trade carried on is very large and constantly increasing. Mr. James H. English, the manager, is an Irishman by birth, coming out to this country when only seven years old. He is a thorough, energetic and a most competent, painstaking and reliable manager.

Strathroy Knitting Co., Front Street.—The knitting industry of Canada is of deservedly high repute, and foremost among the industries of Strathroy is that of the Strathroy Knitting Co. This concern was established in Ancaster in 1865, being the original knitting mill in Canada, and in 1875, when

it was burned, the whole plant was removed to Strathroy, where it has since been successfully carried on. It is controlled by a joint stock company, the officers being Messrs. James Watson, President; Rupert Watson, Secretary, and William Dewar, Manager. The grounds covered by the mill and complete plant is at least one acre and a quarter in extent, and the buildings are substantial white brick structures. There are 120 hands employed, seven sets of cards being in operation. All classes of knitted goods are turned out, such as men's and ladies' underwear, etc., the annual output averaging from 25,000 to 30,000 dozen of shirts and drawers. The goods turned out have secured for this concern an enviable reputation, an enormous trade being carried on, which extends over the whole of the Dominion, totaling at least \$150,000 per annum. The manager, Mr. William Dewar, is a native of Glasgow, Scotland, having lived for twenty-nine years in this country, twenty of which he has been manager of the above concern. He is practical and experienced in all the details relative to this particular industry, painstaking and most assiduous in his attention to the interests of the company for whom he has so long and so successfully managed their business.

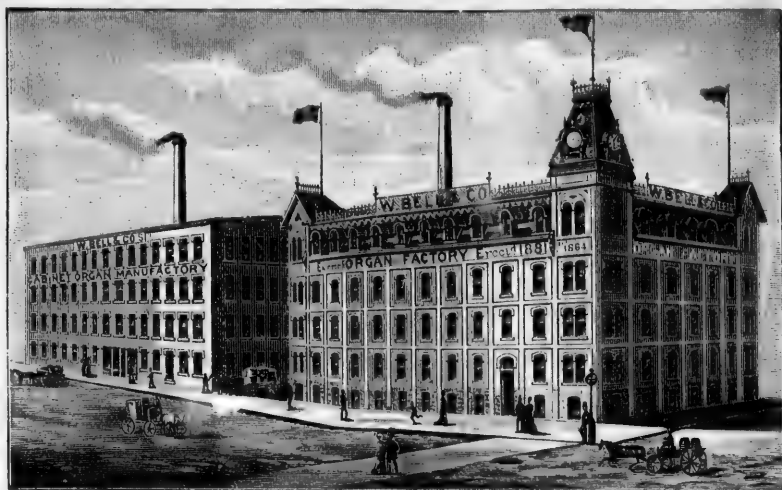
Charles Grist, General Hardware and Iron Merchant, corner Front and Frank Streets.—The hardware trade is of primary significance, and foremost among those engaged in it here is Mr. Charles Grist. This gentleman commenced business in 1871, since which time a large and flourishing trade has been built up. The premises occupied form part of a substantial white brick structure, and are 80x24 feet in dimensions, three stories in height. The stock, which is very heavy and of first-class quality, consists of a complete line of shelf and carriage hardware, paints, oils, glass, doors, sash rope, etc. The stock is procured on the most favorable terms, and the large trade enjoyed by this gentleman is both wholesale and retail, the jobbing alone being considerable. He is also a large dealer in carriage goods, wood works, wheels, etc. Mr. Grist is a Canadian, and learned his business in Quebec and Montreal. He has lived 18 years in Strathroy, being now one of its most prominent and highly respected inhabitants.

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R. M. Wanzer & Co., Manufacturers and Patentees of the celebrated "Wanzer" Lamp, Hamilton, Ont.—The present age is undoubtedly one of the greatest progress, and every year witnesses new triumphs in the world of invention. Perfection is rapidly approaching in every article of manufacture, and nowhere is this more clearly to be seen than the advancement which has been made in the plans and devices for the purpose of providing the most efficient of artificial light, with the greatest degree of safety. The numerous accidents to life and property, which have been caused by lamp explosions, have naturally turned the attention of scientists and inventors in the direction of supplying such an article, as while distributing an even, steady and full light, shall at the same time be of such a construction as to make explosions an impossibility. Such an invention has, after fifteen years' experimenting, been produced by Messrs. R. M. Wanzer & Co. The fame of this Company in connection with the well-known "Wanzer" Sewing Machine is world-wide, and in the production of the "Wanzer" lamp, they have added fresh laurels to their crown. The general utility of the sewing machine is in a great measure confined to one sex, but the utility of the "Wanzer" lamp is universal, and its great merits must be recognized as a boon by the whole civilized globe. The wide reputation of the Company is in itself sufficient to insure for this production a trial, and when once tested its own peculiar qualities will require no further recommendation. No expense has been spared in purchasing the latest improved tools and machinery necessary to manufacture it and place it on the market as cheaply as possible. It is positively non-explosive, and can be rolled around the floor when lighted with perfect

safety. The cold blast of air constantly surrounding the oil well keeps it cool, therefore the cheapest grades of coal oil can be used with perfect safety as well as the highest grades. Should the lamp fall from the table the flame would instantly be extinguished, instead of causing an explosion like the ordinary lamp. No chimney is used, or glassware of any kind, the combustion is perfect and there is no odour whatever, while the mechanism is on an entirely new principle and the lamp will last for many years. The "Wanzer wick" is made expressly for this lamp, and the mechanism will with one winding give a light of fifty candle-power, for over six hours, the flame given out being much better than gas. Fixtures specially adapted for this lamp are also manufactured, whereby water can be heated, tea or coffee made, oysters cooked, etc., in a few minutes, while in the sick room it is an invaluable acquisition. The "Wanzer" lamp was patented in 1886, both at home and abroad, and since its introduction the demand has been enormous. The factory used for its manufacture is perfectly equipped in all its details, covering an area of four acres, with a frontage of 900 feet and 151,570 square feet of flooring. The Emperor of Austria conferred upon Mr. R. M. Wanzer the Iron Cross and knighted him with the Order Francis Joseph the First, for his valuable services in the sewing machine business, which were the highest honors conferred at the Vienna Exhibition of 1873. Though unable to confer specific honors, the citizens of all enlightened countries to an equal extent show their appreciation of his latest production by heartily endorsing, in the shape of practical use, this wonder of the world—the "Wanzer" Lamp.



W. Bell & Co., Manufacturers of the "Bell" Organ, Guelph.—The history of the inception and progress of the firm of W. Bell & Co., manufacturers of the "Bell" organ, is one full of interest. The business was established in 1864 in a small wooden building, which is existing at the present day, an inferior and dilapidated shanty, and in striking contrast to the magnificent and mammoth building now the home of the manufactory, which is located on Market Square, and is the first structure of importance that meets the eye of the stranger arriving at the depot. The development of the business has been astonishing, but it has been due entirely to the energy, push, enterprise and ability of the firm, and the superior quality of the instruments manufactured by them, which now give forth their melodious tones not only in Canada but also in England, on the European Continent, in Australia, and other foreign countries. At the inception of the business one organ a week to be manufactured was no small task, while now they average 6,000 per annum, which, placing the price of each instrument at \$100, a low average, would give the annual output to be \$600,000, and this has been a rapid increase from 1885, when the total average for the year was about 4,800 instruments. The premises occupied by the firm are two extensive buildings, the main structure being five stories in height and the other four stories, and both having a floorage area of 200,000 square feet. All the different departments are under the supervision of a skilled and competent head. All the latest and most improved machinery and appliances are in the building, the machinery being driven by an 80-horse power engine, with two boilers of double that capacity. Employment is given to about 350 skilled workmen. Messrs. W. Bell & Co. are self-made men, and have built up an industry of which the people of the Royal City of Guelph may well feel proud, and may well hold the members of the firm in the highest estimation.





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 The
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 New Improved
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Singer Sewing Machine

Is our latest production, and is superior to all others for simplicity, durability, ease of operation, quietness, beauty of stitch, perfection of mechanical principles in construction, etc., etc., besides possessing many points of excellence over all others which cannot be here enumerated, and must be seen to be fully appreciated. It has a High Arm, Automatic Bobbin, Winder, Self-Setting Needle, and an Oscillating Shuttle that can be threaded without removing it from the machine. It is almost noiseless, and runs so lightly that a child can operate it.

All kinds of Plain, Fancy and Artistic Needlework, on every kind of fabric, can be done with the attachments now **given away** with this machine.

It excels in all kinds of Family Sewing, and delights every lady who owns one.

Do not buy a machine until you have seen and tried our New Improved Family. Sold on easy monthly payments. We have Branch Offices in all large towns, and agents nearly everywhere.

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THE CANADIAN CANALS.

ST. LAWRENCE SYSTEM.—The great lake and river system of Canada has been made continuously navigable for a distance of 2,384 statute miles, by a connecting chain of ten canals, comprising 71½ miles of artificial navigation. This system extends from the Straits of Belle Isle to Thunder Bay, at the head of Lake Superior.

The following table of distances indicates also the respective positions of these canals, thus:—

	STATUTE MILES
Straits of Belle Isle to Father Point.....	643
Father Point to Rimouski.....	6
Rimouski to Quebec.....	177
Quebec to Three Rivers (or tide-water).....	74
Three Rivers to Montreal.....	36
Lachine Canal.....	8½
Lachine to Beauharnois.....	17½
Beauharnois Canal.....	17½
St. Cecile to Cornwall.....	32½
Cornwall Canal.....	11½
River and Farran's Point Canal.....	16½
Rapide Plat Canal.....	4
River and Point Iroquois Canal.....	7½
Junction and Galops Canals.....	4½
Prescott to Kingston.....	66½
Kingston to Port Dalhousie.....	170
Port Dalhousie to Port Colborne (Welland Canal).....	27
Port Colborne to Amherstburg.....	232
Amherstburg to Windsor.....	18
Windsor to Foot of St. Mary's Island.....	25
Foot of St. Mary's Island to Sarnia.....	33
Sarnia to foot of St. Joseph's Island.....	270
Foot of St. Joseph's Island to Sault Ste. Marie.....	47
Sault Ste. Marie Canal.....	1
Head of Sault Ste. Marie to Pointe aux Pins.....	7
Pointe aux Pins to Duluth.....	390
Total.....	2,384

DISTANCES TO LIVERPOOL.—Add to this table the 2,234 statute miles' distance from the Straits to Liverpool, and it gives a total navigable length of 4,618 miles from Duluth, the extreme head of Lake Superior, to Liverpool.

DIFFERENCE OF LEVELS.—The difference in level to be overcome, to where tidal influence ceases, is about 600 feet. Of this, the Canadian canals, with a total number of 53 locks, overcome a height of 532½ feet. The one-mile long Sault Ste. Marie Canal, built by the United States, has one lock, lifting 18 feet.

SIZE OF LOCKS.—The size of the locks in this system ranges from 200 to 270 feet in length by 45 feet in width. The depth of water is from 9 to 14 feet, and the Government intends to make the whole route fit for vessels of 12 to 14 feet draught of water.

OTTAWA CANALS.—The canal route from Montreal to Ottawa and Kingston has a total length of 246½ miles, with 59 locks exclusive of the Lachine Canal, and a lockage of 533½ feet. The new works on this route give 9 feet water in locks 45 x 200 feet.

ST. LAWRENCE AND NEW YORK.—Canal navigation is secured between the St. Lawrence and New York by means of the Richelieu River and Chambly Canal. This has 9 locks, with 7 feet depth of water; and connects by Lake Champlain with the United States Erie Canal, and the Hudson River; a total distance of 411 miles.

TRENT RIVER NAVIGATION.—Of the Trent River navigation, between Lake Huron and the Bay of Quinte on Lake Ontario, 235 miles, only part has been made navigable, chiefly for the passage of timber; and 155 miles' distance is available for light draft vessels.

ST. PETER'S CANAL.—Finally, there is the St. Peter's Canal, cut through an isthmus half-a-mile wide, between St. Peter's Bay on the Atlantic, and the Bras d'Or Lakes of Cape Breton. It has a lock 48 x 200 feet, with a depth of 18 feet and a breadth of 55 feet.

LIST OF CANADIAN RAILWAYS.

June 30th, 1885.

Nos.	NAME OF RAILWAY.	LENGTH OF LINE.	
		Completed. (Rails laid.)	Under Construc- tion.
1	Albert.....	51.00	
2	Atlantic & North-West.....		7.00
3	Bay of Quinte & Navigation Company.....	3.50	
4	Canada Atlantic.....	134.50	
5	Canada Southern.....	362.44	
6	Canadian Pacific.....	3,119.20	207.00
	Montreal to Ottawa (Section of Q. M. B. & O. Railway).....	3,744.40	
	Credit Valley.....	183.00	
	Manitoba South-Western.....	50.70	
	Ontario & Quebec.....	190.50	
	Toronto, Grey & Bruce.....	192.00	
7	Carleton Place & Huron.....	27.00	40.00
8	Carleton & Grenville.....	13.00	
9	Central Ontario.....	104.00	
10	Chatham Branch.....	9.00	
11	Cobourg, Peterboro' & Marmora.....	35.00	
12	Cumbecland Railway & Coal Co.....	32.00	
13	Eastern Extension.....	79.75	
14	Elgin, Petricodiac & Havelock.....	14.00	19.00
15	Erie & Huron.....	41.50	
16	Grand Southern.....	82.50	
17	Grand Trunk.....	2,591.42	
	Buffalo & Lake Huron.....	162.00	
	Georgian Bay & Lake Erie.....	171.50	
	Montreal & Champlain Junction.....	62.25	
	(Great Western Division) Great Western (London & Port Stanley).....	539.53	
	Wellington, Grey & Bruce.....	23.66	
	Brantford, Norfolk & Port Burwell.....	168.35	
	London, Huron & Bruce.....	34.74	
	(Midland Division) Midland (Toronto & Nipissing).....	68.89	
	Grand Junction.....	165.75	
	Whitby, Port Perry & Lindsay.....	111.50	
	Victoria—Lindsay to Haliburton.....	87.75	
	Madoc Junction to Bridgewater.....	46.50	
	53.25	
	8.50	
18	Great Northern.....	7.84	
19	Hamilton & North-Western.....	176.30	
20	Intercolonial.....	861.00	19.00
21	International.....	81.66	
22	Jacques Cartier Union.....	6.81	
23	Kent Northern.....	27.00	
24	Kingston & Pembroke.....	112.00	
25	Manitoba & North-Western.....	78.54	51.50
26	Massachusetts Valley.....	34.00	
27	Montreal & Sorel.....	44.67	
28	Montreal & Vermont Junction.....	23.60	
29	Napanee, Tamworth & Quebec.....	28.50	
30	New Brunswick.....	174.00	
	New Brunswick & Canada.....	127.00	
	St. John & Maine.....	92.00	
	Fredericton.....	22.50	
31	New Brunswick & Prince Edward's Island.....	17.00	20.00
32	Northern Railway of Canada.....	209.74	
33	Northern & Western of New Brunswick.....	67.00	40.00
34	Northern & Pacific Junction.....	10.00	101.25
35	North Shore (Section of Q. M. O. & O. R'y) Quebec to Montreal.....	209.00	
36	North-Western Coal & Navigation Co.....	109.50	
37	Nova Scotia, Nictaux & Atlantic.....	73.00	
38	Oxford to New Glasgow (Section of Montreal & European Short Line R'y).....	76.00	
39	Pontiac & Pacific Junction.....	21.00	
40	Prince Edward Island.....	210.00	
41	Qu'Appelle, Long Lake & Saskatchewan.....	52.00	15.00
42	Quebec & Lake St. John.....	154.00	40.00
43	Quebec Central.....	43.00	
44	Stanstead, Shefford & Chambly.....	182.50	
45	South-Eastern.....	45.00	
	Montreal, Portland & Boston.....	63.00	
	Lake Champlain & St. Lawrence Junction.....	59.00	
46	St. Lawrence & Ottawa.....	29.12	
47	St. Martin's & Upham.....	3.15	
48	Thousand Islands.....	20.00	
49	Waterloo & Magog.....	10.10	30.10
	Missisquoi Valley.....	67.00	
50	Western Counties.....	84.00	
51	Windsor & Annapolis.....	32.00	
	Windsor Branch.....	116.00	
		10,772.54	812.25

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